

009 Mayo Clinic Health System - Northland in Barron
 1222 E Woodland Avenue
 Barron, WI 54812
 715-537-3186

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Barron
 Analysis Area: West Central (5A)
 Volume Group: 3

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 5A		Volume Group 3		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	33.1%	52.4%	0.63	40.8%	0.81	32.9%	1.01	32.9%	1.01
Obstetrics	15.4%	36.2%	0.42	24.1%	0.03	19.7%	0.78	31.2%	0.49
Pediatrics	0.0%	53.2%	N/A	0.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	30.1%	53.9%	0.56	42.0%	0.72	33.0%	0.91	32.7%	0.92
Average Census (Patients)									
Adult Medical-Surgical	6.6	25.5	0.26	10.7	0.62	6.4	1.03	6.9	0.96
Obstetrics	0.6	4.7	0.13	2.0	0.31	0.9	0.68	0.6	0.98
Pediatrics	0.0	1.1	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	7.2	47.4	0.15	17.5	0.41	8.6	0.84	7.5	0.96
Average Length of Stay (Days)									
Adult Medical-Surgical	3.5	4.3	0.81	3.9	0.90	3.0	1.18	3.4	1.04
Obstetrics	1.9	2.4	0.80	2.2	0.87	2.0	0.97	2.0	0.94
Pediatrics	0.0	3.5	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.3	4.7	0.70	4.1	0.80	3.2	1.02	3.2	1.02
Surgical Operations									
Inpatient	89	1,280	0.07	403	0.22	247	0.36	99	0.90
Outpatient	515	4,115	0.13	2,235	0.23	1,277	0.40	611	0.84
Inpatient as % of All Surgeries	14.7%	23.7%	0.62	15.3%	0.96	16.2%	0.91	13.9%	1.06
Outpatient Visits									
Non-Emergency Visits	55,122	127,898	0.43	76,192	0.72	57,441	0.96	59,122	0.93
Emergency Visits	8,204	15,799	0.52	7,621	1.08	8,355	0.98	8,301	0.99
Full-Time Equivalents (FTEs)									
Administrators	1.0	20.3	0.05	12.1	0.08	11.6	0.09	1.5	0.67
Nurses, Licensed	95.3	255.1	0.37	128.5	0.74	84.6	1.13	93.7	1.02
Ancillary Nursing Personnel	8.6	42.6	0.20	19.1	0.45	14.7	0.59	7.9	1.10
All Other Personnel	150.7	501.2	0.30	251.7	0.60	194.6	0.77	158.6	0.95
Total FTEs	255.6	819.2	0.31	411.5	0.62	305.5	0.84	261.7	0.98
FTEs per 100 Patient Census (Adjusted)									
Administrators	2.5	15.7	0.16	18.7	0.13	28.7	0.09	3.2	0.76
Nurses, Licensed	236.7	197.1	1.20	197.9	1.20	210.0	1.13	203.0	1.17
Ancillary Nursing Personnel	21.4	33.0	0.65	29.5	0.73	36.4	0.59	17.1	1.26
All Other Personnel	374.6	387.2	0.97	387.8	0.97	483.0	0.78	343.6	1.09
Total FTEs	635.3	633.0	1.00	634.0	1.00	758.1	0.84	566.9	1.12

Total Hospital:
 Beds Set Up & Staffed 24
 Discharges 812
 Inpatient Days 2,647

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Average Beds Used 7
 Discharges 198
 Inpatient Days 2,398

Newborn Nursery:
 Bassinets 4
 Total Births 107
 Newborn Days 167

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	20	694	2,422	33.1%	6.6	3.5
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	4	118	225	15.4%	0.6	1.9
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	4	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	2	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	1	0	1.0	Surgical Personnel	2	7	5.5
Physicians & Dentists	10	43	18.8	Radiological Services Personnel	7	17	15.5
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	3	5	5.4
Registered Nurses	24	102	81.1	Occupational Therapists	1	3	2.6
Certified Nurse Midwives	0	1	0.4	Occupational Therapy Assistants/Aides	0	2	0.7
Licensed Practical Nurses	1	10	3.9	Physical Therapists	6	4	8.9
Ancillary Nursing Personnel	2	14	8.6	Physical Therapy Assistants/Aides	2	5	4.2
Medical Assistants	5	45	20.4	Recreational Therapists	0	0	0.0
Physician Assistants	7	11	11.3	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	5	6	6.7	Psychologists	1	0	1.0
Certified Registered Nurse Anesthetists	3	1	3.1	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	4	14	9.3
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	18	16	27.1
Pharmacy Personnel	3	14	6.2				
Clinical Laboratory Personnel	10	5	14.0	Total	115	325	255.6

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Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
		Value	Ratio	5A Value	Ratio	3 Value	Ratio	FY 2019	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$81,430,855	53.8%	46.6%	1.15	50.9%	1.06	47.5%	1.13	53.7%	1.00
Medical Assistance	\$20,520,990	13.6%	13.8%	0.98	11.8%	1.15	12.8%	1.06	13.7%	0.99
Commercial	\$45,174,299	29.8%	34.5%	0.87	33.0%	0.90	35.0%	0.85	30.0%	0.99
All Other	\$4,315,355	2.8%	5.1%	0.56	4.3%	0.66	4.8%	0.60	2.5%	1.13
Deductions as % of Total Gross Patient Revenue										
Medicare	\$48,219,086	31.8%	35.0%	0.91	34.0%	0.94	30.4%	1.05	32.2%	0.99
Medical Assistance	\$14,217,224	9.4%	10.4%	0.90	8.2%	1.15	8.9%	1.06	9.9%	0.95
Commercial	\$10,757,423	7.1%	14.5%	0.49	9.2%	0.77	12.0%	0.59	6.8%	1.05
Charity Care	\$2,381,750	1.6%	1.0%	1.64	0.9%	1.85	0.9%	1.66	1.2%	1.28
Bad Debt	\$2,592,265	1.7%	1.2%	1.46	1.5%	1.16	2.0%	0.86	1.6%	1.04
All Other	\$1,449,116	1.0%	2.6%	0.37	2.1%	0.46	2.3%	0.42	0.9%	1.09
Total Deductions	\$79,616,864	52.6%	64.6%	0.81	55.8%	0.94	56.5%	0.93	52.7%	1.00
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		2.7%	8.4%	0.32	5.2%	0.52	10.2%	0.26	0.6%	4.88
Net Gains/Losses as % of Net Income		0.0%	13.8%	0.00	29.1%	0.00	22.7%	0.00	9.5%	0.00
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$33,638,067	48.6%	43.5%	1.12	52.0%	0.93	51.7%	0.94	49.4%	0.98
Supplies & Services	\$31,167,067	45.0%	49.9%	0.90	42.8%	1.05	40.6%	1.11	44.2%	1.02
Capital Component	\$4,397,276	6.4%	6.6%	0.97	5.2%	1.22	7.7%	0.82	6.4%	0.99
Fiscal Statistics										
Operating Margin (%)		6.3%	7.5%	0.83	1.9%	3.23	7.4%	0.85	7.6%	0.83
Total Hospital Net Income (%)		6.3%	8.6%	0.72	2.7%	2.31	9.3%	0.67	8.3%	0.75
Return on Equity (%)		8.5%	4.1%	2.07	0.4%	22.60	7.6%	1.12	12.9%	0.66
Current Ratio		11.1	3.9	2.85	2.4	4.70	4.8	2.32	5.3	2.08
Days in Net Patient Accounts Receivable		47.8	71.5	0.67	254.1	0.19	49.1	0.97	50.8	0.94
Average Payment Period		15.4	90.1	0.17	354.1	0.04	46.4	0.33	23.5	0.66
Equity Financing (%)		69.0%	63.6%	1.09	48.0%	1.44	79.0%	0.87	72.7%	0.95
Long-Term Debt to Equity Ratio		0.0	0.3	N/A	0.7	N/A	0.2	N/A	0.0	N/A
Times Interest Earned		813.9	12.2	66.46	10.3	78.87	13.2	61.83	1,016.2	0.80
Total Asset Turnover		1.4	0.5	2.89	0.1	9.88	0.8	1.70	1.5	0.89
Average Age of Plant (Years)		8.8	14.1	0.62	51.2	0.17	8.8	1.00	8.1	1.09
Increase (Decrease) Total Net Patient Revenue		-2.9%	-2.2%	1.30	-1.1%	2.74	-1.2%	2.48	10.2%	N/A
Outpatient Gross Revenue (% of Total GPR)		81.9%	63.0%	1.30	73.1%	1.12	78.9%	1.04	83.8%	0.98
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$17,653		\$17,652	1.00	\$15,718	1.12	\$14,147	1.25	\$15,154	1.16
Inpatient Net Revenue per Day	\$3,344		\$3,704	0.90	\$3,586	0.93	\$4,080	0.82	\$3,277	1.02
Outpatient Net Revenue per Visit	\$879		\$780	1.13	\$840	1.05	\$677	1.30	\$894	0.98

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$151,441,501	Cash & Cash Equivalents	\$39,348	Current Liabilities	\$2,764,677
Less Deductions	\$79,616,864	Net Patient Receivables	\$9,388,831	Long-Term Debt	\$0
Net Patient Revenue	\$71,824,637	Other Receivables	\$27,319	Other Liabilities	\$13,961,865
Plus Other Revenue	\$1,995,638			Subtotal	\$16,726,542
Total Revenue	\$73,820,274	Land, Buildings & Equipment (Net)	\$21,684,443		
Less Expenses	\$69,202,410	Other Assets	\$22,898,110	Unrestricted Fund Balance	\$37,311,509
Non-Operating Gains/Losses	\$267			Restricted Fund Balance	\$57,860
Net Income	\$4,618,131	Total Assets	\$54,038,051	Total Liabilities & Fund Balance	\$54,038,051