

048 Mercy Health Hospital and Trauma Center - Janesville
 1000 Mineral Point Ave, PO Box 5003
 Janesville, WI 53547
 608-756-6000

Fiscal Year: 07/01 to 06/30
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Rock
 Analysis Area: Southern (1)
 Volume Group: 6

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 1		Volume Group 6		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	63.1%	52.4%	1.21	55.7%	1.13	51.7%	1.22	68.8%	0.92
Obstetrics	33.3%	36.2%	0.92	41.0%	0.10	29.4%	1.13	84.4%	0.40
Pediatrics	0.0%	53.2%	N/A	50.3%	N/A	6.1%	N/A	0.0%	N/A
Total Hospital	57.7%	53.9%	1.07	56.6%	1.02	48.2%	1.20	79.5%	0.73
Average Census (Patients)									
Adult Medical-Surgical	36.0	25.5	1.41	23.1	1.56	30.8	1.17	36.5	0.99
Obstetrics	4.0	4.7	0.85	4.5	0.88	5.1	0.78	4.2	0.95
Pediatrics	0.0	1.1	N/A	1.9	N/A	0.0	N/A	0.0	N/A
Total Hospital	75.6	47.4	1.60	49.2	1.54	57.5	1.32	79.5	0.95
Average Length of Stay (Days)									
Adult Medical-Surgical	4.4	4.3	1.02	4.1	1.06	4.2	1.03	4.1	1.07
Obstetrics	1.9	2.4	0.81	2.6	0.75	2.1	0.91	2.0	0.96
Pediatrics	0.0	3.5	N/A	3.9	N/A	1.9	N/A	0.0	N/A
Total Hospital	4.4	4.7	0.94	4.6	0.96	4.3	1.03	4.2	1.06
Surgical Operations									
Inpatient	1,875	1,280	1.46	1,943	0.97	1,247	1.50	2,001	0.94
Outpatient	4,712	4,115	1.14	7,094	0.66	4,177	1.13	5,545	0.85
Inpatient as % of All Surgeries	28.5%	23.7%	1.20	21.5%	1.32	23.0%	1.24	26.5%	1.07
Outpatient Visits									
Non-Emergency Visits	918,966	127,898	7.19	157,467	5.84	195,436	4.70	1,046,077	0.88
Emergency Visits	25,174	15,799	1.59	15,287	1.65	26,485	0.95	32,545	0.77
Full-Time Equivalents (FTEs)									
Administrators	4.0	20.3	0.20	20.1	0.20	24.9	0.16	4.8	0.83
Nurses, Licensed	312.2	255.1	1.22	268.4	1.16	338.1	0.92	297.8	1.05
Ancillary Nursing Personnel	50.5	42.6	1.18	43.3	1.17	60.0	0.84	62.1	0.81
All Other Personnel	453.7	501.2	0.91	633.6	0.72	661.2	0.69	660.9	0.69
Total FTEs	820.4	819.2	1.00	965.4	0.85	1,084.2	0.76	1,025.5	0.80
FTEs per 100 Patient Census (Adjusted)									
Administrators	1.7	15.7	0.11	16.1	0.10	12.8	0.13	1.8	0.92
Nurses, Licensed	131.0	197.1	0.66	214.6	0.61	174.4	0.75	113.5	1.15
Ancillary Nursing Personnel	21.2	33.0	0.64	34.6	0.61	31.0	0.68	23.6	0.90
All Other Personnel	190.4	387.2	0.49	506.6	0.38	341.1	0.56	251.8	0.76
Total FTEs	344.3	633.0	0.54	771.8	0.45	559.3	0.62	390.7	0.88

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	131	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	12
Discharges	6,307	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	737
Inpatient Days	27,684			Inpatient Days	0	Newborn Days	1,371

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	57	3,005	13,172	63.1%	36.0	4.4
Orthopedic	1	18	1,061	4,369	66.3%	11.9	4.1
Rehabilitation & Physical Medicine	4	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	12	759	1,464	33.3%	4.0	1.9
Psychiatric	1	6	512	1,794	81.7%	4.9	3.5
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	4	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	15	333	3,010	54.8%	8.2	9.0
Step-Down (Special Care)	1	23	759	3,875	46.0%	10.6	5.1
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	4	0	4.0	Surgical Personnel	15	11	20.5
Physicians & Dentists	57	28	62.7	Radiological Services Personnel	15	20	27.4
Medical & Dental Residents	0	0	0.0	Sonographers	3	2	4.6
Dental Hygienists	0	0	0.0	Respiratory Therapists	6	9	8.6
Registered Nurses	213	183	299.8	Occupational Therapists	1	5	2.9
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	1	0.8
Licensed Practical Nurses	1	0	1.0	Physical Therapists	2	3	2.5
Ancillary Nursing Personnel	29	73	50.5	Physical Therapy Assistants/Aides	0	2	1.3
Medical Assistants	0	1	0.8	Recreational Therapists	0	0	0.0
Physician Assistants	4	0	4.0	Dietitians & Nutritionists	2	3	4.4
Nurse Practitioners	6	3	8.4	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	3	3	3.0	Social Workers	5	5	6.9
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	110	65	136.0
Health Info Mgmt-Administrators/Technicians	13	3	13.8	All Other Personnel	98	76	103.1
Pharmacy Personnel	22	5	24.5				
Clinical Laboratory Personnel	24	9	29.0				
				Total	633	510	820.4

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Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$463,221,455	43.1%	46.6%	0.92	41.8%	1.03	47.1%	0.91	41.2%	1.05
Medical Assistance	\$117,529,705	10.9%	13.8%	0.79	11.5%	0.95	15.8%	0.69	11.5%	0.95
Commercial	\$300,300,283	27.9%	34.5%	0.81	38.1%	0.73	32.3%	0.87	29.4%	0.95
All Other	\$193,945,224	18.0%	5.1%	3.52	8.5%	2.12	4.8%	3.75	17.8%	1.01
Deductions as % of Total Gross Patient Revenue										
Medicare	\$371,929,906	34.6%	35.0%	0.99	31.1%	1.11	36.7%	0.94	32.5%	1.07
Medical Assistance	\$90,910,738	8.5%	10.4%	0.81	8.7%	0.97	12.3%	0.69	9.3%	0.91
Commercial	\$145,193,392	13.5%	14.5%	0.93	18.1%	0.74	13.5%	1.00	14.5%	0.93
Charity Care	\$5,617,151	0.5%	1.0%	0.54	0.7%	0.78	1.1%	0.49	0.5%	0.97
Bad Debt	\$21,467,251	2.0%	1.2%	1.70	1.3%	1.54	1.4%	1.46	2.0%	1.02
All Other	\$113,218,925	10.5%	2.6%	4.12	4.4%	2.42	2.6%	4.12	10.5%	1.00
Total Deductions	\$748,337,363	69.6%	64.6%	1.08	64.3%	1.08	67.4%	1.03	69.2%	1.01
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		34.6%	8.4%	4.12	7.9%	4.40	10.8%	3.22	32.9%	1.05
Net Gains/Losses as % of Net Income		9.4%	13.8%	0.68	48.7%	0.19	21.2%	0.44	N/A	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$186,072,715	40.2%	43.5%	0.92	46.6%	0.86	45.0%	0.89	41.1%	0.98
Supplies & Services	\$250,333,965	54.1%	49.9%	1.08	46.2%	1.17	48.5%	1.12	53.5%	1.01
Capital Component	\$26,363,275	5.7%	6.6%	0.87	7.3%	0.79	6.6%	0.87	5.4%	1.06
Fiscal Statistics										
Operating Margin (%)		7.3%	7.5%	0.97	5.4%	1.37	6.5%	1.13	4.6%	1.58
Total Hospital Net Income (%)		8.0%	8.6%	0.93	9.9%	0.81	8.1%	0.99	4.2%	1.93
Return on Equity (%)		6.1%	4.1%	1.49	6.1%	1.00	2.9%	2.09	3.5%	1.74
Current Ratio		2.9	3.9	0.74	3.1	0.92	3.6	0.79	3.1	0.92
Days in Net Patient Accounts Receivable		40.3	71.5	0.56	48.3	0.83	95.9	0.42	62.0	0.65
Average Payment Period		73.0	90.1	0.81	71.6	1.02	121.9	0.60	54.2	1.35
Equity Financing (%)		47.1%	63.6%	0.74	54.8%	0.86	60.0%	0.79	44.3%	1.07
Long-Term Debt to Equity Ratio		0.0	0.3	N/A	0.3	N/A	0.4	N/A	0.0	N/A
Times Interest Earned		8.0	12.2	0.65	10.5	0.76	10.0	0.80	4.6	1.74
Total Asset Turnover		0.8	0.5	1.61	0.6	1.29	0.4	2.13	0.9	0.89
Average Age of Plant (Years)		20.9	14.1	1.48	11.5	1.82	17.7	1.18	20.6	1.01
Increase (Decrease) Total Net Patient Revenue		-2.9%	-2.2%	1.32	-1.0%	2.82	-3.7%	0.79	4.4%	N/A
Outpatient Gross Revenue (% of Total GPR)		68.5%	63.0%	1.09	60.3%	1.14	69.7%	0.98	69.8%	0.98
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$16,989		\$17,652	0.96	\$20,439	0.83	\$13,747	1.24	\$15,818	1.07
Inpatient Net Revenue per Day	\$3,906		\$3,704	1.05	\$4,396	0.89	\$3,163	1.23	\$3,818	1.02
Outpatient Net Revenue per Visit	\$255		\$780	0.33	\$707	0.36	\$688	0.37	\$229	1.11

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$1,074,996,667	Cash & Cash Equivalents	\$122,355,449	Current Liabilities	\$88,522,098
Less Deductions	\$748,337,363	Net Patient Receivables	\$35,929,646	Long-Term Debt	\$0
Net Patient Revenue	\$326,659,304	Other Receivables	\$41,057,357	Other Liabilities	\$259,807,064
Plus Other Revenue	\$172,757,258			Subtotal	\$348,329,162
Total Revenue	\$499,416,563	Land, Buildings & Equipment (Net)	\$263,689,561	Unrestricted Fund Balance	\$310,596,619
Less Expenses	\$462,769,955	Other Assets	\$195,893,767	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$3,808,441			Total Liabilities & Fund Balance	\$658,925,781
Net Income	\$40,455,050	Total Assets	\$658,925,780		