

057 Mayo Clinic Health System - La Crosse
 700 West Avenue South
 La Crosse, WI 54601
 608-785-0940

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: La Crosse
 Analysis Area: Southwestern (5B)
 Volume Group: 6

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 5B		Volume Group 6		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	43.2%	52.4%	0.82	37.7%	1.15	51.7%	0.84	49.4%	0.87
Obstetrics	17.1%	36.2%	0.47	46.9%	0.08	29.4%	0.58	54.7%	0.31
Pediatrics	0.0%	53.2%	N/A	29.6%	N/A	6.1%	N/A	0.0%	N/A
Total Hospital	34.9%	53.9%	0.65	42.5%	0.82	48.2%	0.72	49.8%	0.70
Average Census (Patients)									
Adult Medical-Surgical	37.6	25.5	1.47	16.4	2.29	30.8	1.22	38.6	0.97
Obstetrics	3.8	4.7	0.80	4.3	0.88	5.1	0.73	4.4	0.86
Pediatrics	0.0	1.1	N/A	0.7	N/A	0.0	N/A	0.0	N/A
Total Hospital	47.9	47.4	1.01	27.5	1.74	57.5	0.83	49.8	0.96
Average Length of Stay (Days)									
Adult Medical-Surgical	4.3	4.3	1.00	4.0	1.07	4.2	1.01	4.0	1.08
Obstetrics	2.2	2.4	0.94	3.2	0.70	2.1	1.06	2.3	0.97
Pediatrics	0.0	3.5	N/A	2.9	N/A	1.9	N/A	0.0	N/A
Total Hospital	4.3	4.7	0.92	4.9	0.87	4.3	1.00	4.0	1.06
Surgical Operations									
Inpatient	708	1,280	0.55	733	0.97	1,247	0.57	1,106	0.64
Outpatient	4,412	4,115	1.07	2,362	1.87	4,177	1.06	5,060	0.87
Inpatient as % of All Surgeries	13.8%	23.7%	0.58	23.7%	0.58	23.0%	0.60	17.9%	0.77
Outpatient Visits									
Non-Emergency Visits	296,776	127,898	2.32	116,152	2.56	195,436	1.52	315,571	0.94
Emergency Visits	17,857	15,799	1.13	11,771	1.52	26,485	0.67	19,147	0.93
Full-Time Equivalents (FTEs)									
Administrators	89.0	20.3	4.39	15.2	5.87	24.9	3.58	89.0	1.00
Nurses, Licensed	541.5	255.1	2.12	154.7	3.50	338.1	1.60	552.7	0.98
Ancillary Nursing Personnel	47.5	42.6	1.11	21.1	2.24	60.0	0.79	50.5	0.94
All Other Personnel	1,480.7	501.2	2.95	402.4	3.68	661.2	2.24	1,480.6	1.00
Total FTEs	2,158.6	819.2	2.63	593.5	3.64	1,084.2	1.99	2,172.9	0.99
FTEs per 100 Patient Census (Adjusted)									
Administrators	40.0	15.7	2.56	13.5	2.95	12.8	3.12	41.8	0.96
Nurses, Licensed	243.5	197.1	1.24	138.1	1.76	174.4	1.40	259.6	0.94
Ancillary Nursing Personnel	21.3	33.0	0.65	18.9	1.13	31.0	0.69	23.7	0.90
All Other Personnel	665.8	387.2	1.72	359.4	1.85	341.1	1.95	695.3	0.96
Total FTEs	970.7	633.0	1.53	529.9	1.83	559.3	1.74	1,020.4	0.95

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	137	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	6
Discharges	4,102	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	578
Inpatient Days	17,514			Inpatient Days	0	Newborn Days	919

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	87	3,221	13,760	43.2%	37.6	4.3
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	22	615	1,379	17.1%	3.8	2.2
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	14	207	1,922	37.5%	5.3	9.3
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	14	59	453	8.8%	1.2	7.7
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	3	0	0	0	0.0%	0.0	0.0
Other inpatient	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	89	1	89.0	Surgical Personnel	14	14	22.5
Physicians & Dentists	151	57	177.3	Radiological Services Personnel	31	33	52.6
Medical & Dental Residents	18	0	18.0	Sonographers	8	16	17.5
Dental Hygienists	0	0	0.0	Respiratory Therapists	4	23	17.5
Registered Nurses	205	338	412.5	Occupational Therapists	6	9	10.8
Certified Nurse Midwives	7	0	7.0	Occupational Therapy Assistants/Aides	2	2	3.6
Licensed Practical Nurses	39	35	62.8	Physical Therapists	15	8	19.5
Ancillary Nursing Personnel	17	70	47.5	Physical Therapy Assistants/Aides	9	12	12.5
Medical Assistants	39	30	60.2	Recreational Therapists	0	2	0.8
Physician Assistants	17	11	21.3	Dietitians & Nutritionists	5	4	7.4
Nurse Practitioners	23	13	31.4	Psychologists	3	2	4.6
Certified Registered Nurse Anesthetists	14	8	19.8	Social Workers	19	12	20.6
Clinical Nurse Specialists	8	0	8.0	All Other Health Professionals	0	0	0.0
Health Info Mgmt-Administrators/Technicians	46	2	46.8	All Other Personnel	763	256	896.4
Pharmacy Personnel	32	18	35.2				
Clinical Laboratory Personnel	21	20	35.9				
				Total	1,605	996	2,158.6

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Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
		Value	Ratio	5B Value	Ratio	6 Value	Ratio	FY 2019	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$460,090,561	52.1%	46.6%	1.12	46.1%	1.13	47.1%	1.11	50.5%	1.03
Medical Assistance	\$86,166,002	9.8%	13.8%	0.71	9.6%	1.01	15.8%	0.62	9.7%	1.01
Commercial	\$299,161,408	33.9%	34.5%	0.98	36.6%	0.92	32.3%	1.05	35.4%	0.96
All Other	\$38,144,527	4.3%	5.1%	0.84	7.7%	0.56	4.8%	0.90	4.5%	0.96
Deductions as % of Total Gross Patient Revenue										
Medicare	\$340,371,183	38.5%	35.0%	1.10	32.6%	1.18	36.7%	1.05	37.6%	1.03
Medical Assistance	\$65,705,458	7.4%	10.4%	0.72	7.4%	1.00	12.3%	0.61	7.5%	0.99
Commercial	\$91,381,641	10.3%	14.5%	0.71	16.1%	0.64	13.5%	0.77	11.1%	0.93
Charity Care	\$7,793,151	0.9%	1.0%	0.92	0.8%	1.16	1.1%	0.83	1.1%	0.78
Bad Debt	\$8,609,369	1.0%	1.2%	0.83	1.5%	0.64	1.4%	0.71	0.6%	1.58
All Other	\$22,470,954	2.5%	2.6%	1.00	5.2%	0.49	2.6%	0.99	3.0%	0.85
Total Deductions	\$536,331,756	60.7%	64.6%	0.94	63.7%	0.95	67.4%	0.90	60.9%	1.00
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		11.8%	8.4%	1.40	23.6%	0.50	10.8%	1.09	3.1%	3.76
Net Gains/Losses as % of Net Income		N/A	13.8%	N/A	79.9%	N/A	21.2%	N/A	129.8%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$243,900,829	60.6%	43.5%	1.39	55.4%	1.09	45.0%	1.35	61.4%	0.99
Supplies & Services	\$139,623,750	34.7%	49.9%	0.70	39.7%	0.87	48.5%	0.72	33.5%	1.04
Capital Component	\$18,620,406	4.6%	6.6%	0.70	4.9%	0.95	6.6%	0.71	5.1%	0.91
Fiscal Statistics										
Operating Margin (%)		-2.2%	7.5%	N/A	1.2%	N/A	6.5%	N/A	-0.5%	4.44
Total Hospital Net Income (%)		-0.9%	8.6%	N/A	5.7%	N/A	8.1%	N/A	1.6%	N/A
Return on Equity (%)		-1.4%	4.1%	N/A	4.1%	N/A	2.9%	N/A	2.7%	N/A
Current Ratio		9.5	3.9	2.45	18.3	0.52	3.6	2.61	6.2	1.53
Days in Net Patient Accounts Receivable		46.3	71.5	0.65	57.6	0.80	95.9	0.48	59.0	0.78
Average Payment Period		13.6	90.1	0.15	22.0	0.62	121.9	0.11	15.2	0.89
Equity Financing (%)		53.0%	63.6%	0.83	85.1%	0.62	60.0%	0.88	48.9%	1.08
Long-Term Debt to Equity Ratio		0.0	0.3	N/A	0.1	N/A	0.4	N/A	0.0	N/A
Times Interest Earned		0.0	12.2	N/A	14.9	N/A	10.0	N/A	2.4	N/A
Total Asset Turnover		1.5	0.5	3.19	0.7	2.21	0.4	4.24	1.7	0.91
Average Age of Plant (Years)		14.2	14.1	1.01	9.0	1.58	17.7	0.80	14.1	1.01
Increase (Decrease) Total Net Patient Revenue		0.0%	-2.2%	N/A	-4.8%	N/A	-3.7%	N/A	2.5%	0.01
Outpatient Gross Revenue (% of Total GPR)		78.6%	63.0%	1.25	78.6%	1.00	69.7%	1.13	76.5%	1.03
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$18,573	\$17,652	1.05	\$17,756	1.05	\$13,747	1.35	\$15,098	1.23
Inpatient Net Revenue per Day		\$4,379	\$3,704	1.18	\$3,811	1.15	\$3,163	1.38	\$3,745	1.17
Outpatient Net Revenue per Visit		\$889	\$780	1.14	\$835	1.06	\$688	1.29	\$849	1.05

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$883,562,499	Cash & Cash Equivalents	\$14,150	Current Liabilities	\$14,425,401
Less Deductions	\$536,331,756	Net Patient Receivables	\$43,884,750	Long-Term Debt	\$0
Net Patient Revenue	\$347,230,743	Other Receivables	\$1,258,550	Other Liabilities	\$108,180,326
Plus Other Revenue	\$46,359,847			Subtotal	\$122,605,727
Total Revenue	\$393,590,594	Land, Buildings & Equipment (Net)	\$94,264,191	Unrestricted Fund Balance	\$138,489,717
Less Expenses	\$402,144,985	Other Assets	\$121,673,805	Restricted Fund Balance	\$8,444,247
Non-Operating Gains/Losses	\$4,961,070			Total Liabilities & Fund Balance	\$261,095,444
Net Income	-\$3,593,320	Total Assets	\$261,095,446		