

007 Western Wisconsin Health
 1100 Bergslien St
 Baldwin, WI 54002
 715-684-3311

Fiscal Year: 10/01 to 09/30
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Saint Croix
 Analysis Area: West Central (5A)
 Volume Group: 3

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 5A		Volume Group 3		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	25.1%	52.4%	0.48	40.8%	0.61	32.9%	0.76	17.9%	1.40
Obstetrics	26.6%	36.2%	0.74	24.1%	0.04	19.7%	1.35	29.7%	0.90
Pediatrics	0.0%	53.2%	N/A	0.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	25.5%	53.9%	0.47	42.0%	0.61	33.0%	0.77	21.0%	1.21
Average Census (Patients)									
Adult Medical-Surgical	2.8	25.5	0.11	10.7	0.26	6.4	0.43	2.0	1.40
Obstetrics	1.1	4.7	0.23	2.0	0.54	0.9	1.18	1.2	0.90
Pediatrics	0.0	1.1	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.8	47.4	0.08	17.5	0.22	8.6	0.44	3.2	1.21
Average Length of Stay (Days)									
Adult Medical-Surgical	2.1	4.3	0.49	3.9	0.54	3.0	0.70	2.8	0.75
Obstetrics	1.8	2.4	0.75	2.2	0.82	2.0	0.91	2.0	0.88
Pediatrics	0.0	3.5	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	2.9	4.7	0.62	4.1	0.71	3.2	0.90	2.4	1.22
Surgical Operations									
Inpatient	73	1,280	0.06	403	0.18	247	0.30	57	1.28
Outpatient	483	4,115	0.12	2,235	0.22	1,277	0.38	522	0.93
Inpatient as % of All Surgeries	13.1%	23.7%	0.55	15.3%	0.86	16.2%	0.81	9.8%	1.33
Outpatient Visits									
Non-Emergency Visits	60,821	127,898	0.48	76,192	0.80	57,441	1.06	59,837	1.02
Emergency Visits	4,360	15,799	0.28	7,621	0.57	8,355	0.52	4,464	0.98
Full-Time Equivalents (FTEs)									
Administrators	12.8	20.3	0.63	12.1	1.06	11.6	1.11	11.8	1.08
Nurses, Licensed	56.4	255.1	0.22	128.5	0.44	84.6	0.67	50.5	1.12
Ancillary Nursing Personnel	10.9	42.6	0.25	19.1	0.57	14.7	0.74	12.4	0.88
All Other Personnel	192.4	501.2	0.38	251.7	0.76	194.6	0.99	185.9	1.03
Total FTEs	272.6	819.2	0.33	411.5	0.66	305.5	0.89	260.7	1.05
FTEs per 100 Patient Census (Adjusted)									
Administrators	61.8	15.7	3.95	18.7	3.31	28.7	2.16	41.6	1.49
Nurses, Licensed	271.8	197.1	1.38	197.9	1.37	210.0	1.29	177.3	1.53
Ancillary Nursing Personnel	52.3	33.0	1.59	29.5	1.77	36.4	1.44	43.5	1.20
All Other Personnel	926.6	387.2	2.39	387.8	2.39	483.0	1.92	653.2	1.42
Total FTEs	1,312.6	633.0	2.07	634.0	2.07	758.1	1.73	915.6	1.43

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	15	Health Maintenance Organization (HMO)	Yes	Average Beds Used	1	Bassinets	4
Discharges	486	Preferred Provider Organization (PPO)	Yes	Discharges	40	Total Births	213
Inpatient Days	1,400			Inpatient Days	453	Newborn Days	326

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	11	485	1,010	25.1%	2.8	2.1
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	4	217	390	26.6%	1.1	1.8
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	12	1	12.8	Surgical Personnel	2	3	3.8
Physicians & Dentists	9	8	14.4	Radiological Services Personnel	3	4	4.3
Medical & Dental Residents	0	0	0.0	Sonographers	1	4	1.8
Dental Hygienists	0	0	0.0	Respiratory Therapists	1	6	1.6
Registered Nurses	15	61	46.4	Occupational Therapists	1	1	1.0
Certified Nurse Midwives	0	3	2.4	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	3	1	3.8
Ancillary Nursing Personnel	7	8	10.9	Physical Therapy Assistants/Aides	1	0	1.0
Medical Assistants	19	13	28.9	Recreational Therapists	0	0	0.0
Physician Assistants	2	2	2.8	Dietitians & Nutritionists	1	1	1.8
Nurse Practitioners	6	4	7.6	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	14	9	18.6
Health Info Mgmt-Administrators/Technicians	13	0	13.0	All Other Personnel	65	58	84.9
Pharmacy Personnel	1	2	2.2				
Clinical Laboratory Personnel	5	7	8.4				
				Total	181	196	272.6

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Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
		Value	Ratio	5A Value	Ratio	3 Value	Ratio	FY 2019	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$29,267,771	39.7%	46.6%	0.85	50.9%	0.78	47.5%	0.84	39.1%	1.01
Medical Assistance	\$10,426,118	14.1%	13.8%	1.03	11.8%	1.20	12.8%	1.10	13.7%	1.03
Commercial	\$32,763,455	44.4%	34.5%	1.29	33.0%	1.35	35.0%	1.27	45.0%	0.99
All Other	\$1,254,754	1.7%	5.1%	0.33	4.3%	0.39	4.8%	0.36	2.2%	0.79
Deductions as % of Total Gross Patient Revenue										
Medicare	\$10,008,193	13.6%	35.0%	0.39	34.0%	0.40	30.4%	0.45	15.4%	0.88
Medical Assistance	\$3,760,227	5.1%	10.4%	0.49	8.2%	0.62	8.9%	0.57	1.7%	3.07
Commercial	\$10,058,858	13.6%	14.5%	0.94	9.2%	1.49	12.0%	1.13	19.0%	0.72
Charity Care	\$576,728	0.8%	1.0%	0.81	0.9%	0.92	0.9%	0.83	0.4%	1.91
Bad Debt	\$849,369	1.2%	1.2%	0.98	1.5%	0.78	2.0%	0.58	3.3%	0.35
All Other	\$465,544	0.6%	2.6%	0.25	2.1%	0.30	2.3%	0.28	0.0%	26.10
Total Deductions	\$25,718,919	34.9%	64.6%	0.54	55.8%	0.63	56.5%	0.62	39.8%	0.88
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		7.4%	8.4%	0.89	5.2%	1.42	10.2%	0.73	5.9%	1.27
Net Gains/Losses as % of Net Income		22.9%	13.8%	1.66	29.1%	0.79	22.7%	1.01	31.1%	0.74
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$26,800,916	53.7%	43.5%	1.23	52.0%	1.03	51.7%	1.04	53.8%	1.00
Supplies & Services	\$18,830,186	37.7%	49.9%	0.76	42.8%	0.88	40.6%	0.93	36.6%	1.03
Capital Component	\$4,314,331	8.6%	6.6%	1.31	5.2%	1.66	7.7%	1.12	9.7%	0.90
Fiscal Statistics										
Operating Margin (%)		3.7%	7.5%	0.49	1.9%	1.90	7.4%	0.50	-1.0%	N/A
Total Hospital Net Income (%)		4.7%	8.6%	0.55	2.7%	1.74	9.3%	0.51	-1.4%	N/A
Return on Equity (%)		3.5%	4.1%	0.84	0.4%	9.17	7.6%	0.45	-1.1%	N/A
Current Ratio		2.7	3.9	0.69	2.4	1.14	4.8	0.56	3.3	0.81
Days in Net Patient Accounts Receivable		37.7	71.5	0.53	254.1	0.15	49.1	0.77	67.8	0.56
Average Payment Period		66.3	90.1	0.74	354.1	0.19	46.4	1.43	39.7	1.67
Equity Financing (%)		35.0%	63.6%	0.55	48.0%	0.73	79.0%	0.44	36.7%	0.95
Long-Term Debt to Equity Ratio		1.3	0.3	4.50	0.7	1.85	0.2	7.97	1.5	0.91
Times Interest Earned		3.8	12.2	0.31	10.3	0.37	13.2	0.29	0.2	15.16
Total Asset Turnover		0.7	0.5	1.54	0.1	5.24	0.8	0.90	0.7	0.97
Average Age of Plant (Years)		8.6	14.1	0.61	51.2	0.17	8.8	0.98	7.7	1.12
Increase (Decrease) Total Net Patient Revenue		12.1%	-2.2%	N/A	-1.1%	N/A	-1.2%	N/A	10.2%	1.18
Outpatient Gross Revenue (% of Total GPR)		83.3%	63.0%	1.32	73.1%	1.14	78.9%	1.06	89.0%	0.94
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$15,179		\$17,652	0.86	\$15,718	0.97	\$14,147	1.07	\$14,961	1.01
Inpatient Net Revenue per Day	\$4,589		\$3,704	1.24	\$3,586	1.28	\$4,080	1.12	\$5,253	0.87
Outpatient Net Revenue per Visit	\$625		\$780	0.80	\$840	0.74	\$677	0.92	\$580	1.08

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$73,712,097	Cash & Cash Equivalents	\$11,980,300	Current Liabilities	\$8,457,204
Less Deductions	\$25,718,919	Net Patient Receivables	\$4,938,647	Long-Term Debt	\$33,493,455
Net Patient Revenue	\$47,993,178	Other Receivables	\$665,200	Other Liabilities	\$4,550,453
Plus Other Revenue	\$3,863,237			Subtotal	\$46,501,112
Total Revenue	\$51,856,415	Land, Buildings & Equipment (Net)	\$37,212,286	Unrestricted Fund Balance	\$25,001,425
Less Expenses	\$49,945,433	Other Assets	\$16,706,104	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$567,566			Total Liabilities & Fund Balance	\$71,502,537
Net Income	\$2,478,548	Total Assets	\$71,502,537		