

**086 Ascension SE Wisconsin Hospital - St. Joseph Campus**  
 5000 West Chambers Street  
 Milwaukee, WI 53210  
 414-447-2000

Fiscal Year: 07/01 to 06/30  
 Type: GMS  
 General Medical & Surgical  
 Control: Religious Organization

County: Milwaukee  
 Analysis Area: Milwaukee County (2B)  
 Volume Group: 6

| Selected Utilization Statistics               | FY 2020 | All GMS Hospitals |       | Analysis Area 2B |       | Volume Group 6 |       | FY 2020 vs. 2019 |       |
|---|---------|-------------------|-------|------------------|-------|----------------|-------|------------------|-------|
|   |         | Value             | Ratio | Value            | Ratio | Value          | Ratio | FY 2019          | Ratio |
| <b>Occupancy Rate (%)</b>                     |         |                   |       |                  |       |                |       |                  |       |
| Adult Medical-Surgical                        | 46.9%   | 52.4%             | 0.89  | 66.4%            | 0.71  | 51.7%          | 0.91  | 50.9%            | 0.92  |
| Obstetrics                                    | 33.4%   | 36.2%             | 0.92  | 43.0%            | 0.30  | 29.4%          | 1.13  | 37.7%            | 0.88  |
| Pediatrics                                    | 0.0%    | 53.2%             | N/A   | 98.6%            | N/A   | 6.1%           | N/A   | 0.0%             | N/A   |
| Total Hospital                                | 41.4%   | 53.9%             | 0.77  | 66.2%            | 0.63  | 48.2%          | 0.86  | 46.3%            | 0.89  |
| <b>Average Census (Patients)</b>              |         |                   |       |                  |       |                |       |                  |       |
| Adult Medical-Surgical                        | 28.6    | 25.5              | 1.12  | 111.5            | 0.26  | 30.8           | 0.93  | 31.0             | 0.92  |
| Obstetrics                                    | 13.0    | 4.7               | 2.76  | 16.3             | 0.80  | 5.1            | 2.53  | 14.7             | 0.88  |
| Pediatrics                                    | 0.0     | 1.1               | N/A   | 7.3              | N/A   | 0.0            | N/A   | 0.0              | N/A   |
| Total Hospital                                | 70.4    | 47.4              | 1.49  | 162.1            | 0.43  | 57.5           | 1.22  | 78.7             | 0.89  |
| <b>Average Length of Stay (Days)</b>          |         |                   |       |                  |       |                |       |                  |       |
| Adult Medical-Surgical                        | 4.2     | 4.3               | 0.98  | 5.4              | 0.78  | 4.2            | 0.99  | 4.2              | 1.01  |
| Obstetrics                                    | 2.4     | 2.4               | 1.01  | 2.4              | 1.02  | 2.1            | 1.14  | 2.7              | 0.89  |
| Pediatrics                                    | 0.0     | 3.5               | N/A   | 3.6              | N/A   | 1.9            | N/A   | 0.0              | N/A   |
| Total Hospital                                | 4.8     | 4.7               | 1.03  | 5.8              | 0.82  | 4.3            | 1.13  | 5.0              | 0.96  |
| <b>Surgical Operations</b>                    |         |                   |       |                  |       |                |       |                  |       |
| Inpatient                                     | 422     | 1,280             | 0.33  | 2,762            | 0.15  | 1,247          | 0.34  | 503              | 0.84  |
| Outpatient                                    | 823     | 4,115             | 0.20  | 4,604            | 0.18  | 4,177          | 0.20  | 1,140            | 0.72  |
| Inpatient as % of All Surgeries               | 33.9%   | 23.7%             | 1.43  | 37.5%            | 0.90  | 23.0%          | 1.47  | 30.6%            | 1.11  |
| <b>Outpatient Visits</b>                      |         |                   |       |                  |       |                |       |                  |       |
| Non-Emergency Visits                          | 72,713  | 127,898           | 0.57  | 235,708          | 0.31  | 195,436        | 0.37  | 107,535          | 0.68  |
| Emergency Visits                              | 58,307  | 15,799            | 3.69  | 39,022           | 1.49  | 26,485         | 2.20  | 68,417           | 0.85  |
| <b>Full-Time Equivalents (FTEs)</b>           |         |                   |       |                  |       |                |       |                  |       |
| Administrators                                | 32.1    | 20.3              | 1.59  | 58.5             | 0.55  | 24.9           | 1.29  | 30.1             | 1.07  |
| Nurses, Licensed                              | 274.2   | 255.1             | 1.07  | 773.0            | 0.35  | 338.1          | 0.81  | 278.0            | 0.99  |
| Ancillary Nursing Personnel                   | 50.1    | 42.6              | 1.18  | 167.4            | 0.30  | 60.0           | 0.84  | 45.1             | 1.11  |
| All Other Personnel                           | 222.9   | 501.2             | 0.44  | 1,237.1          | 0.18  | 661.2          | 0.34  | 272.0            | 0.82  |
| Total FTEs                                    | 579.3   | 819.2             | 0.71  | 2,235.9          | 0.26  | 1,084.2        | 0.53  | 625.1            | 0.93  |
| <b>FTEs per 100 Patient Census (Adjusted)</b> |         |                   |       |                  |       |                |       |                  |       |
| Administrators                                | 20.6    | 15.7              | 1.32  | 17.2             | 1.20  | 12.8           | 1.61  | 16.6             | 1.24  |
| Nurses, Licensed                              | 175.8   | 197.1             | 0.89  | 226.9            | 0.77  | 174.4          | 1.01  | 153.3            | 1.15  |
| Ancillary Nursing Personnel                   | 32.1    | 33.0              | 0.98  | 49.1             | 0.65  | 31.0           | 1.04  | 24.8             | 1.29  |
| All Other Personnel                           | 142.9   | 387.2             | 0.37  | 363.1            | 0.39  | 341.1          | 0.42  | 150.0            | 0.95  |
| Total FTEs                                    | 371.5   | 633.0             | 0.59  | 656.3            | 0.57  | 559.3          | 0.66  | 344.7            | 1.08  |

|                        |        |                                       |     |                                       |   |                         |       |
|------------------------|--------|---------------------------------------|-----|---------------------------------------|---|-------------------------|-------|
| <b>Total Hospital:</b> |        | <b>Contract with:</b>                 |     | <b>Medicare-certified Swing Beds:</b> |   | <b>Newborn Nursery:</b> |       |
| Beds Set Up & Staffed  | 170    | Health Maintenance Organization (HMO) | Yes | Average Beds Used                     | 0 | Bassinets               | 20    |
| Discharges             | 5,360  | Preferred Provider Organization (PPO) | Yes | Discharges                            | 0 | Total Births            | 1,852 |
| Inpatient Days         | 25,758 |                                       |     | Inpatient Days                        | 0 | Newborn Days            | 3,073 |

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| Inpatient Service Area                | Level of Service* | Beds Set Up & Staffed<br>06/30/2020 | Discharges & Transfers** | Patient Days of Care | Occupancy Rate (%) | Average Census (Patients) | Average Length of Stay (Days) |
|---------------------------------------|-------------------|-------------------------------------|--------------------------|----------------------|--------------------|---------------------------|-------------------------------|
| <b>General Medical-Surgical</b>       |                   |                                     |                          |                      |                    |                           |                               |
| Adult Medical-Surgical, Acute         | 1                 | 61                                  | 2,474                    | 10,460               | 46.9%              | 28.6                      | 4.2                           |
| Orthopedic                            | 2                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Rehabilitation & Physical Medicine    | 3                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Hospice                               | 2                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Acute Long-Term Care                  | 4                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Other Acute                           | 3                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| <b>Pediatric, acute</b>               | 2                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| <b>Obstetrics</b>                     | 1                 | 39                                  | 1,975                    | 4,763                | 33.4%              | 13.0                      | 2.4                           |
| <b>Psychiatric</b>                    | 3                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| <b>Alcoholism/chemical dependency</b> | 2                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| <b>ICU/CCU</b>                        |                   |                                     |                          |                      |                    |                           |                               |
| Medical-Surgical Intensive Care       | 2                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Cardiac Intensive Unit                | 2                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Pediatric Intensive Care              | 4                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Burn Care                             | 3                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Mixed Intensive Care                  | 1                 | 24                                  | 599                      | 4,533                | 51.6%              | 12.4                      | 7.6                           |
| Step-Down (Special Care)              | 2                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Neonatal Intensive/Intermediate Care  | 1                 | 46                                  | 315                      | 6,002                | 35.6%              | 16.4                      | 19.1                          |
| Other Intensive Care                  | 2                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| <b>Subacute care</b>                  | 3                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| <b>Other inpatient</b>                | 2                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

| Occupation                                  | Number Full-Time | Number Part-Time | Number FTE | Occupation                            | Number Full-Time | Number Part-Time | Number FTE   |
|---|------------------|------------------|------------|---------------------------------------|------------------|------------------|--------------|
| Administrators/Assistant Administrators     | 29               | 4                | 32.1       | Surgical Personnel                    | 14               | 9                | 18.8         |
| Physicians & Dentists                       | 0                | 3                | 0.0        | Radiological Services Personnel       | 25               | 23               | 34.5         |
| Medical & Dental Residents                  | 0                | 0                | 0.0        | Sonographers                          | 3                | 2                | 4.3          |
| Dental Hygienists                           | 0                | 0                | 0.0        | Respiratory Therapists                | 14               | 12               | 19.1         |
| Registered Nurses                           | 187              | 130              | 267.2      | Occupational Therapists               | 5                | 7                | 6.9          |
| Certified Nurse Midwives                    | 2                | 0                | 2.0        | Occupational Therapy Assistants/Aides | 1                | 0                | 1.0          |
| Licensed Practical Nurses                   | 0                | 0                | 0.0        | Physical Therapists                   | 10               | 8                | 11.6         |
| Ancillary Nursing Personnel                 | 35               | 32               | 50.1       | Physical Therapy Assistants/Aides     | 1                | 0                | 1.0          |
| Medical Assistants                          | 8                | 1                | 8.9        | Recreational Therapists               | 0                | 0                | 0.0          |
| Physician Assistants                        | 0                | 0                | 0.0        | Dietitians & Nutritionists            | 0                | 0                | 0.0          |
| Nurse Practitioners                         | 3                | 0                | 3.0        | Psychologists                         | 0                | 0                | 0.0          |
| Certified Registered Nurse Anesthetists     | 0                | 0                | 0.0        | Social Workers                        | 2                | 1                | 2.0          |
| Clinical Nurse Specialists                  | 2                | 0                | 2.0        | All Other Health Professionals        | 15               | 12               | 17.8         |
| Health Info Mgmt-Administrators/Technicians | 0                | 0                | 0.0        | All Other Personnel                   | 29               | 11               | 34.5         |
| Pharmacy Personnel                          | 24               | 8                | 25.1       |                                       |                  |                  |              |
| Clinical Laboratory Personnel               | 26               | 22               | 37.4       | <b>Total</b>                          | <b>435</b>       | <b>285</b>       | <b>579.3</b> |

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| Selected Financial Statistics                            | FY 2020       | All GMS Hospitals |       | Analysis Area |       | Volume Group |       | FY 2020 vs. 2019 |       |      |
|--|---------------|-------------------|-------|---------------|-------|--------------|-------|------------------|-------|------|
|  |               | Value             | Ratio | 2B<br>Value   | Ratio | 6<br>Value   | Ratio | FY 2019          | Ratio |      |
| <b>Gross Revenue as % of Total Gross Patient Revenue</b> |               |                   |       |               |       |              |       |                  |       |      |
| Medicare   | \$102,580,631 | 27.0%             | 46.6% | 0.58          | 44.2% | 0.61         | 47.1% | 0.57             | 26.4% | 1.02 |
| Medical Assistance                                       | \$210,528,861 | 55.3%             | 13.8% | 4.02          | 20.8% | 2.67         | 15.8% | 3.50             | 55.1% | 1.00 |
| Commercial   | \$47,371,407  | 12.5%             | 34.5% | 0.36          | 31.0% | 0.40         | 32.3% | 0.39             | 13.4% | 0.93 |
| All Other  | \$19,969,571  | 5.2%              | 5.1%  | 1.02          | 4.0%  | 1.30         | 4.8%  | 1.09             | 5.1%  | 1.04 |
| <b>Deductions as % of Total Gross Patient Revenue</b>    |               |                   |       |               |       |              |       |                  |       |      |
| Medicare   | \$73,806,325  | 19.4%             | 35.0% | 0.55          | 35.0% | 0.55         | 36.7% | 0.53             | 19.2% | 1.01 |
| Medical Assistance                                       | \$137,524,111 | 36.1%             | 10.4% | 3.48          | 15.7% | 2.31         | 12.3% | 2.95             | 38.7% | 0.93 |
| Commercial   | \$16,698,901  | 4.4%              | 14.5% | 0.30          | 13.8% | 0.32         | 13.5% | 0.32             | 5.2%  | 0.84 |
| Charity Care   | \$18,470,696  | 4.9%              | 1.0%  | 5.05          | 1.3%  | 3.68         | 1.1%  | 4.57             | 3.1%  | 1.58 |
| Bad Debt   | \$6,134,110   | 1.6%              | 1.2%  | 1.37          | 1.0%  | 1.58         | 1.4%  | 1.18             | 1.5%  | 1.09 |
| All Other  | \$2,042,506   | 0.5%              | 2.6%  | 0.21          | 1.2%  | 0.44         | 2.6%  | 0.21             | 1.2%  | 0.43 |
| Total Deductions   | \$254,676,649 | 66.9%             | 64.6% | 1.04          | 68.0% | 0.98         | 67.4% | 0.99             | 69.0% | 0.97 |
| <b>Other Revenue &amp; Net Gains or Losses</b>           |               |                   |       |               |       |              |       |                  |       |      |
| Other Revenue as % of Total Revenue                      | 5.8%          | 8.4%              | 0.68  | 8.2%          | 0.70  | 10.8%        | 0.53  | 1.5%             | 3.77  |      |
| Net Gains/Losses as % of Net Income                      | 0.4%          | 13.8%             | 0.03  | N/A           | N/A   | 21.2%        | 0.02  | 0.2%             | 2.34  |      |
| <b>Expenses as % of Total Expenses</b>                   |               |                   |       |               |       |              |       |                  |       |      |
| Salary/Fringe Benefits                                   | \$57,407,482  | 38.4%             | 43.5% | 0.88          | 35.4% | 1.09         | 45.0% | 0.85             | 39.1% | 0.98 |
| Supplies & Services                                      | \$90,355,949  | 60.4%             | 49.9% | 1.21          | 58.6% | 1.03         | 48.5% | 1.25             | 59.7% | 1.01 |
| Capital Component  | \$1,751,352   | 1.2%              | 6.6%  | 0.18          | 6.0%  | 0.19         | 6.6%  | 0.18             | 1.2%  | 1.00 |
| <b>Fiscal Statistics</b>                                 |               |                   |       |               |       |              |       |                  |       |      |
| Operating Margin (%)                                     | -12.0%        | 7.5%              | N/A   | 10.3%         | N/A   | 6.5%         | N/A   | -18.1%           | 0.67  |      |
| Total Hospital Net Income (%)                            | -12.1%        | 8.6%              | N/A   | 9.9%          | N/A   | 8.1%         | N/A   | -18.1%           | 0.67  |      |
| Return on Equity (%)                                     | -19.4%        | 4.1%              | N/A   | 6.2%          | N/A   | 2.9%         | N/A   | -46.4%           | 0.42  |      |
| Current Ratio  | 1.1           | 3.9               | 0.29  | 6.7           | 0.17  | 3.6          | 0.31  | 2.3              | 0.48  |      |
| Days in Net Patient Accounts Receivable                  | 29.4          | 71.5              | 0.41  | 49.7          | 0.59  | 95.9         | 0.31  | 37.1             | 0.79  |      |
| Average Payment Period                                   | 108.5         | 90.1              | 1.20  | 51.9          | 2.09  | 121.9        | 0.89  | 26.9             | 4.03  |      |
| Equity Financing (%)                                     | 0.0%          | 63.6%             | N/A   | 81.7%         | N/A   | 60.0%        | N/A   | 0.2%             | N/A   |      |
| Long-Term Debt to Equity Ratio                           | 0.0           | 0.3               | N/A   | 0.1           | N/A   | 0.4          | N/A   | 0.0              | N/A   |      |
| Times Interest Earned                                    | 0.0           | 12.2              | N/A   | 14.2          | N/A   | 10.0         | N/A   | -15,681.4        | N/A   |      |
| Total Asset Turnover                                     | 1.6           | 0.5               | 3.41  | 0.6           | 2.54  | 0.4          | 4.52  | 2.6              | 0.63  |      |
| Average Age of Plant (Years)                             | 6.2           | 14.1              | 0.44  | 11.0          | 0.57  | 17.7         | 0.35  | 4.9              | 1.28  |      |
| Increase (Decrease) Total Net Patient Revenue            | -6.1%         | -2.2%             | 2.76  | -1.8%         | 3.48  | -3.7%        | 1.66  | -12.4%           | 0.49  |      |
| Outpatient Gross Revenue (% of Total GPR)                | 54.4%         | 63.0%             | 0.86  | 51.0%         | 1.07  | 69.7%        | 0.78  | 56.8%            | 0.96  |      |
| <b>Net Revenue Statistics</b>                            |               |                   |       |               |       |              |       |                  |       |      |
| Inpatient Net Revenue per Discharge                      | \$12,523      | \$17,652          | 0.71  | \$24,215      | 0.52  | \$13,747     | 0.91  | \$12,921         | 0.97  |      |
| Inpatient Net Revenue per Day                            | \$2,577       | \$3,704           | 0.70  | \$4,018       | 0.64  | \$3,163      | 0.81  | \$2,599          | 0.99  |      |
| Outpatient Net Revenue per Visit                         | \$494         | \$780             | 0.63  | \$850         | 0.58  | \$688        | 0.72  | \$375            | 1.32  |      |

| Income Statement            |               | Assets                            |              | Liabilities & Fund Balances      |               |
|-----------------------------|---------------|-----------------------------------|--------------|----------------------------------|---------------|
| Gross Patient Revenue (GPR) | \$380,450,471 | Cash & Cash Equivalents           | \$225,033    | Current Liabilities              | \$43,842,801  |
| Less Deductions             | \$254,676,649 | Net Patient Receivables           | \$10,118,283 | Long-Term Debt                   | \$0           |
| Net Patient Revenue         | \$125,773,822 | Other Receivables                 | \$135,255    | Other Liabilities                | \$58,266,409  |
| Plus Other Revenue          | \$7,675,468   |                                   |              | Subtotal                         | \$102,109,210 |
| Total Revenue               | \$133,449,290 | Land, Buildings & Equipment (Net) | \$33,917,023 | Unrestricted Fund Balance        | -\$19,113,486 |
| Less Expenses               | \$149,514,783 | Other Assets                      | \$38,600,129 | Restricted Fund Balance          | \$0           |
| Non-Operating Gains/Losses  | -\$68,961     | Total Assets                      | \$82,995,723 | Total Liabilities & Fund Balance | \$82,995,724  |
| Net Income                  | -\$16,134,454 |                                   |              |                                  |               |