

093 Marshfield Medical Center - Neillsville
 216 Sunset Place
 Neillsville, WI 54456
 715-743-3101

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Clark
 Analysis Area: West Central (5A)
 Volume Group: 2

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 5A		Volume Group 2		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	15.6%	52.4%	0.30	40.8%	0.38	17.7%	0.88	14.0%	1.12
Obstetrics	0.0%	36.2%	N/A	24.1%	N/A	19.7%	N/A	0.0%	N/A
Pediatrics	0.0%	53.2%	N/A	0.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	15.6%	53.9%	0.29	42.0%	0.37	19.6%	0.80	14.0%	1.12
Average Census (Patients)									
Adult Medical-Surgical	2.3	25.5	0.09	10.7	0.22	2.7	0.87	2.2	1.05
Obstetrics	0.0	4.7	N/A	2.0	N/A	0.6	N/A	0.0	N/A
Pediatrics	0.0	1.1	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	2.3	47.4	0.05	17.5	0.13	3.6	0.65	2.2	1.05
Average Length of Stay (Days)									
Adult Medical-Surgical	2.6	4.3	0.60	3.9	0.67	3.3	0.79	2.8	0.94
Obstetrics	0.0	2.4	N/A	2.2	N/A	2.1	N/A	0.0	N/A
Pediatrics	0.0	3.5	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	2.8	4.7	0.61	4.1	0.69	3.0	0.95	2.8	1.02
Surgical Operations									
Inpatient	63	1,280	0.05	403	0.16	228	0.28	106	0.59
Outpatient	488	4,115	0.12	2,235	0.22	1,022	0.48	467	1.04
Inpatient as % of All Surgeries	11.4%	23.7%	0.48	15.3%	0.75	18.2%	0.63	18.5%	0.62
Outpatient Visits									
Non-Emergency Visits	59,996	127,898	0.47	76,192	0.79	29,970	2.00	18,528	3.24
Emergency Visits	2,065	15,799	0.13	7,621	0.27	3,972	0.52	2,432	0.85
Full-Time Equivalents (FTEs)									
Administrators	4.8	20.3	0.24	12.1	0.40	5.2	0.93	9.0	0.53
Nurses, Licensed	29.8	255.1	0.12	128.5	0.23	42.2	0.71	26.1	1.14
Ancillary Nursing Personnel	14.3	42.6	0.34	19.1	0.75	6.8	2.11	13.5	1.06
All Other Personnel	116.8	501.2	0.23	251.7	0.46	106.2	1.10	108.5	1.08
Total FTEs	165.7	819.2	0.20	411.5	0.40	160.3	1.03	157.1	1.06
FTEs per 100 Patient Census (Adjusted)									
Administrators	28.1	15.7	1.80	18.7	1.50	30.2	0.93	57.6	0.49
Nurses, Licensed	174.6	197.1	0.89	197.9	0.88	246.1	0.71	166.9	1.05
Ancillary Nursing Personnel	83.8	33.0	2.54	29.5	2.84	39.6	2.12	86.6	0.97
All Other Personnel	684.4	387.2	1.77	387.8	1.76	618.8	1.11	694.2	0.99
Total FTEs	970.8	633.0	1.53	634.0	1.53	934.7	1.04	1,005.3	0.97

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	15	Health Maintenance Organization (HMO)	Yes	Average Beds Used	2	Bassinets	0
Discharges	304	Preferred Provider Organization (PPO)	Yes	Discharges	48	Total Births	0
Inpatient Days	857			Inpatient Days	569	Newborn Days	0

093 Marshfield Medical Center - Neillsville
Neillsville, WI 54456

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	15	330	857	15.6%	2.3	2.6
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	3	0	0	0	0.0%	0.0	0.0
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	3	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	4	1	4.8	Surgical Personnel	1	0	1.0
Physicians & Dentists	5	5	7.3	Radiological Services Personnel	6	0	6.0
Medical & Dental Residents	0	0	0.0	Sonographers	1	0	1.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	2	1	2.7
Registered Nurses	23	8	23.8	Occupational Therapists	1	1	1.1
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	1	1.4
Licensed Practical Nurses	1	0	1.0	Physical Therapists	2	2	3.6
Ancillary Nursing Personnel	8	11	14.3	Physical Therapy Assistants/Aides	3	1	3.1
Medical Assistants	8	4	11.4	Recreational Therapists	0	0	0.0
Physician Assistants	2	1	2.2	Dietitians & Nutritionists	0	1	0.1
Nurse Practitioners	3	0	3.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	2	0	2.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	30	8	32.3
Health Info Mgmt-Administrators/Technicians	1	0	1.0	All Other Personnel	24	30	34.3
Pharmacy Personnel	2	1	2.4				
Clinical Laboratory Personnel	6	0	6.0				
				Total	136	76	165.7

093 Marshfield Medical Center - Neillsville

Neillsville, WI 54456

Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
		Value	Ratio	5A Value	Ratio	2 Value	Ratio	FY 2019	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$23,667,312	46.7%	46.6%	1.00	50.9%	0.92	47.7%	0.98	47.1%	0.99
Medical Assistance	\$6,879,355	13.6%	13.8%	0.99	11.8%	1.15	11.0%	1.23	11.9%	1.14
Commercial	\$16,033,439	31.6%	34.5%	0.92	33.0%	0.96	37.9%	0.84	37.9%	0.83
All Other	\$4,092,979	8.1%	5.1%	1.57	4.3%	1.87	3.4%	2.36	3.1%	2.64
Deductions as % of Total Gross Patient Revenue										
Medicare	\$12,639,845	24.9%	35.0%	0.71	34.0%	0.73	26.3%	0.95	21.0%	1.19
Medical Assistance	\$3,401,498	6.7%	10.4%	0.65	8.2%	0.82	7.6%	0.88	9.2%	0.73
Commercial	\$3,549,701	7.0%	14.5%	0.48	9.2%	0.76	13.5%	0.52	9.5%	0.74
Charity Care	\$259,403	0.5%	1.0%	0.53	0.9%	0.60	0.7%	0.77	0.4%	1.19
Bad Debt	\$1,507,022	3.0%	1.2%	2.53	1.5%	2.01	1.3%	2.34	1.7%	1.75
All Other	\$1,988,570	3.9%	2.6%	1.54	2.1%	1.87	2.2%	1.78	1.7%	2.34
Total Deductions	\$23,346,039	46.1%	64.6%	0.71	55.8%	0.83	51.6%	0.89	43.5%	1.06
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		15.0%	8.4%	1.79	5.2%	2.87	8.0%	1.89	3.1%	4.91
Net Gains/Losses as % of Net Income		3.3%	13.8%	0.24	29.1%	0.11	14.0%	0.23	N/A	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$16,024,286	54.6%	43.5%	1.25	52.0%	1.05	45.5%	1.20	52.3%	1.04
Supplies & Services	\$11,899,513	40.6%	49.9%	0.81	42.8%	0.95	47.2%	0.86	44.4%	0.91
Capital Component	\$1,405,451	4.8%	6.6%	0.73	5.2%	0.92	7.3%	0.66	3.3%	1.44
Fiscal Statistics										
Operating Margin (%)		8.8%	7.5%	1.17	1.9%	4.55	10.9%	0.81	-5.2%	N/A
Total Hospital Net Income (%)		9.1%	8.6%	1.05	2.7%	3.35	12.4%	0.73	-5.1%	N/A
Return on Equity (%)		0.1%	4.1%	0.02	0.4%	0.24	1.2%	0.08	-7.9%	N/A
Current Ratio		2.6	3.9	0.68	2.4	1.12	2.4	1.09	18.9	0.14
Days in Net Patient Accounts Receivable		4,206.2	71.5	58.80	254.1	16.56	397.6	10.58	51.4	81.79
Average Payment Period		4,680.6	90.1	51.96	354.1	13.22	577.7	8.10	5.4	871.41
Equity Financing (%)		45.9%	63.6%	0.72	48.0%	0.96	46.0%	1.00	60.3%	0.76
Long-Term Debt to Equity Ratio		0.8	0.3	2.84	0.7	1.17	0.8	1.04	0.1	6.80
Times Interest Earned		49.9	12.2	4.08	10.3	4.84	17.3	2.89	-20.1	N/A
Total Asset Turnover		0.0	0.5	0.02	0.1	0.07	0.1	0.11	1.6	0.01
Average Age of Plant (Years)		701.0	14.1	49.66	51.2	13.68	60.0	11.69	20.6	33.99
Increase (Decrease) Total Net Patient Revenue		5.3%	-2.2%	N/A	-1.1%	N/A	-3.0%	N/A	-1.0%	N/A
Outpatient Gross Revenue (% of Total GPR)		86.2%	63.0%	1.37	73.1%	1.18	79.2%	1.09	85.7%	1.01
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$10,186	\$17,652	0.58	\$15,718	0.65	\$16,342	0.62	\$15,787	0.65
Inpatient Net Revenue per Day		\$2,456	\$3,704	0.66	\$3,586	0.68	\$4,448	0.55	\$4,215	0.58
Outpatient Net Revenue per Visit		\$406	\$780	0.52	\$840	0.48	\$767	0.53	\$1,027	0.39

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$50,673,083	Cash & Cash Equivalents	\$395,367,000	Current Liabilities	\$359,133,000
Less Deductions	\$23,346,039	Net Patient Receivables	\$314,055,000	Long-Term Debt	\$1,259,137,000
Net Patient Revenue	\$27,327,044	Other Receivables	\$109,078,000	Other Liabilities	\$133,281,000
Plus Other Revenue	\$4,835,517			Subtotal	\$1,751,551,000
Total Revenue	\$32,162,563	Land, Buildings & Equipment (Net)	\$1,062,142,000	Unrestricted Fund Balance	\$1,488,800,000
Less Expenses	\$29,329,250	Other Assets	\$1,359,709,000	Restricted Fund Balance	\$45,826,000
Non-Operating Gains/Losses	\$95,663			Total Liabilities & Fund Balance	\$3,240,351,000
Net Income	\$2,928,976	Total Assets	\$3,240,351,000		