

**312 ProHealth Rehabilitation Hospital of Wisconsin**  
 1625 Coldwater Creek Drive  
 Waukesha, WI 53188  
 262-521-8800

Fiscal Year: 01/01 to 12/31  
 Type: Rehabilitation  
 Control: Partnership

County: Waukesha  
 Analysis Area: Southeastern (2A)  
 Volume Group: N/A

Selected Utilization Statistics	FY 2019	FY 2019 vs. 2018	
		FY 2018	Ratio
<b>Occupancy Rate (%)</b>			
Rehabilitation & Physical Medicine	80.9%	82.4%	0.98
Total Hospital	80.9%	82.4%	0.98
<b>Average Census (Patients)</b>			
Rehabilitation & Physical Medicine	32.4	33.0	0.98
Total Hospital	32.4	33.0	0.98
<b>Average Length of Stay (Days)</b>			
Rehabilitation & Physical Medicine	12.8	13.3	0.96
Total Hospital	12.8	13.3	0.96
<b>Outpatient Visits</b>			
Non-Emergency Visits	6,789	7,375	0.92
Emergency Visits	0	0	N/A
<b>Full-Time Equivalents (FTEs)</b>			
Administrators	8.0	8.0	1.00
Nurses, Licensed	17.4	24.2	0.72
Physical Therapists	16.6	6.2	2.69
Occupational Therapists	13.7	2.2	6.28
All Other Personnel	49.2	34.6	1.42
Total FTEs	104.9	75.2	1.39
<b>FTEs per 100 Patient Census (Adjusted)</b>			
Administrators	23.3	22.3	1.04
Nurses, Licensed	50.5	67.5	0.75
Physical Therapists	48.3	17.2	2.80
Occupational Therapists	39.8	6.1	6.55
All Other Personnel	143.1	96.5	1.48
Total FTEs	305.1	209.5	1.46

**Total Hospital:**  
 Beds Set Up & Staffed 40  
 Discharges 923  
 Inpatient Days 11,818

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	5	0	0	0	0.0%	0.0	0.0
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	40	923	11,818	80.9%	32.4	12.8
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	5	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	5	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	8	0	8.0	Surgical Personnel	0	0	0.0
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	0	0	0.0
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	0	0.0
Registered Nurses	14	6	17.4	Occupational Therapists	3	20	13.7
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	1	1.1
Licensed Practical Nurses	0	0	0.0	Physical Therapists	7	15	16.6
Ancillary Nursing Personnel	1	29	18.9	Physical Therapy Assistants/Aides	0	3	0.9
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	1	0	1.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	0	0	0.0
Health Info Mgmt-Administrators/Technicians	2	0	2.0	All Other Personnel	22	53	22.0
Pharmacy Personnel	2	3	3.3				
Clinical Laboratory Personnel	0	0	0.0				
				<b>Total</b>	<b>61</b>	<b>130</b>	<b>104.9</b>

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			FY 2019 vs. 2018	
Selected Financial Statistics	FY 2019		FY 2018	Ratio
<b>Gross Revenue as % of Total Gross Patient Revenue</b>				
Medicare	\$23,840,697	75.2%	77.8%	0.97
Medical Assistance	\$1,911,476	6.0%	5.5%	1.09
Commercial	\$5,824,204	18.4%	16.2%	1.14
All Other	\$105,803	0.3%	0.5%	0.70
<b>Deductions as % of Total Gross Patient Revenue</b>				
Medicare	\$7,035,941	22.2%	29.5%	0.75
Medical Assistance	\$1,103,301	3.5%	3.5%	0.99
Commercial	\$1,653,263	5.2%	5.4%	0.96
Charity Care	\$77,352	0.2%	0.2%	1.29
Bad Debt	\$10,733	0.0%	0.2%	0.18
All Other	\$15,613	0.0%	0.1%	0.37
Total Deductions	\$9,896,203	31.2%	39.0%	0.80
<b>Other Revenue &amp; Net Gains or Losses</b>				
Other Revenue as % of Total Revenue		0.1%	0.2%	0.63
Net Gains/Losses as % of Net Income		0.0%	0.0%	N/A
<b>Expenses as % of Total Expenses</b>				
Salary/Fringe Benefits	\$9,816,015	65.0%	63.2%	1.03
Supplies & Services	\$3,721,453	24.6%	26.9%	0.92
Capital Component	\$1,573,123	10.4%	9.9%	1.05
<b>Fiscal Statistics</b>				
Operating Margin (%)		30.7%	26.9%	1.14
Total Hospital Net Income (%)		30.7%	26.9%	1.14
Return on Equity (%)		69.8%	61.7%	1.13
Current Ratio		3.0	2.8	1.05
Days in Net Patient Accounts Receivable		49.5	60.7	0.81
Average Payment Period		49.9	48.1	1.04
Equity Financing (%)		0.0%	0.0%	N/A
Long-Term Debt to Equity Ratio		0.0	0.0	N/A
Times Interest Earned		0.0	0.0	N/A
Total Asset Turnover		2.3	2.3	0.99
Average Age of Plant (Years)		10.8	20.9	0.52
Increase (Decrease) Total Net Patient Revenue		10.0%	2.6%	3.79
Outpatient Gross Revenue (% of Total GPR)		7.3%	7.5%	0.98
<b>Net Revenue Statistics</b>				
Inpatient Net Revenue per Discharge	\$22,752		\$21,800	1.04
Inpatient Net Revenue per Day	\$1,805		\$1,629	1.11
Outpatient Net Revenue per Visit	\$117		\$86	1.36

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$31,682,180	Cash & Cash Equivalents	\$2,737,327	Current Liabilities	\$2,035,725
Less Deductions	\$9,896,203	Net Patient Receivables	\$2,954,000	Long-Term Debt	\$0
Net Patient Revenue	\$21,785,977	Other Receivables	\$11,496	Other Liabilities	\$7,577,305
Plus Other Revenue	\$30,134			Subtotal	\$9,613,030
Total Revenue	\$21,816,111	Land, Buildings & Equipment (Net)	\$1,122,329	Unrestricted Fund Balance	\$0
Less Expenses	\$15,110,591	Other Assets	\$2,787,879	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$0			Total Liabilities & Fund Balance	\$9,613,030
Net Income	\$6,705,520	Total Assets	\$9,613,031		