

**322 Marshfield Medical Center - Eau Claire**  
 2310 Craig Rd  
 Eau Claire, WI 54701

Fiscal Year: 10/01 to 09/30  
 Type: GMS  
 General Medical & Surgical  
 Control: Other Not-For-Profit

County: Eau Claire  
 Analysis Area: West Central (5A)  
 Volume Group: 6

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 5A		Volume Group 6		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	68.3%	52.4%	1.30	40.8%	1.67	51.7%	1.32	68.2%	1.00
Obstetrics	37.5%	36.2%	1.03	24.1%	0.12	29.4%	1.27	41.8%	0.90
Pediatrics	0.0%	53.2%	N/A	0.0%	N/A	6.1%	N/A	0.0%	N/A
Total Hospital	63.4%	53.9%	1.18	42.0%	1.51	48.2%	1.32	63.4%	1.00
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	11.6	25.5	0.45	10.7	1.08	30.8	0.38	11.6	1.00
Obstetrics	3.0	4.7	0.64	2.0	1.52	5.1	0.58	3.3	0.90
Pediatrics	0.0	1.1	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	27.9	47.4	0.59	17.5	1.59	57.5	0.49	27.9	1.00
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	4.1	4.3	0.96	3.9	1.06	4.2	0.97	3.5	1.17
Obstetrics	2.1	2.4	0.90	2.2	0.98	2.1	1.01	2.2	0.98
Pediatrics	0.0	3.5	N/A	0.0	N/A	1.9	N/A	0.0	N/A
Total Hospital	4.1	4.7	0.87	4.1	1.00	4.3	0.96	3.6	1.11
<b>Surgical Operations</b>									
Inpatient	932	1,280	0.73	403	2.31	1,247	0.75	1,020	0.91
Outpatient	7,883	4,115	1.92	2,235	3.53	4,177	1.89	8,513	0.93
Inpatient as % of All Surgeries	10.6%	23.7%	0.45	15.3%	0.69	23.0%	0.46	10.7%	0.99
<b>Outpatient Visits</b>									
Non-Emergency Visits	194,494	127,898	1.52	76,192	2.55	195,436	1.00	173,484	1.12
Emergency Visits	8,465	15,799	0.54	7,621	1.11	26,485	0.32	7,870	1.08
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	7.0	20.3	0.35	12.1	0.58	24.9	0.28	22.6	0.31
Nurses, Licensed	164.3	255.1	0.64	128.5	1.28	338.1	0.49	188.9	0.87
Ancillary Nursing Personnel	32.4	42.6	0.76	19.1	1.69	60.0	0.54	28.9	1.12
All Other Personnel	252.2	501.2	0.50	251.7	1.00	661.2	0.38	547.8	0.46
Total FTEs	455.8	819.2	0.56	411.5	1.11	1,084.2	0.42	788.2	0.58
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	4.2	15.7	0.27	18.7	0.22	12.8	0.33	14.2	0.29
Nurses, Licensed	98.0	197.1	0.50	197.9	0.50	174.4	0.56	118.6	0.83
Ancillary Nursing Personnel	19.3	33.0	0.59	29.5	0.65	31.0	0.62	18.1	1.07
All Other Personnel	150.5	387.2	0.39	387.8	0.39	341.1	0.44	343.7	0.44
Total FTEs	272.0	633.0	0.43	634.0	0.43	559.3	0.49	494.6	0.55

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	44	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	10
Discharges	2,515	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	501
Inpatient Days	10,217			Inpatient Days	0	Newborn Days	994

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	17	1,031	4,248	68.3%	11.6	4.1
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	5	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	8	511	1,097	37.5%	3.0	2.1
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	7	276	1,701	66.4%	4.6	6.2
Step-Down (Special Care)	1	12	697	3,171	72.2%	8.7	4.5
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	7	0	7.0	Surgical Personnel	17	4	17.4
Physicians & Dentists	7	2	8.3	Radiological Services Personnel	9	3	11.4
Medical & Dental Residents	0	0	0.0	Sonographers	0	4	2.5
Dental Hygienists	0	0	0.0	Respiratory Therapists	7	6	10.0
Registered Nurses	130	73	160.1	Occupational Therapists	1	2	1.9
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	2	0.2
Licensed Practical Nurses	0	0	0.0	Physical Therapists	5	5	7.8
Ancillary Nursing Personnel	21	30	32.4	Physical Therapy Assistants/Aides	1	1	1.1
Medical Assistants	3	0	3.0	Recreational Therapists	0	0	0.0
Physician Assistants	1	0	1.0	Dietitians & Nutritionists	1	0	1.0
Nurse Practitioners	2	0	2.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	2	1	2.2	Social Workers	1	1	1.8
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	106	35	119.4
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	37	13	42.6
Pharmacy Personnel	21	3	22.8				
Clinical Laboratory Personnel	0	0	0.0				
				<b>Total</b>	<b>379</b>	<b>185</b>	<b>455.8</b>

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Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
		Value	Ratio	5A Value	Ratio	6 Value	Ratio	FY 2019	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$254,953,595	47.7%	46.6%	1.02	50.9%	0.94	47.1%	1.01	47.0%	1.01
Medical Assistance	\$72,632,932	13.6%	13.8%	0.99	11.8%	1.15	15.8%	0.86	12.4%	1.09
Commercial	\$181,958,576	34.0%	34.5%	0.99	33.0%	1.03	32.3%	1.05	38.2%	0.89
All Other	\$25,480,225	4.8%	5.1%	0.93	4.3%	1.10	4.8%	0.99	2.4%	2.00
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$194,925,781	36.4%	35.0%	1.04	34.0%	1.07	36.7%	0.99	34.8%	1.05
Medical Assistance	\$58,365,461	10.9%	10.4%	1.05	8.2%	1.33	12.3%	0.89	9.6%	1.14
Commercial	\$48,871,994	9.1%	14.5%	0.63	9.2%	1.00	13.5%	0.68	14.0%	0.65
Charity Care	\$4,347,400	0.8%	1.0%	0.85	0.9%	0.96	1.1%	0.76	0.4%	1.85
Bad Debt	\$6,501,030	1.2%	1.2%	1.03	1.5%	0.82	1.4%	0.89	0.7%	1.75
All Other	\$14,679,692	2.7%	2.6%	1.07	2.1%	1.31	2.6%	1.07	1.2%	2.27
Total Deductions	\$327,691,358	61.2%	64.6%	0.95	55.8%	1.10	67.4%	0.91	60.7%	1.01
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		0.2%	8.4%	0.02	5.2%	0.04	10.8%	0.02	0.8%	0.26
Net Gains/Losses as % of Net Income		0.0%	13.8%	N/A	29.1%	N/A	21.2%	N/A	0.0%	N/A
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$93,136,050	43.4%	43.5%	1.00	52.0%	0.84	45.0%	0.97	41.0%	1.06
Supplies & Services	\$109,967,350	51.3%	49.9%	1.03	42.8%	1.20	48.5%	1.06	54.1%	0.95
Capital Component	\$11,423,440	5.3%	6.6%	0.81	5.2%	1.02	6.6%	0.81	4.9%	1.08
<b>Fiscal Statistics</b>										
Operating Margin (%)		-3.3%	7.5%	N/A	1.9%	N/A	6.5%	N/A	-16.6%	0.20
Total Hospital Net Income (%)		-3.3%	8.6%	N/A	2.7%	N/A	8.1%	N/A	-16.6%	0.20
Return on Equity (%)		-0.2%	4.1%	N/A	0.4%	N/A	2.9%	N/A	-1.2%	0.17
Current Ratio		2.3	3.9	0.60	2.4	0.99	3.6	0.64	2.3	1.03
Days in Net Patient Accounts Receivable		497.2	71.5	6.95	254.1	1.96	95.9	5.19	444.5	1.12
Average Payment Period		714.0	90.1	7.93	354.1	2.02	121.9	5.86	455.2	1.57
Equity Financing (%)		44.0%	63.6%	0.69	48.0%	0.92	60.0%	0.73	46.4%	0.95
Long-Term Debt to Equity Ratio		0.9	0.3	3.01	0.7	1.24	0.4	2.36	0.8	1.06
Times Interest Earned		0.0	12.2	N/A	10.3	N/A	10.0	N/A	0.0	N/A
Total Asset Turnover		0.1	0.5	0.14	0.1	0.47	0.4	0.18	0.1	0.89
Average Age of Plant (Years)		75.9	14.1	5.37	51.2	1.48	17.7	4.28	69.2	1.10
Increase (Decrease) Total Net Patient Revenue		9.4%	-2.2%	N/A	-1.1%	N/A	-3.7%	N/A	0.0%	N/A
Outpatient Gross Revenue (% of Total GPR)		83.4%	63.0%	1.32	73.1%	1.14	69.7%	1.20	82.4%	1.01
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge		\$13,593	\$17,652	0.77	\$15,718	0.86	\$13,747	0.99	\$12,165	1.12
Inpatient Net Revenue per Day		\$3,364	\$3,704	0.91	\$3,586	0.94	\$3,163	1.06	\$3,323	1.01
Outpatient Net Revenue per Visit		\$885	\$780	1.13	\$840	1.05	\$688	1.29	\$876	1.01

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$535,025,328	Cash & Cash Equivalents	\$449,687,000	Current Liabilities	\$396,361,000
Less Deductions	\$327,691,358	Net Patient Receivables	\$281,675,000	Long-Term Debt	\$1,265,169,000
Net Patient Revenue	\$207,333,970	Other Receivables	\$75,472,000	Other Liabilities	\$130,430,000
Plus Other Revenue	\$434,759			Subtotal	\$1,791,960,000
Total Revenue	\$207,768,729	Land, Buildings & Equipment (Net)	\$1,067,031,000	Unrestricted Fund Balance	\$1,410,717,000
Less Expenses	\$214,526,840	Other Assets	\$1,328,812,000	Restricted Fund Balance	\$42,704,000
Non-Operating Gains/Losses	\$0	Total Assets	\$3,202,677,000	Total Liabilities & Fund Balance	\$3,202,677,000
Net Income	-\$6,758,111				