

**103 Ascension NE Wisconsin - Mercy Campus**  
 500 S Oakwood Rd  
 Oshkosh, WI 54904  
 920-223-0501

Fiscal Year: 07/01 to 06/30  
 Type: GMS  
 General Medical & Surgical  
 Control: Religious Organization

County: Winnebago  
 Analysis Area: Lake Winnebago (3)  
 Volume Group: 5

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 3		Volume Group 5		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	27.4%	52.4%	0.52	46.3%	0.59	44.9%	0.61	27.6%	0.99
Obstetrics	20.1%	36.2%	0.55	29.1%	0.11	25.5%	0.79	20.6%	0.98
Pediatrics	0.0%	53.2%	N/A	14.0%	N/A	98.6%	N/A	0.0%	N/A
Total Hospital	28.7%	53.9%	0.53	45.8%	0.63	52.8%	0.54	29.0%	0.99
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	18.4	25.5	0.72	21.6	0.85	15.7	1.17	19.8	0.93
Obstetrics	3.2	4.7	0.68	4.5	0.71	2.3	1.41	3.3	0.98
Pediatrics	0.0	1.1	N/A	0.3	N/A	4.7	N/A	0.0	N/A
Total Hospital	37.6	47.4	0.79	35.1	1.07	36.1	1.04	38.3	0.98
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.4	4.3	0.80	3.8	0.89	3.7	0.93	3.4	1.01
Obstetrics	2.4	2.4	1.02	2.3	1.08	2.2	1.11	2.4	1.03
Pediatrics	0.0	3.5	N/A	2.6	N/A	3.6	N/A	0.0	N/A
Total Hospital	4.0	4.7	0.85	4.1	0.96	4.4	0.90	3.8	1.03
<b>Surgical Operations</b>									
Inpatient	992	1,280	0.77	1,093	0.91	711	1.40	1,048	0.95
Outpatient	4,425	4,115	1.08	4,901	0.90	2,960	1.49	5,266	0.84
Inpatient as % of All Surgeries	18.3%	23.7%	0.77	18.2%	1.00	19.4%	0.95	16.6%	1.10
<b>Outpatient Visits</b>									
Non-Emergency Visits	112,397	127,898	0.88	75,740	1.48	117,985	0.95	113,681	0.99
Emergency Visits	13,866	15,799	0.88	13,956	0.99	14,651	0.95	14,403	0.96
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	8.9	20.3	0.44	15.8	0.56	17.3	0.52	12.1	0.73
Nurses, Licensed	147.0	255.1	0.58	188.9	0.78	217.2	0.68	148.2	0.99
Ancillary Nursing Personnel	3.6	42.6	0.09	18.4	0.20	30.0	0.12	5.9	0.62
All Other Personnel	178.7	501.2	0.36	307.4	0.58	363.9	0.49	187.5	0.95
Total FTEs	338.3	819.2	0.41	530.5	0.64	628.4	0.54	353.8	0.96
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	8.3	15.7	0.53	14.2	0.58	16.4	0.50	10.6	0.78
Nurses, Licensed	136.2	197.1	0.69	169.9	0.80	206.1	0.66	129.9	1.05
Ancillary Nursing Personnel	3.4	33.0	0.10	16.5	0.20	28.5	0.12	5.2	0.65
All Other Personnel	165.6	387.2	0.43	276.5	0.60	345.3	0.48	164.5	1.01
Total FTEs	313.4	633.0	0.50	477.2	0.66	596.3	0.53	310.2	1.01

**Total Hospital:**  
 Beds Set Up & Staffed 131  
 Discharges 3,471  
 Inpatient Days 13,769

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**  
 Average Beds Used 0  
 Discharges 0  
 Inpatient Days 0

**Newborn Nursery:**  
 Bassinets 20  
 Total Births 377  
 Newborn Days 606

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	67	1,958	6,722	27.4%	18.4	3.4
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	14	69	922	18.0%	2.5	13.4
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	2	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	3	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	16	481	1,177	20.1%	3.2	2.4
<b>Psychiatric</b>	1	22	726	3,258	40.5%	8.9	4.5
<b>Alcoholism/chemical dependency</b>	2	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	3	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	12	237	1,690	38.5%	4.6	7.1
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	2	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

\*\* Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	8	2	8.9	Surgical Personnel	13	5	14.5
Physicians & Dentists	1	0	1.0	Radiological Services Personnel	15	26	25.0
Medical & Dental Residents	0	0	0.0	Sonographers	4	2	4.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	4	7	6.2
Registered Nurses	96	107	146.5	Occupational Therapists	2	5	3.9
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	2	1	2.0
Licensed Practical Nurses	0	1	0.5	Physical Therapists	11	6	12.8
Ancillary Nursing Personnel	3	1	3.6	Physical Therapy Assistants/Aides	2	0	2.0
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	0	0.0	Psychologists	1	0	1.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	37	44	50.6
Health Info Mgmt-Administrators/Technicians	0	1	0.5	All Other Personnel	12	18	19.7
Pharmacy Personnel	11	4	11.6				
Clinical Laboratory Personnel	23	2	23.9	<b>Total</b>	<b>245</b>	<b>232</b>	<b>338.3</b>

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Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$112,421,214	50.7%	46.6%	1.09	49.0%	1.03	41.7%	1.22	51.5%	0.98
Medical Assistance	\$26,183,787	11.8%	13.8%	0.86	10.8%	1.09	18.4%	0.64	10.8%	1.10
Commercial	\$72,410,342	32.7%	34.5%	0.95	37.1%	0.88	36.0%	0.91	33.1%	0.99
All Other	\$10,729,461	4.8%	5.1%	0.94	3.1%	1.57	4.0%	1.21	4.6%	1.06
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$77,786,819	35.1%	35.0%	1.00	34.7%	1.01	30.1%	1.16	35.0%	1.00
Medical Assistance	\$16,942,666	7.6%	10.4%	0.74	8.0%	0.95	12.3%	0.62	7.2%	1.05
Commercial	\$26,697,495	12.0%	14.5%	0.83	14.1%	0.86	12.1%	1.00	12.2%	0.99
Charity Care	\$3,078,995	1.4%	1.0%	1.45	0.7%	2.06	0.8%	1.69	0.6%	2.43
Bad Debt	\$2,541,886	1.1%	1.2%	0.98	1.5%	0.76	1.1%	1.04	1.3%	0.91
All Other	\$9,238,627	4.2%	2.6%	1.63	2.0%	2.11	2.3%	1.78	4.3%	0.97
Total Deductions	\$136,286,488	61.5%	64.6%	0.95	60.9%	1.01	58.8%	1.05	60.6%	1.01
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue	3.8%	8.4%	0.45	5.8%	0.65	6.4%	0.59	3.6%	1.04	
Net Gains/Losses as % of Net Income	N/A	13.8%	N/A	15.0%	N/A	N/A	N/A	N/A	N/A	N/A
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$31,898,966	36.3%	43.5%	0.83	40.0%	0.91	41.7%	0.87	36.0%	1.01
Supplies & Services	\$50,559,260	57.6%	49.9%	1.15	52.8%	1.09	50.0%	1.15	58.5%	0.98
Capital Component	\$5,391,839	6.1%	6.6%	0.93	7.2%	0.85	8.3%	0.74	5.6%	1.10
<b>Fiscal Statistics</b>										
Operating Margin (%)	1.1%	7.5%	0.14	11.9%	0.09	6.6%	0.16	5.2%	0.21	
Total Hospital Net Income (%)	1.1%	8.6%	0.12	13.7%	0.08	6.2%	0.17	5.2%	0.21	
Return on Equity (%)	0.9%	4.1%	0.21	11.6%	0.08	3.0%	0.29	4.3%	0.20	
Current Ratio	4.4	3.9	1.15	5.7	0.78	3.4	1.31	5.1	0.88	
Days in Net Patient Accounts Receivable	54.6	71.5	0.76	57.0	0.96	48.8	1.12	59.1	0.92	
Average Payment Period	22.7	90.1	0.25	36.6	0.62	63.5	0.36	21.8	1.04	
Equity Financing (%)	85.7%	63.6%	1.35	86.7%	0.99	75.1%	1.14	87.8%	0.98	
Long-Term Debt to Equity Ratio	0.0	0.3	N/A	0.1	N/A	0.2	N/A	0.0	N/A	
Times Interest Earned	0.0	12.2	N/A	28.5	N/A	7.4	N/A	0.0	N/A	
Total Asset Turnover	0.8	0.5	1.74	0.8	0.99	0.5	1.69	0.8	0.98	
Average Age of Plant (Years)	6.9	14.1	0.49	6.8	1.02	9.8	0.70	6.3	1.09	
Increase (Decrease) Total Net Patient Revenue	-4.2%	-2.2%	1.91	-4.6%	0.91	-5.0%	0.86	-3.0%	1.42	
Outpatient Gross Revenue (% of Total GPR)	66.2%	63.0%	1.05	68.8%	0.96	64.9%	1.02	66.4%	1.00	
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$9,909	\$17,652	0.56	\$12,208	0.81	\$18,057	0.55	\$9,827	1.01	
Inpatient Net Revenue per Day	\$2,578	\$3,704	0.70	\$2,930	0.88	\$3,961	0.65	\$2,553	1.01	
Outpatient Net Revenue per Visit	\$425	\$780	0.54	\$917	0.46	\$669	0.63	\$440	0.96	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$221,744,804	Cash & Cash Equivalents	\$26,182	Current Liabilities	\$5,163,374
Less Deductions	\$136,286,488	Net Patient Receivables	\$12,742,630	Long-Term Debt	\$0
Net Patient Revenue	\$85,458,316	Other Receivables	\$25,673	Other Liabilities	\$10,315,033
Plus Other Revenue	\$3,349,388			Subtotal	\$15,478,407
Total Revenue	\$88,807,703	Land, Buildings & Equipment (Net)	\$80,719,962	Unrestricted Fund Balance	\$92,701,762
Less Expenses	\$87,850,065	Other Assets	\$14,665,722	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$10,000			Total Liabilities & Fund Balance	\$108,180,169
Net Income	\$947,638	Total Assets	\$108,180,169		