

026 Upland Hills Health Inc
 800 Compassion Way, PO Box 800
 Dodgeville, WI 53533
 608-930-8000

Fiscal Year: 10/01 to 09/30
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Iowa
 Analysis Area: Southern (1)
 Volume Group: 4

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 1		Volume Group 4		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	39.5%	52.4%	0.75	55.7%	0.71	40.5%	0.98	41.4%	0.95
Obstetrics	19.9%	36.2%	0.55	41.0%	0.03	24.6%	0.81	17.7%	1.12
Pediatrics	0.0%	53.2%	N/A	50.3%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	32.6%	53.9%	0.60	56.6%	0.58	42.0%	0.78	31.5%	1.03
Average Census (Patients)									
Adult Medical-Surgical	5.9	25.5	0.23	23.1	0.26	10.2	0.58	6.2	0.95
Obstetrics	1.4	4.7	0.30	4.5	0.31	1.7	0.82	1.2	1.12
Pediatrics	0.0	1.1	0.03	1.9	0.02	0.0	0.03	0.1	0.60
Total Hospital	8.1	47.4	0.17	49.2	0.17	17.9	0.45	7.9	1.03
Average Length of Stay (Days)									
Adult Medical-Surgical	4.3	4.3	1.00	4.1	1.03	3.3	1.30	4.6	0.93
Obstetrics	2.2	2.4	0.92	2.6	0.85	2.2	1.01	2.0	1.13
Pediatrics	2.4	3.5	0.69	3.9	0.62	2.4	1.00	2.5	0.96
Total Hospital	3.3	4.7	0.70	4.6	0.72	3.5	0.94	3.6	0.92
Surgical Operations									
Inpatient	124	1,280	0.10	1,943	0.06	482	0.26	163	0.76
Outpatient	1,133	4,115	0.28	7,094	0.16	1,905	0.59	1,077	1.05
Inpatient as % of All Surgeries	9.9%	23.7%	0.42	21.5%	0.46	20.2%	0.49	13.1%	0.75
Outpatient Visits									
Non-Emergency Visits	42,655	127,898	0.33	157,467	0.27	69,880	0.61	49,571	0.86
Emergency Visits	6,107	15,799	0.39	15,287	0.40	11,349	0.54	6,821	0.90
Full-Time Equivalents (FTEs)									
Administrators	4.0	20.3	0.20	20.1	0.20	14.9	0.27	4.0	1.00
Nurses, Licensed	84.3	255.1	0.33	268.4	0.31	112.6	0.75	80.9	1.04
Ancillary Nursing Personnel	11.1	42.6	0.26	43.3	0.26	19.7	0.56	12.6	0.88
All Other Personnel	247.2	501.2	0.49	633.6	0.39	239.6	1.03	248.0	1.00
Total FTEs	346.6	819.2	0.42	965.4	0.36	386.8	0.90	345.5	1.00
FTEs per 100 Patient Census (Adjusted)									
Administrators	7.8	15.7	0.50	16.1	0.48	21.9	0.36	8.0	0.98
Nurses, Licensed	164.4	197.1	0.83	214.6	0.77	165.1	1.00	161.3	1.02
Ancillary Nursing Personnel	21.6	33.0	0.66	34.6	0.63	28.9	0.75	25.2	0.86
All Other Personnel	481.9	387.2	1.24	506.6	0.95	351.3	1.37	494.3	0.97
Total FTEs	675.7	633.0	1.07	771.8	0.88	567.2	1.19	688.8	0.98

Total Hospital:
 Beds Set Up & Staffed 25
 Discharges 910
 Inpatient Days 2,981

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Average Beds Used 1
 Discharges 38
 Inpatient Days 355

Newborn Nursery:
 Bassinets 3
 Total Births 226
 Newborn Days 409

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	15	507	2,168	39.5%	5.9	4.3
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	12	55	0.0%	0.2	4.6
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	5	12	0.0%	0.0	2.4
Obstetrics	1	7	232	510	19.9%	1.4	2.2
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	3	82	236	21.5%	0.6	2.9
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	4	0	4.0	Surgical Personnel	1	0	1.0
Physicians & Dentists	13	3	14.8	Radiological Services Personnel	5	3	7.0
Medical & Dental Residents	0	0	0.0	Sonographers	2	0	2.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	3	7	5.6
Registered Nurses	43	46	69.3	Occupational Therapists	5	0	5.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	2	2.2
Licensed Practical Nurses	4	4	6.3	Physical Therapists	6	5	9.7
Ancillary Nursing Personnel	3	16	11.1	Physical Therapy Assistants/Aides	2	1	2.3
Medical Assistants	10	7	15.1	Recreational Therapists	0	0	0.0
Physician Assistants	3	0	3.0	Dietitians & Nutritionists	1	2	2.1
Nurse Practitioners	5	1	5.8	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	3	0	3.0	Social Workers	1	0	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	14	5	16.9
Health Info Mgmt-Administrators/Technicians	9	1	9.8	All Other Personnel	95	58	127.3
Pharmacy Personnel	6	4	8.1				
Clinical Laboratory Personnel	11	5	14.5				
				Total	250	170	346.6

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Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
		Value	Ratio	Value ¹	Ratio	Value ⁴	Ratio	FY 2019	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$49,378,695	35.6%	46.6%	0.76	41.8%	0.85	49.5%	0.72	33.2%	1.07
Medical Assistance	\$13,660,228	9.9%	13.8%	0.72	11.5%	0.85	11.6%	0.85	10.6%	0.93
Commercial	\$71,829,668	51.8%	34.5%	1.50	38.1%	1.36	34.7%	1.49	53.8%	0.96
All Other	\$3,749,732	2.7%	5.1%	0.53	8.5%	0.32	4.2%	0.64	2.5%	1.10
Deductions as % of Total Gross Patient Revenue										
Medicare	\$31,807,447	22.9%	35.0%	0.66	31.1%	0.74	36.2%	0.63	22.3%	1.03
Medical Assistance	\$11,006,798	7.9%	10.4%	0.76	8.7%	0.91	8.8%	0.90	8.2%	0.97
Commercial	\$32,324,689	23.3%	14.5%	1.60	18.1%	1.28	13.9%	1.67	23.5%	0.99
Charity Care	\$1,205,200	0.9%	1.0%	0.90	0.7%	1.30	0.9%	1.00	1.4%	0.64
Bad Debt	\$1,540,122	1.1%	1.2%	0.95	1.3%	0.85	1.5%	0.76	0.6%	1.89
All Other	\$2,127,781	1.5%	2.6%	0.60	4.4%	0.35	2.2%	0.70	1.6%	0.95
Total Deductions	\$80,012,037	57.7%	64.6%	0.89	64.3%	0.90	63.5%	0.91	57.6%	1.00
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	9.5%	8.4%	1.14	7.9%	1.21	7.3%	1.31	3.6%	2.68	
Net Gains/Losses as % of Net Income	20.1%	13.8%	1.45	48.7%	0.41	12.9%	1.56	25.9%	0.78	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$34,244,597	58.0%	43.5%	1.33	46.6%	1.24	45.1%	1.29	59.0%	0.98
Supplies & Services	\$17,648,934	29.9%	49.9%	0.60	46.2%	0.65	46.8%	0.64	31.5%	0.95
Capital Component	\$7,179,804	12.2%	6.6%	1.85	7.3%	1.68	8.1%	1.50	9.6%	1.27
Fiscal Statistics										
Operating Margin (%)	8.8%	7.5%	1.17	5.4%	1.65	3.1%	2.87	6.9%	1.28	
Total Hospital Net Income (%)	10.8%	8.6%	1.25	9.9%	1.09	3.5%	3.08	9.0%	1.19	
Return on Equity (%)	5.3%	4.1%	1.29	6.1%	0.87	2.0%	2.70	4.9%	1.09	
Current Ratio	2.2	3.9	0.56	3.1	0.69	4.6	0.47	2.0	1.07	
Days in Net Patient Accounts Receivable	43.5	71.5	0.61	48.3	0.90	47.2	0.92	44.6	0.97	
Average Payment Period	108.1	90.1	1.20	71.6	1.51	73.5	1.47	55.6	1.94	
Equity Financing (%)	65.4%	63.6%	1.03	54.8%	1.19	66.1%	0.99	73.5%	0.89	
Long-Term Debt to Equity Ratio	0.4	0.3	1.25	0.3	1.36	0.2	1.83	0.3	1.30	
Times Interest Earned	13.6	12.2	1.11	10.5	1.29	4.2	3.23	11.0	1.23	
Total Asset Turnover	0.5	0.5	1.02	0.6	0.82	0.6	0.86	0.5	0.91	
Average Age of Plant (Years)	7.7	14.1	0.55	11.5	0.67	10.5	0.73	9.7	0.80	
Increase (Decrease) Total Net Patient Revenue	3.9%	-2.2%	N/A	-1.0%	N/A	-6.0%	N/A	13.2%	0.30	
Outpatient Gross Revenue (% of Total GPR)	84.9%	63.0%	1.35	60.3%	1.41	72.9%	1.17	86.0%	0.99	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$14,322	\$17,652	0.81	\$20,439	0.70	\$11,149	1.28	\$11,081	1.29	
Inpatient Net Revenue per Day	\$4,117	\$3,704	1.11	\$4,396	0.94	\$3,062	1.34	\$3,195	1.29	
Outpatient Net Revenue per Visit	\$950	\$780	1.22	\$707	1.34	\$705	1.35	\$840	1.13	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$138,618,323	Cash & Cash Equivalents	\$22,252,441	Current Liabilities	\$15,643,460
Less Deductions	\$80,012,037	Net Patient Receivables	\$6,963,438	Long-Term Debt	\$32,764,380
Net Patient Revenue	\$58,606,286	Other Receivables	\$1,544,775	Other Liabilities	\$0
Plus Other Revenue	\$6,181,447			Subtotal	\$48,407,840
Total Revenue	\$64,787,733	Land, Buildings & Equipment (Net)	\$55,473,754	Unrestricted Fund Balance	\$87,715,639
Less Expenses	\$59,073,335	Other Assets	\$47,807,608	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$1,438,953			Total Liabilities & Fund Balance	\$136,123,479
Net Income	\$7,153,351	Total Assets	\$134,042,016		