

069 Marshfield Medical Center
 611 St Joseph Avenue
 Marshfield, WI 54449
 715-387-1713

Fiscal Year: 10/01 to 09/30
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Wood
 Analysis Area: North Central (6)
 Volume Group: 7

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 6		Volume Group 7		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	76.7%	52.4%	1.46	47.5%	1.62	64.6%	1.19	82.2%	0.93
Obstetrics	78.5%	36.2%	2.17	52.9%	0.16	49.9%	1.57	159.9%	0.49
Pediatrics	78.6%	53.2%	1.48	78.6%	1.00	38.2%	2.06	122.9%	0.64
Total Hospital	77.0%	53.9%	1.43	55.7%	1.38	63.5%	1.21	93.2%	0.83
Average Census (Patients)									
Adult Medical-Surgical	108.9	25.5	4.26	18.9	5.77	106.5	1.02	124.9	0.87
Obstetrics	8.6	4.7	1.83	3.6	2.42	14.6	0.59	9.6	0.90
Pediatrics	7.1	1.1	6.40	0.6	12.75	3.2	6.40	9.8	0.72
Total Hospital	164.8	47.4	3.48	36.1	4.56	204.5	0.81	186.3	0.88
Average Length of Stay (Days)									
Adult Medical-Surgical	4.5	4.3	1.05	3.9	1.16	4.8	0.94	4.8	0.93
Obstetrics	3.3	2.4	1.37	2.6	1.28	2.6	1.24	3.5	0.93
Pediatrics	2.6	3.5	0.74	2.5	1.01	3.4	0.76	3.0	0.87
Total Hospital	5.0	4.7	1.08	4.2	1.20	5.2	0.97	5.3	0.96
Surgical Operations									
Inpatient	4,688	1,280	3.66	1,491	3.14	5,196	0.90	5,331	0.88
Outpatient	15,580	4,115	3.79	3,438	4.53	15,397	1.01	17,855	0.87
Inpatient as % of All Surgeries	23.1%	23.7%	0.97	30.3%	0.76	25.2%	0.92	23.0%	1.01
Outpatient Visits									
Non-Emergency Visits	408,655	127,898	3.20	103,283	3.96	396,336	1.03	412,094	0.99
Emergency Visits	20,003	15,799	1.27	11,943	1.67	41,684	0.48	22,566	0.89
Full-Time Equivalents (FTEs)									
Administrators	29.0	20.3	1.43	22.1	1.31	64.4	0.45	142.9	0.20
Nurses, Licensed	861.8	255.1	3.38	178.4	4.83	945.5	0.91	760.2	1.13
Ancillary Nursing Personnel	84.9	42.6	1.99	23.0	3.69	159.2	0.53	63.4	1.34
All Other Personnel	3,493.9	501.2	6.97	456.9	7.65	1,851.4	1.89	2,152.8	1.62
Total FTEs	4,469.6	819.2	5.46	680.4	6.57	3,020.5	1.48	3,119.2	1.43
FTEs per 100 Patient Census (Adjusted)									
Administrators	6.2	15.7	0.39	20.6	0.30	13.4	0.46	27.1	0.23
Nurses, Licensed	183.2	197.1	0.93	166.5	1.10	197.1	0.93	143.9	1.27
Ancillary Nursing Personnel	18.0	33.0	0.55	21.4	0.84	33.2	0.54	12.0	1.50
All Other Personnel	742.9	387.2	1.92	426.5	1.74	386.0	1.92	407.6	1.82
Total FTEs	950.3	633.0	1.50	635.1	1.50	629.7	1.51	590.6	1.61

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	214	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	3
Discharges	11,981	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	921
Inpatient Days	60,307			Inpatient Days	0	Newborn Days	1,635

069 Marshfield Medical Center
Marshfield, WI 54449

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	142	8,881	39,855	76.7%	108.9	4.5
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	9	165	2,547	77.3%	7.0	15.4
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	1	9	1,009	2,588	78.6%	7.1	2.6
Obstetrics	1	11	966	3,161	78.5%	8.6	3.3
Psychiatric	2	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	28	638	6,587	64.3%	18.0	10.3
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	1	4	129	1,366	93.3%	3.7	10.6
Burn Care	2	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	11	193	4,203	104.4%	11.5	21.8
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	29	0	29.0	Surgical Personnel	38	18	49.7
Physicians & Dentists	216	116	277.0	Radiological Services Personnel	50	17	60.1
Medical & Dental Residents	79	0	79.0	Sonographers	17	11	23.6
Dental Hygienists	0	0	0.0	Respiratory Therapists	21	31	38.6
Registered Nurses	606	272	767.2	Occupational Therapists	9	11	15.6
Certified Nurse Midwives	2	0	2.0	Occupational Therapy Assistants/Aides	0	3	1.5
Licensed Practical Nurses	1	1	1.8	Physical Therapists	14	14	23.2
Ancillary Nursing Personnel	57	86	84.9	Physical Therapy Assistants/Aides	2	2	3.0
Medical Assistants	151	36	176.4	Recreational Therapists	0	1	0.1
Physician Assistants	32	7	36.3	Dietitians & Nutritionists	5	4	6.1
Nurse Practitioners	54	26	71.5	Psychologists	12	0	12.0
Certified Registered Nurse Anesthetists	9	3	9.4	Social Workers	14	8	18.3
Clinical Nurse Specialists	10	0	10.0	All Other Health Professionals	655	208	762.6
Health Info Mgmt-Administrators/Technicians	26	6	30.2	All Other Personnel	1,615	233	1,735.5
Pharmacy Personnel	61	19	71.2				
Clinical Laboratory Personnel	64	14	74.1				
				Total	3,849	1,147	4,469.6

069 Marshfield Medical Center
Marshfield, WI 54449

Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$898,262,465	52.5%	46.6%	1.13	51.5%	1.02	46.9%	1.12	50.6%	1.04
Medical Assistance	\$224,418,313	13.1%	13.8%	0.95	12.9%	1.02	12.7%	1.03	13.1%	1.00
Commercial	\$534,322,147	31.2%	34.5%	0.91	30.6%	1.02	34.7%	0.90	33.5%	0.93
All Other	\$53,497,326	3.1%	5.1%	0.61	5.0%	0.62	5.7%	0.55	2.8%	1.13
Deductions as % of Total Gross Patient Revenue										
Medicare	\$663,122,761	38.8%	35.0%	1.11	36.8%	1.05	36.0%	1.08	39.4%	0.98
Medical Assistance	\$165,083,200	9.7%	10.4%	0.93	9.7%	1.00	9.8%	0.98	9.9%	0.97
Commercial	\$170,129,825	9.9%	14.5%	0.68	9.1%	1.09	15.7%	0.63	9.5%	1.05
Charity Care	\$11,028,277	0.6%	1.0%	0.67	1.0%	0.65	1.0%	0.66	0.3%	2.35
Bad Debt	\$9,150,520	0.5%	1.2%	0.46	0.9%	0.61	1.0%	0.53	0.3%	1.58
All Other	\$21,407,902	1.3%	2.6%	0.49	2.8%	0.44	2.7%	0.47	0.8%	1.51
Total Deductions	\$1,039,922,485	60.8%	64.6%	0.94	60.3%	1.01	66.2%	0.92	60.2%	1.01
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		1.2%	8.4%	0.14	5.2%	0.23	8.0%	0.15	1.3%	0.94
Net Gains/Losses as % of Net Income		0.0%	13.8%	N/A	N/A	N/A	13.7%	N/A	0.0%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$310,772,251	49.7%	43.5%	1.14	43.5%	1.14	42.2%	1.18	45.2%	1.10
Supplies & Services	\$294,732,881	47.1%	49.9%	0.94	51.3%	0.92	52.0%	0.91	50.4%	0.94
Capital Component	\$20,044,208	3.2%	6.6%	0.49	5.3%	0.61	5.8%	0.55	4.4%	0.73
Fiscal Statistics										
Operating Margin (%)		7.8%	7.5%	1.04	8.6%	0.91	8.5%	0.92	-0.7%	N/A
Total Hospital Net Income (%)		7.8%	8.6%	0.91	8.2%	0.95	9.7%	0.80	-0.7%	N/A
Return on Equity (%)		1.7%	4.1%	0.40	3.5%	0.47	6.1%	0.27	-0.2%	N/A
Current Ratio		2.3	3.9	0.60	2.4	0.97	4.7	0.50	2.3	1.03
Days in Net Patient Accounts Receivable		153.7	71.5	2.15	82.7	1.86	56.5	2.72	122.7	1.25
Average Payment Period		239.1	90.1	2.65	127.5	1.88	66.2	3.61	143.7	1.66
Equity Financing (%)		44.0%	63.6%	0.69	51.2%	0.86	67.7%	0.65	46.4%	0.95
Long-Term Debt to Equity Ratio		0.9	0.3	3.01	0.6	1.52	0.2	4.65	0.8	1.06
Times Interest Earned		0.0	12.2	N/A	21.3	N/A	16.4	N/A	0.0	N/A
Total Asset Turnover		0.2	0.5	0.45	0.4	0.49	0.6	0.34	0.3	0.80
Average Age of Plant (Years)		45.8	14.1	3.24	17.5	2.62	12.4	3.68	25.7	1.78
Increase (Decrease) Total Net Patient Revenue		-2.3%	-2.2%	1.04	-2.0%	1.17	-0.7%	3.46	113.2%	N/A
Outpatient Gross Revenue (% of Total GPR)		65.0%	63.0%	1.03	66.3%	0.98	57.1%	1.14	64.6%	1.01
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$20,239	\$17,652	1.15	\$15,397	1.31	\$20,210	1.00	\$20,324	1.00
Inpatient Net Revenue per Day		\$4,028	\$3,704	1.09	\$3,651	1.10	\$3,871	1.04	\$3,844	1.05
Outpatient Net Revenue per Visit		\$1,020	\$780	1.31	\$850	1.20	\$898	1.14	\$989	1.03

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$1,710,500,251	Cash & Cash Equivalents	\$449,687,000	Current Liabilities	\$396,361,000
Less Deductions	\$1,039,922,485	Net Patient Receivables	\$281,675,000	Long-Term Debt	\$1,265,169,000
Net Patient Revenue	\$670,577,766	Other Receivables	\$75,472,000	Other Liabilities	\$130,430,000
Plus Other Revenue	\$8,041,629			Subtotal	\$1,791,960,000
Total Revenue	\$678,619,395	Land, Buildings & Equipment (Net)	\$1,067,031,000	Unrestricted Fund Balance	\$1,410,717,000
Less Expenses	\$625,549,340	Other Assets	\$1,328,812,000	Restricted Fund Balance	\$42,704,000
Non-Operating Gains/Losses	\$0			Total Liabilities & Fund Balance	\$3,202,677,000
Net Income	\$53,070,055	Total Assets	\$3,202,677,000		