

043 Aurora Medical Center in Hartford
 1032 East Sumner Street
 Hartford, WI 53027
 262-673-2300

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Washington
 Analysis Area: Southeastern (2A)
 Volume Group: 3

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 2A		Volume Group 3		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	34.1%	52.4%	0.65	54.8%	0.62	32.9%	1.04	37.6%	0.91
Obstetrics	0.0%	36.2%	N/A	30.8%	N/A	19.7%	N/A	0.0%	N/A
Pediatrics	0.0%	53.2%	N/A	0.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	36.8%	53.9%	0.68	53.0%	0.69	33.0%	1.11	40.8%	0.90
Average Census (Patients)									
Adult Medical-Surgical	9.9	25.5	0.39	31.6	0.31	6.4	1.53	10.9	0.91
Obstetrics	0.0	4.7	N/A	4.9	N/A	0.9	N/A	0.0	N/A
Pediatrics	0.0	1.1	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	12.9	47.4	0.27	61.1	0.21	8.6	1.50	14.3	0.90
Average Length of Stay (Days)									
Adult Medical-Surgical	3.3	4.3	0.77	4.0	0.82	3.0	1.12	3.3	1.02
Obstetrics	0.0	2.4	N/A	2.2	N/A	2.0	N/A	0.0	N/A
Pediatrics	0.0	3.5	N/A	2.3	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.5	4.7	0.76	4.2	0.85	3.2	1.11	3.5	1.02
Surgical Operations									
Inpatient	245	1,280	0.19	1,268	0.19	247	0.99	441	0.56
Outpatient	2,586	4,115	0.63	3,637	0.71	1,277	2.02	2,831	0.91
Inpatient as % of All Surgeries	8.7%	23.7%	0.36	25.9%	0.33	16.2%	0.53	13.5%	0.64
Outpatient Visits									
Non-Emergency Visits	73,406	127,898	0.57	151,601	0.48	57,441	1.28	79,341	0.93
Emergency Visits	8,291	15,799	0.52	22,748	0.36	8,355	0.99	8,540	0.97
Full-Time Equivalents (FTEs)									
Administrators	6.0	20.3	0.30	22.1	0.27	11.6	0.52	6.0	1.00
Nurses, Licensed	104.2	255.1	0.41	293.4	0.36	84.6	1.23	96.9	1.08
Ancillary Nursing Personnel	31.7	42.6	0.74	53.2	0.60	14.7	2.16	18.2	1.74
All Other Personnel	250.8	501.2	0.50	528.6	0.47	194.6	1.29	244.0	1.03
Total FTEs	392.7	819.2	0.48	897.3	0.44	305.5	1.29	365.1	1.08
FTEs per 100 Patient Census (Adjusted)									
Administrators	9.9	15.7	0.63	12.5	0.79	28.7	0.35	10.7	0.93
Nurses, Licensed	172.0	197.1	0.87	166.3	1.03	210.0	0.82	172.6	1.00
Ancillary Nursing Personnel	52.4	33.0	1.59	30.2	1.74	36.4	1.44	32.4	1.61
All Other Personnel	414.0	387.2	1.07	299.6	1.38	483.0	0.86	434.8	0.95
Total FTEs	648.3	633.0	1.02	508.6	1.27	758.1	0.86	650.5	1.00

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	35	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	0
Discharges	1,332	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	0
Inpatient Days	4,713			Inpatient Days	0	Newborn Days	0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	29	1,092	3,616	34.1%	9.9	3.3
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	3	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	3	0	0	0	0.0%	0.0	0.0
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	6	238	1,097	50.0%	3.0	4.6
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	6	0	6.0	Surgical Personnel	9	4	11.7
Physicians & Dentists	11	12	12.1	Radiological Services Personnel	13	11	19.6
Medical & Dental Residents	0	0	0.0	Sonographers	4	3	6.5
Dental Hygienists	0	0	0.0	Respiratory Therapists	5	2	6.7
Registered Nurses	55	56	95.0	Occupational Therapists	3	6	7.7
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	11	19	24.8
Ancillary Nursing Personnel	11	40	31.7	Physical Therapy Assistants/Aides	8	11	13.0
Medical Assistants	1	0	1.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	1	0.2
Nurse Practitioners	2	2	3.6	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	4	1	4.6	Social Workers	1	2	2.8
Clinical Nurse Specialists	1	0	1.0	All Other Health Professionals	26	20	38.7
Health Info Mgmt-Administrators/Technicians	1	5	4.6	All Other Personnel	54	47	79.3
Pharmacy Personnel	4	3	5.9				
Clinical Laboratory Personnel	12	5	16.1	Total	242	250	392.7

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Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
		Value	Ratio	2A Value	Ratio	3 Value	Ratio	FY 2019	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$105,727,093	48.5%	46.6%	1.04	51.7%	0.94	47.5%	1.02	48.2%	1.01
Medical Assistance	\$18,156,708	8.3%	13.8%	0.61	10.4%	0.80	12.8%	0.65	7.7%	1.08
Commercial	\$88,753,887	40.7%	34.5%	1.18	35.0%	1.16	35.0%	1.16	41.2%	0.99
All Other	\$5,394,072	2.5%	5.1%	0.48	2.9%	0.84	4.8%	0.52	2.9%	0.87
Deductions as % of Total Gross Patient Revenue										
Medicare	\$84,910,729	38.9%	35.0%	1.11	41.3%	0.94	30.4%	1.28	40.3%	0.97
Medical Assistance	\$15,579,740	7.1%	10.4%	0.69	8.2%	0.87	8.9%	0.80	6.7%	1.06
Commercial	\$43,930,922	20.1%	14.5%	1.39	15.9%	1.27	12.0%	1.68	20.2%	1.00
Charity Care	\$1,778,121	0.8%	1.0%	0.85	1.1%	0.72	0.9%	0.86	1.1%	0.77
Bad Debt	\$2,408,180	1.1%	1.2%	0.94	1.0%	1.09	2.0%	0.56	1.1%	0.99
All Other	\$2,572,782	1.2%	2.6%	0.46	1.4%	0.81	2.3%	0.52	1.2%	0.99
Total Deductions	\$151,180,474	69.3%	64.6%	1.07	69.0%	1.01	56.5%	1.23	70.6%	0.98
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		5.2%	8.4%	0.62	8.1%	0.65	10.2%	0.51	0.6%	9.15
Net Gains/Losses as % of Net Income		0.1%	13.8%	0.01	N/A	N/A	22.7%	0.00	N/A	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$25,530,810	44.6%	43.5%	1.02	38.6%	1.15	51.7%	0.86	47.7%	0.94
Supplies & Services	\$27,045,513	47.3%	49.9%	0.95	52.7%	0.90	40.6%	1.16	43.8%	1.08
Capital Component	\$4,647,928	8.1%	6.6%	1.24	8.6%	0.94	7.7%	1.05	8.5%	0.95
Fiscal Statistics										
Operating Margin (%)		18.9%	7.5%	2.51	10.4%	1.82	7.4%	2.57	19.0%	1.00
Total Hospital Net Income (%)		18.9%	8.6%	2.19	7.5%	2.51	9.3%	2.03	19.0%	1.00
Return on Equity (%)		7.8%	4.1%	1.88	4.7%	1.66	7.6%	1.02	8.1%	0.96
Current Ratio		24.1	3.9	6.21	6.8	3.52	4.8	5.05	26.3	0.92
Days in Net Patient Accounts Receivable		62.7	71.5	0.88	46.9	1.34	49.1	1.28	55.2	1.14
Average Payment Period		42.1	90.1	0.47	50.2	0.84	46.4	0.91	35.8	1.18
Equity Financing (%)		93.9%	63.6%	1.48	78.6%	1.19	79.0%	1.19	95.4%	0.98
Long-Term Debt to Equity Ratio		0.0	0.3	N/A	0.1	N/A	0.2	N/A	0.0	N/A
Times Interest Earned		30.1	12.2	2.46	7.0	4.30	13.2	2.29	16.5	1.82
Total Asset Turnover		0.4	0.5	0.87	0.6	0.64	0.8	0.51	0.4	0.96
Average Age of Plant (Years)		9.3	14.1	0.66	10.1	0.92	8.8	1.05	8.7	1.07
Increase (Decrease) Total Net Patient Revenue		1.3%	-2.2%	N/A	-4.2%	N/A	-1.2%	N/A	4.0%	0.32
Outpatient Gross Revenue (% of Total GPR)		78.1%	63.0%	1.24	63.8%	1.22	78.9%	0.99	74.0%	1.06
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$13,194		\$17,652	0.75	\$12,198	1.08	\$14,147	0.93	\$11,235	1.17
Inpatient Net Revenue per Day	\$3,620		\$3,704	0.98	\$2,790	1.30	\$4,080	0.89	\$3,158	1.15
Outpatient Net Revenue per Visit	\$633		\$780	0.81	\$754	0.84	\$677	0.93	\$588	1.08

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$218,031,760	Cash & Cash Equivalents	\$137,826,289	Current Liabilities	\$6,258,685
Less Deductions	\$151,180,474	Net Patient Receivables	\$11,460,392	Long-Term Debt	\$0
Net Patient Revenue	\$66,851,286	Other Receivables	\$39,462	Other Liabilities	\$4,221,988
Plus Other Revenue	\$3,688,927			Subtotal	\$10,480,673
Total Revenue	\$70,540,215	Land, Buildings & Equipment (Net)	\$18,704,654	Unrestricted Fund Balance	\$161,442,078
Less Expenses	\$57,224,251	Other Assets	\$3,891,954	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$12,000			Total Liabilities & Fund Balance	\$171,922,751
Net Income	\$13,327,964	Total Assets	\$171,922,751		