

**016 Gundersen Boscobel Area Hospital and Clinics**  
 205 Parker Street  
 Boscobel, WI 53805  
 608-375-4112

Fiscal Year: 01/01 to 12/31  
 Type: GMS  
 Critical Access Hospital  
 Control: Other Not-For-Profit

County: Grant  
 Analysis Area: Southern (1)  
 Volume Group: 2

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 1		Volume Group 2		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	25.9%	52.4%	0.49	55.7%	0.46	17.7%	1.46	11.2%	2.30
Obstetrics	0.0%	36.2%	N/A	41.0%	N/A	19.7%	N/A	0.0%	N/A
Pediatrics	0.0%	53.2%	N/A	50.3%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	14.7%	53.9%	0.27	56.6%	0.26	19.6%	0.75	9.0%	1.62
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	1.0	25.5	0.04	23.1	0.04	2.7	0.38	0.9	1.15
Obstetrics	0.0	4.7	N/A	4.5	N/A	0.6	N/A	0.0	N/A
Pediatrics	0.0	1.1	N/A	1.9	N/A	0.0	N/A	0.0	N/A
Total Hospital	1.2	47.4	0.02	49.2	0.02	3.6	0.33	0.9	1.30
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	2.7	4.3	0.63	4.1	0.65	3.3	0.81	2.3	1.18
Obstetrics	0.0	2.4	N/A	2.6	N/A	2.1	N/A	0.0	N/A
Pediatrics	0.0	3.5	N/A	3.9	N/A	0.0	N/A	0.0	N/A
Total Hospital	2.9	4.7	0.62	4.6	0.64	3.0	0.98	2.9	1.01
<b>Surgical Operations</b>									
Inpatient	2	1,280	0.00	1,943	0.00	228	0.01	13	0.15
Outpatient	111	4,115	0.03	7,094	0.02	1,022	0.11	120	0.93
Inpatient as % of All Surgeries	1.8%	23.7%	0.07	21.5%	0.08	18.2%	0.10	9.8%	0.18
<b>Outpatient Visits</b>									
Non-Emergency Visits	25,816	127,898	0.20	157,467	0.16	29,970	0.86	29,567	0.87
Emergency Visits	4,052	15,799	0.26	15,287	0.27	3,972	1.02	4,641	0.87
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	3.0	20.3	0.15	20.1	0.15	5.2	0.58	5.0	0.60
Nurses, Licensed	24.2	255.1	0.09	268.4	0.09	42.2	0.57	31.0	0.78
Ancillary Nursing Personnel	3.2	42.6	0.08	43.3	0.07	6.8	0.48	4.6	0.70
All Other Personnel	71.5	501.2	0.14	633.6	0.11	106.2	0.67	95.0	0.75
Total FTEs	101.9	819.2	0.12	965.4	0.11	160.3	0.64	135.6	0.75
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	15.5	15.7	0.99	16.1	0.96	30.2	0.51	26.8	0.58
Nurses, Licensed	124.4	197.1	0.63	214.6	0.58	246.1	0.51	166.2	0.75
Ancillary Nursing Personnel	16.6	33.0	0.50	34.6	0.48	39.6	0.42	24.7	0.67
All Other Personnel	368.4	387.2	0.95	506.6	0.73	618.8	0.60	509.2	0.72
Total FTEs	524.9	633.0	0.83	771.8	0.68	934.7	0.56	726.8	0.72

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	8	Health Maintenance Organization (HMO)	Yes	Average Beds Used	1	Bassinets	0
Discharges	148	Preferred Provider Organization (PPO)	Yes	Discharges	38	Total Births	0
Inpatient Days	430			Inpatient Days	482	Newborn Days	0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	4	141	379	25.9%	1.0	2.7
Orthopedic	3	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	1	2	4	13	1.8%	0.0	3.3
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	1	2	9	38	0.0%	0.1	4.2
<b>Pediatric, acute</b>	3	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	3	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	3	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	3	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	3	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	3	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	3	0	3.0	Surgical Personnel	0	1	0.8
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	3	2	4.7
Medical & Dental Residents	0	0	0.0	Sonographers	1	0	1.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	1	0	1.0
Registered Nurses	6	22	22.2	Occupational Therapists	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	1	0.6
Licensed Practical Nurses	0	0	0.0	Physical Therapists	3	1	3.8
Ancillary Nursing Personnel	0	5	3.2	Physical Therapy Assistants/Aides	1	0	1.0
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	2	0	2.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	2	0	2.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	1	0.8
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	4	0	4.0
Health Info Mgmt-Administrators/Technicians	4	0	4.0	All Other Personnel	30	15	38.1
Pharmacy Personnel	2	2	3.7				
Clinical Laboratory Personnel	5	1	6.0				
				<b>Total</b>	<b>67</b>	<b>51</b>	<b>101.9</b>

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Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$20,858,628	46.6%	46.6%	1.00	41.8%	1.11	47.7%	0.98	41.8%	1.11
Medical Assistance	\$6,359,098	14.2%	13.8%	1.03	11.5%	1.23	11.0%	1.29	16.3%	0.87
Commercial	\$15,097,370	33.7%	34.5%	0.98	38.1%	0.88	37.9%	0.89	37.4%	0.90
All Other	\$2,475,642	5.5%	5.1%	1.08	8.5%	0.65	3.4%	1.62	4.5%	1.22
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$8,961,611	20.0%	35.0%	0.57	31.1%	0.64	26.3%	0.76	17.8%	1.12
Medical Assistance	\$4,663,314	10.4%	10.4%	1.00	8.7%	1.20	7.6%	1.36	6.6%	1.57
Commercial	\$6,515,678	14.5%	14.5%	1.00	18.1%	0.80	13.5%	1.08	18.8%	0.77
Charity Care	\$369,404	0.8%	1.0%	0.86	0.7%	1.24	0.7%	1.25	0.8%	1.03
Bad Debt	\$413,735	0.9%	1.2%	0.79	1.3%	0.71	1.3%	0.73	1.3%	0.69
All Other	\$1,291,433	2.9%	2.6%	1.13	4.4%	0.66	2.2%	1.31	2.2%	1.30
Total Deductions	\$22,215,176	49.6%	64.6%	0.77	64.3%	0.77	51.6%	0.96	47.6%	1.04
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		8.6%	8.4%	1.03	7.9%	1.10	8.0%	1.09	6.2%	1.38
Net Gains/Losses as % of Net Income		6.1%	13.8%	0.44	48.7%	0.13	14.0%	0.44	N/A	N/A
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$8,811,947	40.9%	43.5%	0.94	46.6%	0.88	45.5%	0.90	44.2%	0.93
Supplies & Services	\$11,500,192	53.4%	49.9%	1.07	46.2%	1.16	47.2%	1.13	48.8%	1.09
Capital Component	\$1,225,372	5.7%	6.6%	0.87	7.3%	0.78	7.3%	0.78	7.0%	0.81
<b>Fiscal Statistics</b>										
Operating Margin (%)		12.8%	7.5%	1.70	5.4%	2.40	10.9%	1.18	14.2%	0.91
Total Hospital Net Income (%)		13.6%	8.6%	1.57	9.9%	1.36	12.4%	1.09	14.1%	0.96
Return on Equity (%)		10.4%	4.1%	2.53	6.1%	1.70	1.2%	8.72	14.5%	0.72
Current Ratio		3.7	3.9	0.95	3.1	1.18	2.4	1.53	7.5	0.49
Days in Net Patient Accounts Receivable		40.7	71.5	0.57	48.3	0.84	397.6	0.10	36.7	1.11
Average Payment Period		121.9	90.1	1.35	71.6	1.70	577.7	0.21	38.5	3.17
Equity Financing (%)		62.1%	63.6%	0.98	54.8%	1.13	46.0%	1.35	77.3%	0.80
Long-Term Debt to Equity Ratio		0.3	0.3	0.90	0.3	0.97	0.8	0.33	0.2	1.62
Times Interest Earned		22.7	12.2	1.85	10.5	2.16	17.3	1.31	19.6	1.16
Total Asset Turnover		0.8	0.5	1.62	0.6	1.30	0.1	8.08	1.0	0.74
Average Age of Plant (Years)		17.1	14.1	1.21	11.5	1.48	60.0	0.28	15.0	1.14
Increase (Decrease) Total Net Patient Revenue		7.7%	-2.2%	N/A	-1.0%	N/A	-3.0%	N/A	11.5%	0.67
Outpatient Gross Revenue (% of Total GPR)		94.1%	63.0%	1.49	60.3%	1.56	79.2%	1.19	95.2%	0.99
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$22,348	\$17,652	1.27	\$20,439	1.09	\$16,342	1.37	\$6,869	3.25	
Inpatient Net Revenue per Day	\$4,608	\$3,704	1.24	\$4,396	1.05	\$4,448	1.04	\$1,556	2.96	
Outpatient Net Revenue per Visit	\$630	\$780	0.81	\$707	0.89	\$767	0.82	\$600	1.05	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$44,790,738	Cash & Cash Equivalents	\$21,602,363	Current Liabilities	\$6,884,822
Less Deductions	\$22,215,176	Net Patient Receivables	\$2,509,433	Long-Term Debt	\$5,389,099
Net Patient Revenue	\$22,575,562	Other Receivables	\$152,227	Other Liabilities	\$0
Plus Other Revenue	\$2,133,474			Subtotal	\$12,273,921
Total Revenue	\$24,709,035	Land, Buildings & Equipment (Net)	\$6,082,701	Unrestricted Fund Balance	\$20,139,253
Less Expenses	\$21,537,511	Other Assets	\$2,066,450	Restricted Fund Balance	\$771,075
Non-Operating Gains/Losses	\$207,247			Total Liabilities & Fund Balance	\$32,413,174
Net Income	\$3,378,771	Total Assets	\$32,413,174		