

**011 Beloit Health System**  
 1969 West Hart Road  
 Beloit, WI 53511  
 608-324-5011

Fiscal Year: 01/01 to 12/31  
 Type: GMS  
 General Medical & Surgical  
 Control: Other Not-For-Profit

County: Rock  
 Analysis Area: Southern (1)  
 Volume Group: 6

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 1		Volume Group 6		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	55.3%	52.4%	1.06	55.7%	0.99	51.7%	1.07	61.7%	0.90
Obstetrics	19.5%	36.2%	0.54	41.0%	0.07	29.4%	0.66	20.8%	0.94
Pediatrics	6.1%	53.2%	0.12	50.3%	0.12	6.1%	1.00	14.5%	0.42
Total Hospital	46.0%	53.9%	0.85	56.6%	0.81	48.2%	0.95	45.8%	1.00
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	13.3	25.5	0.52	23.1	0.58	30.8	0.43	14.8	0.90
Obstetrics	2.9	4.7	0.62	4.5	0.65	5.1	0.57	3.1	0.94
Pediatrics	0.1	1.1	0.11	1.9	0.06	0.0	0.11	0.3	0.42
Total Hospital	44.7	47.4	0.94	49.2	0.91	57.5	0.78	44.4	1.00
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	4.4	4.3	1.03	4.1	1.07	4.2	1.04	3.8	1.15
Obstetrics	2.3	2.4	0.96	2.6	0.89	2.1	1.09	2.3	0.99
Pediatrics	2.0	3.5	0.59	3.9	0.53	1.9	1.08	1.7	1.18
Total Hospital	4.3	4.7	0.92	4.6	0.94	4.3	1.01	3.5	1.23
<b>Surgical Operations</b>									
Inpatient	979	1,280	0.76	1,943	0.50	1,247	0.79	1,026	0.95
Outpatient	3,613	4,115	0.88	7,094	0.51	4,177	0.86	4,231	0.85
Inpatient as % of All Surgeries	21.3%	23.7%	0.90	21.5%	0.99	23.0%	0.93	19.5%	1.09
<b>Outpatient Visits</b>									
Non-Emergency Visits	281,669	127,898	2.20	157,467	1.79	195,436	1.44	315,302	0.89
Emergency Visits	25,977	15,799	1.64	15,287	1.70	26,485	0.98	32,024	0.81
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	5.0	20.3	0.25	20.1	0.25	24.9	0.20	4.0	1.25
Nurses, Licensed	383.1	255.1	1.50	268.4	1.43	338.1	1.13	404.7	0.95
Ancillary Nursing Personnel	43.5	42.6	1.02	43.3	1.01	60.0	0.72	55.6	0.78
All Other Personnel	863.7	501.2	1.72	633.6	1.36	661.2	1.31	898.5	0.96
Total FTEs	1,295.3	819.2	1.58	965.4	1.34	1,084.2	1.19	1,362.9	0.95
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	2.8	15.7	0.18	16.1	0.17	12.8	0.22	2.1	1.35
Nurses, Licensed	212.2	197.1	1.08	214.6	0.99	174.4	1.22	207.9	1.02
Ancillary Nursing Personnel	24.1	33.0	0.73	34.6	0.70	31.0	0.78	28.6	0.84
All Other Personnel	478.4	387.2	1.24	506.6	0.94	341.1	1.40	461.6	1.04
Total FTEs	717.4	633.0	1.13	771.8	0.93	559.3	1.28	700.2	1.02

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	97	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	10
Discharges	3,806	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	383
Inpatient Days	16,343			Inpatient Days	0	Newborn Days	819

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	24	1,101	4,858	55.3%	13.3	4.4
Orthopedic	1	8	175	666	22.7%	1.8	3.8
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	1	7	298	1,438	0.0%	3.9	4.8
<b>Pediatric, acute</b>	1	2	22	45	6.1%	0.1	2.0
<b>Obstetrics</b>	1	15	464	1,071	19.5%	2.9	2.3
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	1	8	232	961	32.8%	2.6	4.1
Pediatric Intensive Care	4	0	0	0	0.0%	0.0	0.0
Burn Care	4	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	10	171	1,341	36.6%	3.7	7.8
Step-Down (Special Care)	1	23	1,343	5,963	70.8%	16.3	4.4
Neonatal Intensive/Intermediate Care	4	0	0	0	0.0%	0.0	0.0
Other Intensive Care	4	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	4	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	4	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	5	0	5.0	Surgical Personnel	5	6	7.5
Physicians & Dentists	73	9	78.2	Radiological Services Personnel	42	37	55.6
Medical & Dental Residents	0	0	0.0	Sonographers	6	8	9.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	6	16	10.5
Registered Nurses	254	125	362.9	Occupational Therapists	2	3	3.8
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	1	0.5
Licensed Practical Nurses	8	3	9.2	Physical Therapists	14	1	14.3
Ancillary Nursing Personnel	21	92	43.5	Physical Therapy Assistants/Aides	3	3	5.0
Medical Assistants	42	16	47.5	Recreational Therapists	0	0	0.0
Physician Assistants	8	0	8.0	Dietitians & Nutritionists	1	6	3.8
Nurse Practitioners	11	0	11.0	Psychologists	3	0	3.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	11	4	13.8
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	68	44	89.7
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	411	113	464.2
Pharmacy Personnel	14	8	16.3				
Clinical Laboratory Personnel	28	9	33.3	<b>Total</b>	<b>1,036</b>	<b>504</b>	<b>1,295.3</b>

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Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$491,980,534	52.2%	46.6%	1.12	41.8%	1.25	47.1%	1.11	52.3%	1.00
Medical Assistance	\$161,024,413	17.1%	13.8%	1.24	11.5%	1.48	15.8%	1.08	15.7%	1.09
Commercial	\$273,521,247	29.0%	34.5%	0.84	38.1%	0.76	32.3%	0.90	30.1%	0.96
All Other	\$15,674,606	1.7%	5.1%	0.32	8.5%	0.20	4.8%	0.35	1.9%	0.86
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$411,450,534	43.7%	35.0%	1.25	31.1%	1.40	36.7%	1.19	43.2%	1.01
Medical Assistance	\$133,912,506	14.2%	10.4%	1.37	8.7%	1.63	12.3%	1.16	13.2%	1.08
Commercial	\$140,906,494	15.0%	14.5%	1.03	18.1%	0.82	13.5%	1.11	15.8%	0.95
Charity Care	\$137,429	0.0%	1.0%	0.02	0.7%	0.02	1.1%	0.01	0.0%	0.96
Bad Debt	\$20,384,736	2.2%	1.2%	1.84	1.3%	1.66	1.4%	1.58	2.1%	1.05
All Other	\$10,972,223	1.2%	2.6%	0.46	4.4%	0.27	2.6%	0.46	0.0%	N/A
Total Deductions	\$717,763,922	76.2%	64.6%	1.18	64.3%	1.19	67.4%	1.13	74.2%	1.03
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		2.9%	8.4%	0.34	7.9%	0.37	10.8%	0.27	3.2%	0.89
Net Gains/Losses as % of Net Income		213.4%	13.8%	15.43	48.7%	4.38	21.2%	10.08	98.4%	2.17
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$131,384,506	54.4%	43.5%	1.25	46.6%	1.17	45.0%	1.21	55.6%	0.98
Supplies & Services	\$92,180,170	38.2%	49.9%	0.77	46.2%	0.83	48.5%	0.79	37.0%	1.03
Capital Component	\$17,980,586	7.4%	6.6%	1.13	7.3%	1.03	6.6%	1.13	7.3%	1.01
<b>Fiscal Statistics</b>										
Operating Margin (%)		-4.5%	7.5%	N/A	5.4%	N/A	6.5%	N/A	0.1%	N/A
Total Hospital Net Income (%)		3.7%	8.6%	0.43	9.9%	0.37	8.1%	0.45	4.1%	0.90
Return on Equity (%)		2.9%	4.1%	0.70	6.1%	0.47	2.9%	0.98	3.8%	0.76
Current Ratio		1.7	3.9	0.44	3.1	0.54	3.6	0.46	2.4	0.71
Days in Net Patient Accounts Receivable		63.8	71.5	0.89	48.3	1.32	95.9	0.67	68.4	0.93
Average Payment Period		104.8	90.1	1.16	71.6	1.46	121.9	0.86	44.7	2.35
Equity Financing (%)		47.5%	63.6%	0.75	54.8%	0.87	60.0%	0.79	51.0%	0.93
Long-Term Debt to Equity Ratio		0.5	0.3	1.59	0.3	1.72	0.4	1.25	0.5	0.89
Times Interest Earned		3.4	12.2	0.28	10.5	0.33	10.0	0.34	3.6	0.95
Total Asset Turnover		0.7	0.5	1.53	0.6	1.23	0.4	2.02	0.9	0.81
Average Age of Plant (Years)		12.8	14.1	0.91	11.5	1.12	17.7	0.72	11.8	1.09
Increase (Decrease) Total Net Patient Revenue		-7.8%	-2.2%	3.49	-1.0%	7.48	-3.7%	2.10	2.0%	N/A
Outpatient Gross Revenue (% of Total GPR)		75.2%	63.0%	1.20	60.3%	1.25	69.7%	1.08	77.2%	0.98
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$14,327		\$17,652	0.81	\$20,439	0.70	\$13,747	1.04	\$11,144	1.29
Inpatient Net Revenue per Day	\$3,334		\$3,704	0.90	\$4,396	0.76	\$3,163	1.05	\$3,188	1.05
Outpatient Net Revenue per Visit	\$619		\$780	0.79	\$707	0.88	\$688	0.90	\$607	1.02

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$942,200,800	Cash & Cash Equivalents	\$61,569,911	Current Liabilities	\$65,673,310
Less Deductions	\$717,763,922	Net Patient Receivables	\$39,117,657	Long-Term Debt	\$72,082,116
Net Patient Revenue	\$224,436,878	Other Receivables	\$3,276,214	Other Liabilities	\$30,775,629
Plus Other Revenue	\$6,661,891			Subtotal	\$168,531,055
Total Revenue	\$231,098,768	Land, Buildings & Equipment (Net)	\$121,872,539	Unrestricted Fund Balance	\$152,323,673
Less Expenses	\$241,545,262	Other Assets	\$95,018,407	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$19,655,555			Total Liabilities & Fund Balance	\$320,854,728
Net Income	\$9,209,061	Total Assets	\$320,854,728		