

**030 Sacred Heart Hospital**  
 900 West Clairemont Avenue  
 Eau Claire, WI 54701  
 715-839-4121

Fiscal Year: 07/01 to 06/30  
 Type: GMS  
 General Medical & Surgical  
 Control: Religious Organization

County: Eau Claire  
 Analysis Area: West Central (5A)  
 Volume Group: 5

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 5A		Volume Group 5		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	51.8%	52.4%	0.99	40.8%	1.27	44.9%	1.15	52.9%	0.98
Obstetrics	19.0%	36.2%	0.52	24.1%	0.15	25.5%	0.75	18.5%	1.02
Pediatrics	0.0%	53.2%	N/A	0.0%	N/A	98.6%	N/A	0.0%	N/A
Total Hospital	44.4%	53.9%	0.82	42.0%	1.06	52.8%	0.84	48.7%	0.91
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	50.8	25.5	1.99	10.7	4.73	15.7	3.24	57.7	0.88
Obstetrics	3.6	4.7	0.77	2.0	1.83	2.3	1.59	3.5	1.02
Pediatrics	0.0	1.1	N/A	0.0	N/A	4.7	N/A	0.0	N/A
Total Hospital	87.4	47.4	1.85	17.5	4.99	36.1	2.42	97.3	0.90
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	5.0	4.3	1.16	3.9	1.28	3.7	1.34	4.9	1.01
Obstetrics	2.1	2.4	0.89	2.2	0.98	2.2	0.97	2.2	0.95
Pediatrics	0.0	3.5	N/A	0.0	N/A	3.6	N/A	0.0	N/A
Total Hospital	4.7	4.7	1.01	4.1	1.15	4.4	1.07	4.9	0.97
<b>Surgical Operations</b>									
Inpatient	1,661	1,280	1.30	403	4.12	711	2.34	1,788	0.93
Outpatient	2,032	4,115	0.49	2,235	0.91	2,960	0.69	2,260	0.90
Inpatient as % of All Surgeries	45.0%	23.7%	1.90	15.3%	2.94	19.4%	2.32	44.2%	1.02
<b>Outpatient Visits</b>									
Non-Emergency Visits	44,484	127,898	0.35	76,192	0.58	117,985	0.38	51,661	0.86
Emergency Visits	16,146	15,799	1.02	7,621	2.12	14,651	1.10	18,494	0.87
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	24.0	20.3	1.18	12.1	1.98	17.3	1.39	21.0	1.14
Nurses, Licensed	291.7	255.1	1.14	128.5	2.27	217.2	1.34	257.5	1.13
Ancillary Nursing Personnel	57.7	42.6	1.35	19.1	3.01	30.0	1.92	59.1	0.98
All Other Personnel	418.7	501.2	0.84	251.7	1.66	363.9	1.15	574.1	0.73
Total FTEs	792.1	819.2	0.97	411.5	1.92	628.4	1.26	911.7	0.87
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	16.5	15.7	1.05	18.7	0.88	16.4	1.01	13.0	1.27
Nurses, Licensed	200.5	197.1	1.02	197.9	1.01	206.1	0.97	159.5	1.26
Ancillary Nursing Personnel	39.6	33.0	1.20	29.5	1.34	28.5	1.39	36.6	1.08
All Other Personnel	287.8	387.2	0.74	387.8	0.74	345.3	0.83	355.6	0.81
Total FTEs	544.5	633.0	0.86	634.0	0.86	596.3	0.91	564.7	0.96

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	197	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	15
Discharges	6,808	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	582
Inpatient Days	31,992			Inpatient Days	0	Newborn Days	1,220

**030 Sacred Heart Hospital**  
Eau Claire, WI 54701

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	98	3,747	18,585	51.8%	50.8	5.0
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	24	239	2,884	32.8%	7.9	12.1
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	19	616	1,320	19.0%	3.6	2.1
<b>Psychiatric</b>	1	29	1,162	6,138	57.8%	16.8	5.3
<b>Alcoholism/chemical dependency</b>	3	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	22	1,044	3,065	38.1%	8.4	2.9
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	2	5	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	2	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

\*\* Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	24	0	24.0	Surgical Personnel	14	5	19.6
Physicians & Dentists	1	0	1.0	Radiological Services Personnel	25	13	36.1
Medical & Dental Residents	0	0	0.0	Sonographers	2	8	8.3
Dental Hygienists	0	0	0.0	Respiratory Therapists	12	10	19.6
Registered Nurses	157	169	290.7	Occupational Therapists	9	4	12.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	2	0	2.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	7	12	16.8
Ancillary Nursing Personnel	20	54	57.7	Physical Therapy Assistants/Aides	5	1	5.2
Medical Assistants	1	0	1.0	Recreational Therapists	2	8	8.3
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	5	3	6.7
Nurse Practitioners	1	0	1.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	11	9	18.6
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	29	18	42.3
Health Info Mgmt-Administrators/Technicians	1	1	2.1	All Other Personnel	115	47	146.6
Pharmacy Personnel	32	8	38.1				
Clinical Laboratory Personnel	24	16	34.5				
				<b>Total</b>	<b>499</b>	<b>386</b>	<b>792.1</b>

**030 Sacred Heart Hospital**  
Eau Claire, WI 54701

Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
		Value	Ratio	5A Value	Ratio	5 Value	Ratio	FY 2019	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$221,658,782	54.3%	46.6%	1.16	50.9%	1.07	41.7%	1.30	55.2%	0.98
Medical Assistance	\$55,728,537	13.7%	13.8%	0.99	11.8%	1.16	18.4%	0.74	13.3%	1.02
Commercial	\$105,177,768	25.8%	34.5%	0.75	33.0%	0.78	36.0%	0.72	26.7%	0.97
All Other	\$25,426,869	6.2%	5.1%	1.21	4.3%	1.44	4.0%	1.55	4.8%	1.31
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$154,338,819	37.8%	35.0%	1.08	34.0%	1.11	30.1%	1.26	38.0%	1.00
Medical Assistance	\$36,826,824	9.0%	10.4%	0.87	8.2%	1.10	12.3%	0.73	8.9%	1.01
Commercial	\$28,342,991	6.9%	14.5%	0.48	9.2%	0.76	12.1%	0.58	8.6%	0.81
Charity Care	\$1,997,103	0.5%	1.0%	0.51	0.9%	0.58	0.8%	0.60	1.3%	0.38
Bad Debt	\$7,861,936	1.9%	1.2%	1.64	1.5%	1.30	1.1%	1.74	0.5%	4.24
All Other	\$14,268,822	3.5%	2.6%	1.37	2.1%	1.66	2.3%	1.49	2.0%	1.72
Total Deductions	\$243,636,495	59.7%	64.6%	0.92	55.8%	1.07	58.8%	1.02	59.3%	1.01
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		3.2%	8.4%	0.38	5.2%	0.60	6.4%	0.49	1.1%	2.84
Net Gains/Losses as % of Net Income		20.4%	13.8%	1.48	29.1%	0.70	N/A	N/A	N/A	N/A
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$84,029,391	41.9%	43.5%	0.96	52.0%	0.81	41.7%	1.00	46.1%	0.91
Supplies & Services	\$106,324,938	53.0%	49.9%	1.06	42.8%	1.24	50.0%	1.06	48.1%	1.10
Capital Component	\$10,317,985	5.1%	6.6%	0.78	5.2%	0.99	8.3%	0.62	5.8%	0.88
<b>Fiscal Statistics</b>										
Operating Margin (%)		-18.2%	7.5%	N/A	1.9%	N/A	6.6%	N/A	-9.7%	1.87
Total Hospital Net Income (%)		-24.0%	8.6%	N/A	2.7%	N/A	6.2%	N/A	-7.9%	3.06
Return on Equity (%)		-5.9%	4.1%	N/A	0.4%	N/A	3.0%	N/A	-2.1%	2.78
Current Ratio		1.0	3.9	0.25	2.4	0.40	3.4	0.28	1.2	0.78
Days in Net Patient Accounts Receivable		49.6	71.5	0.69	254.1	0.20	48.8	1.02	34.6	1.43
Average Payment Period		126.2	90.1	1.40	354.1	0.36	63.5	1.99	82.1	1.54
Equity Financing (%)		81.2%	63.6%	1.28	48.0%	1.69	75.1%	1.08	86.5%	0.94
Long-Term Debt to Equity Ratio		0.0	0.3	0.12	0.7	0.05	0.2	0.20	0.0	0.94
Times Interest Earned		-70.9	12.2	N/A	10.3	N/A	7.4	N/A	-17.4	4.07
Total Asset Turnover		0.3	0.5	0.55	0.1	1.86	0.5	0.53	0.3	0.97
Average Age of Plant (Years)		21.1	14.1	1.50	51.2	0.41	9.8	2.15	20.3	1.04
Increase (Decrease) Total Net Patient Revenue		-7.6%	-2.2%	3.41	-1.1%	7.19	-5.0%	1.53	-17.0%	0.45
Outpatient Gross Revenue (% of Total GPR)		40.6%	63.0%	0.64	73.1%	0.56	64.9%	0.63	40.4%	1.00
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$15,106		\$17,652	0.86	\$15,718	0.96	\$18,057	0.84	\$14,068	1.07
Inpatient Net Revenue per Day	\$3,251		\$3,704	0.88	\$3,586	0.91	\$3,961	0.82	\$2,928	1.11
Outpatient Net Revenue per Visit	\$1,144		\$780	1.47	\$840	1.36	\$669	1.71	\$1,097	1.04

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$407,991,955	Cash & Cash Equivalents	\$7,877,273	Current Liabilities	\$66,224,706
Less Deductions	\$243,636,495	Net Patient Receivables	\$22,278,596	Long-Term Debt	\$18,682,954
Net Patient Revenue	\$164,355,460	Other Receivables	\$2,874,635	Other Liabilities	\$38,954,199
Plus Other Revenue	\$5,367,520			Subtotal	\$123,861,859
Total Revenue	\$169,722,980	Land, Buildings & Equipment (Net)	\$100,727,336	Unrestricted Fund Balance	\$534,462,652
Less Expenses	\$200,672,314	Other Assets	\$524,566,671	Restricted Fund Balance	\$9,684,217
Non-Operating Gains/Losses	-\$7,936,144			Total Liabilities & Fund Balance	\$658,324,511
Net Income	-\$38,885,478	Total Assets	\$658,324,511		