

034 SSM Health St Agnes Hospital
 430 E Division, PO Box 385
 Fond du Lac, WI 54935
 920-929-2300

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Religious Organization

County: Fond du Lac
 Analysis Area: Lake Winnebago (3)
 Volume Group: 6

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 3		Volume Group 6		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	60.2%	52.4%	1.15	46.3%	1.30	51.7%	1.17	49.6%	1.21
Obstetrics	32.9%	36.2%	0.91	29.1%	0.22	29.4%	1.12	26.6%	1.24
Pediatrics	0.0%	53.2%	N/A	14.0%	N/A	6.1%	N/A	0.0%	N/A
Total Hospital	58.2%	53.9%	1.08	45.8%	1.27	48.2%	1.21	49.4%	1.18
Average Census (Patients)									
Adult Medical-Surgical	46.4	25.5	1.82	21.6	2.14	30.8	1.51	45.1	1.03
Obstetrics	6.2	4.7	1.33	4.5	1.38	5.1	1.22	5.0	1.24
Pediatrics	0.0	1.1	N/A	0.3	N/A	0.0	N/A	0.0	N/A
Total Hospital	72.7	47.4	1.54	35.1	2.07	57.5	1.27	70.6	1.03
Average Length of Stay (Days)									
Adult Medical-Surgical	4.5	4.3	1.04	3.8	1.16	4.2	1.05	3.5	1.28
Obstetrics	2.3	2.4	0.97	2.3	1.02	2.1	1.10	2.4	0.95
Pediatrics	0.0	3.5	N/A	2.6	N/A	1.9	N/A	0.0	N/A
Total Hospital	4.6	4.7	0.98	4.1	1.10	4.3	1.07	5.3	0.86
Surgical Operations									
Inpatient	1,114	1,280	0.87	1,093	1.02	1,247	0.89	1,908	0.58
Outpatient	5,458	4,115	1.33	4,901	1.11	4,177	1.31	11,948	0.46
Inpatient as % of All Surgeries	17.0%	23.7%	0.71	18.2%	0.93	23.0%	0.74	13.8%	1.23
Outpatient Visits									
Non-Emergency Visits	136,983	127,898	1.07	75,740	1.81	195,436	0.70	274,145	0.50
Emergency Visits	27,562	15,799	1.74	13,956	1.97	26,485	1.04	32,371	0.85
Full-Time Equivalents (FTEs)									
Administrators	0.0	20.3	N/A	15.8	N/A	24.9	N/A	38.0	0.00
Nurses, Licensed	459.3	255.1	1.80	188.9	2.43	338.1	1.36	481.8	0.95
Ancillary Nursing Personnel	91.4	42.6	2.14	18.4	4.97	60.0	1.52	125.5	0.73
All Other Personnel	854.8	501.2	1.71	307.4	2.78	661.2	1.29	998.3	0.86
Total FTEs	1,405.5	819.2	1.72	530.5	2.65	1,084.2	1.30	1,643.6	0.86
FTEs per 100 Patient Census (Adjusted)									
Administrators	0.0	15.7	N/A	14.2	N/A	12.8	N/A	18.2	0.00
Nurses, Licensed	189.0	197.1	0.96	169.9	1.11	174.4	1.08	230.9	0.82
Ancillary Nursing Personnel	37.6	33.0	1.14	16.5	2.28	31.0	1.21	60.1	0.63
All Other Personnel	351.7	387.2	0.91	276.5	1.27	341.1	1.03	478.4	0.74
Total FTEs	578.3	633.0	0.91	477.2	1.21	559.3	1.03	787.7	0.73

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	125	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	15
Discharges	5,837	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	742
Inpatient Days	26,615			Inpatient Days	0	Newborn Days	997

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	77	3,807	16,970	60.2%	46.4	4.5
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	5	82	1,054	57.6%	2.9	12.9
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	5	0	0	0	0.0%	0.0	0.0
Obstetrics	1	19	987	2,287	32.9%	6.2	2.3
Psychiatric	1	12	686	2,932	66.8%	8.0	4.3
Alcoholism/chemical dependency	1	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	12	275	3,372	76.8%	9.2	12.3
Step-Down (Special Care)	1	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	0	0	0.0	Surgical Personnel	20	14	33.0
Physicians & Dentists	36	7	38.9	Radiological Services Personnel	14	39	38.1
Medical & Dental Residents	0	0	0.0	Sonographers	4	14	14.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	11	4	12.5
Registered Nurses	156	367	427.0	Occupational Therapists	5	11	11.5
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	2	2.9
Licensed Practical Nurses	4	14	12.5	Physical Therapists	24	13	33.8
Ancillary Nursing Personnel	28	107	91.4	Physical Therapy Assistants/Aides	4	14	11.8
Medical Assistants	2	4	5.8	Recreational Therapists	0	0	0.0
Physician Assistants	4	7	8.0	Dietitians & Nutritionists	2	5	4.9
Nurse Practitioners	11	4	15.0	Psychologists	49	11	56.5
Certified Registered Nurse Anesthetists	4	1	4.8	Social Workers	11	24	29.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	175	247	296.5
Health Info Mgmt-Administrators/Technicians	18	13	27.6	All Other Personnel	129	84	188.6
Pharmacy Personnel	21	20	37.6				
Clinical Laboratory Personnel	2	2	4.0				
				Total	735	1,028	1,405.5

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Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area 3		Volume Group 6		FY 2020 vs. 2019		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$385,682,621	53.5%	46.6%	1.15	49.0%	1.09	47.1%	1.14	49.3%	1.09
Medical Assistance	\$78,184,429	10.9%	13.8%	0.79	10.8%	1.00	15.8%	0.69	10.8%	1.00
Commercial	\$244,965,143	34.0%	34.5%	0.99	37.1%	0.92	32.3%	1.05	38.3%	0.89
All Other	\$11,628,943	1.6%	5.1%	0.31	3.1%	0.52	4.8%	0.34	1.6%	0.99
Deductions as % of Total Gross Patient Revenue										
Medicare	\$288,336,629	40.0%	35.0%	1.14	34.7%	1.15	36.7%	1.09	36.9%	1.08
Medical Assistance	\$67,185,805	9.3%	10.4%	0.90	8.0%	1.16	12.3%	0.76	9.1%	1.02
Commercial	\$85,620,729	11.9%	14.5%	0.82	14.1%	0.85	13.5%	0.88	13.8%	0.86
Charity Care	\$2,090,323	0.3%	1.0%	0.30	0.7%	0.43	1.1%	0.27	0.3%	0.98
Bad Debt	\$14,432,448	2.0%	1.2%	1.71	1.5%	1.32	1.4%	1.46	2.2%	0.89
All Other	\$9,734,425	1.4%	2.6%	0.53	2.0%	0.68	2.6%	0.53	0.5%	2.66
Total Deductions	\$467,400,358	64.9%	64.6%	1.00	60.9%	1.06	67.4%	0.96	62.9%	1.03
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		7.7%	8.4%	0.92	5.8%	1.32	10.8%	0.72	3.5%	2.17
Net Gains/Losses as % of Net Income		69.8%	13.8%	5.05	15.0%	4.66	21.2%	3.30	52.5%	1.33
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$125,154,106	48.1%	43.5%	1.10	40.0%	1.20	45.0%	1.07	52.3%	0.92
Supplies & Services	\$107,308,016	41.2%	49.9%	0.83	52.8%	0.78	48.5%	0.85	36.7%	1.12
Capital Component	\$27,844,224	10.7%	6.6%	1.63	7.2%	1.48	6.6%	1.63	11.0%	0.98
Fiscal Statistics										
Operating Margin (%)		5.1%	7.5%	0.67	11.9%	0.43	6.5%	0.78	10.0%	0.50
Total Hospital Net Income (%)		15.0%	8.6%	1.74	13.7%	1.10	8.1%	1.86	19.0%	0.79
Return on Equity (%)		7.1%	4.1%	1.73	11.6%	0.61	2.9%	2.44	10.1%	0.71
Current Ratio		1.9	3.9	0.49	5.7	0.33	3.6	0.52	2.2	0.88
Days in Net Patient Accounts Receivable		80.0	71.5	1.12	57.0	1.40	95.9	0.83	87.7	0.91
Average Payment Period		79.8	90.1	0.89	36.6	2.18	121.9	0.65	69.8	1.14
Equity Financing (%)		85.6%	63.6%	1.35	86.7%	0.99	60.0%	1.43	80.6%	1.06
Long-Term Debt to Equity Ratio		0.2	0.3	0.71	0.1	3.00	0.4	0.56	0.2	0.91
Times Interest Earned		10.6	12.2	0.86	28.5	0.37	10.0	1.06	14.0	0.76
Total Asset Turnover		0.4	0.5	0.90	0.8	0.51	0.4	1.20	0.5	0.89
Average Age of Plant (Years)		3.1	14.1	0.22	6.8	0.46	17.7	0.18	2.0	1.55
Increase (Decrease) Total Net Patient Revenue		-12.6%	-2.2%	5.67	-4.6%	2.71	-3.7%	3.41	-22.2%	0.57
Outpatient Gross Revenue (% of Total GPR)		70.1%	63.0%	1.11	68.8%	1.02	69.7%	1.01	65.4%	1.07
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$12,425		\$17,652	0.70	\$12,208	1.02	\$13,747	0.90	\$20,191	0.62
Inpatient Net Revenue per Day	\$2,725		\$3,704	0.74	\$2,930	0.93	\$3,163	0.86	\$3,730	0.73
Outpatient Net Revenue per Visit	\$1,185		\$780	1.52	\$917	1.29	\$688	1.72	\$681	1.74

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$720,461,137	Cash & Cash Equivalents	\$40,138,097	Current Liabilities	\$52,614,421
Less Deductions	\$467,400,358	Net Patient Receivables	\$55,318,603	Long-Term Debt	\$117,456,643
Net Patient Revenue	\$253,060,779	Other Receivables	\$1,343,260	Other Liabilities	-\$77,570,749
Plus Other Revenue	\$21,136,648			Subtotal	\$92,500,315
Total Revenue	\$274,197,427	Land, Buildings & Equipment (Net)	\$224,040,556	Unrestricted Fund Balance	\$551,940,987
Less Expenses	\$260,306,346	Other Assets	\$323,600,786	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$32,161,879			Total Liabilities & Fund Balance	\$644,441,302
Net Income	\$46,052,960	Total Assets	\$644,441,302		