

061 UnityPoint Health - Meriter
 202 South Park Street
 Madison, WI 53715
 608-417-6000

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Dane
 Analysis Area: Southern (1)
 Volume Group: 7

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 1		Volume Group 7		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	66.6%	52.4%	1.27	55.7%	1.19	64.6%	1.03	81.3%	0.82
Obstetrics	84.3%	36.2%	2.33	41.0%	0.94	49.9%	1.69	99.9%	0.84
Pediatrics	0.0%	53.2%	N/A	50.3%	N/A	38.2%	N/A	0.0%	N/A
Total Hospital	77.9%	53.9%	1.44	56.6%	1.37	63.5%	1.23	93.5%	0.83
Average Census (Patients)									
Adult Medical-Surgical	48.6	25.5	1.90	23.1	2.11	106.5	0.46	52.0	0.93
Obstetrics	38.8	4.7	8.24	4.5	8.55	14.6	2.65	42.0	0.92
Pediatrics	0.0	1.1	N/A	1.9	N/A	3.2	N/A	0.0	N/A
Total Hospital	186.1	47.4	3.93	49.2	3.79	204.5	0.91	200.2	0.93
Average Length of Stay (Days)									
Adult Medical-Surgical	3.6	4.3	0.85	4.1	0.88	4.8	0.76	3.4	1.06
Obstetrics	2.8	2.4	1.16	2.6	1.08	2.6	1.05	3.0	0.93
Pediatrics	0.0	3.5	N/A	3.9	N/A	3.4	N/A	0.0	N/A
Total Hospital	4.6	4.7	0.99	4.6	1.01	5.2	0.89	4.5	1.02
Surgical Operations									
Inpatient	1,403	1,280	1.10	1,943	0.72	5,196	0.27	1,413	0.99
Outpatient	6,885	4,115	1.67	7,094	0.97	15,397	0.45	7,009	0.98
Inpatient as % of All Surgeries	16.9%	23.7%	0.71	21.5%	0.79	25.2%	0.67	16.8%	1.01
Outpatient Visits									
Non-Emergency Visits	252,472	127,898	1.97	157,467	1.60	396,336	0.64	285,921	0.88
Emergency Visits	35,265	15,799	2.23	15,287	2.31	41,684	0.85	42,375	0.83
Full-Time Equivalents (FTEs)									
Administrators	32.0	20.3	1.58	20.1	1.59	64.4	0.50	32.0	1.00
Nurses, Licensed	748.7	255.1	2.93	268.4	2.79	945.5	0.79	714.6	1.05
Ancillary Nursing Personnel	136.8	42.6	3.21	43.3	3.16	159.2	0.86	135.3	1.01
All Other Personnel	1,519.7	501.2	3.03	633.6	2.40	1,851.4	0.82	1,530.4	0.99
Total FTEs	2,437.1	819.2	2.97	965.4	2.52	3,020.5	0.81	2,412.3	1.01
FTEs per 100 Patient Census (Adjusted)									
Administrators	8.0	15.7	0.51	16.1	0.50	13.4	0.60	7.5	1.08
Nurses, Licensed	188.3	197.1	0.96	214.6	0.88	197.1	0.96	167.0	1.13
Ancillary Nursing Personnel	34.4	33.0	1.04	34.6	0.99	33.2	1.04	31.6	1.09
All Other Personnel	382.2	387.2	0.99	506.6	0.75	386.0	0.99	357.7	1.07
Total FTEs	613.0	633.0	0.97	771.8	0.79	629.7	0.97	563.8	1.09

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	239	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	27
Discharges	14,826	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	4,794
Inpatient Days	68,111			Inpatient Days	0	Newborn Days	8,674

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	73	4,900	17,781	66.6%	48.6	3.6
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	4	0	0	0	0.0%	0.0	0.0
Obstetrics	1	46	5,090	14,190	84.3%	38.8	2.8
Psychiatric	1	25	1,325	7,851	85.8%	21.5	5.9
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	16	187	3,979	67.9%	10.9	21.3
Cardiac Intensive Unit	1	37	2,104	10,547	77.9%	28.8	5.0
Pediatric Intensive Care	4	0	0	0	0.0%	0.0	0.0
Burn Care	4	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	4	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	29	576	9,687	91.3%	26.5	16.8
Other Intensive Care	1	13	644	4,076	85.7%	11.1	6.3
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	32	0	32.0	Surgical Personnel	11	32	34.7
Physicians & Dentists	28	50	28.0	Radiological Services Personnel	32	32	52.3
Medical & Dental Residents	0	0	0.0	Sonographers	11	14	21.8
Dental Hygienists	0	0	0.0	Respiratory Therapists	10	28	27.2
Registered Nurses	228	714	732.9	Occupational Therapists	10	25	22.7
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	2	3	4.2
Licensed Practical Nurses	2	0	2.0	Physical Therapists	15	39	35.9
Ancillary Nursing Personnel	35	194	136.8	Physical Therapy Assistants/Aides	20	21	32.8
Medical Assistants	37	22	51.4	Recreational Therapists	1	1	1.9
Physician Assistants	1	2	1.0	Dietitians & Nutritionists	3	6	7.6
Nurse Practitioners	3	9	3.9	Psychologists	1	0	1.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	32	25	44.9
Clinical Nurse Specialists	9	1	9.9	All Other Health Professionals	186	190	298.0
Health Info Mgmt-Administrators/Technicians	1	0	1.0	All Other Personnel	509	409	742.9
Pharmacy Personnel	58	37	75.6				
Clinical Laboratory Personnel	21	18	34.9				
				Total	1,298	1,872	2,437.1

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Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
		Value	Ratio	Value ¹	Ratio	Value ⁷	Ratio	FY 2019	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$471,038,050	35.3%	46.6%	0.76	41.8%	0.84	46.9%	0.75	36.2%	0.98
Medical Assistance	\$210,498,231	15.8%	13.8%	1.15	11.5%	1.37	12.7%	1.24	15.0%	1.05
Commercial	\$596,910,362	44.8%	34.5%	1.30	38.1%	1.17	34.7%	1.29	43.9%	1.02
All Other	\$55,055,982	4.1%	5.1%	0.80	8.5%	0.49	5.7%	0.73	4.9%	0.84
Deductions as % of Total Gross Patient Revenue										
Medicare	\$357,416,799	26.8%	35.0%	0.77	31.1%	0.86	36.0%	0.74	27.7%	0.97
Medical Assistance	\$152,704,476	11.5%	10.4%	1.10	8.7%	1.32	9.8%	1.16	11.2%	1.02
Commercial	\$319,680,746	24.0%	14.5%	1.65	18.1%	1.32	15.7%	1.53	23.5%	1.02
Charity Care	\$6,224,611	0.5%	1.0%	0.49	0.7%	0.70	1.0%	0.48	0.7%	0.69
Bad Debt	\$11,585,210	0.9%	1.2%	0.74	1.3%	0.67	1.0%	0.86	0.9%	0.99
All Other	\$42,396,901	3.2%	2.6%	1.24	4.4%	0.73	2.7%	1.19	3.0%	1.07
Total Deductions	\$890,008,743	66.7%	64.6%	1.03	64.3%	1.04	66.2%	1.01	67.0%	1.00
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		8.8%	8.4%	1.05	7.9%	1.12	8.0%	1.09	7.1%	1.24
Net Gains/Losses as % of Net Income		66.7%	13.8%	4.82	48.7%	1.37	13.7%	4.89	75.2%	0.89
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$242,285,217	52.2%	43.5%	1.20	46.6%	1.12	42.2%	1.24	51.6%	1.01
Supplies & Services	\$186,611,520	40.2%	49.9%	0.81	46.2%	0.87	52.0%	0.77	40.9%	0.98
Capital Component	\$34,930,552	7.5%	6.6%	1.15	7.3%	1.04	5.8%	1.29	7.5%	1.00
Fiscal Statistics										
Operating Margin (%)		4.6%	7.5%	0.61	5.4%	0.86	8.5%	0.54	4.0%	1.16
Total Hospital Net Income (%)		12.7%	8.6%	1.47	9.9%	1.28	9.7%	1.30	14.3%	0.89
Return on Equity (%)		7.4%	4.1%	1.80	6.1%	1.21	6.1%	1.21	9.1%	0.82
Current Ratio		1.5	3.9	0.40	3.1	0.50	4.7	0.33	1.5	1.05
Days in Net Patient Accounts Receivable		35.9	71.5	0.50	48.3	0.74	56.5	0.64	38.8	0.93
Average Payment Period		62.7	90.1	0.70	71.6	0.88	66.2	0.95	59.4	1.06
Equity Financing (%)		69.9%	63.6%	1.10	54.8%	1.28	67.7%	1.03	65.8%	1.06
Long-Term Debt to Equity Ratio		0.3	0.3	0.86	0.3	0.93	0.2	1.33	0.3	0.82
Times Interest Earned		10.8	12.2	0.88	10.5	1.03	16.4	0.66	11.5	0.93
Total Asset Turnover		0.5	0.5	1.13	0.6	0.91	0.6	0.86	0.6	0.94
Average Age of Plant (Years)		6.5	14.1	0.46	11.5	0.57	12.4	0.52	5.7	1.14
Increase (Decrease) Total Net Patient Revenue		0.7%	-2.2%	N/A	-1.0%	N/A	-0.7%	N/A	1.5%	0.47
Outpatient Gross Revenue (% of Total GPR)		53.2%	63.0%	0.84	60.3%	0.88	57.1%	0.93	53.2%	1.00
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$15,401	\$17,652	0.87	\$20,439	0.75	\$20,210	0.76	\$13,397	1.15
Inpatient Net Revenue per Day		\$3,352	\$3,704	0.91	\$4,396	0.76	\$3,871	0.87	\$2,973	1.13
Outpatient Net Revenue per Visit		\$788	\$780	1.01	\$707	1.11	\$898	0.88	\$715	1.10

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$1,333,502,625	Cash & Cash Equivalents	\$54,831,285	Current Liabilities	\$75,752,978
Less Deductions	\$890,008,743	Net Patient Receivables	\$43,560,097	Long-Term Debt	\$162,237,427
Net Patient Revenue	\$443,493,882	Other Receivables	\$9,862,455	Other Liabilities	\$30,381,422
Plus Other Revenue	\$42,741,856			Subtotal	\$268,371,827
Total Revenue	\$486,235,736	Land, Buildings & Equipment (Net)	\$283,337,841	Unrestricted Fund Balance	\$634,068,212
Less Expenses	\$463,827,289	Other Assets	\$516,107,205	Restricted Fund Balance	\$5,258,844
Non-Operating Gains/Losses	\$44,933,846			Total Liabilities & Fund Balance	\$902,440,039
Net Income	\$67,342,293	Total Assets	\$907,698,883		