

045 Gundersen St. Joseph's Hospital and Clinics
 PO Box 527, 400 Water Avenue
 Hillsboro, WI 54634
 608-489-8000

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Vernon
 Analysis Area: Southwestern (5B)
 Volume Group: 2

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 5B		Volume Group 2		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	12.1%	52.4%	0.23	37.7%	0.32	17.7%	0.68	15.2%	0.79
Obstetrics	0.0%	36.2%	N/A	46.9%	N/A	19.7%	N/A	0.0%	N/A
Pediatrics	0.0%	53.2%	N/A	29.6%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	12.1%	53.9%	0.22	42.5%	0.28	19.6%	0.62	15.2%	0.79
Average Census (Patients)									
Adult Medical-Surgical	1.6	25.5	0.06	16.4	0.10	2.7	0.58	2.0	0.79
Obstetrics	0.0	4.7	N/A	4.3	N/A	0.6	N/A	0.0	N/A
Pediatrics	0.0	1.1	N/A	0.7	N/A	0.0	N/A	0.0	N/A
Total Hospital	1.6	47.4	0.03	27.5	0.06	3.6	0.44	2.0	0.79
Average Length of Stay (Days)									
Adult Medical-Surgical	3.0	4.3	0.71	4.0	0.76	3.3	0.92	2.9	1.03
Obstetrics	0.0	2.4	N/A	3.2	N/A	2.1	N/A	0.0	N/A
Pediatrics	0.0	3.5	N/A	2.9	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.0	4.7	0.65	4.9	0.62	3.0	1.02	2.9	1.03
Surgical Operations									
Inpatient	8	1,280	0.01	733	0.01	228	0.04	5	1.60
Outpatient	154	4,115	0.04	2,362	0.07	1,022	0.15	239	0.64
Inpatient as % of All Surgeries	4.9%	23.7%	0.21	23.7%	0.21	18.2%	0.27	2.0%	2.41
Outpatient Visits									
Non-Emergency Visits	31,190	127,898	0.24	116,152	0.27	29,970	1.04	33,613	0.93
Emergency Visits	2,953	15,799	0.19	11,771	0.25	3,972	0.74	3,621	0.82
Full-Time Equivalents (FTEs)									
Administrators	17.0	20.3	0.84	15.2	1.12	5.2	3.28	16.0	1.06
Nurses, Licensed	38.1	255.1	0.15	154.7	0.25	42.2	0.90	32.9	1.16
Ancillary Nursing Personnel	6.2	42.6	0.15	21.1	0.29	6.8	0.91	5.1	1.21
All Other Personnel	85.0	501.2	0.17	402.4	0.21	106.2	0.80	89.4	0.95
Total FTEs	146.3	819.2	0.18	593.5	0.25	160.3	0.91	143.4	1.02
FTEs per 100 Patient Census (Adjusted)									
Administrators	77.4	15.7	4.94	13.5	5.71	30.2	2.56	84.3	0.92
Nurses, Licensed	173.4	197.1	0.88	138.1	1.26	246.1	0.70	173.3	1.00
Ancillary Nursing Personnel	28.2	33.0	0.86	18.9	1.49	39.6	0.71	27.0	1.04
All Other Personnel	387.0	387.2	1.00	359.4	1.08	618.8	0.63	471.1	0.82
Total FTEs	666.1	633.0	1.05	529.9	1.26	934.7	0.71	755.8	0.88

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	13	Health Maintenance Organization (HMO)	Yes	Average Beds Used	2	Bassinets	0
Discharges	189	Preferred Provider Organization (PPO)	Yes	Discharges	36	Total Births	0
Inpatient Days	574			Inpatient Days	317	Newborn Days	0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	13	189	574	12.1%	1.6	3.0
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	5	0	0	0	0.0%	0.0	0.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	17	0	17.0	Surgical Personnel	1	1	1.8
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	4	1	4.0
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	1	2	1.0
Registered Nurses	24	21	33.7	Occupational Therapists	2	1	2.2
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	1	0	1.0	Physical Therapists	3	2	3.8
Ancillary Nursing Personnel	5	7	6.2	Physical Therapy Assistants/Aides	3	2	3.0
Medical Assistants	10	3	12.0	Recreational Therapists	0	0	0.0
Physician Assistants	3	0	3.0	Dietitians & Nutritionists	0	1	0.6
Nurse Practitioners	2	2	3.4	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	1	0	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	1	0	1.0
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	35	22	42.7
Pharmacy Personnel	1	3	2.4				
Clinical Laboratory Personnel	5	3	6.5				
				Total	119	71	146.3

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Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
		Value	Ratio	5B Value	Ratio	2 Value	Ratio	FY 2019	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$22,276,532	53.3%	46.6%	1.14	46.1%	1.16	47.7%	1.12	51.9%	1.03
Medical Assistance	\$4,643,830	11.1%	13.8%	0.81	9.6%	1.16	11.0%	1.01	11.2%	0.99
Commercial	\$11,065,169	26.5%	34.5%	0.77	36.6%	0.72	37.9%	0.70	28.8%	0.92
All Other	\$3,779,218	9.0%	5.1%	1.76	7.7%	1.18	3.4%	2.65	8.1%	1.11
Deductions as % of Total Gross Patient Revenue										
Medicare	\$9,212,161	22.1%	35.0%	0.63	32.6%	0.68	26.3%	0.84	22.3%	0.99
Medical Assistance	\$2,968,055	7.1%	10.4%	0.68	7.4%	0.96	7.6%	0.93	6.8%	1.04
Commercial	\$4,856,422	11.6%	14.5%	0.80	16.1%	0.72	13.5%	0.86	10.2%	1.14
Charity Care	\$559,798	1.3%	1.0%	1.40	0.8%	1.77	0.7%	2.03	1.5%	0.88
Bad Debt	\$501,446	1.2%	1.2%	1.02	1.5%	0.79	1.3%	0.95	1.5%	0.81
All Other	\$2,406,034	5.8%	2.6%	2.25	5.2%	1.11	2.2%	2.61	5.9%	0.97
Total Deductions	\$20,503,916	49.1%	64.6%	0.76	63.7%	0.77	51.6%	0.95	48.2%	1.02
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	17.5%	8.4%	2.08		23.6%	0.74	8.0%	2.20	1.2%	14.43
Net Gains/Losses as % of Net Income	12.1%	13.8%	0.87		79.9%	0.15	14.0%	0.86	15.8%	0.76
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$12,462,461	51.3%	43.5%	1.18	55.4%	0.93	45.5%	1.13	55.1%	0.93
Supplies & Services	\$9,982,067	41.1%	49.9%	0.82	39.7%	1.03	47.2%	0.87	43.3%	0.95
Capital Component	\$1,846,344	7.6%	6.6%	1.16	4.9%	1.56	7.3%	1.05	1.6%	4.81
Fiscal Statistics										
Operating Margin (%)	5.7%	7.5%	0.76		1.2%	4.79	10.9%	0.53	11.8%	0.49
Total Hospital Net Income (%)	6.5%	8.6%	0.75		5.7%	1.14	12.4%	0.52	13.7%	0.47
Return on Equity (%)	3.2%	4.1%	0.79		4.1%	0.80	1.2%	2.71	8.5%	0.38
Current Ratio	3.9	3.9	1.00		18.3	0.21	2.4	1.61	2.1	1.83
Days in Net Patient Accounts Receivable	49.0	71.5	0.68		57.6	0.85	397.6	0.12	47.6	1.03
Average Payment Period	65.7	90.1	0.73		22.0	2.99	577.7	0.11	95.8	0.69
Equity Financing (%)	47.3%	63.6%	0.74		85.1%	0.56	46.0%	1.03	56.7%	0.83
Long-Term Debt to Equity Ratio	0.9	0.3	3.13		0.1	15.32	0.8	1.15	0.0	N/A
Times Interest Earned	0.0	12.2	N/A		14.9	N/A	17.3	N/A	0.0	N/A
Total Asset Turnover	0.5	0.5	1.05		0.7	0.73	0.1	5.26	0.6	0.82
Average Age of Plant (Years)	2.3	14.1	0.16		9.0	0.26	60.0	0.04	43.4	0.05
Increase (Decrease) Total Net Patient Revenue	-11.6%	-2.2%	5.22		-4.8%	2.40	-3.0%	3.83	-0.6%	18.99
Outpatient Gross Revenue (% of Total GPR)	92.8%	63.0%	1.47		78.6%	1.18	79.2%	1.17	89.7%	1.03
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$12,925	\$17,652	0.73		\$17,756	0.73	\$16,342	0.79	\$13,884	0.93
Inpatient Net Revenue per Day	\$3,156	\$3,704	0.85		\$3,811	0.83	\$4,448	0.71	\$3,648	0.86
Outpatient Net Revenue per Visit	\$551	\$780	0.71		\$835	0.66	\$767	0.72	\$557	0.99

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$41,764,749	Cash & Cash Equivalents	\$11,345,030	Current Liabilities	\$4,036,820
Less Deductions	\$20,503,916	Net Patient Receivables	\$2,844,823	Long-Term Debt	\$22,917,706
Net Patient Revenue	\$21,260,833	Other Receivables	\$0	Other Liabilities	\$383,035
Plus Other Revenue	\$4,511,105			Subtotal	\$27,337,561
Total Revenue	\$25,771,938	Land, Buildings & Equipment (Net)	\$34,781,094	Unrestricted Fund Balance	\$24,567,498
Less Expenses	\$24,290,872	Other Assets	\$2,934,112	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$202,968			Total Liabilities & Fund Balance	\$51,905,059
Net Income	\$1,684,034	Total Assets	\$51,905,059		