

059 Grant Regional Health Center
 507 South Monroe Street
 Lancaster, WI 53813
 608-723-2143

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Grant
 Analysis Area: Southern (1)
 Volume Group: 2

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 1		Volume Group 2		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	153.0%	52.4%	2.92	55.7%	2.75	17.7%	8.65	48.2%	3.17
Obstetrics	74.9%	36.2%	2.07	41.0%	0.02	19.7%	3.80	0.0%	N/A
Pediatrics	0.0%	53.2%	N/A	50.3%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	130.2%	53.9%	2.42	56.6%	2.30	19.6%	6.65	61.5%	2.12
Average Census (Patients)									
Adult Medical-Surgical	3.1	25.5	0.12	23.1	0.13	2.7	1.14	3.4	0.91
Obstetrics	0.7	4.7	0.16	4.5	0.17	0.6	1.17	0.9	0.83
Pediatrics	0.0	1.1	N/A	1.9	N/A	0.0	N/A	0.0	0.00
Total Hospital	3.9	47.4	0.08	49.2	0.08	3.6	1.09	4.3	0.91
Average Length of Stay (Days)									
Adult Medical-Surgical	3.6	4.3	0.85	4.1	0.88	3.3	1.10	3.3	1.10
Obstetrics	1.9	2.4	0.81	2.6	0.75	2.1	0.94	2.1	0.90
Pediatrics	0.0	3.5	N/A	3.9	N/A	0.0	N/A	1.0	0.00
Total Hospital	3.4	4.7	0.73	4.6	0.74	3.0	1.14	3.0	1.12
Surgical Operations									
Inpatient	83	1,280	0.06	1,943	0.04	228	0.36	143	0.58
Outpatient	842	4,115	0.20	7,094	0.12	1,022	0.82	934	0.90
Inpatient as % of All Surgeries	9.0%	23.7%	0.38	21.5%	0.42	18.2%	0.49	13.3%	0.68
Outpatient Visits									
Non-Emergency Visits	33,458	127,898	0.26	157,467	0.21	29,970	1.12	37,389	0.89
Emergency Visits	2,979	15,799	0.19	15,287	0.19	3,972	0.75	3,487	0.85
Full-Time Equivalents (FTEs)									
Administrators	6.0	20.3	0.30	20.1	0.30	5.2	1.16	6.0	1.00
Nurses, Licensed	64.4	255.1	0.25	268.4	0.24	42.2	1.53	60.9	1.06
Ancillary Nursing Personnel	5.3	42.6	0.12	43.3	0.12	6.8	0.78	5.3	1.00
All Other Personnel	135.1	501.2	0.27	633.6	0.21	106.2	1.27	132.1	1.02
Total FTEs	210.8	819.2	0.26	965.4	0.22	160.3	1.31	204.3	1.03
FTEs per 100 Patient Census (Adjusted)									
Administrators	29.1	15.7	1.86	16.1	1.81	30.2	0.96	29.1	1.00
Nurses, Licensed	312.9	197.1	1.59	214.6	1.46	246.1	1.27	295.6	1.06
Ancillary Nursing Personnel	25.6	33.0	0.78	34.6	0.74	39.6	0.65	25.6	1.00
All Other Personnel	655.8	387.2	1.69	506.6	1.29	618.8	1.06	640.6	1.02
Total FTEs	1,023.5	633.0	1.62	771.8	1.33	934.7	1.09	990.9	1.03

Total Hospital:
 Beds Set Up & Staffed 3
 Discharges 421
 Inpatient Days 1,430

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Average Beds Used 1
 Discharges 74
 Inpatient Days 918

Newborn Nursery:
 Bassinets 1
 Total Births 139
 Newborn Days 248

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	2	308	1,120	153.0%	3.1	3.6
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	15	36	0.0%	0.1	2.4
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	2	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	1	141	274	74.9%	0.7	1.9
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	6	0	6.0	Surgical Personnel	0	4	3.8
Physicians & Dentists	5	5	10.3	Radiological Services Personnel	2	7	7.7
Medical & Dental Residents	0	0	0.0	Sonographers	0	1	0.9
Dental Hygienists	0	0	0.0	Respiratory Therapists	1	0	1.0
Registered Nurses	29	29	50.6	Occupational Therapists	3	0	3.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	6	1	6.9	Physical Therapists	4	4	5.8
Ancillary Nursing Personnel	1	7	5.3	Physical Therapy Assistants/Aides	1	2	2.6
Medical Assistants	1	2	2.8	Recreational Therapists	0	0	0.0
Physician Assistants	3	0	3.0	Dietitians & Nutritionists	1	0	1.0
Nurse Practitioners	3	1	3.9	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	3	0	3.0	Social Workers	0	1	0.7
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	11	2	12.9
Health Info Mgmt-Administrators/Technicians	4	1	4.8	All Other Personnel	41	28	59.8
Pharmacy Personnel	3	1	3.9				
Clinical Laboratory Personnel	9	1	10.2				
				Total	138	97	210.8

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Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
		Value	Ratio	Value ¹	Ratio	Value ²	Ratio	FY 2019	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$23,296,467	43.0%	46.6%	0.92	41.8%	1.03	47.7%	0.90	44.4%	0.97
Medical Assistance	\$6,261,694	11.6%	13.8%	0.84	11.5%	1.00	11.0%	1.05	10.9%	1.06
Commercial	\$23,114,885	42.7%	34.5%	1.24	38.1%	1.12	37.9%	1.13	41.8%	1.02
All Other	\$1,486,204	2.7%	5.1%	0.53	8.5%	0.32	3.4%	0.80	2.8%	0.97
Deductions as % of Total Gross Patient Revenue										
Medicare	\$8,558,294	15.8%	35.0%	0.45	31.1%	0.51	26.3%	0.60	20.0%	0.79
Medical Assistance	\$3,497,432	6.5%	10.4%	0.62	8.7%	0.74	7.6%	0.85	4.3%	1.50
Commercial	\$8,202,893	15.1%	14.5%	1.04	18.1%	0.83	13.5%	1.12	14.7%	1.03
Charity Care	\$363,275	0.7%	1.0%	0.70	0.7%	1.01	0.7%	1.02	0.6%	1.11
Bad Debt	-\$380,139	-0.7%	1.2%	N/A	1.3%	N/A	1.3%	N/A	0.6%	N/A
All Other	\$1,330,130	2.5%	2.6%	0.96	4.4%	0.56	2.2%	1.11	2.8%	0.87
Total Deductions	\$21,571,885	39.8%	64.6%	0.62	64.3%	0.62	51.6%	0.77	43.0%	0.93
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		12.8%	8.4%	1.53	7.9%	1.63	8.0%	1.61	4.5%	2.83
Net Gains/Losses as % of Net Income		60.4%	13.8%	4.36	48.7%	1.24	14.0%	4.30	100.4%	0.60
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$20,930,122	57.2%	43.5%	1.31	46.6%	1.23	45.5%	1.26	55.9%	1.02
Supplies & Services	\$10,927,590	29.9%	49.9%	0.60	46.2%	0.65	47.2%	0.63	30.2%	0.99
Capital Component	\$4,726,015	12.9%	6.6%	1.97	7.3%	1.78	7.3%	1.78	13.9%	0.93
Fiscal Statistics										
Operating Margin (%)		2.2%	7.5%	0.29	5.4%	0.40	10.9%	0.20	0.0%	N/A
Total Hospital Net Income (%)		5.3%	8.6%	0.61	9.9%	0.53	12.4%	0.42	7.8%	0.67
Return on Equity (%)		3.0%	4.1%	0.73	6.1%	0.49	1.2%	2.53	4.6%	0.66
Current Ratio		2.1	3.9	0.53	3.1	0.66	2.4	0.85	2.2	0.92
Days in Net Patient Accounts Receivable		50.2	71.5	0.70	48.3	1.04	397.6	0.13	44.6	1.13
Average Payment Period		93.7	90.1	1.04	71.6	1.31	577.7	0.16	56.0	1.67
Equity Financing (%)		43.7%	63.6%	0.69	54.8%	0.80	46.0%	0.95	43.8%	1.00
Long-Term Debt to Equity Ratio		1.0	0.3	3.35	0.3	3.62	0.8	1.23	1.1	0.89
Times Interest Earned		2.8	12.2	0.23	10.5	0.26	17.3	0.16	3.5	0.80
Total Asset Turnover		0.6	0.5	1.18	0.6	0.95	0.1	5.90	0.5	1.03
Average Age of Plant (Years)		6.6	14.1	0.47	11.5	0.57	60.0	0.11	6.8	0.96
Increase (Decrease) Total Net Patient Revenue		2.1%	-2.2%	N/A	-1.0%	N/A	-3.0%	N/A	14.6%	0.14
Outpatient Gross Revenue (% of Total GPR)		82.5%	63.0%	1.31	60.3%	1.37	79.2%	1.04	79.3%	1.04
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$16,455		\$17,652	0.93	\$20,439	0.81	\$16,342	1.01	\$14,257	1.15
Inpatient Net Revenue per Day	\$3,590		\$3,704	0.97	\$4,396	0.82	\$4,448	0.81	\$3,938	0.91
Outpatient Net Revenue per Visit	\$659		\$780	0.84	\$707	0.93	\$767	0.86	\$581	1.13

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$54,159,249	Cash & Cash Equivalents	\$10,016,759	Current Liabilities	\$8,518,990
Less Deductions	\$21,571,885	Net Patient Receivables	\$4,469,593	Long-Term Debt	\$29,232,870
Net Patient Revenue	\$32,587,364	Other Receivables	\$1,450,977	Other Liabilities	\$0
Plus Other Revenue	\$4,800,977			Subtotal	\$37,751,860
Total Revenue	\$37,388,340	Land, Buildings & Equipment (Net)	\$38,132,912	Unrestricted Fund Balance	\$29,353,544
Less Expenses	\$36,583,727	Other Assets	\$13,035,164	Restricted Fund Balance	\$684,707
Non-Operating Gains/Losses	\$1,225,996			Total Liabilities & Fund Balance	\$67,105,404
Net Income	\$2,030,609	Total Assets	\$67,105,405		