

101 St Clare Memorial Hospital
 855 South Main Street
 Oconto Falls, WI 54154
 920-846-3444

Fiscal Year: 07/01 to 06/30
 Type: GMS
 Critical Access Hospital
 Control: Religious Organization

County: Oconto
 Analysis Area: Northeastern (4)
 Volume Group: 2

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 4		Volume Group 2		FY 2020 vs. 2019		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio	
Occupancy Rate (%)										
Adult Medical-Surgical	9.2%	52.4%	0.18	50.1%	0.18	17.7%	0.52	11.9%	0.77	
Obstetrics	0.0%	36.2%	N/A	30.3%	N/A	19.7%	N/A	0.0%	N/A	
Pediatrics	0.0%	53.2%	N/A	19.9%	N/A	0.0%	N/A	0.0%	N/A	
Total Hospital	9.2%	53.9%	0.17	46.7%	0.20	19.6%	0.47	11.9%	0.77	
Average Census (Patients)										
Adult Medical-Surgical	2.0	25.5	0.08	23.5	0.09	2.7	0.75	2.4	0.85	
Obstetrics	0.0	4.7	N/A	3.8	N/A	0.6	N/A	0.0	N/A	
Pediatrics	0.0	1.1	N/A	0.5	N/A	0.0	N/A	0.0	N/A	
Total Hospital	2.0	47.4	0.04	41.3	0.05	3.6	0.56	2.4	0.85	
Average Length of Stay (Days)										
Adult Medical-Surgical	3.2	4.3	0.75	4.0	0.80	3.3	0.97	3.0	1.07	
Obstetrics	0.0	2.4	N/A	2.2	N/A	2.1	N/A	0.0	N/A	
Pediatrics	0.0	3.5	N/A	3.0	N/A	0.0	N/A	0.0	N/A	
Total Hospital	3.2	4.7	0.69	4.1	0.79	3.0	1.08	3.0	1.07	
Surgical Operations										
Inpatient	52	1,280	0.04	912	0.06	228	0.23	63	0.83	
Outpatient	532	4,115	0.13	4,561	0.12	1,022	0.52	552	0.96	
Inpatient as % of All Surgeries	8.9%	23.7%	0.38	16.7%	0.53	18.2%	0.49	10.2%	0.87	
Outpatient Visits										
Non-Emergency Visits	12,198	127,898	0.10	178,054	0.07	29,970	0.41	13,227	0.92	
Emergency Visits	4,317	15,799	0.27	16,398	0.26	3,972	1.09	4,248	1.02	
Full-Time Equivalents (FTEs)										
Administrators	3.0	20.3	0.15	15.2	0.20	5.2	0.58	4.0	0.75	
Nurses, Licensed	37.3	255.1	0.15	279.4	0.13	42.2	0.88	40.3	0.92	
Ancillary Nursing Personnel	5.3	42.6	0.12	41.9	0.13	6.8	0.78	4.2	1.28	
All Other Personnel	58.8	501.2	0.12	501.4	0.12	106.2	0.55	78.6	0.75	
Total FTEs	104.3	819.2	0.13	837.9	0.12	160.3	0.65	127.0	0.82	
FTEs per 100 Patient Census (Adjusted)										
Administrators	15.9	15.7	1.02	9.9	1.61	30.2	0.53	22.7	0.70	
Nurses, Licensed	197.6	197.1	1.00	181.6	1.09	246.1	0.80	228.3	0.87	
Ancillary Nursing Personnel	28.1	33.0	0.85	27.2	1.03	39.6	0.71	23.5	1.20	
All Other Personnel	311.8	387.2	0.81	325.9	0.96	618.8	0.50	445.5	0.70	
Total FTEs	553.4	633.0	0.87	544.7	1.02	934.7	0.59	719.9	0.77	

Total Hospital:

Beds Set Up & Staffed 22
 Discharges 231
 Inpatient Days 739

Contract with:

Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 3
 Discharges 84
 Inpatient Days 986

Newborn Nursery:

Bassinets 0
 Total Births 0
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	22	231	739	9.2%	2.0	3.2
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	5	0	0	0	0.0%	0.0	0.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	3	0	3.0	Surgical Personnel	1	3	2.9
Physicians & Dentists	1	0	1.0	Radiological Services Personnel	2	4	5.4
Medical & Dental Residents	0	0	0.0	Sonographers	1	2	2.5
Dental Hygienists	0	0	0.0	Respiratory Therapists	1	2	3.3
Registered Nurses	12	25	29.5	Occupational Therapists	0	1	1.5
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	2	1	2.8
Ancillary Nursing Personnel	2	5	5.3	Physical Therapy Assistants/Aides	0	1	0.6
Medical Assistants	1	1	1.8	Recreational Therapists	0	0	0.0
Physician Assistants	0	1	0.8	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	4	1	4.8	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	3	0	3.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	0	0	0.0
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	9	10	14.5
Pharmacy Personnel	9	3	11.0				
Clinical Laboratory Personnel	9	3	10.8				
				Total	60	63	104.3

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Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$27,257,650	49.4%	46.6%	1.06	47.2%	1.05	47.7%	1.04	55.3%	0.89
Medical Assistance	\$11,925,681	21.6%	13.8%	1.57	11.7%	1.85	11.0%	1.97	12.2%	1.77
Commercial	\$13,402,991	24.3%	34.5%	0.71	36.7%	0.66	37.9%	0.64	27.8%	0.88
All Other	\$2,560,184	4.6%	5.1%	0.90	4.4%	1.05	3.4%	1.36	4.8%	0.97
Deductions as % of Total Gross Patient Revenue										
Medicare	\$15,637,460	28.4%	35.0%	0.81	36.0%	0.79	26.3%	1.08	33.7%	0.84
Medical Assistance	\$6,838,658	12.4%	10.4%	1.19	9.0%	1.38	7.6%	1.62	8.2%	1.51
Commercial	\$5,014,854	9.1%	14.5%	0.63	15.2%	0.60	13.5%	0.67	10.6%	0.85
Charity Care	\$464,403	0.8%	1.0%	0.88	0.8%	1.11	0.7%	1.27	1.3%	0.67
Bad Debt	\$923,706	1.7%	1.2%	1.43	1.1%	1.52	1.3%	1.32	1.4%	1.17
All Other	\$1,739,086	3.2%	2.6%	1.23	2.7%	1.18	2.2%	1.43	3.1%	1.00
Total Deductions	\$30,618,167	55.5%	64.6%	0.86	64.6%	0.86	51.6%	1.08	58.5%	0.95
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		24.7%	8.4%	2.94	6.6%	3.75	8.0%	3.10	20.5%	1.20
Net Gains/Losses as % of Net Income		N/A	13.8%	N/A	12.8%	N/A	14.0%	N/A	20.2%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$11,635,221	38.9%	43.5%	0.89	45.2%	0.86	45.5%	0.85	36.2%	1.07
Supplies & Services	\$16,521,468	55.3%	49.9%	1.11	47.8%	1.16	47.2%	1.17	57.2%	0.97
Capital Component	\$1,729,060	5.8%	6.6%	0.88	7.0%	0.83	7.3%	0.80	6.5%	0.89
Fiscal Statistics										
Operating Margin (%)		8.2%	7.5%	1.09	7.5%	1.10	10.9%	0.76	-9.2%	N/A
Total Hospital Net Income (%)		7.7%	8.6%	0.89	8.5%	0.91	12.4%	0.62	-11.8%	N/A
Return on Equity (%)		7.7%	4.1%	1.86	5.4%	1.42	1.2%	6.41	-15.3%	N/A
Current Ratio		0.3	3.9	0.08	3.5	0.09	2.4	0.13	0.5	0.58
Days in Net Patient Accounts Receivable		71.5	71.5	1.00	54.3	1.32	397.6	0.18	69.5	1.03
Average Payment Period		331.6	90.1	3.68	79.8	4.16	577.7	0.57	185.8	1.78
Equity Financing (%)		0.0%	63.6%	N/A	71.2%	N/A	46.0%	N/A	0.0%	0.57
Long-Term Debt to Equity Ratio		-9.1	0.3	N/A	0.2	N/A	0.8	N/A	-8.8	1.03
Times Interest Earned		14.8	12.2	1.20	11.3	1.31	17.3	0.85	-13.3	N/A
Total Asset Turnover		1.0	0.5	2.13	0.6	1.59	0.1	10.63	1.3	0.76
Average Age of Plant (Years)		11.5	14.1	0.82	10.9	1.06	60.0	0.19	9.7	1.18
Increase (Decrease) Total Net Patient Revenue		14.3%	-2.2%	N/A	-1.9%	N/A	-3.0%	N/A	1.7%	8.46
Outpatient Gross Revenue (% of Total GPR)		89.3%	63.0%	1.42	72.6%	1.23	79.2%	1.13	86.5%	1.03
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$13,752		\$17,652	0.78	\$14,359	0.96	\$16,342	0.84	\$11,922	1.15
Inpatient Net Revenue per Day	\$2,458		\$3,704	0.66	\$3,457	0.71	\$4,448	0.55	\$2,459	1.00
Outpatient Net Revenue per Visit	\$1,276		\$780	1.63	\$649	1.96	\$767	1.66	\$1,019	1.25

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$55,146,505	Cash & Cash Equivalents	\$1,467,826	Current Liabilities	\$25,801,638
Less Deductions	\$30,618,167	Net Patient Receivables	\$4,792,468	Long-Term Debt	\$5,767,055
Net Patient Revenue	\$24,528,338	Other Receivables	\$3,882	Other Liabilities	\$1,528,564
Plus Other Revenue	\$8,035,421			Subtotal	\$33,097,257
Total Revenue	\$32,563,758	Land, Buildings & Equipment (Net)	\$10,472,010	Unrestricted Fund Balance	-\$635,427
Less Expenses	\$29,885,749	Other Assets	\$15,725,644	Restricted Fund Balance	\$256,248
Non-Operating Gains/Losses	-\$191,986			Total Liabilities & Fund Balance	\$32,461,830
Net Income	\$2,486,023	Total Assets	\$32,461,830		