

178 Holy Family Memorial Inc
 2300 Western Ave, PO Box 1450
 Manitowoc, WI 54221
 920-320-2011

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Religious Organization

County: Manitowoc
 Analysis Area: Northeastern (4)
 Volume Group: 4

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 4		Volume Group 4		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	42.6%	52.4%	0.81	50.1%	0.85	40.5%	1.05	50.2%	0.85
Obstetrics	6.2%	36.2%	0.17	30.3%	0.03	24.6%	0.25	8.3%	0.75
Pediatrics	0.0%	53.2%	N/A	19.9%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	36.8%	53.9%	0.68	46.7%	0.79	42.0%	0.88	40.7%	0.90
Average Census (Patients)									
Adult Medical-Surgical	14.9	25.5	0.58	23.5	0.64	10.2	1.47	17.6	0.85
Obstetrics	0.8	4.7	0.17	3.8	0.21	1.7	0.47	1.1	0.75
Pediatrics	0.0	1.1	N/A	0.5	N/A	0.0	N/A	0.0	N/A
Total Hospital	21.3	47.4	0.45	41.3	0.52	17.9	1.19	23.6	0.90
Average Length of Stay (Days)									
Adult Medical-Surgical	3.2	4.3	0.75	4.0	0.80	3.3	0.98	3.3	0.98
Obstetrics	2.2	2.4	0.92	2.2	0.99	2.2	1.02	2.2	1.02
Pediatrics	0.0	3.5	N/A	3.0	N/A	2.4	N/A	0.0	N/A
Total Hospital	3.6	4.7	0.76	4.1	0.88	3.5	1.02	3.4	1.06
Surgical Operations									
Inpatient	760	1,280	0.59	912	0.83	482	1.58	984	0.77
Outpatient	1,726	4,115	0.42	4,561	0.38	1,905	0.91	1,855	0.93
Inpatient as % of All Surgeries	30.6%	23.7%	1.29	16.7%	1.83	20.2%	1.51	34.7%	0.88
Outpatient Visits									
Non-Emergency Visits	211,931	127,898	1.66	178,054	1.19	69,880	3.03	216,752	0.98
Emergency Visits	8,849	15,799	0.56	16,398	0.54	11,349	0.78	10,498	0.84
Full-Time Equivalents (FTEs)									
Administrators	22.7	20.3	1.12	15.2	1.49	14.9	1.52	8.0	2.84
Nurses, Licensed	142.5	255.1	0.56	279.4	0.51	112.6	1.27	146.7	0.97
Ancillary Nursing Personnel	19.7	42.6	0.46	41.9	0.47	19.7	1.00	16.0	1.23
All Other Personnel	459.7	501.2	0.92	501.4	0.92	239.6	1.92	496.7	0.93
Total FTEs	644.6	819.2	0.79	837.9	0.77	386.8	1.67	667.3	0.97
FTEs per 100 Patient Census (Adjusted)									
Administrators	24.7	15.7	1.57	9.9	2.50	21.9	1.13	7.8	3.15
Nurses, Licensed	154.7	197.1	0.78	181.6	0.85	165.1	0.94	143.7	1.08
Ancillary Nursing Personnel	21.4	33.0	0.65	27.2	0.78	28.9	0.74	15.7	1.36
All Other Personnel	499.0	387.2	1.29	325.9	1.53	351.3	1.42	486.7	1.03
Total FTEs	699.7	633.0	1.11	544.7	1.28	567.2	1.23	653.9	1.07

Total Hospital:
 Beds Set Up & Staffed 58
 Discharges 2,196
 Inpatient Days 7,810

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Average Beds Used 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 6
 Total Births 110
 Newborn Days 248

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	35	1,694	5,458	42.6%	14.9	3.2
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	2	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	13	134	296	6.2%	0.8	2.2
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	10	368	2,056	56.2%	5.6	5.6
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	2	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	21	2	22.7	Surgical Personnel	5	1	5.6
Physicians & Dentists	41	9	43.8	Radiological Services Personnel	9	15	18.5
Medical & Dental Residents	0	0	0.0	Sonographers	4	3	4.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	4	5	5.9
Registered Nurses	92	56	121.5	Occupational Therapists	4	2	4.8
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	2	0.9
Licensed Practical Nurses	0	0	0.0	Physical Therapists	9	5	12.0
Ancillary Nursing Personnel	16	17	19.7	Physical Therapy Assistants/Aides	4	5	6.1
Medical Assistants	46	14	53.3	Recreational Therapists	0	0	0.0
Physician Assistants	10	3	10.8	Dietitians & Nutritionists	1	3	1.2
Nurse Practitioners	17	0	17.0	Psychologists	2	0	2.0
Certified Registered Nurse Anesthetists	4	0	4.0	Social Workers	1	0	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	61	49	84.5
Health Info Mgmt-Administrators/Technicians	5	1	5.9	All Other Personnel	147	90	178.4
Pharmacy Personnel	7	4	8.8				
Clinical Laboratory Personnel	8	8	12.0				
				Total	518	294	644.6

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Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$188,578,231	55.7%	46.6%	1.19	47.2%	1.18	49.5%	1.12	55.9%	1.00
Medical Assistance	\$39,442,705	11.6%	13.8%	0.85	11.7%	1.00	11.6%	1.00	10.7%	1.09
Commercial	\$99,025,566	29.2%	34.5%	0.85	36.7%	0.80	34.7%	0.84	30.4%	0.96
All Other	\$11,811,771	3.5%	5.1%	0.68	4.4%	0.79	4.2%	0.83	3.0%	1.15
Deductions as % of Total Gross Patient Revenue										
Medicare	\$144,279,122	42.6%	35.0%	1.22	36.0%	1.18	36.2%	1.17	41.9%	1.02
Medical Assistance	\$31,624,516	9.3%	10.4%	0.90	9.0%	1.04	8.8%	1.06	8.7%	1.07
Commercial	\$45,213,319	13.3%	14.5%	0.92	15.2%	0.88	13.9%	0.96	11.8%	1.13
Charity Care	\$294,551	0.1%	1.0%	0.09	0.8%	0.11	0.9%	0.10	0.1%	0.71
Bad Debt	\$5,779,740	1.7%	1.2%	1.45	1.1%	1.55	1.5%	1.16	3.1%	0.56
All Other	\$8,135,881	2.4%	2.6%	0.94	2.7%	0.90	2.2%	1.09	1.9%	1.25
Total Deductions	\$235,327,129	69.4%	64.6%	1.07	64.6%	1.07	63.5%	1.09	67.5%	1.03
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	12.3%	8.4%	1.47	6.6%	1.87	7.3%	1.69	2.2%	5.66	
Net Gains/Losses as % of Net Income	N/A	13.8%	N/A	12.8%	N/A	12.9%	N/A	106.3%	N/A	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$68,265,380	54.3%	43.5%	1.25	45.2%	1.20	45.1%	1.20	56.0%	0.97
Supplies & Services	\$48,956,107	38.9%	49.9%	0.78	47.8%	0.81	46.8%	0.83	36.9%	1.05
Capital Component	\$8,603,558	6.8%	6.6%	1.04	7.0%	0.98	8.1%	0.84	7.1%	0.96
Fiscal Statistics										
Operating Margin (%)	-6.6%	7.5%	N/A	7.5%	N/A	3.1%	N/A	-0.5%	12.86	
Total Hospital Net Income (%)	-0.5%	8.6%	N/A	8.5%	N/A	3.5%	N/A	7.4%	N/A	
Return on Equity (%)	-0.3%	4.1%	N/A	5.4%	N/A	2.0%	N/A	5.5%	N/A	
Current Ratio	1.4	3.9	0.37	3.5	0.41	4.6	0.31	1.6	0.89	
Days in Net Patient Accounts Receivable	37.9	71.5	0.53	54.3	0.70	47.2	0.80	37.2	1.02	
Average Payment Period	54.8	90.1	0.61	79.8	0.69	73.5	0.75	57.5	0.95	
Equity Financing (%)	61.9%	63.6%	0.97	71.2%	0.87	66.1%	0.94	64.0%	0.97	
Long-Term Debt to Equity Ratio	0.4	0.3	1.34	0.2	2.45	0.2	1.95	0.4	1.00	
Times Interest Earned	0.6	12.2	0.05	11.3	0.06	4.2	0.15	6.6	0.09	
Total Asset Turnover	0.7	0.5	1.40	0.6	1.04	0.6	1.18	0.7	0.97	
Average Age of Plant (Years)	19.3	14.1	1.37	10.9	1.78	10.5	1.83	19.7	0.98	
Increase (Decrease) Total Net Patient Revenue	-13.6%	-2.2%	6.13	-1.9%	7.23	-6.0%	2.25	3.4%	N/A	
Outpatient Gross Revenue (% of Total GPR)	76.8%	63.0%	1.22	72.6%	1.06	72.9%	1.05	76.9%	1.00	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$12,969	\$17,652	0.73	\$14,359	0.90	\$11,149	1.16	\$12,117	1.07	
Inpatient Net Revenue per Day	\$3,647	\$3,704	0.98	\$3,457	1.05	\$3,062	1.19	\$3,606	1.01	
Outpatient Net Revenue per Visit	\$366	\$780	0.47	\$649	0.56	\$705	0.52	\$441	0.83	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$338,858,273	Cash & Cash Equivalents	\$7,276,233	Current Liabilities	\$17,831,339
Less Deductions	\$235,327,129	Net Patient Receivables	\$10,729,762	Long-Term Debt	\$44,122,298
Net Patient Revenue	\$103,531,144	Other Receivables	\$1,569,594	Other Liabilities	\$6,382,609
Plus Other Revenue	\$14,545,551			Subtotal	\$68,336,246
Total Revenue	\$118,076,695	Land, Buildings & Equipment (Net)	\$73,807,837	Unrestricted Fund Balance	\$110,926,493
Less Expenses	\$125,825,045	Other Assets	\$85,879,314	Restricted Fund Balance	\$3,888,219
Non-Operating Gains/Losses	\$7,161,810			Total Liabilities & Fund Balance	\$179,262,739
Net Income	-\$586,540	Total Assets	\$179,262,740		