

102 Osceola Medical Center
 2600 65th Avenue, PO Box 218
 Osceola, WI 54020
 715-294-2111

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Polk
 Analysis Area: West Central (5A)
 Volume Group: 2

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 5A		Volume Group 2		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	38.1%	52.4%	0.73	40.8%	0.93	17.7%	2.15	22.9%	1.67
Obstetrics	11.0%	36.2%	0.30	24.1%	0.02	19.7%	0.56	0.0%	N/A
Pediatrics	0.0%	53.2%	N/A	0.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	29.3%	53.9%	0.54	42.0%	0.70	19.6%	1.49	25.4%	1.15
Average Census (Patients)									
Adult Medical-Surgical	3.8	25.5	0.15	10.7	0.36	2.7	1.41	3.2	1.19
Obstetrics	0.4	4.7	0.09	2.0	0.22	0.6	0.69	0.6	0.75
Pediatrics	0.0	1.1	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	4.4	47.4	0.09	17.5	0.25	3.6	1.23	3.8	1.15
Average Length of Stay (Days)									
Adult Medical-Surgical	4.2	4.3	0.97	3.9	1.08	3.3	1.26	3.4	1.23
Obstetrics	2.1	2.4	0.88	2.2	0.97	2.1	1.02	2.1	1.01
Pediatrics	0.0	3.5	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.7	4.7	0.80	4.1	0.91	3.0	1.25	3.1	1.21
Surgical Operations									
Inpatient	167	1,280	0.13	403	0.41	228	0.73	148	1.13
Outpatient	1,145	4,115	0.28	2,235	0.51	1,022	1.12	744	1.54
Inpatient as % of All Surgeries	12.7%	23.7%	0.54	15.3%	0.83	18.2%	0.70	16.6%	0.77
Outpatient Visits									
Non-Emergency Visits	26,317	127,898	0.21	76,192	0.35	29,970	0.88	15,681	1.68
Emergency Visits	2,813	15,799	0.18	7,621	0.37	3,972	0.71	3,144	0.89
Full-Time Equivalents (FTEs)									
Administrators	4.0	20.3	0.20	12.1	0.33	5.2	0.77	5.0	0.80
Nurses, Licensed	32.5	255.1	0.13	128.5	0.25	42.2	0.77	44.5	0.73
Ancillary Nursing Personnel	6.2	42.6	0.15	19.1	0.33	6.8	0.92	5.9	1.05
All Other Personnel	120.5	501.2	0.24	251.7	0.48	106.2	1.13	154.4	0.78
Total FTEs	163.2	819.2	0.20	411.5	0.40	160.3	1.02	209.8	0.78
FTEs per 100 Patient Census (Adjusted)									
Administrators	16.6	15.7	1.06	18.7	0.89	30.2	0.55	22.4	0.74
Nurses, Licensed	135.0	197.1	0.68	197.9	0.68	246.1	0.55	198.9	0.68
Ancillary Nursing Personnel	26.0	33.0	0.79	29.5	0.88	39.6	0.66	26.5	0.98
All Other Personnel	501.1	387.2	1.29	387.8	1.29	618.8	0.81	690.4	0.73
Total FTEs	678.7	633.0	1.07	634.0	1.07	934.7	0.73	938.1	0.72

Total Hospital:
 Beds Set Up & Staffed 15
 Discharges 432
 Inpatient Days 1,606

Contract with:
 Health Maintenance Organization (HMO) No
 Preferred Provider Organization (PPO) No

Medicare-certified Swing Beds:
 Average Beds Used 3
 Discharges 26
 Inpatient Days 200

Newborn Nursery:
 Bassinets 3
 Total Births 70
 Newborn Days 146

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	10	334	1,395	38.1%	3.8	4.2
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	4	76	161	11.0%	0.4	2.1
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	1	21	50	13.7%	0.1	2.4
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	4	0	4.0	Surgical Personnel	2	1	2.6
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	4	6	6.7
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	1	1	1.6
Registered Nurses	21	18	32.5	Occupational Therapists	2	0	2.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	3	1	3.5
Ancillary Nursing Personnel	3	5	6.2	Physical Therapy Assistants/Aides	2	0	2.0
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	3	2	3.6
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	1	1	1.2
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	7	2	7.9
Health Info Mgmt-Administrators/Technicians	4	0	4.0	All Other Personnel	66	11	72.4
Pharmacy Personnel	2	1	2.6				
Clinical Laboratory Personnel	9	2	9.2				
				Total	135	51	163.2

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Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$29,715,969	45.1%	46.6%	0.97	50.9%	0.89	47.7%	0.94	36.7%	1.23
Medical Assistance	\$6,265,546	9.5%	13.8%	0.69	11.8%	0.81	11.0%	0.86	12.0%	0.79
Commercial	\$27,934,716	42.4%	34.5%	1.23	33.0%	1.28	37.9%	1.12	50.4%	0.84
All Other	\$2,018,071	3.1%	5.1%	0.60	4.3%	0.71	3.4%	0.89	1.0%	3.15
Deductions as % of Total Gross Patient Revenue										
Medicare	\$13,833,815	21.0%	35.0%	0.60	34.0%	0.62	26.3%	0.80	18.4%	1.14
Medical Assistance	\$4,172,210	6.3%	10.4%	0.61	8.2%	0.77	7.6%	0.83	7.8%	0.81
Commercial	\$10,245,703	15.5%	14.5%	1.07	9.2%	1.69	13.5%	1.15	27.6%	0.56
Charity Care	\$286,155	0.4%	1.0%	0.45	0.9%	0.51	0.7%	0.66	0.8%	0.57
Bad Debt	\$890,968	1.4%	1.2%	1.15	1.5%	0.91	1.3%	1.06	1.0%	1.41
All Other	\$1,747,562	2.7%	2.6%	1.04	2.1%	1.26	2.2%	1.20	1.7%	1.56
Total Deductions	\$31,176,413	47.3%	64.6%	0.73	55.8%	0.85	51.6%	0.92	57.2%	0.83
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		12.9%	8.4%	1.54	5.2%	2.47	8.0%	1.63	30.5%	0.42
Net Gains/Losses as % of Net Income		25.7%	13.8%	1.86	29.1%	0.88	14.0%	1.83	112.3%	0.23
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$16,727,678	42.5%	43.5%	0.98	52.0%	0.82	45.5%	0.93	42.6%	1.00
Supplies & Services	\$20,200,717	51.3%	49.9%	1.03	42.8%	1.20	47.2%	1.09	51.4%	1.00
Capital Component	\$2,441,717	6.2%	6.6%	0.94	5.2%	1.19	7.3%	0.85	5.9%	1.05
Fiscal Statistics										
Operating Margin (%)		1.4%	7.5%	0.18	1.9%	0.71	10.9%	0.13	-0.2%	N/A
Total Hospital Net Income (%)		1.9%	8.6%	0.21	2.7%	0.68	12.4%	0.15	1.5%	1.24
Return on Equity (%)		1.6%	4.1%	0.39	0.4%	4.27	1.2%	1.35	1.5%	1.09
Current Ratio		2.0	3.9	0.50	2.4	0.83	2.4	0.81	3.5	0.56
Days in Net Patient Accounts Receivable		74.5	71.5	1.04	254.1	0.29	397.6	0.19	59.3	1.26
Average Payment Period		126.4	90.1	1.40	354.1	0.36	577.7	0.22	49.2	2.57
Equity Financing (%)		46.3%	63.6%	0.73	48.0%	0.96	46.0%	1.01	53.9%	0.86
Long-Term Debt to Equity Ratio		0.6	0.3	1.85	0.7	0.76	0.8	0.68	0.6	0.89
Times Interest Earned		3.1	12.2	0.25	10.3	0.30	17.3	0.18	2.5	1.24
Total Asset Turnover		0.9	0.5	1.84	0.1	6.28	0.1	9.20	1.0	0.89
Average Age of Plant (Years)		10.6	14.1	0.75	51.2	0.21	60.0	0.18	11.9	0.89
Increase (Decrease) Total Net Patient Revenue		-6.5%	-2.2%	2.91	-1.1%	6.14	-3.0%	2.14	-16.6%	0.39
Outpatient Gross Revenue (% of Total GPR)		81.7%	63.0%	1.30	73.1%	1.12	79.2%	1.03	83.0%	0.98
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$14,673		\$17,652	0.83	\$15,718	0.93	\$16,342	0.90	\$16,208	0.91
Inpatient Net Revenue per Day	\$3,664		\$3,704	0.99	\$3,586	1.02	\$4,448	0.82	\$4,979	0.74
Outpatient Net Revenue per Visit	\$992		\$780	1.27	\$840	1.18	\$767	1.29	\$1,024	0.97

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$65,934,303	Cash & Cash Equivalents	\$16,943,251	Current Liabilities	\$12,962,563
Less Deductions	\$31,176,413	Net Patient Receivables	\$7,073,871	Long-Term Debt	\$11,739,331
Net Patient Revenue	\$34,757,890	Other Receivables	\$0	Other Liabilities	\$0
Plus Other Revenue	\$5,164,517			Subtotal	\$24,701,894
Total Revenue	\$39,922,406	Land, Buildings & Equipment (Net)	\$17,912,349	Unrestricted Fund Balance	\$21,303,746
Less Expenses	\$39,370,112	Other Assets	\$4,076,169	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$191,085			Total Liabilities & Fund Balance	\$46,005,640
Net Income	\$743,379	Total Assets	\$46,005,640		