

098 ProHealth Oconomowoc Memorial Hospital
 791 Summit Avenue
 Oconomowoc, WI 53066
 262-569-9400

Fiscal Year: 10/01 to 09/30
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Waukesha
 Analysis Area: Southeastern (2A)
 Volume Group: 4

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 2A		Volume Group 4		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	50.8%	52.4%	0.97	54.8%	0.93	40.5%	1.26	48.8%	1.04
Obstetrics	21.8%	36.2%	0.60	30.8%	0.09	24.6%	0.89	16.9%	1.29
Pediatrics	0.0%	53.2%	N/A	0.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	43.4%	53.9%	0.81	53.0%	0.82	42.0%	1.03	42.9%	1.01
Average Census (Patients)									
Adult Medical-Surgical	17.8	25.5	0.70	31.6	0.56	10.2	1.75	17.1	1.04
Obstetrics	2.6	4.7	0.56	4.9	0.54	1.7	1.53	2.0	1.29
Pediatrics	0.0	1.1	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	20.4	47.4	0.43	61.1	0.33	17.9	1.14	24.9	0.82
Average Length of Stay (Days)									
Adult Medical-Surgical	3.7	4.3	0.87	4.0	0.92	3.3	1.13	2.8	1.32
Obstetrics	2.3	2.4	0.97	2.2	1.05	2.2	1.06	2.4	0.96
Pediatrics	0.0	3.5	N/A	2.3	N/A	2.4	N/A	0.0	N/A
Total Hospital	2.5	4.7	0.55	4.2	0.61	3.5	0.73	3.1	0.82
Surgical Operations									
Inpatient	812	1,280	0.63	1,268	0.64	482	1.68	847	0.96
Outpatient	2,010	4,115	0.49	3,637	0.55	1,905	1.06	1,653	1.22
Inpatient as % of All Surgeries	28.8%	23.7%	1.21	25.9%	1.11	20.2%	1.42	33.9%	0.85
Outpatient Visits									
Non-Emergency Visits	60,781	127,898	0.48	151,601	0.40	69,880	0.87	63,522	0.96
Emergency Visits	11,535	15,799	0.73	22,748	0.51	11,349	1.02	12,389	0.93
Full-Time Equivalents (FTEs)									
Administrators	0.0	20.3	N/A	22.1	N/A	14.9	N/A	3.0	0.00
Nurses, Licensed	112.4	255.1	0.44	293.4	0.38	112.6	1.00	97.2	1.16
Ancillary Nursing Personnel	20.5	42.6	0.48	53.2	0.38	19.7	1.04	17.3	1.18
All Other Personnel	160.6	501.2	0.32	528.6	0.30	239.6	0.67	158.3	1.01
Total FTEs	293.5	819.2	0.36	897.3	0.33	386.8	0.76	275.8	1.06
FTEs per 100 Patient Census (Adjusted)									
Administrators	0.0	15.7	N/A	12.5	N/A	21.9	N/A	3.8	0.00
Nurses, Licensed	138.4	197.1	0.70	166.3	0.83	165.1	0.84	122.1	1.13
Ancillary Nursing Personnel	25.2	33.0	0.76	30.2	0.83	28.9	0.87	21.8	1.16
All Other Personnel	197.7	387.2	0.51	299.6	0.66	351.3	0.56	198.8	0.99
Total FTEs	361.2	633.0	0.57	508.6	0.71	567.2	0.64	346.4	1.04

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	47	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	12
Discharges	2,932	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	374
Inpatient Days	7,472			Inpatient Days	0	Newborn Days	845

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	35	1,753	6,513	50.8%	17.8	3.7
Orthopedic	3	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	4	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	2	12	415	959	21.8%	2.6	2.3
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	0	0	0.0	Surgical Personnel	11	4	11.1
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	11	15	16.9
Medical & Dental Residents	0	0	0.0	Sonographers	2	2	2.5
Dental Hygienists	0	0	0.0	Respiratory Therapists	3	6	3.4
Registered Nurses	75	75	111.9	Occupational Therapists	3	5	5.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	1	0.5
Licensed Practical Nurses	0	1	0.5	Physical Therapists	9	4	10.8
Ancillary Nursing Personnel	13	19	20.5	Physical Therapy Assistants/Aides	2	3	2.7
Medical Assistants	1	0	1.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	19	14	27.2
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	49	29	63.2
Pharmacy Personnel	11	12	16.5	Total	209	190	293.5
Clinical Laboratory Personnel	0	0	0.0				

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Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$198,516,996	56.6%	46.6%	1.21	51.7%	1.10	49.5%	1.14	54.6%	1.04
Medical Assistance	\$21,974,934	6.3%	13.8%	0.46	10.4%	0.60	11.6%	0.54	5.7%	1.11
Commercial	\$126,860,181	36.2%	34.5%	1.05	35.0%	1.03	34.7%	1.04	38.9%	0.93
All Other	\$3,235,697	0.9%	5.1%	0.18	2.9%	0.32	4.2%	0.22	0.8%	1.12
Deductions as % of Total Gross Patient Revenue										
Medicare	\$163,789,204	46.7%	35.0%	1.33	41.3%	1.13	36.2%	1.29	44.1%	1.06
Medical Assistance	\$18,758,148	5.4%	10.4%	0.52	8.2%	0.65	8.8%	0.61	4.9%	1.08
Commercial	\$59,862,076	17.1%	14.5%	1.17	15.9%	1.08	13.9%	1.23	17.4%	0.98
Charity Care	\$0	0.0%	1.0%	N/A	1.1%	N/A	0.9%	N/A	1.0%	N/A
Bad Debt	\$2,339,768	0.7%	1.2%	0.57	1.0%	0.66	1.5%	0.45	0.9%	0.77
All Other	\$2,816,561	0.8%	2.6%	0.31	1.4%	0.55	2.2%	0.36	0.0%	22.77
Total Deductions	\$247,565,757	70.6%	64.6%	1.09	69.0%	1.02	63.5%	1.11	68.3%	1.03
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		4.4%	8.4%	0.53	8.1%	0.55	7.3%	0.61	3.4%	1.32
Net Gains/Losses as % of Net Income		117.7%	13.8%	8.51	N/A	N/A	12.9%	9.12	N/A	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$31,984,259	30.2%	43.5%	0.69	38.6%	0.78	45.1%	0.67	32.1%	0.94
Supplies & Services	\$60,367,435	57.0%	49.9%	1.14	52.7%	1.08	46.8%	1.22	55.5%	1.03
Capital Component	\$13,595,250	12.8%	6.6%	1.95	8.6%	1.48	8.1%	1.58	12.4%	1.03
Fiscal Statistics										
Operating Margin (%)		1.7%	7.5%	0.23	10.4%	0.17	3.1%	0.56	5.1%	0.34
Total Hospital Net Income (%)		-11.0%	8.6%	N/A	7.5%	N/A	3.5%	N/A	4.3%	N/A
Return on Equity (%)		-8.2%	4.1%	N/A	4.7%	N/A	2.0%	N/A	3.5%	N/A
Current Ratio		1.9	3.9	0.48	6.8	0.27	4.6	0.41	1.8	1.05
Days in Net Patient Accounts Receivable		49.6	71.5	0.69	46.9	1.06	47.2	1.05	50.2	0.99
Average Payment Period		52.4	90.1	0.58	50.2	1.04	73.5	0.71	41.0	1.28
Equity Financing (%)		41.0%	63.6%	0.64	78.6%	0.52	66.1%	0.62	11.6%	3.53
Long-Term Debt to Equity Ratio		1.8	0.3	6.13	0.1	18.24	0.2	8.96	6.4	0.28
Times Interest Earned		-1.9	12.2	N/A	7.0	N/A	4.2	N/A	2.3	N/A
Total Asset Turnover		0.8	0.5	1.78	0.6	1.32	0.6	1.50	0.8	1.02
Average Age of Plant (Years)		13.3	14.1	0.94	10.1	1.32	10.5	1.26	14.6	0.91
Increase (Decrease) Total Net Patient Revenue		-0.1%	-2.2%	0.02	-4.2%	0.01	-6.0%	0.01	3.4%	N/A
Outpatient Gross Revenue (% of Total GPR)		66.2%	63.0%	1.05	63.8%	1.04	72.9%	0.91	65.5%	1.01
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$5,026		\$17,652	0.28	\$12,198	0.41	\$11,149	0.45	\$12,420	0.40
Inpatient Net Revenue per Day	\$1,468		\$3,704	0.40	\$2,790	0.53	\$3,062	0.48	\$3,628	0.40
Outpatient Net Revenue per Visit	\$1,253		\$780	1.61	\$754	1.66	\$705	1.78	\$915	1.37

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$350,587,808	Cash & Cash Equivalents	\$7,633,360	Current Liabilities	\$13,915,395
Less Deductions	\$247,565,757	Net Patient Receivables	\$13,968,897	Long-Term Debt	\$95,858,350
Net Patient Revenue	\$103,022,051	Other Receivables	\$53,238	Other Liabilities	-\$34,105,960
Plus Other Revenue	\$4,779,318			Subtotal	\$75,667,785
Total Revenue	\$107,801,369	Land, Buildings & Equipment (Net)	\$101,331,960	Unrestricted Fund Balance	\$52,517,013
Less Expenses	\$105,946,944	Other Assets	\$5,197,343	Restricted Fund Balance	\$343,943
Non-Operating Gains/Losses	-\$12,358,803			Total Liabilities & Fund Balance	\$128,184,798
Net Income	-\$10,504,378	Total Assets	\$128,184,798		