

063 SSM Health St Mary's Hospital
 700 South Park Street
 Madison, WI 53715
 608-251-6100

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Religious Organization

County: Dane
 Analysis Area: Southern (1)
 Volume Group: 7

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 1		Volume Group 7		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	72.1%	52.4%	1.38	55.7%	1.29	64.6%	1.11	81.1%	0.89
Obstetrics	41.7%	36.2%	1.15	41.0%	0.48	49.9%	0.84	40.5%	1.03
Pediatrics	10.4%	53.2%	0.19	50.3%	0.21	38.2%	0.27	13.0%	0.80
Total Hospital	61.3%	53.9%	1.14	56.6%	1.08	63.5%	0.97	69.9%	0.88
Average Census (Patients)									
Adult Medical-Surgical	23.1	25.5	0.90	23.1	1.00	106.5	0.22	26.0	0.89
Obstetrics	19.6	4.7	4.16	4.5	4.32	14.6	1.34	19.0	1.03
Pediatrics	1.2	1.1	1.13	1.9	0.65	3.2	1.13	1.6	0.80
Total Hospital	229.4	47.4	4.84	49.2	4.67	204.5	1.12	248.0	0.92
Average Length of Stay (Days)									
Adult Medical-Surgical	3.9	4.3	0.90	4.1	0.94	4.8	0.82	3.6	1.08
Obstetrics	3.2	2.4	1.33	2.6	1.23	2.6	1.20	3.0	1.06
Pediatrics	2.0	3.5	0.58	3.9	0.52	3.4	0.59	1.8	1.10
Total Hospital	4.9	4.7	1.05	4.6	1.07	5.2	0.95	4.8	1.02
Surgical Operations									
Inpatient	4,514	1,280	3.53	1,943	2.32	5,196	0.87	5,459	0.83
Outpatient	3,525	4,115	0.86	7,094	0.50	15,397	0.23	3,503	1.01
Inpatient as % of All Surgeries	56.2%	23.7%	2.37	21.5%	2.61	25.2%	2.23	60.9%	0.92
Outpatient Visits									
Non-Emergency Visits	45,434	127,898	0.36	157,467	0.29	396,336	0.11	52,337	0.87
Emergency Visits	38,990	15,799	2.47	15,287	2.55	41,684	0.94	47,093	0.83
Full-Time Equivalents (FTEs)									
Administrators	78.0	20.3	3.85	20.1	3.87	64.4	1.21	84.9	0.92
Nurses, Licensed	740.2	255.1	2.90	268.4	2.76	945.5	0.78	694.5	1.07
Ancillary Nursing Personnel	105.4	42.6	2.47	43.3	2.44	159.2	0.66	109.6	0.96
All Other Personnel	780.8	501.2	1.56	633.6	1.23	1,851.4	0.42	817.8	0.95
Total FTEs	1,704.4	819.2	2.08	965.4	1.77	3,020.5	0.56	1,706.7	1.00
FTEs per 100 Patient Census (Adjusted)									
Administrators	21.9	15.7	1.40	16.1	1.36	13.4	1.63	22.4	0.98
Nurses, Licensed	208.1	197.1	1.06	214.6	0.97	197.1	1.06	183.3	1.14
Ancillary Nursing Personnel	29.6	33.0	0.90	34.6	0.86	33.2	0.89	28.9	1.02
All Other Personnel	219.6	387.2	0.57	506.6	0.43	386.0	0.57	215.9	1.02
Total FTEs	479.3	633.0	0.76	771.8	0.62	629.7	0.76	450.6	1.06

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	374	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	30
Discharges	17,112	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	2,033
Inpatient Days	83,961			Inpatient Days	0	Newborn Days	3,311

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	32	2,174	8,439	72.1%	23.1	3.9
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	1	12	226	455	10.4%	1.2	2.0
Obstetrics	1	47	2,252	7,167	41.7%	19.6	3.2
Psychiatric	1	20	1,014	5,502	75.2%	15.0	5.4
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	39	300	6,946	48.7%	19.0	23.2
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	1	186	10,469	49,382	72.5%	134.9	4.7
Neonatal Intensive/Intermediate Care	1	38	320	6,070	43.6%	16.6	19.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	76	3	78.0	Surgical Personnel	20	24	36.0
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	16	37	37.2
Medical & Dental Residents	0	0	0.0	Sonographers	7	14	15.2
Dental Hygienists	0	0	0.0	Respiratory Therapists	18	15	23.8
Registered Nurses	426	522	740.2	Occupational Therapists	5	9	11.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	2	0.8
Licensed Practical Nurses	0	0	0.0	Physical Therapists	8	10	12.9
Ancillary Nursing Personnel	51	107	105.4	Physical Therapy Assistants/Aides	2	0	2.0
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	5	1	5.4
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	11	15	17.9
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	0	0	0.0
Health Info Mgmt-Administrators/Technicians	9	2	10.1	All Other Personnel	391	218	503.2
Pharmacy Personnel	36	39	56.1				
Clinical Laboratory Personnel	35	19	49.2	Total	1,116	1,037	1,704.4

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Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
		Value	Ratio	Value ¹	Ratio	Value ⁷	Ratio	FY 2019	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$719,801,891	53.3%	46.6%	1.14	41.8%	1.27	46.9%	1.14	54.9%	0.97
Medical Assistance	\$166,346,922	12.3%	13.8%	0.89	11.5%	1.07	12.7%	0.97	11.7%	1.05
Commercial	\$421,663,542	31.2%	34.5%	0.91	38.1%	0.82	34.7%	0.90	30.7%	1.02
All Other	\$42,832,562	3.2%	5.1%	0.62	8.5%	0.37	5.7%	0.56	2.8%	1.14
Deductions as % of Total Gross Patient Revenue										
Medicare	\$547,202,292	40.5%	35.0%	1.16	31.1%	1.30	36.0%	1.13	41.2%	0.98
Medical Assistance	\$124,375,045	9.2%	10.4%	0.89	8.7%	1.06	9.8%	0.94	8.8%	1.05
Commercial	\$187,497,461	13.9%	14.5%	0.95	18.1%	0.76	15.7%	0.88	13.9%	1.00
Charity Care	\$8,438,453	0.6%	1.0%	0.65	0.7%	0.94	1.0%	0.64	1.2%	0.51
Bad Debt	\$17,929,671	1.3%	1.2%	1.13	1.3%	1.02	1.0%	1.31	0.6%	2.20
All Other	\$11,818,015	0.9%	2.6%	0.34	4.4%	0.20	2.7%	0.33	0.7%	1.32
Total Deductions	\$897,260,937	66.4%	64.6%	1.03	64.3%	1.03	66.2%	1.00	66.4%	1.00
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	7.0%	8.4%	0.83	7.9%	0.89	8.0%	0.87	4.3%	1.64	
Net Gains/Losses as % of Net Income	20.5%	13.8%	1.48	48.7%	0.42	13.7%	1.50	19.6%	1.04	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$175,257,095	43.8%	43.5%	1.01	46.6%	0.94	42.2%	1.04	42.3%	1.04
Supplies & Services	\$202,209,196	50.6%	49.9%	1.01	46.2%	1.10	52.0%	0.97	50.9%	0.99
Capital Component	\$22,493,171	5.6%	6.6%	0.86	7.3%	0.78	5.8%	0.96	6.9%	0.82
Fiscal Statistics										
Operating Margin (%)	17.9%	7.5%	2.38	5.4%	3.35	8.5%	2.11	17.7%	1.01	
Total Hospital Net Income (%)	21.6%	8.6%	2.50	9.9%	2.17	9.7%	2.22	21.1%	1.02	
Return on Equity (%)	21.5%	4.1%	5.21	6.1%	3.50	6.1%	3.50	29.2%	0.74	
Current Ratio	0.7	3.9	0.17	3.1	0.21	4.7	0.14	1.4	0.48	
Days in Net Patient Accounts Receivable	44.2	71.5	0.62	48.3	0.91	56.5	0.78	41.6	1.06	
Average Payment Period	97.7	90.1	1.08	71.6	1.37	66.2	1.48	55.9	1.75	
Equity Financing (%)	78.5%	63.6%	1.23	54.8%	1.43	67.7%	1.16	78.6%	1.00	
Long-Term Debt to Equity Ratio	0.0	0.3	N/A	0.3	N/A	0.2	N/A	0.0	N/A	
Times Interest Earned	0.0	12.2	N/A	10.5	N/A	16.4	N/A	27.1	N/A	
Total Asset Turnover	1.0	0.5	2.02	0.6	1.62	0.6	1.53	1.3	0.72	
Average Age of Plant (Years)	18.5	14.1	1.31	11.5	1.61	12.4	1.49	17.2	1.08	
Increase (Decrease) Total Net Patient Revenue	-3.4%	-2.2%	1.51	-1.0%	3.24	-0.7%	5.05	6.6%	N/A	
Outpatient Gross Revenue (% of Total GPR)	33.3%	63.0%	0.53	60.3%	0.55	57.1%	0.58	32.3%	1.03	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$19,216	\$17,652	1.09	\$20,439	0.94	\$20,210	0.95	\$17,452	1.10	
Inpatient Net Revenue per Day	\$3,788	\$3,704	1.02	\$4,396	0.86	\$3,871	0.98	\$3,523	1.08	
Outpatient Net Revenue per Visit	\$1,688	\$780	2.16	\$707	2.39	\$898	1.88	\$1,485	1.14	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$1,350,644,917	Cash & Cash Equivalents	\$772,369	Current Liabilities	\$101,845,175
Less Deductions	\$897,260,937	Net Patient Receivables	\$54,692,772	Long-Term Debt	\$0
Net Patient Revenue	\$453,383,980	Other Receivables	\$2,137,707	Other Liabilities	\$8,219,806
Plus Other Revenue	\$33,980,122			Subtotal	\$110,064,981
Total Revenue	\$487,364,101	Land, Buildings & Equipment (Net)	\$143,702,185	Unrestricted Fund Balance	\$401,580,824
Less Expenses	\$399,959,462	Other Assets	\$310,340,771	Restricted Fund Balance	\$7,625,527
Non-Operating Gains/Losses	\$22,503,243			Total Liabilities & Fund Balance	\$511,645,805
Net Income	\$109,907,883	Total Assets	\$511,645,804		