

**010 Marshfield Medical Center – Beaver Dam**  
 707 South University Avenue  
 Beaver Dam, WI 53916  
 920-887-7181

Fiscal Year: 07/01 to 06/30  
 Type: GMS  
 General Medical & Surgical  
 Control: Other Not-For-Profit

County: Dodge  
 Analysis Area: Southern (1)  
 Volume Group: 4

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 1		Volume Group 4		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	23.8%	52.4%	0.46	55.7%	0.43	40.5%	0.59	25.2%	0.95
Obstetrics	29.3%	36.2%	0.81	41.0%	0.04	24.6%	1.19	30.5%	0.96
Pediatrics	0.0%	53.2%	N/A	50.3%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	23.3%	53.9%	0.43	56.6%	0.41	42.0%	0.55	24.5%	0.95
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	8.6	25.5	0.34	23.1	0.37	10.2	0.84	9.1	0.95
Obstetrics	1.8	4.7	0.37	4.5	0.39	1.7	1.03	1.8	0.96
Pediatrics	0.0	1.1	N/A	1.9	N/A	0.0	N/A	0.0	N/A
Total Hospital	11.2	47.4	0.24	49.2	0.23	17.9	0.62	11.7	0.95
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	2.9	4.3	0.69	4.1	0.71	3.3	0.89	2.8	1.06
Obstetrics	2.4	2.4	1.02	2.6	0.94	2.2	1.12	2.5	0.98
Pediatrics	0.0	3.5	N/A	3.9	N/A	2.4	N/A	0.0	N/A
Total Hospital	3.1	4.7	0.67	4.6	0.68	3.5	0.89	2.8	1.09
<b>Surgical Operations</b>									
Inpatient	321	1,280	0.25	1,943	0.17	482	0.67	340	0.94
Outpatient	1,439	4,115	0.35	7,094	0.20	1,905	0.76	1,769	0.81
Inpatient as % of All Surgeries	18.2%	23.7%	0.77	21.5%	0.85	20.2%	0.90	16.1%	1.13
<b>Outpatient Visits</b>									
Non-Emergency Visits	64,951	127,898	0.51	157,467	0.41	69,880	0.93	73,116	0.89
Emergency Visits	13,978	15,799	0.88	15,287	0.91	11,349	1.23	16,049	0.87
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	0.9	20.3	0.04	20.1	0.04	14.9	0.06	2.0	0.43
Nurses, Licensed	99.1	255.1	0.39	268.4	0.37	112.6	0.88	104.0	0.95
Ancillary Nursing Personnel	31.4	42.6	0.74	43.3	0.73	19.7	1.59	39.4	0.80
All Other Personnel	345.9	501.2	0.69	633.6	0.55	239.6	1.44	380.4	0.91
Total FTEs	477.3	819.2	0.58	965.4	0.49	386.8	1.23	525.7	0.91
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	1.4	15.7	0.09	16.1	0.09	21.9	0.06	3.1	0.46
Nurses, Licensed	165.9	197.1	0.84	214.6	0.77	165.1	1.00	161.2	1.03
Ancillary Nursing Personnel	52.6	33.0	1.60	34.6	1.52	28.9	1.82	61.1	0.86
All Other Personnel	579.1	387.2	1.50	506.6	1.14	351.3	1.65	589.7	0.98
Total FTEs	799.0	633.0	1.26	771.8	1.04	567.2	1.41	815.1	0.98

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	48	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	8
Discharges	1,320	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	262
Inpatient Days	4,087			Inpatient Days	0	Newborn Days	546

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	36	1,068	3,141	23.8%	8.6	2.9
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	6	264	643	29.3%	1.8	2.4
<b>Psychiatric</b>	3	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	3	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	3	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	6	40	303	13.8%	0.8	7.6
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	0	1	0.9	Surgical Personnel	1	6	4.7
Physicians & Dentists	1	0	1.0	Radiological Services Personnel	16	23	29.8
Medical & Dental Residents	0	0	0.0	Sonographers	1	2	2.5
Dental Hygienists	0	0	0.0	Respiratory Therapists	4	4	6.1
Registered Nurses	49	67	88.0	Occupational Therapists	2	4	3.6
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	2	1.7	Physical Therapists	4	8	8.9
Ancillary Nursing Personnel	20	21	31.4	Physical Therapy Assistants/Aides	3	4	5.0
Medical Assistants	6	5	7.7	Recreational Therapists	0	0	0.0
Physician Assistants	4	0	4.0	Dietitians & Nutritionists	2	1	2.6
Nurse Practitioners	6	3	8.4	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	1	1	1.8
Clinical Nurse Specialists	1	0	1.0	All Other Health Professionals	17	5	19.4
Health Info Mgmt-Administrators/Technicians	18	0	18.0	All Other Personnel	177	82	212.2
Pharmacy Personnel	14	7	18.7				
Clinical Laboratory Personnel	0	0	0.0				
				<b>Total</b>	<b>347</b>	<b>246</b>	<b>477.3</b>

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Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$96,930,085	43.2%	46.6%	0.93	41.8%	1.03	49.5%	0.87	43.7%	0.99
Medical Assistance	\$27,028,123	12.1%	13.8%	0.88	11.5%	1.04	11.6%	1.04	12.3%	0.98
Commercial	\$88,749,877	39.6%	34.5%	1.15	38.1%	1.04	34.7%	1.14	39.2%	1.01
All Other	\$11,476,565	5.1%	5.1%	1.00	8.5%	0.60	4.2%	1.22	4.8%	1.07
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$76,369,776	34.1%	35.0%	0.97	31.1%	1.09	36.2%	0.94	34.6%	0.98
Medical Assistance	\$22,740,718	10.1%	10.4%	0.98	8.7%	1.17	8.8%	1.15	10.6%	0.96
Commercial	\$40,344,193	18.0%	14.5%	1.24	18.1%	0.99	13.9%	1.29	17.1%	1.05
Charity Care	\$2,945,808	1.3%	1.0%	1.37	0.7%	1.97	0.9%	1.51	2.0%	0.67
Bad Debt	\$3,832,565	1.7%	1.2%	1.46	1.3%	1.31	1.5%	1.16	1.5%	1.16
All Other	\$1,361,030	0.6%	2.6%	0.24	4.4%	0.14	2.2%	0.28	0.3%	1.93
Total Deductions	\$147,594,090	65.8%	64.6%	1.02	64.3%	1.02	63.5%	1.04	66.1%	1.00
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue	14.8%	8.4%	1.76	7.9%	1.88	7.3%	2.03	9.4%	1.57	
Net Gains/Losses as % of Net Income	220.5%	13.8%	15.94	48.7%	4.53	12.9%	17.09	337.1%	0.65	
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$44,171,560	47.6%	43.5%	1.09	46.6%	1.02	45.1%	1.06	45.4%	1.05
Supplies & Services	\$38,346,422	41.4%	49.9%	0.83	46.2%	0.90	46.8%	0.88	43.1%	0.96
Capital Component	\$10,215,622	11.0%	6.6%	1.68	7.3%	1.52	8.1%	1.36	11.5%	0.96
<b>Fiscal Statistics</b>										
Operating Margin (%)	-3.2%	7.5%	N/A	5.4%	N/A	3.1%	N/A	-4.5%	0.71	
Total Hospital Net Income (%)	2.5%	8.6%	0.29	9.9%	0.25	3.5%	0.71	1.8%	1.41	
Return on Equity (%)	1.4%	4.1%	0.33	6.1%	0.22	2.0%	0.69	1.0%	1.41	
Current Ratio	2.3	3.9	0.60	3.1	0.75	4.6	0.51	2.0	1.16	
Days in Net Patient Accounts Receivable	50.5	71.5	0.71	48.3	1.05	47.2	1.07	52.2	0.97	
Average Payment Period	54.0	90.1	0.60	71.6	0.75	73.5	0.73	55.0	0.98	
Equity Financing (%)	57.6%	63.6%	0.91	54.8%	1.05	66.1%	0.87	55.3%	1.04	
Long-Term Debt to Equity Ratio	0.5	0.3	1.65	0.3	1.79	0.2	2.41	0.6	0.85	
Times Interest Earned	3.6	12.2	0.30	10.5	0.35	4.2	0.86	1.7	2.08	
Total Asset Turnover	0.5	0.5	1.10	0.6	0.88	0.6	0.92	0.5	1.01	
Average Age of Plant (Years)	14.1	14.1	1.00	11.5	1.23	10.5	1.34	14.2	0.99	
Increase (Decrease) Total Net Patient Revenue	-6.7%	-2.2%	3.03	-1.0%	6.49	-6.0%	1.11	3.7%	N/A	
Outpatient Gross Revenue (% of Total GPR)	81.3%	63.0%	1.29	60.3%	1.35	72.9%	1.12	81.8%	0.99	
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$11,732	\$17,652	0.66	\$20,439	0.57	\$11,149	1.05	\$10,031	1.17	
Inpatient Net Revenue per Day	\$3,790	\$3,704	1.02	\$4,396	0.86	\$3,062	1.24	\$3,547	1.07	
Outpatient Net Revenue per Visit	\$823	\$780	1.05	\$707	1.16	\$705	1.17	\$791	1.04	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$224,184,650	Cash & Cash Equivalents	\$14,743,981	Current Liabilities	\$12,477,277
Less Deductions	\$147,594,090	Net Patient Receivables	\$10,571,235	Long-Term Debt	\$49,134,677
Net Patient Revenue	\$76,590,560	Other Receivables	\$221,777	Other Liabilities	\$12,106,712
Plus Other Revenue	\$13,283,646			Subtotal	\$73,718,666
Total Revenue	\$89,874,207	Land, Buildings & Equipment (Net)	\$58,185,044	Unrestricted Fund Balance	\$100,057,344
Less Expenses	\$92,733,604	Other Assets	\$90,053,972	Restricted Fund Balance	\$11,582,024
Non-Operating Gains/Losses	\$5,232,045			Total Liabilities & Fund Balance	\$173,776,010
Net Income	\$2,372,649	Total Assets	\$173,776,009		