

**039 Bellin Hospital**  
 744 S Webster Ave, PO Box 23400  
 Green Bay, WI 54305  
 920-433-3500

Fiscal Year: 10/01 to 09/30  
 Type: GMS  
 General Medical & Surgical  
 Control: Other Not-For-Profit

County: Brown  
 Analysis Area: Northeastern (4)  
 Volume Group: 7

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 4		Volume Group 7		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	53.8%	52.4%	1.03	50.1%	1.07	64.6%	0.83	57.1%	0.94
Obstetrics	51.4%	36.2%	1.42	30.3%	0.31	49.9%	1.03	53.2%	0.97
Pediatrics	12.0%	53.2%	0.22	19.9%	0.60	38.2%	0.31	9.3%	1.28
Total Hospital	49.4%	53.9%	0.92	46.7%	1.06	63.5%	0.78	50.2%	0.98
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	46.8	25.5	1.83	23.5	1.99	106.5	0.44	45.1	1.04
Obstetrics	9.3	4.7	1.97	3.8	2.44	14.6	0.63	9.6	0.97
Pediatrics	1.1	1.1	0.97	0.5	2.06	3.2	0.97	0.8	1.28
Total Hospital	86.5	47.4	1.83	41.3	2.10	204.5	0.42	83.9	1.03
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	4.0	4.3	0.92	4.0	0.99	4.8	0.83	3.9	1.02
Obstetrics	2.5	2.4	1.05	2.2	1.12	2.6	0.95	2.5	1.00
Pediatrics	1.9	3.5	0.54	3.0	0.62	3.4	0.55	1.9	0.99
Total Hospital	4.0	4.7	0.86	4.1	0.98	5.2	0.77	3.8	1.06
<b>Surgical Operations</b>									
Inpatient	2,381	1,280	1.86	912	2.61	5,196	0.46	3,321	0.72
Outpatient	17,543	4,115	4.26	4,561	3.85	15,397	1.14	18,744	0.94
Inpatient as % of All Surgeries	12.0%	23.7%	0.50	16.7%	0.72	25.2%	0.47	15.1%	0.79
<b>Outpatient Visits</b>									
Non-Emergency Visits	1,060,306	127,898	8.29	178,054	5.95	396,336	2.68	1,220,521	0.87
Emergency Visits	27,028	15,799	1.71	16,398	1.65	41,684	0.65	29,359	0.92
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	31.4	20.3	1.55	15.2	2.07	64.4	0.49	36.0	0.87
Nurses, Licensed	1,077.2	255.1	4.22	279.4	3.86	945.5	1.14	1,048.3	1.03
Ancillary Nursing Personnel	74.1	42.6	1.74	41.9	1.77	159.2	0.47	102.1	0.73
All Other Personnel	2,140.7	501.2	4.27	501.4	4.27	1,851.4	1.16	2,085.1	1.03
Total FTEs	3,323.4	819.2	4.06	837.9	3.97	3,020.5	1.10	3,271.4	1.02
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	7.4	15.7	0.47	9.9	0.75	13.4	0.55	8.8	0.84
Nurses, Licensed	253.4	197.1	1.29	181.6	1.39	197.1	1.29	255.7	0.99
Ancillary Nursing Personnel	17.4	33.0	0.53	27.2	0.64	33.2	0.53	24.9	0.70
All Other Personnel	503.5	387.2	1.30	325.9	1.54	386.0	1.30	508.6	0.99
Total FTEs	781.7	633.0	1.23	544.7	1.44	629.7	1.24	797.9	0.98

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	175	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	33
Discharges	7,964	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	1,462
Inpatient Days	31,671			Inpatient Days	0	Newborn Days	2,961

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	87	4,316	17,139	53.8%	46.8	4.0
Orthopedic	1	30	1,288	3,674	33.5%	10.0	2.9
Rehabilitation & Physical Medicine	1	14	306	3,581	69.9%	9.8	11.7
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	1	9	211	394	12.0%	1.1	1.9
<b>Obstetrics</b>	1	18	1,351	3,388	51.4%	9.3	2.5
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	1	17	385	3,495	56.2%	9.5	9.1
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

\*\* Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	29	5	31.4	Surgical Personnel	39	17	48.0
Physicians & Dentists	118	29	135.4	Radiological Services Personnel	38	52	82.8
Medical & Dental Residents	0	0	0.0	Sonographers	17	16	27.2
Dental Hygienists	0	0	0.0	Respiratory Therapists	10	3	12.0
Registered Nurses	482	489	765.5	Occupational Therapists	8	16	17.9
Certified Nurse Midwives	3	2	4.3	Occupational Therapy Assistants/Aides	1	2	2.2
Licensed Practical Nurses	113	77	165.1	Physical Therapists	38	56	55.1
Ancillary Nursing Personnel	25	108	74.1	Physical Therapy Assistants/Aides	7	10	14.5
Medical Assistants	78	45	108.1	Recreational Therapists	0	0	0.0
Physician Assistants	33	10	38.9	Dietitians & Nutritionists	11	7	16.0
Nurse Practitioners	101	26	118.7	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	17	8	21.9	Social Workers	13	12	20.8
Clinical Nurse Specialists	1	2	1.8	All Other Health Professionals	293	156	376.8
Health Info Mgmt-Administrators/Technicians	93	1	93.8	All Other Personnel	722	428	953.1
Pharmacy Personnel	35	15	44.8				
Clinical Laboratory Personnel	65	46	93.5				
				<b>Total</b>	<b>2,390</b>	<b>1,638</b>	<b>3,323.4</b>

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Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$545,411,145	42.3%	46.6%	0.91	47.2%	0.90	46.9%	0.90	43.7%	0.97
Medical Assistance	\$132,843,341	10.3%	13.8%	0.75	11.7%	0.88	12.7%	0.81	10.3%	1.00
Commercial	\$582,891,858	45.2%	34.5%	1.31	36.7%	1.23	34.7%	1.30	41.5%	1.09
All Other	\$27,606,285	2.1%	5.1%	0.42	4.4%	0.48	5.7%	0.38	4.5%	0.47
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$397,423,140	30.8%	35.0%	0.88	36.0%	0.86	36.0%	0.86	31.3%	0.98
Medical Assistance	\$100,359,687	7.8%	10.4%	0.75	9.0%	0.87	9.8%	0.79	8.4%	0.92
Commercial	\$186,352,484	14.5%	14.5%	0.99	15.2%	0.95	15.7%	0.92	12.7%	1.14
Charity Care	\$12,327,619	1.0%	1.0%	1.00	0.8%	1.26	1.0%	0.99	1.2%	0.83
Bad Debt	\$15,319,708	1.2%	1.2%	1.01	1.1%	1.08	1.0%	1.17	1.3%	0.95
All Other	\$17,502,558	1.4%	2.6%	0.53	2.7%	0.51	2.7%	0.51	0.9%	1.52
Total Deductions	\$729,285,196	56.6%	64.6%	0.88	64.6%	0.88	66.2%	0.86	55.7%	1.02
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue	4.5%	8.4%	0.54	6.6%	0.69	8.0%	0.56	2.0%	2.22	
Net Gains/Losses as % of Net Income	36.7%	13.8%	2.65	12.8%	2.87	13.7%	2.68	6.9%	5.30	
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$322,922,006	58.0%	43.5%	1.33	45.2%	1.28	42.2%	1.38	63.7%	0.91
Supplies & Services	\$189,554,693	34.1%	49.9%	0.68	47.8%	0.71	52.0%	0.66	28.8%	1.18
Capital Component	\$43,841,664	7.9%	6.6%	1.20	7.0%	1.13	5.8%	1.35	7.4%	1.06
<b>Fiscal Statistics</b>										
Operating Margin (%)	5.1%	7.5%	0.67	7.5%	0.68	8.5%	0.59	6.5%	0.77	
Total Hospital Net Income (%)	7.8%	8.6%	0.90	8.5%	0.92	9.7%	0.80	7.0%	1.11	
Return on Equity (%)	6.2%	4.1%	1.51	5.4%	1.16	6.1%	1.02	5.8%	1.08	
Current Ratio	3.3	3.9	0.86	3.5	0.96	4.7	0.71	3.8	0.88	
Days in Net Patient Accounts Receivable	48.7	71.5	0.68	54.3	0.90	56.5	0.86	48.0	1.01	
Average Payment Period	61.0	90.1	0.68	79.8	0.76	66.2	0.92	48.8	1.25	
Equity Financing (%)	67.3%	63.6%	1.06	71.2%	0.95	67.7%	0.99	66.8%	1.01	
Long-Term Debt to Equity Ratio	0.3	0.3	0.89	0.2	1.62	0.2	1.37	0.3	0.86	
Times Interest Earned	8.0	12.2	0.65	11.3	0.71	16.4	0.49	8.4	0.96	
Total Asset Turnover	0.8	0.5	1.66	0.6	1.24	0.6	1.26	0.8	0.95	
Average Age of Plant (Years)	9.7	14.1	0.69	10.9	0.89	12.4	0.78	9.4	1.02	
Increase (Decrease) Total Net Patient Revenue	1.8%	-2.2%	N/A	-1.9%	N/A	-0.7%	N/A	9.7%	0.18	
Outpatient Gross Revenue (% of Total GPR)	80.4%	63.0%	1.28	72.6%	1.11	57.1%	1.41	78.5%	1.02	
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$14,012	\$17,652	0.79	\$14,359	0.98	\$20,210	0.69	\$13,902	1.01	
Inpatient Net Revenue per Day	\$3,661	\$3,704	0.99	\$3,457	1.06	\$3,871	0.95	\$3,520	1.04	
Outpatient Net Revenue per Visit	\$426	\$780	0.55	\$649	0.66	\$898	0.47	\$362	1.18	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$1,288,752,629	Cash & Cash Equivalents	\$159,772,352	Current Liabilities	\$88,631,238
Less Deductions	\$729,285,196	Net Patient Receivables	\$74,462,322	Long-Term Debt	\$132,829,241
Net Patient Revenue	\$559,467,433	Other Receivables	\$1,012,975	Other Liabilities	\$23,466,800
Plus Other Revenue	\$26,458,937			Subtotal	\$244,927,279
Total Revenue	\$585,926,370	Land, Buildings & Equipment (Net)	\$200,822,238	Unrestricted Fund Balance	\$503,481,268
Less Expenses	\$556,318,363	Other Assets	\$312,338,660	Restricted Fund Balance	\$4,993,895
Non-Operating Gains/Losses	\$17,131,993			Total Liabilities & Fund Balance	\$748,408,547
Net Income	\$46,740,000	Total Assets	\$748,408,547		