

041 St Mary's Hospital Medical Center
 1726 Shawano Avenue
 Green Bay, WI 54303
 920-498-4200

Fiscal Year: 07/01 to 06/30
 Type: GMS
 General Medical & Surgical
 Control: Religious Organization

County: Brown
 Analysis Area: Northeastern (4)
 Volume Group: 5

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 4		Volume Group 5		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	45.9%	52.4%	0.88	50.1%	0.92	44.9%	1.02	43.4%	1.06
Obstetrics	12.7%	36.2%	0.35	30.3%	0.05	25.5%	0.50	17.8%	0.71
Pediatrics	0.0%	53.2%	N/A	19.9%	N/A	98.6%	N/A	0.0%	N/A
Total Hospital	42.3%	53.9%	0.78	46.7%	0.91	52.8%	0.80	41.6%	1.02
Average Census (Patients)									
Adult Medical-Surgical	28.9	25.5	1.13	23.5	1.23	15.7	1.85	27.3	1.06
Obstetrics	1.5	4.7	0.32	3.8	0.40	2.3	0.67	2.1	0.71
Pediatrics	0.0	1.1	N/A	0.5	N/A	4.7	N/A	0.0	N/A
Total Hospital	35.1	47.4	0.74	41.3	0.85	36.1	0.97	34.5	1.02
Average Length of Stay (Days)									
Adult Medical-Surgical	4.0	4.3	0.92	4.0	0.98	3.7	1.07	3.5	1.13
Obstetrics	2.1	2.4	0.87	2.2	0.93	2.2	0.94	2.2	0.95
Pediatrics	0.0	3.5	N/A	3.0	N/A	3.6	N/A	0.0	N/A
Total Hospital	4.0	4.7	0.87	4.1	0.99	4.4	0.91	3.6	1.13
Surgical Operations									
Inpatient	586	1,280	0.46	912	0.64	711	0.82	620	0.95
Outpatient	4,655	4,115	1.13	4,561	1.02	2,960	1.57	5,065	0.92
Inpatient as % of All Surgeries	11.2%	23.7%	0.47	16.7%	0.67	19.4%	0.58	10.9%	1.03
Outpatient Visits									
Non-Emergency Visits	65,181	127,898	0.51	178,054	0.37	117,985	0.55	73,693	0.88
Emergency Visits	23,766	15,799	1.50	16,398	1.45	14,651	1.62	26,183	0.91
Full-Time Equivalents (FTEs)									
Administrators	5.5	20.3	0.27	15.2	0.36	17.3	0.32	7.7	0.71
Nurses, Licensed	159.7	255.1	0.63	279.4	0.57	217.2	0.73	176.2	0.91
Ancillary Nursing Personnel	39.7	42.6	0.93	41.9	0.95	30.0	1.32	22.2	1.78
All Other Personnel	219.9	501.2	0.44	501.4	0.44	363.9	0.60	264.1	0.83
Total FTEs	424.7	819.2	0.52	837.9	0.51	628.4	0.68	470.2	0.90
FTEs per 100 Patient Census (Adjusted)									
Administrators	4.4	15.7	0.28	9.9	0.45	16.4	0.27	6.4	0.69
Nurses, Licensed	128.8	197.1	0.65	181.6	0.71	206.1	0.62	146.3	0.88
Ancillary Nursing Personnel	32.0	33.0	0.97	27.2	1.17	28.5	1.12	18.5	1.73
All Other Personnel	177.3	387.2	0.46	325.9	0.54	345.3	0.51	219.3	0.81
Total FTEs	342.5	633.0	0.54	544.7	0.63	596.3	0.57	390.4	0.88

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	83	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	12
Discharges	3,191	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	262
Inpatient Days	12,850			Inpatient Days	0	Newborn Days	481

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	63	2,680	10,588	45.9%	28.9	4.0
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	4	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	3	0	0	0	0.0%	0.0	0.0
Obstetrics	1	12	269	558	12.7%	1.5	2.1
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	8	238	1,704	58.2%	4.7	7.2
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	5	1	5.5	Surgical Personnel	6	15	18.1
Physicians & Dentists	4	0	4.0	Radiological Services Personnel	12	16	21.8
Medical & Dental Residents	0	0	0.0	Sonographers	3	2	4.5
Dental Hygienists	0	0	0.0	Respiratory Therapists	7	5	9.6
Registered Nurses	68	125	157.9	Occupational Therapists	2	2	3.9
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	2	1.8	Physical Therapists	4	3	6.5
Ancillary Nursing Personnel	16	30	39.7	Physical Therapy Assistants/Aides	2	3	3.4
Medical Assistants	0	0	0.0	Recreational Therapists	1	0	1.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	2	0	2.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	13	12	22.0
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	60	47	88.2
Pharmacy Personnel	8	1	8.0				
Clinical Laboratory Personnel	17	18	27.0	Total	230	282	424.7

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Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$165,084,968	44.7%	46.6%	0.96	47.2%	0.95	41.7%	1.07	45.5%	0.98
Medical Assistance	\$50,132,680	13.6%	13.8%	0.99	11.7%	1.16	18.4%	0.74	13.0%	1.04
Commercial	\$134,245,375	36.3%	34.5%	1.05	36.7%	0.99	36.0%	1.01	36.9%	0.98
All Other	\$19,850,806	5.4%	5.1%	1.05	4.4%	1.22	4.0%	1.34	4.6%	1.18
Deductions as % of Total Gross Patient Revenue										
Medicare	\$128,621,770	34.8%	35.0%	0.99	36.0%	0.97	30.1%	1.16	34.9%	1.00
Medical Assistance	\$40,356,203	10.9%	10.4%	1.05	9.0%	1.22	12.3%	0.89	11.4%	0.96
Commercial	\$65,952,059	17.9%	14.5%	1.23	15.2%	1.18	12.1%	1.48	17.3%	1.03
Charity Care	\$2,481,133	0.7%	1.0%	0.70	0.8%	0.89	0.8%	0.82	1.2%	0.55
Bad Debt	\$4,560,440	1.2%	1.2%	1.05	1.1%	1.12	1.1%	1.12	1.1%	1.17
All Other	\$11,480,745	3.1%	2.6%	1.22	2.7%	1.16	2.3%	1.33	2.1%	1.46
Total Deductions	\$253,452,350	68.6%	64.6%	1.06	64.6%	1.06	58.8%	1.17	68.1%	1.01
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	6.4%	8.4%	0.76	6.6%	0.97	6.4%	1.00	4.1%	1.55	
Net Gains/Losses as % of Net Income	13.7%	13.8%	0.99	12.8%	1.07	N/A	N/A	N/A	N/A	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$52,237,949	38.8%	43.5%	0.89	45.2%	0.86	41.7%	0.93	40.4%	0.96
Supplies & Services	\$73,546,767	54.6%	49.9%	1.10	47.8%	1.14	50.0%	1.09	52.0%	1.05
Capital Component	\$8,818,227	6.6%	6.6%	1.00	7.0%	0.94	8.3%	0.79	7.7%	0.86
Fiscal Statistics										
Operating Margin (%)	-8.8%	7.5%	N/A	7.5%	N/A	6.6%	N/A	-7.0%	1.25	
Total Hospital Net Income (%)	-10.3%	8.6%	N/A	8.5%	N/A	6.2%	N/A	-6.7%	1.54	
Return on Equity (%)	-6.0%	4.1%	N/A	5.4%	N/A	3.0%	N/A	-4.2%	1.44	
Current Ratio	1.4	3.9	0.36	3.5	0.41	3.4	0.42	1.4	1.02	
Days in Net Patient Accounts Receivable	56.5	71.5	0.79	54.3	1.04	48.8	1.16	46.6	1.21	
Average Payment Period	75.1	90.1	0.83	79.8	0.94	63.5	1.18	76.0	0.99	
Equity Financing (%)	65.5%	63.6%	1.03	71.2%	0.92	75.1%	0.87	72.3%	0.91	
Long-Term Debt to Equity Ratio	0.1	0.3	0.42	0.2	0.78	0.2	0.73	0.1	1.50	
Times Interest Earned	-50.9	12.2	N/A	11.3	N/A	7.4	N/A	-17.5	2.91	
Total Asset Turnover	0.6	0.5	1.26	0.6	0.94	0.5	1.23	0.6	0.95	
Average Age of Plant (Years)	13.3	14.1	0.94	10.9	1.22	9.8	1.35	11.8	1.12	
Increase (Decrease) Total Net Patient Revenue	-2.9%	-2.2%	1.32	-1.9%	1.55	-5.0%	0.59	-1.6%	1.84	
Outpatient Gross Revenue (% of Total GPR)	71.9%	63.0%	1.14	72.6%	0.99	64.9%	1.11	71.3%	1.01	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$12,431	\$17,652	0.70	\$14,359	0.87	\$18,057	0.69	\$10,657	1.17	
Inpatient Net Revenue per Day	\$3,107	\$3,704	0.84	\$3,457	0.90	\$3,961	0.78	\$2,982	1.04	
Outpatient Net Revenue per Visit	\$908	\$780	1.16	\$649	1.40	\$669	1.36	\$858	1.06	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$369,313,830	Cash & Cash Equivalents	\$40,879	Current Liabilities	\$26,263,788
Less Deductions	\$253,452,350	Net Patient Receivables	\$17,873,596	Long-Term Debt	\$17,192,310
Net Patient Revenue	\$115,861,480	Other Receivables	\$2,164,239	Other Liabilities	\$28,312,202
Plus Other Revenue	\$7,894,802			Subtotal	\$71,768,300
Total Revenue	\$123,756,280	Land, Buildings & Equipment (Net)	\$87,333,858	Unrestricted Fund Balance	\$136,131,157
Less Expenses	\$134,602,943	Other Assets	\$100,486,885	Restricted Fund Balance	\$3,863,278
Non-Operating Gains/Losses	-\$1,715,870			Total Liabilities & Fund Balance	\$207,899,457
Net Income	-\$12,562,532	Total Assets	\$207,899,457		