

029 Mayo Clinic Health System - Eau Claire
 1221 Whipple Street, PO Box 5
 Eau Claire, WI 54702
 715-838-3311

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Eau Claire
 Analysis Area: West Central (5A)
 Volume Group: 7

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 5A		Volume Group 7		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	74.9%	52.4%	1.43	40.8%	1.84	64.6%	1.16	75.9%	0.99
Obstetrics	29.3%	36.2%	0.81	24.1%	0.28	49.9%	0.59	30.6%	0.95
Pediatrics	0.0%	53.2%	N/A	0.0%	N/A	38.2%	N/A	0.0%	N/A
Total Hospital	67.1%	53.9%	1.24	42.0%	1.60	63.5%	1.06	65.4%	1.03
Average Census (Patients)									
Adult Medical-Surgical	85.4	25.5	3.35	10.7	7.96	106.5	0.80	86.5	0.99
Obstetrics	6.7	4.7	1.43	2.0	3.42	14.6	0.46	7.0	0.95
Pediatrics	0.0	1.1	N/A	0.0	N/A	3.2	N/A	0.0	N/A
Total Hospital	127.5	47.4	2.69	17.5	7.28	204.5	0.62	131.5	0.97
Average Length of Stay (Days)									
Adult Medical-Surgical	4.2	4.3	0.97	3.9	1.07	4.8	0.87	3.9	1.07
Obstetrics	2.3	2.4	0.96	2.2	1.05	2.6	0.87	2.5	0.90
Pediatrics	0.0	3.5	N/A	0.0	N/A	3.4	N/A	0.0	N/A
Total Hospital	4.5	4.7	0.98	4.1	1.11	5.2	0.88	4.3	1.05
Surgical Operations									
Inpatient	2,559	1,280	2.00	403	6.34	5,196	0.49	3,090	0.83
Outpatient	5,478	4,115	1.33	2,235	2.45	15,397	0.36	7,382	0.74
Inpatient as % of All Surgeries	31.8%	23.7%	1.34	15.3%	2.08	25.2%	1.26	29.5%	1.08
Outpatient Visits									
Non-Emergency Visits	364,139	127,898	2.85	76,192	4.78	396,336	0.92	383,990	0.95
Emergency Visits	30,980	15,799	1.96	7,621	4.07	41,684	0.74	33,280	0.93
Full-Time Equivalents (FTEs)									
Administrators	66.1	20.3	3.26	12.1	5.45	64.4	1.03	57.5	1.15
Nurses, Licensed	1,009.8	255.1	3.96	128.5	7.86	945.5	1.07	1,002.9	1.01
Ancillary Nursing Personnel	113.8	42.6	2.67	19.1	5.95	159.2	0.71	111.6	1.02
All Other Personnel	1,723.3	501.2	3.44	251.7	6.85	1,851.4	0.93	1,575.5	1.09
Total FTEs	2,912.9	819.2	3.56	411.5	7.08	3,020.5	0.96	2,747.5	1.06
FTEs per 100 Patient Census (Adjusted)									
Administrators	18.8	15.7	1.20	18.7	1.00	13.4	1.40	16.0	1.18
Nurses, Licensed	287.0	197.1	1.46	197.9	1.45	197.1	1.46	278.9	1.03
Ancillary Nursing Personnel	32.3	33.0	0.98	29.5	1.10	33.2	0.97	31.0	1.04
All Other Personnel	489.8	387.2	1.26	387.8	1.26	386.0	1.27	438.1	1.12
Total FTEs	828.0	633.0	1.31	634.0	1.31	629.7	1.31	764.0	1.08

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	190	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	23
Discharges	10,282	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	1,048
Inpatient Days	46,663			Inpatient Days	0	Newborn Days	2,682

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	114	7,524	31,270	74.9%	85.4	4.2
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	23	1,071	2,463	29.3%	6.7	2.3
Psychiatric	1	13	970	4,401	92.5%	12.0	4.5
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	4	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	22	454	6,555	81.4%	17.9	14.4
Step-Down (Special Care)	1	6	247	1,773	80.7%	4.8	7.2
Neonatal Intensive/Intermediate Care	1	12	16	201	4.6%	0.5	12.6
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	3	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	58	19	66.1	Surgical Personnel	57	47	82.1
Physicians & Dentists	150	268	248.8	Radiological Services Personnel	37	51	66.4
Medical & Dental Residents	19	0	19.0	Sonographers	1	31	12.6
Dental Hygienists	0	0	0.0	Respiratory Therapists	24	19	32.8
Registered Nurses	335	1,020	874.6	Occupational Therapists	6	17	15.3
Certified Nurse Midwives	6	1	6.7	Occupational Therapy Assistants/Aides	0	1	0.1
Licensed Practical Nurses	25	57	56.1	Physical Therapists	14	32	29.3
Ancillary Nursing Personnel	21	235	113.8	Physical Therapy Assistants/Aides	2	18	9.3
Medical Assistants	43	81	89.1	Recreational Therapists	2	6	4.9
Physician Assistants	32	14	39.3	Dietitians & Nutritionists	7	13	11.8
Nurse Practitioners	53	35	72.4	Psychologists	14	7	18.2
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	24	25	38.4
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	117	231	235.2
Health Info Mgmt-Administrators/Technicians	1	0	1.0	All Other Personnel	451	301	624.5
Pharmacy Personnel	51	100	91.0				
Clinical Laboratory Personnel	38	23	54.3	Total	1,588	2,652	2,912.9

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Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
		Value	Ratio	5A Value	Ratio	7 Value	Ratio	FY 2019	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$828,127,508	55.5%	46.6%	1.19	50.9%	1.09	46.9%	1.18	54.9%	1.01
Medical Assistance	\$144,190,441	9.7%	13.8%	0.70	11.8%	0.82	12.7%	0.76	9.6%	1.01
Commercial	\$480,324,635	32.2%	34.5%	0.93	33.0%	0.97	34.7%	0.93	33.4%	0.97
All Other	\$38,898,383	2.6%	5.1%	0.51	4.3%	0.60	5.7%	0.46	2.2%	1.21
Deductions as % of Total Gross Patient Revenue										
Medicare	\$612,032,316	41.0%	35.0%	1.17	34.0%	1.21	36.0%	1.14	40.9%	1.00
Medical Assistance	\$106,618,145	7.1%	10.4%	0.69	8.2%	0.87	9.8%	0.73	7.3%	0.98
Commercial	\$137,549,753	9.2%	14.5%	0.63	9.2%	1.01	15.7%	0.59	9.7%	0.95
Charity Care	\$16,208,989	1.1%	1.0%	1.13	0.9%	1.28	1.0%	1.12	1.0%	1.09
Bad Debt	\$18,585,522	1.2%	1.2%	1.06	1.5%	0.84	1.0%	1.23	0.6%	2.00
All Other	\$14,315,296	1.0%	2.6%	0.38	2.1%	0.46	2.7%	0.36	1.1%	0.88
Total Deductions	\$905,310,021	60.7%	64.6%	0.94	55.8%	1.09	66.2%	0.92	60.7%	1.00
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	8.0%	8.4%	0.96	5.2%	1.53	8.0%	1.00	3.6%	2.20	
Net Gains/Losses as % of Net Income	15.5%	13.8%	1.12	29.1%	0.53	13.7%	1.13	36.6%	0.42	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$393,204,577	63.1%	43.5%	1.45	52.0%	1.21	42.2%	1.50	60.4%	1.04
Supplies & Services	\$204,764,952	32.8%	49.9%	0.66	42.8%	0.77	52.0%	0.63	35.6%	0.92
Capital Component	\$25,608,137	4.1%	6.6%	0.62	5.2%	0.79	5.8%	0.70	4.0%	1.03
Fiscal Statistics										
Operating Margin (%)	2.2%	7.5%	0.29	1.9%	1.12	8.5%	0.25	5.3%	0.41	
Total Hospital Net Income (%)	2.6%	8.6%	0.30	2.7%	0.94	9.7%	0.26	8.0%	0.32	
Return on Equity (%)	3.2%	4.1%	0.78	0.4%	8.49	6.1%	0.52	12.0%	0.27	
Current Ratio	2.6	3.9	0.68	2.4	1.11	4.7	0.56	2.1	1.28	
Days in Net Patient Accounts Receivable	42.6	71.5	0.60	254.1	0.17	56.5	0.75	51.6	0.82	
Average Payment Period	58.8	90.1	0.65	354.1	0.17	66.2	0.89	54.7	1.08	
Equity Financing (%)	54.5%	63.6%	0.86	48.0%	1.14	67.7%	0.81	54.9%	0.99	
Long-Term Debt to Equity Ratio	0.0	0.3	N/A	0.7	N/A	0.2	N/A	0.0	N/A	
Times Interest Earned	62.0	12.2	5.06	10.3	6.01	16.4	3.78	603.2	0.10	
Total Asset Turnover	1.3	0.5	2.65	0.1	9.05	0.6	2.01	1.4	0.87	
Average Age of Plant (Years)	14.8	14.1	1.05	51.2	0.29	12.4	1.19	14.4	1.02	
Increase (Decrease) Total Net Patient Revenue	-2.4%	-2.2%	1.10	-1.1%	2.32	-0.7%	3.68	7.2%	N/A	
Outpatient Gross Revenue (% of Total GPR)	63.5%	63.0%	1.01	73.1%	0.87	57.1%	1.11	63.6%	1.00	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$20,110	\$17,652	1.14	\$15,718	1.28	\$20,210	1.00	\$18,616	1.08	
Inpatient Net Revenue per Day	\$4,404	\$3,704	1.19	\$3,586	1.23	\$3,871	1.14	\$4,307	1.02	
Outpatient Net Revenue per Visit	\$1,007	\$780	1.29	\$840	1.20	\$898	1.12	\$969	1.04	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$1,491,540,967	Cash & Cash Equivalents	\$165,968	Current Liabilities	\$96,618,621
Less Deductions	\$905,310,021	Net Patient Receivables	\$68,225,516	Long-Term Debt	\$0
Net Patient Revenue	\$586,230,946	Other Receivables	\$936,143	Other Liabilities	\$135,130,320
Plus Other Revenue	\$51,167,660			Subtotal	\$231,748,941
Total Revenue	\$637,398,606	Land, Buildings & Equipment (Net)	\$210,209,049	Unrestricted Fund Balance	\$277,856,370
Less Expenses	\$623,577,666	Other Assets	\$230,068,635	Restricted Fund Balance	\$3,136,734
Non-Operating Gains/Losses	\$2,529,079			Total Liabilities & Fund Balance	\$509,605,311
Net Income	\$16,350,019	Total Assets	\$509,605,311		