

**091 SSM Health Monroe Hospital**  
 515 22nd Ave  
 Monroe, WI 53566  
 608-324-1000

Fiscal Year: 01/01 to 12/31  
 Type: GMS  
 General Medical & Surgical  
 Control: Other Not-For-Profit

County: Green  
 Analysis Area: Southern (1)  
 Volume Group: 6

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 1		Volume Group 6		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	40.0%	52.4%	0.76	55.7%	0.72	51.7%	0.77	40.8%	0.98
Obstetrics	22.7%	36.2%	0.63	41.0%	0.07	29.4%	0.77	34.7%	0.66
Pediatrics	0.0%	53.2%	N/A	50.3%	N/A	6.1%	N/A	0.0%	N/A
Total Hospital	35.8%	53.9%	0.66	56.6%	0.63	48.2%	0.74	39.0%	0.92
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	16.0	25.5	0.63	23.1	0.69	30.8	0.52	17.9	0.89
Obstetrics	2.7	4.7	0.58	4.5	0.60	5.1	0.53	2.8	0.98
Pediatrics	0.0	1.1	N/A	1.9	N/A	0.0	N/A	0.0	N/A
Total Hospital	20.8	47.4	0.44	49.2	0.42	57.5	0.36	22.6	0.92
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.7	4.3	0.86	4.1	0.90	4.2	0.87	3.4	1.10
Obstetrics	2.1	2.4	0.88	2.6	0.82	2.1	0.99	2.4	0.86
Pediatrics	0.0	3.5	N/A	3.9	N/A	1.9	N/A	0.0	N/A
Total Hospital	3.3	4.7	0.72	4.6	0.73	4.3	0.78	3.3	1.02
<b>Surgical Operations</b>									
Inpatient	494	1,280	0.39	1,943	0.25	1,247	0.40	680	0.73
Outpatient	2,689	4,115	0.65	7,094	0.38	4,177	0.64	2,982	0.90
Inpatient as % of All Surgeries	15.5%	23.7%	0.65	21.5%	0.72	23.0%	0.68	18.6%	0.84
<b>Outpatient Visits</b>									
Non-Emergency Visits	230,457	127,898	1.80	157,467	1.46	195,436	1.18	255,807	0.90
Emergency Visits	15,550	15,799	0.98	15,287	1.02	26,485	0.59	16,720	0.93
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	0.0	20.3	N/A	20.1	N/A	24.9	N/A	37.1	0.00
Nurses, Licensed	214.5	255.1	0.84	268.4	0.80	338.1	0.63	226.8	0.95
Ancillary Nursing Personnel	28.3	42.6	0.66	43.3	0.65	60.0	0.47	20.4	1.38
All Other Personnel	628.1	501.2	1.25	633.6	0.99	661.2	0.95	767.1	0.82
Total FTEs	870.9	819.2	1.06	965.4	0.90	1,084.2	0.80	1,051.4	0.83
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	0.0	15.7	N/A	16.1	N/A	12.8	N/A	27.4	0.00
Nurses, Licensed	160.8	197.1	0.82	214.6	0.75	174.4	0.92	167.5	0.96
Ancillary Nursing Personnel	21.2	33.0	0.64	34.6	0.61	31.0	0.68	15.1	1.40
All Other Personnel	470.7	387.2	1.22	506.6	0.93	341.1	1.38	566.7	0.83
Total FTEs	652.7	633.0	1.03	771.8	0.85	559.3	1.17	776.7	0.84

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	58	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	10
Discharges	2,284	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	464
Inpatient Days	7,596			Inpatient Days	0	Newborn Days	757

**091 SSM Health Monroe Hospital**  
 Monroe, WI 53566

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	40	1,581	5,860	40.0%	16.0	3.7
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	12	475	999	22.7%	2.7	2.1
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	6	201	737	33.6%	2.0	3.7
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	0	0	0.0	Surgical Personnel	10	1	10.0
Physicians & Dentists	63	28	63.4	Radiological Services Personnel	48	20	48.2
Medical & Dental Residents	0	0	0.0	Sonographers	4	5	4.1
Dental Hygienists	0	0	0.0	Respiratory Therapists	8	4	8.0
Registered Nurses	181	94	182.2	Occupational Therapists	3	2	3.1
Certified Nurse Midwives	3	1	3.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	9	10	9.1	Physical Therapists	12	4	12.1
Ancillary Nursing Personnel	28	42	28.3	Physical Therapy Assistants/Aides	2	3	2.1
Medical Assistants	64	13	64.2	Recreational Therapists	0	0	0.0
Physician Assistants	8	4	8.1	Dietitians & Nutritionists	2	1	2.0
Nurse Practitioners	17	12	17.2	Psychologists	10	2	10.1
Certified Registered Nurse Anesthetists	3	0	3.0	Social Workers	2	5	2.1
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	195	105	196.2
Health Info Mgmt-Administrators/Technicians	24	8	24.1	All Other Personnel	106	26	106.4
Pharmacy Personnel	31	6	31.1				
Clinical Laboratory Personnel	33	8	33.1				
				<b>Total</b>	<b>866</b>	<b>404</b>	<b>870.9</b>

**091 SSM Health Monroe Hospital**  
 Monroe, WI 53566

Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$253,954,967	48.0%	46.6%	1.03	41.8%	1.15	47.1%	1.02	49.2%	0.98
Medical Assistance	\$62,561,392	11.8%	13.8%	0.86	11.5%	1.03	15.8%	0.75	11.1%	1.07
Commercial	\$201,916,316	38.2%	34.5%	1.11	38.1%	1.00	32.3%	1.18	37.2%	1.03
All Other	\$10,121,305	1.9%	5.1%	0.37	8.5%	0.23	4.8%	0.40	2.5%	0.77
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$196,151,752	37.1%	35.0%	1.06	31.1%	1.19	36.7%	1.01	37.7%	0.98
Medical Assistance	\$52,993,936	10.0%	10.4%	0.97	8.7%	1.15	12.3%	0.82	9.4%	1.07
Commercial	\$95,103,929	18.0%	14.5%	1.24	18.1%	0.99	13.5%	1.33	16.4%	1.10
Charity Care	\$3,436,490	0.7%	1.0%	0.68	0.7%	0.97	1.1%	0.61	0.8%	0.83
Bad Debt	\$7,174,574	1.4%	1.2%	1.16	1.3%	1.04	1.4%	0.99	1.4%	1.00
All Other	\$9,028,705	1.7%	2.6%	0.67	4.4%	0.39	2.6%	0.67	2.2%	0.77
Total Deductions	\$363,889,386	68.8%	64.6%	1.06	64.3%	1.07	67.4%	1.02	67.8%	1.02
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue	7.7%	8.4%	0.91	7.9%	0.98	10.8%	0.71	6.9%	1.11	
Net Gains/Losses as % of Net Income	137.6%	13.8%	9.94	48.7%	2.82	21.2%	6.50	75.6%	1.82	
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$105,697,663	57.4%	43.5%	1.32	46.6%	1.23	45.0%	1.28	61.1%	0.94
Supplies & Services	\$63,697,178	34.6%	49.9%	0.69	46.2%	0.75	48.5%	0.71	32.2%	1.07
Capital Component	\$14,828,015	8.0%	6.6%	1.22	7.3%	1.11	6.6%	1.23	6.7%	1.20
<b>Fiscal Statistics</b>										
Operating Margin (%)	-3.3%	7.5%	N/A	5.4%	N/A	6.5%	N/A	2.5%	N/A	
Total Hospital Net Income (%)	7.8%	8.6%	0.90	9.9%	0.78	8.1%	0.96	9.6%	0.81	
Return on Equity (%)	4.5%	4.1%	1.09	6.1%	0.73	2.9%	1.54	6.2%	0.73	
Current Ratio	2.9	3.9	0.75	3.1	0.93	3.6	0.80	2.6	1.12	
Days in Net Patient Accounts Receivable	56.6	71.5	0.79	48.3	1.17	95.9	0.59	53.5	1.06	
Average Payment Period	60.9	90.1	0.68	71.6	0.85	121.9	0.50	42.9	1.42	
Equity Financing (%)	66.7%	63.6%	1.05	54.8%	1.22	60.0%	1.11	68.8%	0.97	
Long-Term Debt to Equity Ratio	0.3	0.3	0.94	0.3	1.01	0.4	0.73	0.3	0.93	
Times Interest Earned	7.8	12.2	0.64	10.5	0.75	10.0	0.79	10.3	0.77	
Total Asset Turnover	0.5	0.5	1.10	0.6	0.88	0.4	1.45	0.6	0.86	
Average Age of Plant (Years)	2.4	14.1	0.17	11.5	0.21	17.7	0.14	1.8	1.33	
Increase (Decrease) Total Net Patient Revenue	-4.9%	-2.2%	2.20	-1.0%	4.71	-3.7%	1.32	1.3%	N/A	
Outpatient Gross Revenue (% of Total GPR)	84.4%	63.0%	1.34	60.3%	1.40	69.7%	1.21	83.3%	1.01	
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$14,902	\$17,652	0.84	\$20,439	0.73	\$13,747	1.08	\$13,738	1.08	
Inpatient Net Revenue per Day	\$4,481	\$3,704	1.21	\$4,396	1.02	\$3,163	1.42	\$4,210	1.06	
Outpatient Net Revenue per Visit	\$560	\$780	0.72	\$707	0.79	\$688	0.81	\$534	1.05	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$528,553,980	Cash & Cash Equivalents	\$49,394,102	Current Liabilities	\$28,670,782
Less Deductions	\$363,889,386	Net Patient Receivables	\$25,467,804	Long-Term Debt	\$64,193,805
Net Patient Revenue	\$164,664,594	Other Receivables	\$3,125,344	Other Liabilities	\$22,188,486
Plus Other Revenue	\$13,713,790			Subtotal	\$115,053,073
Total Revenue	\$178,378,384	Land, Buildings & Equipment (Net)	\$132,997,817	Unrestricted Fund Balance	\$229,946,263
Less Expenses	\$184,222,856	Other Assets	\$134,014,269	Restricted Fund Balance	\$4,629,994
Non-Operating Gains/Losses	\$21,406,995			Total Liabilities & Fund Balance	\$344,999,336
Net Income	\$15,562,523	Total Assets	\$344,999,336		