

095 Westfields Hospital & Clinic
 535 Hospital Road
 New Richmond, WI 54017
 715-243-2600

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Saint Croix
 Analysis Area: West Central (5A)
 Volume Group: 4

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 5A		Volume Group 4		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	32.2%	52.4%	0.61	40.8%	0.79	40.5%	0.80	33.1%	0.97
Obstetrics	8.9%	36.2%	0.24	24.1%	0.03	24.6%	0.36	14.7%	0.60
Pediatrics	0.0%	53.2%	N/A	0.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	25.4%	53.9%	0.47	42.0%	0.60	42.0%	0.60	25.5%	1.00
Average Census (Patients)									
Adult Medical-Surgical	5.5	25.5	0.21	10.7	0.51	10.2	0.54	5.6	0.97
Obstetrics	0.6	4.7	0.13	2.0	0.32	1.7	0.36	0.7	0.84
Pediatrics	0.0	1.1	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	6.1	47.4	0.13	17.5	0.35	17.9	0.34	6.4	0.96
Average Length of Stay (Days)									
Adult Medical-Surgical	3.1	4.3	0.72	3.9	0.79	3.3	0.93	2.6	1.16
Obstetrics	1.8	2.4	0.77	2.2	0.84	2.2	0.85	2.1	0.89
Pediatrics	0.0	3.5	N/A	0.0	N/A	2.4	N/A	0.0	N/A
Total Hospital	2.9	4.7	0.62	4.1	0.71	3.5	0.83	2.6	1.13
Surgical Operations									
Inpatient	195	1,280	0.15	403	0.48	482	0.40	248	0.79
Outpatient	2,023	4,115	0.49	2,235	0.91	1,905	1.06	2,233	0.91
Inpatient as % of All Surgeries	8.8%	23.7%	0.37	15.3%	0.57	20.2%	0.44	10.0%	0.88
Outpatient Visits									
Non-Emergency Visits	85,332	127,898	0.67	76,192	1.12	69,880	1.22	97,515	0.88
Emergency Visits	7,174	15,799	0.45	7,621	0.94	11,349	0.63	8,084	0.89
Full-Time Equivalents (FTEs)									
Administrators	36.5	20.3	1.80	12.1	3.01	14.9	2.44	45.5	0.80
Nurses, Licensed	67.8	255.1	0.27	128.5	0.53	112.6	0.60	70.0	0.97
Ancillary Nursing Personnel	9.0	42.6	0.21	19.1	0.47	19.7	0.46	10.2	0.88
All Other Personnel	177.8	501.2	0.35	251.7	0.71	239.6	0.74	185.2	0.96
Total FTEs	291.0	819.2	0.36	411.5	0.71	386.8	0.75	310.9	0.94
FTEs per 100 Patient Census (Adjusted)									
Administrators	80.1	15.7	5.11	18.7	4.28	21.9	3.66	98.8	0.81
Nurses, Licensed	148.6	197.1	0.75	197.9	0.75	165.1	0.90	151.9	0.98
Ancillary Nursing Personnel	19.7	33.0	0.60	29.5	0.67	28.9	0.68	22.2	0.89
All Other Personnel	389.9	387.2	1.01	387.8	1.01	351.3	1.11	402.2	0.97
Total FTEs	638.4	633.0	1.01	634.0	1.01	567.2	1.13	675.1	0.95

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	24	Health Maintenance Organization (HMO)	Yes	Average Beds Used	2	Bassinets	0
Discharges	773	Preferred Provider Organization (PPO)	Yes	Discharges	49	Total Births	112
Inpatient Days	2,228			Inpatient Days	447	Newborn Days	185

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	17	651	2,001	32.2%	5.5	3.1
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	2	0	0	0	0.0%	0.0	0.0
Other Acute	2	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	7	123	227	8.9%	0.6	1.8
Psychiatric	2	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	4	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	4	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	4	0	0	0	0.0%	0.0	0.0
Burn Care	4	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	4	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	4	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	4	0	0	0	0.0%	0.0	0.0
Other Intensive Care	4	0	0	0	0.0%	0.0	0.0
Subacute care	4	0	0	0	0.0%	0.0	0.0
Other inpatient	4	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	36	1	36.5	Surgical Personnel	6	1	6.5
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	10	4	12.0
Medical & Dental Residents	3	0	3.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	3	4	4.0
Registered Nurses	46	53	59.3	Occupational Therapists	2	4	3.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	5	1	5.5	Physical Therapists	4	2	5.0
Ancillary Nursing Personnel	6	12	9.0	Physical Therapy Assistants/Aides	0	1	0.5
Medical Assistants	14	7	17.5	Recreational Therapists	0	0	0.0
Physician Assistants	5	2	6.0	Dietitians & Nutritionists	0	1	0.5
Nurse Practitioners	3	1	3.0	Psychologists	1	0	1.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	1	1	1.5
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	19	15	26.5
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	52	24	64.0
Pharmacy Personnel	13	13	16.3				
Clinical Laboratory Personnel	9	3	10.5				
				Total	238	150	291.0

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Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
		Value	Ratio	5A Value	Ratio	4 Value	Ratio	FY 2019	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$49,766,576	40.1%	46.6%	0.86	50.9%	0.79	49.5%	0.81	42.0%	0.95
Medical Assistance	\$14,986,354	12.1%	13.8%	0.88	11.8%	1.02	11.6%	1.04	10.8%	1.11
Commercial	\$54,938,538	44.2%	34.5%	1.28	33.0%	1.34	34.7%	1.27	43.4%	1.02
All Other	\$4,524,045	3.6%	5.1%	0.71	4.3%	0.84	4.2%	0.87	3.8%	0.97
Deductions as % of Total Gross Patient Revenue										
Medicare	\$25,058,651	20.2%	35.0%	0.58	34.0%	0.59	36.2%	0.56	21.8%	0.93
Medical Assistance	\$9,151,991	7.4%	10.4%	0.71	8.2%	0.90	8.8%	0.84	6.5%	1.13
Commercial	\$18,965,552	15.3%	14.5%	1.05	9.2%	1.67	13.9%	1.10	15.4%	0.99
Charity Care	\$788,269	0.6%	1.0%	0.66	0.9%	0.75	0.9%	0.73	0.5%	1.21
Bad Debt	\$2,081,852	1.7%	1.2%	1.43	1.5%	1.13	1.5%	1.14	2.3%	0.72
All Other	\$2,479,241	2.0%	2.6%	0.78	2.1%	0.95	2.2%	0.90	2.1%	0.94
Total Deductions	\$58,525,556	47.1%	64.6%	0.73	55.8%	0.84	63.5%	0.74	48.7%	0.97
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		2.3%	8.4%	0.28	5.2%	0.45	7.3%	0.32	2.6%	0.89
Net Gains/Losses as % of Net Income		100.3%	13.8%	7.25	29.1%	3.44	12.9%	7.77	39.2%	2.56
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$25,756,039	38.3%	43.5%	0.88	52.0%	0.74	45.1%	0.85	40.4%	0.95
Supplies & Services	\$37,922,131	56.4%	49.9%	1.13	42.8%	1.32	46.8%	1.20	54.2%	1.04
Capital Component	\$3,605,072	5.4%	6.6%	0.82	5.2%	1.03	8.1%	0.66	5.4%	1.00
Fiscal Statistics										
Operating Margin (%)		0.0%	7.5%	N/A	1.9%	N/A	3.1%	N/A	2.9%	N/A
Total Hospital Net Income (%)		8.5%	8.6%	0.99	2.7%	3.14	3.5%	2.43	4.7%	1.81
Return on Equity (%)		8.8%	4.1%	2.13	0.4%	23.29	2.0%	4.46	5.8%	1.52
Current Ratio		2.5	3.9	0.63	2.4	1.04	4.6	0.54	4.3	0.57
Days in Net Patient Accounts Receivable		36.2	71.5	0.51	254.1	0.14	47.2	0.77	40.0	0.91
Average Payment Period		89.0	90.1	0.99	354.1	0.25	73.5	1.21	31.6	2.82
Equity Financing (%)		66.4%	63.6%	1.04	48.0%	1.38	66.1%	1.00	71.1%	0.93
Long-Term Debt to Equity Ratio		0.1	0.3	0.49	0.7	0.20	0.2	0.71	0.2	0.63
Times Interest Earned		21.4	12.2	1.75	10.3	2.08	4.2	5.10	10.7	2.00
Total Asset Turnover		0.9	0.5	2.00	0.1	6.84	0.6	1.69	1.2	0.78
Average Age of Plant (Years)		9.4	14.1	0.67	51.2	0.18	10.5	0.89	8.7	1.08
Increase (Decrease) Total Net Patient Revenue		-3.1%	-2.2%	1.39	-1.1%	2.92	-6.0%	0.51	6.4%	N/A
Outpatient Gross Revenue (% of Total GPR)		86.7%	63.0%	1.38	73.1%	1.19	72.9%	1.19	86.2%	1.01
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$13,950		\$17,652	0.79	\$15,718	0.89	\$11,149	1.25	\$12,342	1.13
Inpatient Net Revenue per Day	\$4,181		\$3,704	1.13	\$3,586	1.17	\$3,062	1.37	\$4,533	0.92
Outpatient Net Revenue per Visit	\$608		\$780	0.78	\$840	0.72	\$705	0.86	\$560	1.08

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$124,215,515	Cash & Cash Equivalents	\$30,612,216	Current Liabilities	\$15,608,635
Less Deductions	\$58,525,556	Net Patient Receivables	\$6,499,318	Long-Term Debt	\$6,831,766
Net Patient Revenue	\$65,689,959	Other Receivables	\$178,918	Other Liabilities	\$1,462,740
Plus Other Revenue	\$1,575,826			Subtotal	\$23,903,141
Total Revenue	\$67,265,783	Land, Buildings & Equipment (Net)	\$19,500,760	Unrestricted Fund Balance	\$47,261,383
Less Expenses	\$67,283,242	Other Assets	\$14,373,311	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$6,284,924			Total Liabilities & Fund Balance	\$71,164,524
Net Income	\$6,267,465	Total Assets	\$71,164,523		