

305 Froedtert South
 6308 8th Ave
 Kenosha, WI 53143
 262-656-3011

Fiscal Year: 07/01 to 06/30
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Kenosha
 Analysis Area: Southeastern (2A)
 Volume Group: 6

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 2A		Volume Group 6		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	59.8%	52.4%	1.14	54.8%	1.09	51.7%	1.16	70.8%	0.85
Obstetrics	23.0%	36.2%	0.63	30.8%	0.20	29.4%	0.78	17.1%	1.34
Pediatrics	0.0%	53.2%	N/A	0.0%	N/A	6.1%	N/A	5.6%	0.00
Total Hospital	50.3%	53.9%	0.93	53.0%	0.95	48.2%	1.04	50.8%	0.99
Average Census (Patients)									
Adult Medical-Surgical	72.4	25.5	2.83	31.6	2.29	30.8	2.35	77.1	0.94
Obstetrics	6.2	4.7	1.32	4.9	1.28	5.1	1.21	6.7	0.93
Pediatrics	0.0	1.1	N/A	0.0	N/A	0.0	N/A	0.7	0.00
Total Hospital	90.0	47.4	1.90	61.1	1.47	57.5	1.57	96.9	0.93
Average Length of Stay (Days)									
Adult Medical-Surgical	5.3	4.3	1.24	4.0	1.32	4.2	1.25	5.1	1.03
Obstetrics	2.5	2.4	1.05	2.2	1.15	2.1	1.19	2.3	1.12
Pediatrics	0.0	3.5	N/A	2.3	N/A	1.9	N/A	3.8	0.00
Total Hospital	5.0	4.7	1.07	4.2	1.19	4.3	1.17	4.6	1.09
Surgical Operations									
Inpatient	1,538	1,280	1.20	1,268	1.21	1,247	1.23	1,680	0.92
Outpatient	4,532	4,115	1.10	3,637	1.25	4,177	1.08	4,858	0.93
Inpatient as % of All Surgeries	25.3%	23.7%	1.07	25.9%	0.98	23.0%	1.10	25.7%	0.99
Outpatient Visits									
Non-Emergency Visits	368,739	127,898	2.88	151,601	2.43	195,436	1.89	298,660	1.23
Emergency Visits	54,055	15,799	3.42	22,748	2.38	26,485	2.04	61,876	0.87
Full-Time Equivalents (FTEs)									
Administrators	54.1	20.3	2.67	22.1	2.44	24.9	2.17	60.4	0.89
Nurses, Licensed	536.0	255.1	2.10	293.4	1.83	338.1	1.59	569.2	0.94
Ancillary Nursing Personnel	80.0	42.6	1.88	53.2	1.50	60.0	1.33	101.1	0.79
All Other Personnel	1,116.4	501.2	2.23	528.6	2.11	661.2	1.69	1,305.2	0.86
Total FTEs	1,786.4	819.2	2.18	897.3	1.99	1,084.2	1.65	2,036.0	0.88
FTEs per 100 Patient Census (Adjusted)									
Administrators	18.8	15.7	1.20	12.5	1.50	12.8	1.46	19.2	0.98
Nurses, Licensed	186.1	197.1	0.94	166.3	1.12	174.4	1.07	180.8	1.03
Ancillary Nursing Personnel	27.8	33.0	0.84	30.2	0.92	31.0	0.90	32.1	0.87
All Other Personnel	387.7	387.2	1.00	299.6	1.29	341.1	1.14	414.5	0.94
Total FTEs	620.4	633.0	0.98	508.6	1.22	559.3	1.11	646.6	0.96

Total Hospital:
 Beds Set Up & Staffed 179
 Discharges 6,601
 Inpatient Days 32,940

Contract with:
 Health Maintenance Organization (HMO) No
 Preferred Provider Organization (PPO) No

Medicare-certified Swing Beds:
 Average Beds Used 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 24
 Total Births 746
 Newborn Days 1,628

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	121	4,983	26,488	59.8%	72.4	5.3
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	2	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	5	0	0	0	0.0%	0.0	0.0
Obstetrics	1	27	902	2,271	23.0%	6.2	2.5
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	4	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	31	501	4,181	36.8%	11.4	8.3
Step-Down (Special Care)	1	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	2	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	2	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	51	4	54.1	Surgical Personnel	29	4	32.6
Physicians & Dentists	57	6	60.6	Radiological Services Personnel	27	48	67.3
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	16	15	23.9
Registered Nurses	304	278	500.4	Occupational Therapists	8	3	9.9
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	5	5	11.6	Physical Therapists	29	9	35.5
Ancillary Nursing Personnel	35	82	80.0	Physical Therapy Assistants/Aides	8	10	14.5
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	5	2	6.6	Dietitians & Nutritionists	5	1	6.3
Nurse Practitioners	15	8	23.9	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	7	3	9.9
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	113	85	165.7
Health Info Mgmt-Administrators/Technicians	50	2	51.7	All Other Personnel	454	125	524.1
Pharmacy Personnel	40	16	47.7				
Clinical Laboratory Personnel	51	14	60.2	Total	1,309	720	1,786.4

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Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area 2A		Volume Group 6		FY 2020 vs. 2019		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$453,166,738	47.8%	46.6%	1.03	51.7%	0.92	47.1%	1.01	47.3%	1.01
Medical Assistance	\$142,307,639	15.0%	13.8%	1.09	10.4%	1.45	15.8%	0.95	15.7%	0.95
Commercial	\$318,858,074	33.6%	34.5%	0.98	35.0%	0.96	32.3%	1.04	34.3%	0.98
All Other	\$33,358,957	3.5%	5.1%	0.69	2.9%	1.20	4.8%	0.73	2.7%	1.29
Deductions as % of Total Gross Patient Revenue										
Medicare	\$342,955,275	36.2%	35.0%	1.03	41.3%	0.88	36.7%	0.99	37.7%	0.96
Medical Assistance	\$120,548,166	12.7%	10.4%	1.22	8.2%	1.54	12.3%	1.04	12.3%	1.03
Commercial	\$128,603,733	13.6%	14.5%	0.93	15.9%	0.85	13.5%	1.00	11.2%	1.21
Charity Care	\$11,784,060	1.2%	1.0%	1.29	1.1%	1.10	1.1%	1.17	1.1%	1.14
Bad Debt	\$8,047,119	0.8%	1.2%	0.72	1.0%	0.84	1.4%	0.62	1.4%	0.59
All Other	\$29,405,614	3.1%	2.6%	1.21	1.4%	2.14	2.6%	1.21	2.5%	1.24
Total Deductions	\$641,343,967	67.7%	64.6%	1.05	69.0%	0.98	67.4%	1.00	66.3%	1.02
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		4.3%	8.4%	0.51	8.1%	0.53	10.8%	0.40	2.1%	2.08
Net Gains/Losses as % of Net Income		481.4%	13.8%	34.80	N/A	N/A	21.2%	22.74	15.7%	30.74
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$175,968,457	53.8%	43.5%	1.23	38.6%	1.39	45.0%	1.20	54.7%	0.98
Supplies & Services	\$123,727,470	37.8%	49.9%	0.76	52.7%	0.72	48.5%	0.78	37.6%	1.00
Capital Component	\$27,647,189	8.4%	6.6%	1.29	8.6%	0.98	6.6%	1.29	7.7%	1.10
Fiscal Statistics										
Operating Margin (%)		-2.2%	7.5%	N/A	10.4%	N/A	6.5%	N/A	3.8%	N/A
Total Hospital Net Income (%)		0.6%	8.6%	0.07	7.5%	0.08	8.1%	0.07	4.5%	0.13
Return on Equity (%)		0.4%	4.1%	0.09	4.7%	0.08	2.9%	0.12	3.0%	0.12
Current Ratio		4.2	3.9	1.09	6.8	0.62	3.6	1.16	4.4	0.96
Days in Net Patient Accounts Receivable		53.2	71.5	0.74	46.9	1.13	95.9	0.55	59.6	0.89
Average Payment Period		43.0	90.1	0.48	50.2	0.86	121.9	0.35	43.3	0.99
Equity Financing (%)		84.3%	63.6%	1.33	78.6%	1.07	60.0%	1.41	80.8%	1.04
Long-Term Debt to Equity Ratio		0.0	0.3	N/A	0.1	N/A	0.4	N/A	0.0	N/A
Times Interest Earned		0.0	12.2	N/A	7.0	N/A	10.0	N/A	0.0	N/A
Total Asset Turnover		0.6	0.5	1.29	0.6	0.95	0.4	1.71	0.7	0.91
Average Age of Plant (Years)		11.9	14.1	0.84	10.1	1.18	17.7	0.67	12.5	0.95
Increase (Decrease) Total Net Patient Revenue		-4.3%	-2.2%	1.95	-4.2%	1.03	-3.7%	1.17	3.6%	N/A
Outpatient Gross Revenue (% of Total GPR)		68.7%	63.0%	1.09	63.8%	1.08	69.7%	0.99	69.1%	0.99
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$14,951		\$17,652	0.85	\$12,198	1.23	\$13,747	1.09	\$13,259	1.13
Inpatient Net Revenue per Day	\$2,990		\$3,704	0.81	\$2,790	1.07	\$3,163	0.95	\$2,879	1.04
Outpatient Net Revenue per Visit	\$510		\$780	0.65	\$754	0.68	\$688	0.74	\$642	0.79

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$947,691,409	Cash & Cash Equivalents	\$29,257,206	Current Liabilities	\$35,377,565
Less Deductions	\$641,343,967	Net Patient Receivables	\$44,513,532	Long-Term Debt	\$0
Net Patient Revenue	\$306,347,442	Other Receivables	\$1,780,986	Other Liabilities	\$47,136,000
Plus Other Revenue	\$13,831,680			Subtotal	\$82,513,565
Total Revenue	\$320,179,121	Land, Buildings & Equipment (Net)	\$249,441,118	Unrestricted Fund Balance	\$444,453,156
Less Expenses	\$327,343,116	Other Assets	\$201,973,879	Restricted Fund Balance	\$2,528,391
Non-Operating Gains/Losses	\$9,042,179			Total Liabilities & Fund Balance	\$526,966,721
Net Income	\$1,878,184	Total Assets	\$526,966,721		