

073 Mayo Clinic Health System - Red Cedar in Menomonie
 2321 Stout Road
 Menomonie, WI 54751
 715-235-5531

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Dunn
 Analysis Area: West Central (5A)
 Volume Group: 5

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 5A		Volume Group 5		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	48.0%	52.4%	0.92	40.8%	1.18	44.9%	1.07	44.0%	1.09
Obstetrics	22.7%	36.2%	0.63	24.1%	0.06	25.5%	0.89	25.3%	0.90
Pediatrics	0.0%	53.2%	N/A	0.0%	N/A	98.6%	N/A	0.0%	N/A
Total Hospital	36.5%	53.9%	0.68	42.0%	0.87	52.8%	0.69	38.1%	0.96
Average Census (Patients)									
Adult Medical-Surgical	6.2	25.5	0.24	10.7	0.58	15.7	0.40	5.7	1.09
Obstetrics	1.4	4.7	0.29	2.0	0.69	2.3	0.60	1.5	0.90
Pediatrics	0.0	1.1	N/A	0.0	N/A	4.7	N/A	0.0	N/A
Total Hospital	8.0	47.4	0.17	17.5	0.46	36.1	0.22	7.2	1.11
Average Length of Stay (Days)									
Adult Medical-Surgical	3.3	4.3	0.77	3.9	0.86	3.7	0.90	3.3	1.00
Obstetrics	2.3	2.4	0.95	2.2	1.03	2.2	1.03	2.3	0.99
Pediatrics	0.0	3.5	N/A	0.0	N/A	3.6	N/A	0.0	N/A
Total Hospital	3.2	4.7	0.68	4.1	0.77	4.4	0.72	3.0	1.04
Surgical Operations									
Inpatient	36	1,280	0.03	403	0.09	711	0.05	85	0.42
Outpatient	1,350	4,115	0.33	2,235	0.60	2,960	0.46	967	1.40
Inpatient as % of All Surgeries	2.6%	23.7%	0.11	15.3%	0.17	19.4%	0.13	8.1%	0.32
Outpatient Visits									
Non-Emergency Visits	87,190	127,898	0.68	76,192	1.14	117,985	0.74	95,040	0.92
Emergency Visits	11,124	15,799	0.70	7,621	1.46	14,651	0.76	12,234	0.91
Full-Time Equivalents (FTEs)									
Administrators	1.1	20.3	0.05	12.1	0.09	17.3	0.06	7.7	0.14
Nurses, Licensed	132.0	255.1	0.52	128.5	1.03	217.2	0.61	126.5	1.04
Ancillary Nursing Personnel	13.0	42.6	0.30	19.1	0.68	30.0	0.43	13.1	0.99
All Other Personnel	230.5	501.2	0.46	251.7	0.92	363.9	0.63	230.5	1.00
Total FTEs	376.6	819.2	0.46	411.5	0.92	628.4	0.60	377.9	1.00
FTEs per 100 Patient Census (Adjusted)									
Administrators	1.7	15.7	0.11	18.7	0.09	16.4	0.10	12.8	0.13
Nurses, Licensed	202.9	197.1	1.03	197.9	1.02	206.1	0.98	209.7	0.97
Ancillary Nursing Personnel	19.9	33.0	0.61	29.5	0.68	28.5	0.70	21.7	0.92
All Other Personnel	354.3	387.2	0.92	387.8	0.91	345.3	1.03	382.0	0.93
Total FTEs	578.8	633.0	0.91	634.0	0.91	596.3	0.97	626.2	0.92

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	22	Health Maintenance Organization (HMO)	Yes	Average Beds Used	4	Bassinets	6
Discharges	930	Preferred Provider Organization (PPO)	Yes	Discharges	121	Total Births	213
Inpatient Days	2,936			Inpatient Days	1,458	Newborn Days	400

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	13	688	2,285	48.0%	6.2	3.3
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	6	220	498	22.7%	1.4	2.3
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	4	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	1	3	22	153	13.9%	0.4	7.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	2	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	1	1	1.1	Surgical Personnel	2	11	8.0
Physicians & Dentists	16	60	37.5	Radiological Services Personnel	8	16	16.1
Medical & Dental Residents	0	0	0.0	Sonographers	0	5	3.4
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	9	4.0
Registered Nurses	41	106	93.9	Occupational Therapists	3	3	3.4
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	3	29	22.7	Physical Therapists	7	11	14.0
Ancillary Nursing Personnel	4	24	13.0	Physical Therapy Assistants/Aides	3	5	5.9
Medical Assistants	4	26	14.3	Recreational Therapists	0	0	0.0
Physician Assistants	5	12	10.8	Dietitians & Nutritionists	0	2	1.0
Nurse Practitioners	6	8	9.9	Psychologists	0	1	0.1
Certified Registered Nurse Anesthetists	5	4	5.5	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	24	32	37.1
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	45	22	52.6
Pharmacy Personnel	8	17	12.1				
Clinical Laboratory Personnel	9	3	10.6				
				Total	194	407	376.6

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Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
		Value	Ratio	5A Value	Ratio	5 Value	Ratio	FY 2019	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$91,091,977	45.7%	46.6%	0.98	50.9%	0.90	41.7%	1.10	42.8%	1.07
Medical Assistance	\$26,065,737	13.1%	13.8%	0.95	11.8%	1.11	18.4%	0.71	13.5%	0.97
Commercial	\$75,623,381	38.0%	34.5%	1.10	33.0%	1.15	36.0%	1.06	40.7%	0.93
All Other	\$6,361,521	3.2%	5.1%	0.62	4.3%	0.74	4.0%	0.80	3.0%	1.05
Deductions as % of Total Gross Patient Revenue										
Medicare	\$51,818,535	26.0%	35.0%	0.74	34.0%	0.77	30.1%	0.86	25.8%	1.01
Medical Assistance	\$18,368,883	9.2%	10.4%	0.89	8.2%	1.13	12.3%	0.75	9.6%	0.96
Commercial	\$17,100,428	8.6%	14.5%	0.59	9.2%	0.94	12.1%	0.71	8.9%	0.97
Charity Care	\$2,922,844	1.5%	1.0%	1.53	0.9%	1.73	0.8%	1.79	1.5%	0.99
Bad Debt	\$4,485,743	2.3%	1.2%	1.92	1.5%	1.52	1.1%	2.04	1.4%	1.63
All Other	\$1,987,676	1.0%	2.6%	0.39	2.1%	0.47	2.3%	0.43	0.9%	1.10
Total Deductions	\$96,684,109	48.6%	64.6%	0.75	55.8%	0.87	58.8%	0.83	48.0%	1.01
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	6.0%	8.4%	0.71	5.2%	1.14	6.4%	0.93	4.6%	1.29	
Net Gains/Losses as % of Net Income	7.6%	13.8%	0.55	29.1%	0.26	N/A	N/A	25.6%	0.30	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$50,610,802	53.5%	43.5%	1.23	52.0%	1.03	41.7%	1.28	53.8%	0.99
Supplies & Services	\$40,744,723	43.0%	49.9%	0.86	42.8%	1.01	50.0%	0.86	42.6%	1.01
Capital Component	\$3,328,908	3.5%	6.6%	0.54	5.2%	0.67	8.3%	0.42	3.5%	0.99
Fiscal Statistics										
Operating Margin (%)	13.1%	7.5%	1.74	1.9%	6.75	6.6%	1.99	14.3%	0.92	
Total Hospital Net Income (%)	14.0%	8.6%	1.62	2.7%	5.17	6.2%	2.25	18.3%	0.77	
Return on Equity (%)	19.4%	4.1%	4.70	0.4%	51.30	3.0%	6.45	30.1%	0.64	
Current Ratio	10.5	3.9	2.71	2.4	4.46	3.4	3.11	9.8	1.07	
Days in Net Patient Accounts Receivable	49.9	71.5	0.70	254.1	0.20	48.8	1.02	54.6	0.91	
Average Payment Period	16.4	90.1	0.18	354.1	0.05	63.5	0.26	18.2	0.90	
Equity Financing (%)	72.2%	63.6%	1.14	48.0%	1.50	75.1%	0.96	76.5%	0.94	
Long-Term Debt to Equity Ratio	0.0	0.3	N/A	0.7	N/A	0.2	N/A	0.0	N/A	
Times Interest Earned	955.6	12.2	78.03	10.3	92.61	7.4	129.78	1,139.2	0.84	
Total Asset Turnover	1.4	0.5	2.90	0.1	9.90	0.5	2.82	1.6	0.87	
Average Age of Plant (Years)	13.8	14.1	0.98	51.2	0.27	9.8	1.40	13.4	1.03	
Increase (Decrease) Total Net Patient Revenue	-1.1%	-2.2%	0.50	-1.1%	1.05	-5.0%	0.22	7.5%	N/A	
Outpatient Gross Revenue (% of Total GPR)	87.6%	63.0%	1.39	73.1%	1.20	64.9%	1.35	88.0%	1.00	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$17,834	\$17,652	1.01	\$15,718	1.13	\$18,057	0.99	\$17,061	1.05	
Inpatient Net Revenue per Day	\$4,137	\$3,704	1.12	\$3,586	1.15	\$3,961	1.04	\$3,981	1.04	
Outpatient Net Revenue per Visit	\$894	\$780	1.15	\$840	1.06	\$669	1.34	\$832	1.07	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$199,142,616	Cash & Cash Equivalents	\$49,084	Current Liabilities	\$4,105,010
Less Deductions	\$96,684,109	Net Patient Receivables	\$13,959,647	Long-Term Debt	\$0
Net Patient Revenue	\$102,458,507	Other Receivables	\$154,247	Other Liabilities	\$18,017,163
Plus Other Revenue	\$6,485,712			Subtotal	\$22,122,173
Total Revenue	\$108,944,219	Land, Buildings & Equipment (Net)	\$28,768,081		
Less Expenses	\$94,684,433	Other Assets	\$36,649,207	Unrestricted Fund Balance	\$57,458,093
Non-Operating Gains/Losses	\$1,175,632			Restricted Fund Balance	\$5,999,079
Net Income	\$15,435,418	Total Assets	\$79,580,266	Total Liabilities & Fund Balance	\$79,580,266