

**071 Aspirus Medford Hospital & Clinics, Inc**  
 135 S Gibson Street  
 Medford, WI 54451  
 715-748-8100

Fiscal Year: 07/01 to 06/30  
 Type: **GMS**  
 Critical Access Hospital  
 Control: **Other Not-For-Profit**

County: Taylor  
 Analysis Area: **North Central (6)**  
 Volume Group: 4

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 6		Volume Group 4		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	28.0%	52.4%	0.54	47.5%	0.59	40.5%	0.69	19.5%	1.44
Obstetrics	74.7%	36.2%	2.06	52.9%	0.03	24.6%	3.04	29.1%	2.57
Pediatrics	0.0%	53.2%	N/A	78.6%	N/A	0.0%	N/A	1.1%	0.00
Total Hospital	32.2%	53.9%	0.60	55.7%	0.58	42.0%	0.77	20.0%	1.61
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	3.1	25.5	0.12	18.9	0.16	10.2	0.30	3.1	0.99
Obstetrics	1.5	4.7	0.32	3.6	0.42	1.7	0.88	1.5	1.03
Pediatrics	0.0	1.1	N/A	0.6	N/A	0.0	N/A	0.0	0.00
Total Hospital	4.8	47.4	0.10	36.1	0.13	17.9	0.27	5.0	0.97
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.5	4.3	0.81	3.9	0.90	3.3	1.05	3.1	1.13
Obstetrics	2.3	2.4	0.98	2.6	0.92	2.2	1.08	2.5	0.95
Pediatrics	0.0	3.5	N/A	2.5	N/A	2.4	N/A	1.3	0.00
Total Hospital	2.9	4.7	0.63	4.2	0.70	3.5	0.85	2.8	1.05
<b>Surgical Operations</b>									
Inpatient	165	1,280	0.13	1,491	0.11	482	0.34	131	1.26
Outpatient	1,310	4,115	0.32	3,438	0.38	1,905	0.69	1,471	0.89
Inpatient as % of All Surgeries	11.2%	23.7%	0.47	30.3%	0.37	20.2%	0.55	8.2%	1.37
<b>Outpatient Visits</b>									
Non-Emergency Visits	78,313	127,898	0.61	103,283	0.76	69,880	1.12	77,768	1.01
Emergency Visits	8,374	15,799	0.53	11,943	0.70	11,349	0.74	8,645	0.97
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	22.8	20.3	1.12	22.1	1.03	14.9	1.53	25.0	0.91
Nurses, Licensed	99.9	255.1	0.39	178.4	0.56	112.6	0.89	116.9	0.85
Ancillary Nursing Personnel	18.1	42.6	0.42	23.0	0.79	19.7	0.92	16.7	1.08
All Other Personnel	218.3	501.2	0.44	456.9	0.48	239.6	0.91	248.9	0.88
Total FTEs	359.0	819.2	0.44	680.4	0.53	386.8	0.93	407.5	0.88
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	45.4	15.7	2.90	20.6	2.20	21.9	2.07	48.0	0.95
Nurses, Licensed	199.0	197.1	1.01	166.5	1.20	165.1	1.21	224.4	0.89
Ancillary Nursing Personnel	36.0	33.0	1.09	21.4	1.68	28.9	1.24	32.0	1.12
All Other Personnel	434.7	387.2	1.12	426.5	1.02	351.3	1.24	477.8	0.91
Total FTEs	715.1	633.0	1.13	635.1	1.13	567.2	1.26	782.1	0.91

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	15	Health Maintenance Organization (HMO)	Yes	Average Beds Used	1	Bassinets	1
Discharges	600	Preferred Provider Organization (PPO)	Yes	Discharges	26	Total Births	219
Inpatient Days	1,767			Inpatient Days	486	Newborn Days	438

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	11	326	1,129	28.0%	3.1	3.5
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	1	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	2	233	547	74.7%	1.5	2.3
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	2	41	91	12.4%	0.2	2.2
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	22	2	22.8	Surgical Personnel	6	0	6.0
Physicians & Dentists	13	5	13.0	Radiological Services Personnel	8	15	13.7
Medical & Dental Residents	0	0	0.0	Sonographers	0	5	3.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	2	8	6.8
Registered Nurses	21	99	74.6	Occupational Therapists	3	0	3.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	2	0	2.0
Licensed Practical Nurses	5	3	6.6	Physical Therapists	6	2	7.6
Ancillary Nursing Personnel	6	71	18.1	Physical Therapy Assistants/Aides	5	3	6.1
Medical Assistants	10	6	13.8	Recreational Therapists	0	0	0.0
Physician Assistants	2	4	4.4	Dietitians & Nutritionists	2	0	2.0
Nurse Practitioners	9	13	14.3	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	2	4	4.4	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	14	43	28.7
Health Info Mgmt-Administrators/Technicians	0	1	0.5	All Other Personnel	43	232	79.3
Pharmacy Personnel	17	5	18.4				
Clinical Laboratory Personnel	3	11	10.0				
				<b>Total</b>	<b>201</b>	<b>532</b>	<b>359.0</b>

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Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$57,784,498	40.6%	46.6%	0.87	51.5%	0.79	49.5%	0.82	42.6%	0.95
Medical Assistance	\$21,023,705	14.8%	13.8%	1.07	12.9%	1.14	11.6%	1.27	14.7%	1.01
Commercial	\$60,125,746	42.2%	34.5%	1.22	30.6%	1.38	34.7%	1.22	40.1%	1.05
All Other	\$3,518,058	2.5%	5.1%	0.48	5.0%	0.49	4.2%	0.59	2.6%	0.95
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$34,470,540	24.2%	35.0%	0.69	36.8%	0.66	36.2%	0.67	24.3%	1.00
Medical Assistance	\$13,793,363	9.7%	10.4%	0.93	9.7%	1.00	8.8%	1.10	9.8%	0.99
Commercial	\$16,362,523	11.5%	14.5%	0.79	9.1%	1.26	13.9%	0.82	8.9%	1.29
Charity Care	\$2,141,238	1.5%	1.0%	1.56	1.0%	1.52	0.9%	1.72	1.3%	1.19
Bad Debt	\$1,260,290	0.9%	1.2%	0.75	0.9%	1.01	1.5%	0.60	1.4%	0.64
All Other	\$1,239,641	0.9%	2.6%	0.34	2.8%	0.31	2.2%	0.39	0.6%	1.40
Total Deductions	\$69,267,595	48.6%	64.6%	0.75	60.3%	0.81	63.5%	0.77	46.3%	1.05
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue	8.9%	8.4%	1.06	5.2%	1.70	7.3%	1.22	6.5%	1.36	
Net Gains/Losses as % of Net Income	10.0%	13.8%	0.72	N/A	N/A	12.9%	0.77	31.7%	0.31	
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$37,089,935	52.9%	43.5%	1.21	43.5%	1.22	45.1%	1.17	51.7%	1.02
Supplies & Services	\$28,257,715	40.3%	49.9%	0.81	51.3%	0.79	46.8%	0.86	41.3%	0.98
Capital Component	\$4,809,817	6.9%	6.6%	1.04	5.3%	1.30	8.1%	0.85	7.1%	0.97
<b>Fiscal Statistics</b>										
Operating Margin (%)	12.7%	7.5%	1.68	8.6%	1.48	3.1%	4.12	10.4%	1.22	
Total Hospital Net Income (%)	13.9%	8.6%	1.60	8.2%	1.68	3.5%	3.95	14.5%	0.95	
Return on Equity (%)	6.9%	4.1%	1.68	3.5%	1.96	2.0%	3.52	8.2%	0.84	
Current Ratio	3.6	3.9	0.93	2.4	1.49	4.6	0.79	5.3	0.68	
Days in Net Patient Accounts Receivable	47.4	71.5	0.66	82.7	0.57	47.2	1.00	65.9	0.72	
Average Payment Period	91.5	90.1	1.02	127.5	0.72	73.5	1.25	46.0	1.99	
Equity Financing (%)	78.4%	63.6%	1.23	51.2%	1.53	66.1%	1.19	80.7%	0.97	
Long-Term Debt to Equity Ratio	0.1	0.3	0.45	0.6	0.22	0.2	0.65	0.1	0.91	
Times Interest Earned	22.2	12.2	1.81	21.3	1.04	4.2	5.27	20.6	1.07	
Total Asset Turnover	0.5	0.5	1.05	0.4	1.14	0.6	0.88	0.5	0.92	
Average Age of Plant (Years)	10.5	14.1	0.74	17.5	0.60	10.5	0.99	10.3	1.02	
Increase (Decrease) Total Net Patient Revenue	0.1%	-2.2%	N/A	-2.0%	N/A	-6.0%	N/A	7.6%	0.02	
Outpatient Gross Revenue (% of Total GPR)	89.4%	63.0%	1.42	66.3%	1.35	72.9%	1.23	89.3%	1.00	
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$14,735	\$17,652	0.83	\$15,397	0.96	\$11,149	1.32	\$14,240	1.03	
Inpatient Net Revenue per Day	\$3,803	\$3,704	1.03	\$3,651	1.04	\$3,062	1.24	\$3,913	0.97	
Outpatient Net Revenue per Visit	\$752	\$780	0.96	\$850	0.88	\$705	1.07	\$757	0.99	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$142,452,006	Cash & Cash Equivalents	\$45,025,284	Current Liabilities	\$16,523,562
Less Deductions	\$69,267,595	Net Patient Receivables	\$9,481,794	Long-Term Debt	\$16,864,576
Net Patient Revenue	\$73,184,411	Other Receivables	\$0	Other Liabilities	\$1,727,790
Plus Other Revenue	\$7,133,438			Subtotal	\$35,115,928
Total Revenue	\$80,317,847	Land, Buildings & Equipment (Net)	\$30,102,477	Unrestricted Fund Balance	\$127,239,283
Less Expenses	\$70,157,467	Other Assets	\$77,745,654	Restricted Fund Balance	\$1,727,790
Non-Operating Gains/Losses	\$1,123,086			Total Liabilities & Fund Balance	\$162,355,211
Net Income	\$11,283,466	Total Assets	\$162,355,209		