

**072 Froedtert Menomonee Falls Hospital**  
W180 N8085 Town Hall Road  
Menomonee Falls, WI 53051  
262-251-1000

Fiscal Year: 07/01 to 06/30  
Type: GMS  
General Medical & Surgical  
Control: Other Not-For-Profit

County: Waukesha  
Analysis Area: Southeastern (2A)  
Volume Group: 6

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 2A		Volume Group 6		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	48.4%	52.4%	0.92	54.8%	0.88	51.7%	0.94	57.6%	0.84
Obstetrics	24.0%	36.2%	0.66	30.8%	0.14	29.4%	0.82	28.3%	0.85
Pediatrics	0.0%	53.2%	N/A	0.0%	N/A	6.1%	N/A	0.0%	N/A
Total Hospital	50.4%	53.9%	0.94	53.0%	0.95	48.2%	1.05	52.1%	0.97
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	51.4	25.5	2.01	31.6	1.63	30.8	1.67	51.3	1.00
Obstetrics	4.3	4.7	0.92	4.9	0.89	5.1	0.84	5.1	0.85
Pediatrics	0.0	1.1	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	101.8	47.4	2.15	61.1	1.67	57.5	1.77	105.2	0.97
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.5	4.3	0.81	4.0	0.87	4.2	0.82	3.3	1.05
Obstetrics	2.3	2.4	0.95	2.2	1.04	2.1	1.07	2.4	0.93
Pediatrics	0.0	3.5	N/A	2.3	N/A	1.9	N/A	0.0	N/A
Total Hospital	4.0	4.7	0.85	4.2	0.95	4.3	0.93	3.9	1.03
<b>Surgical Operations</b>									
Inpatient	3,167	1,280	2.47	1,268	2.50	1,247	2.54	3,506	0.90
Outpatient	3,734	4,115	0.91	3,637	1.03	4,177	0.89	4,440	0.84
Inpatient as % of All Surgeries	45.9%	23.7%	1.93	25.9%	1.77	23.0%	2.00	44.1%	1.04
<b>Outpatient Visits</b>									
Non-Emergency Visits	87,150	127,898	0.68	151,601	0.57	195,436	0.45	87,952	0.99
Emergency Visits	28,014	15,799	1.77	22,748	1.23	26,485	1.06	28,722	0.98
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	83.2	20.3	4.10	22.1	3.76	24.9	3.34	93.9	0.89
Nurses, Licensed	364.5	255.1	1.43	293.4	1.24	338.1	1.08	368.4	0.99
Ancillary Nursing Personnel	51.2	42.6	1.20	53.2	0.96	60.0	0.85	59.6	0.86
All Other Personnel	621.0	501.2	1.24	528.6	1.17	661.2	0.94	727.3	0.85
Total FTEs	1,119.8	819.2	1.37	897.3	1.25	1,084.2	1.03	1,249.2	0.90
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	36.9	15.7	2.35	12.5	2.94	12.8	2.87	41.6	0.89
Nurses, Licensed	161.6	197.1	0.82	166.3	0.97	174.4	0.93	163.3	0.99
Ancillary Nursing Personnel	22.7	33.0	0.69	30.2	0.75	31.0	0.73	26.4	0.86
All Other Personnel	275.3	387.2	0.71	299.6	0.92	341.1	0.81	322.4	0.85
Total FTEs	496.5	633.0	0.78	508.6	0.98	559.3	0.89	553.8	0.90

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	202	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	18
Discharges	9,397	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	668
Inpatient Days	37,276			Inpatient Days	0	Newborn Days	1,263

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	106	5,403	18,796	48.4%	51.4	3.5
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	0	177	2,089	0.0%	5.7	11.8
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	2	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	18	697	1,581	24.0%	4.3	2.3
<b>Psychiatric</b>	1	16	931	4,285	73.2%	11.7	4.6
<b>Alcoholism/chemical dependency</b>	2	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	15	353	2,622	47.8%	7.2	7.4
Step-Down (Special Care)	1	39	1,806	7,578	53.1%	20.7	4.2
Neonatal Intensive/Intermediate Care	1	8	30	325	11.1%	0.9	10.8
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	81	3	83.2	Surgical Personnel	21	17	29.5
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	17	55	46.7
Medical & Dental Residents	0	0	0.0	Sonographers	4	9	7.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	13	9	16.5
Registered Nurses	205	246	354.1	Occupational Therapists	1	15	9.3
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	2	3	3.2	Physical Therapists	4	17	14.6
Ancillary Nursing Personnel	11	76	51.2	Physical Therapy Assistants/Aides	0	3	1.3
Medical Assistants	1	1	1.7	Recreational Therapists	0	1	0.6
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	5	2	6.6
Nurse Practitioners	3	1	3.2	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	1	0	1.0	Social Workers	11	11	15.5
Clinical Nurse Specialists	3	0	3.0	All Other Health Professionals	110	99	157.0
Health Info Mgmt-Administrators/Technicians	1	1	1.8	All Other Personnel	160	145	230.3
Pharmacy Personnel	45	34	59.4				
Clinical Laboratory Personnel	20	8	23.3				
				<b>Total</b>	<b>719</b>	<b>756</b>	<b>1,119.8</b>

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Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
		Value	Ratio	2A Value	Ratio	6 Value	Ratio	FY 2019	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$473,278,776	55.9%	46.6%	1.20	51.7%	1.08	47.1%	1.19	55.9%	1.00
Medical Assistance	\$67,176,911	7.9%	13.8%	0.58	10.4%	0.76	15.8%	0.50	7.6%	1.04
Commercial	\$269,070,653	31.8%	34.5%	0.92	35.0%	0.91	32.3%	0.99	31.7%	1.00
All Other	\$36,475,505	4.3%	5.1%	0.84	2.9%	1.47	4.8%	0.90	4.7%	0.91
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$375,575,570	44.4%	35.0%	1.27	41.3%	1.08	36.7%	1.21	44.1%	1.01
Medical Assistance	\$55,767,740	6.6%	10.4%	0.63	8.2%	0.80	12.3%	0.54	6.3%	1.04
Commercial	\$121,811,991	14.4%	14.5%	0.99	15.9%	0.91	13.5%	1.07	14.0%	1.03
Charity Care	\$3,193,865	0.4%	1.0%	0.39	1.1%	0.34	1.1%	0.36	0.4%	0.98
Bad Debt	\$8,134,659	1.0%	1.2%	0.82	1.0%	0.95	1.4%	0.70	0.9%	1.04
All Other	\$20,730,140	2.5%	2.6%	0.96	1.4%	1.69	2.6%	0.96	2.5%	0.96
Total Deductions	\$585,213,965	69.2%	64.6%	1.07	69.0%	1.00	67.4%	1.03	68.3%	1.01
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue	14.0%	8.4%	1.66	8.1%	1.73	10.8%	1.30	14.6%	0.96	
Net Gains/Losses as % of Net Income	N/A	13.8%	N/A	N/A	N/A	21.2%	N/A	N/A	N/A	N/A
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$116,274,794	41.7%	43.5%	0.96	38.6%	1.08	45.0%	0.93	41.5%	1.00
Supplies & Services	\$147,170,169	52.8%	49.9%	1.06	52.7%	1.00	48.5%	1.09	52.3%	1.01
Capital Component	\$15,543,572	5.6%	6.6%	0.85	8.6%	0.64	6.6%	0.85	6.2%	0.90
<b>Fiscal Statistics</b>										
Operating Margin (%)	8.0%	7.5%	1.06	10.4%	0.77	6.5%	1.23	7.0%	1.14	
Total Hospital Net Income (%)	0.4%	8.6%	0.05	7.5%	0.06	8.1%	0.06	0.1%	4.46	
Return on Equity (%)	0.9%	4.1%	0.22	4.7%	0.20	2.9%	0.31	0.2%	4.71	
Current Ratio	1.3	3.9	0.35	6.8	0.20	3.6	0.37	5.4	0.25	
Days in Net Patient Accounts Receivable	37.1	71.5	0.52	46.9	0.79	95.9	0.39	42.3	0.88	
Average Payment Period	38.6	90.1	0.43	50.2	0.77	121.9	0.32	9.6	4.03	
Equity Financing (%)	49.4%	63.6%	0.78	78.6%	0.63	60.0%	0.82	75.8%	0.65	
Long-Term Debt to Equity Ratio	0.0	0.3	N/A	0.1	N/A	0.4	N/A	0.0	N/A	
Times Interest Earned	1.6	12.2	0.13	7.0	0.23	10.0	0.16	1.1	1.40	
Total Asset Turnover	2.2	0.5	4.68	0.6	3.46	0.4	6.21	2.1	1.06	
Average Age of Plant (Years)	12.9	14.1	0.91	10.1	1.28	17.7	0.73	11.8	1.09	
Increase (Decrease) Total Net Patient Revenue	0.3%	-2.2%	N/A	-4.2%	N/A	-3.7%	N/A	10.6%	0.02	
Outpatient Gross Revenue (% of Total GPR)	54.5%	63.0%	0.87	63.8%	0.85	69.7%	0.78	52.9%	1.03	
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$13,779	\$17,652	0.78	\$12,198	1.13	\$13,747	1.00	\$13,016	1.06	
Inpatient Net Revenue per Day	\$3,446	\$3,704	0.93	\$2,790	1.24	\$3,163	1.09	\$3,338	1.03	
Outpatient Net Revenue per Visit	\$1,211	\$780	1.55	\$754	1.61	\$688	1.76	\$1,186	1.02	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$846,001,845	Cash & Cash Equivalents	\$8,087	Current Liabilities	\$28,204,451
Less Deductions	\$585,213,965	Net Patient Receivables	\$26,400,513	Long-Term Debt	\$0
Net Patient Revenue	\$260,787,880	Other Receivables	\$81,458	Other Liabilities	\$41,210,745
Plus Other Revenue	\$42,337,349			Subtotal	\$69,415,196
Total Revenue	\$303,125,230	Land, Buildings & Equipment (Net)	\$91,386,550	Unrestricted Fund Balance	\$67,696,866
Less Expenses	\$278,988,535	Other Assets	\$19,235,454	Restricted Fund Balance	\$739,938
Non-Operating Gains/Losses	-\$22,882,961			Total Liabilities & Fund Balance	\$137,112,062
Net Income	\$1,253,734	Total Assets	\$137,112,062		