

106 Marshfield Medical Center - Park Falls
 98 Sherry Avenue, PO Box 310
 Park Falls, WI 54552
 715-762-7505

Fiscal Year: 07/01 to 06/30
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Price
 Analysis Area: Western Lake Superior (7)
 Volume Group: 2

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 7		Volume Group 2		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	13.7%	52.4%	0.26	22.5%	0.61	17.7%	0.77	15.2%	0.90
Obstetrics	0.0%	36.2%	N/A	24.8%	N/A	19.7%	N/A	0.0%	N/A
Pediatrics	0.0%	53.2%	N/A	0.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	13.4%	53.9%	0.25	25.0%	0.54	19.6%	0.68	14.4%	0.93
Average Census (Patients)									
Adult Medical-Surgical	3.0	25.5	0.12	4.2	0.71	2.7	1.12	3.4	0.90
Obstetrics	0.0	4.7	N/A	1.1	N/A	0.6	N/A	0.0	N/A
Pediatrics	0.0	1.1	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.3	47.4	0.07	5.8	0.57	3.6	0.93	3.6	0.93
Average Length of Stay (Days)									
Adult Medical-Surgical	3.0	4.3	0.70	3.0	1.00	3.3	0.91	2.9	1.03
Obstetrics	0.0	2.4	N/A	2.4	N/A	2.1	N/A	0.0	N/A
Pediatrics	0.0	3.5	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.2	4.7	0.69	3.5	0.93	3.0	1.08	2.9	1.12
Surgical Operations									
Inpatient	0	1,280	N/A	122	N/A	228	N/A	0	N/A
Outpatient	522	4,115	0.13	777	0.67	1,022	0.51	442	1.18
Inpatient as % of All Surgeries	0.0%	23.7%	N/A	13.5%	N/A	18.2%	N/A	0.0%	N/A
Outpatient Visits									
Non-Emergency Visits	24,707	127,898	0.19	31,162	0.79	29,970	0.82	20,934	1.18
Emergency Visits	5,371	15,799	0.34	6,476	0.83	3,972	1.35	5,521	0.97
Full-Time Equivalents (FTEs)									
Administrators	1.0	20.3	0.05	2.4	0.41	5.2	0.19	7.0	0.14
Nurses, Licensed	31.5	255.1	0.12	68.9	0.46	42.2	0.75	37.1	0.85
Ancillary Nursing Personnel	11.8	42.6	0.28	8.9	1.32	6.8	1.74	17.4	0.68
All Other Personnel	199.1	501.2	0.40	169.3	1.18	106.2	1.87	107.5	1.85
Total FTEs	243.3	819.2	0.30	249.6	0.97	160.3	1.52	168.9	1.44
FTEs per 100 Patient Census (Adjusted)									
Administrators	3.9	15.7	0.25	6.5	0.59	30.2	0.13	28.7	0.13
Nurses, Licensed	121.2	197.1	0.61	185.7	0.65	246.1	0.49	152.0	0.80
Ancillary Nursing Personnel	45.3	33.0	1.38	24.1	1.88	39.6	1.15	71.2	0.64
All Other Personnel	766.6	387.2	1.98	456.1	1.68	618.8	1.24	440.8	1.74
Total FTEs	937.0	633.0	1.48	672.4	1.39	934.7	1.00	692.8	1.35

Total Hospital:
 Beds Set Up & Staffed 25
 Discharges 379
 Inpatient Days 1,222

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Average Beds Used 2
 Discharges 3
 Inpatient Days 59

Newborn Nursery:
 Bassinets 0
 Total Births 2
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	22	365	1,100	13.7%	3.0	3.0
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	5	0	0	0	0.0%	0.0	0.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	3	14	122	11.1%	0.3	8.7
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	1	0	1.0	Surgical Personnel	1	1	1.0
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	8	0	8.0
Medical & Dental Residents	0	0	0.0	Sonographers	1	0	1.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	1	3	3.1
Registered Nurses	21	19	31.5	Occupational Therapists	2	0	2.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	2	1	3.2
Ancillary Nursing Personnel	8	14	11.8	Physical Therapy Assistants/Aides	1	1	1.8
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	1	0	1.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	1	1	1.8
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	63	78	89.0
Health Info Mgmt-Administrators/Technicians	6	3	8.1	All Other Personnel	56	15	66.5
Pharmacy Personnel	4	1	4.0				
Clinical Laboratory Personnel	8	4	8.7				
				Total	185	141	243.3

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Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$26,732,780	62.6%	46.6%	1.34	49.5%	1.26	47.7%	1.31	63.4%	0.99
Medical Assistance	\$4,928,936	11.5%	13.8%	0.84	17.2%	0.67	11.0%	1.05	10.5%	1.10
Commercial	\$7,903,846	18.5%	34.5%	0.54	27.4%	0.68	37.9%	0.49	19.3%	0.96
All Other	\$3,134,953	7.3%	5.1%	1.43	5.9%	1.25	3.4%	2.15	6.9%	1.07
Deductions as % of Total Gross Patient Revenue										
Medicare	\$9,238,711	21.6%	35.0%	0.62	26.0%	0.83	26.3%	0.82	26.6%	0.81
Medical Assistance	\$2,373,364	5.6%	10.4%	0.54	11.1%	0.50	7.6%	0.73	7.4%	0.75
Commercial	\$3,007,994	7.0%	14.5%	0.48	5.3%	1.34	13.5%	0.52	2.8%	2.50
Charity Care	\$341,942	0.8%	1.0%	0.83	1.2%	0.65	0.7%	1.21	0.9%	0.89
Bad Debt	\$878,580	2.1%	1.2%	1.75	1.8%	1.12	1.3%	1.62	0.9%	2.30
All Other	\$1,497,673	3.5%	2.6%	1.37	2.4%	1.49	2.2%	1.59	3.0%	1.16
Total Deductions	\$17,338,264	40.6%	64.6%	0.63	47.8%	0.85	51.6%	0.79	41.6%	0.98
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	2.9%	8.4%	0.35	5.0%	0.58	8.0%	0.37	2.5%	1.19	
Net Gains/Losses as % of Net Income	4,342.4%	13.8%	313.92	5.2%	831.80	14.0%	309.37	143.7%	30.23	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$13,715,935	56.1%	43.5%	1.29	52.9%	1.06	45.5%	1.23	55.7%	1.01
Supplies & Services	\$9,356,265	38.3%	49.9%	0.77	39.9%	0.96	47.2%	0.81	39.0%	0.98
Capital Component	\$1,374,399	5.6%	6.6%	0.86	7.2%	0.78	7.3%	0.77	5.3%	1.06
Fiscal Statistics										
Operating Margin (%)	6.4%	7.5%	0.85	9.6%	0.67	10.9%	0.59	1.0%	6.67	
Total Hospital Net Income (%)	-0.2%	8.6%	N/A	10.1%	N/A	12.4%	N/A	-2.3%	0.07	
Return on Equity (%)	-0.2%	4.1%	N/A	6.2%	N/A	1.2%	N/A	-3.6%	0.05	
Current Ratio	1.5	3.9	0.38	3.6	0.41	2.4	0.61	2.1	0.71	
Days in Net Patient Accounts Receivable	54.3	71.5	0.76	47.2	1.15	397.6	0.14	73.0	0.74	
Average Payment Period	176.9	90.1	1.96	92.6	1.91	577.7	0.31	51.4	3.44	
Equity Financing (%)	47.5%	63.6%	0.75	72.6%	0.65	46.0%	1.03	74.2%	0.64	
Long-Term Debt to Equity Ratio	0.0	0.3	0.03	0.1	0.05	0.8	0.01	0.0	0.20	
Times Interest Earned	-0.2	12.2	N/A	24.0	N/A	17.3	N/A	-15.2	0.01	
Total Asset Turnover	1.1	0.5	2.39	0.6	1.85	0.1	11.93	1.6	0.70	
Average Age of Plant (Years)	16.5	14.1	1.17	9.6	1.72	60.0	0.28	16.9	0.98	
Increase (Decrease) Total Net Patient Revenue	8.2%	-2.2%	N/A	4.5%	1.84	-3.0%	N/A	6.0%	1.37	
Outpatient Gross Revenue (% of Total GPR)	87.8%	63.0%	1.39	85.2%	1.03	79.2%	1.11	85.3%	1.03	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$9,699	\$17,652	0.55	\$13,212	0.73	\$16,342	0.59	\$9,013	1.08	
Inpatient Net Revenue per Day	\$3,032	\$3,704	0.82	\$3,475	0.87	\$4,448	0.68	\$3,148	0.96	
Outpatient Net Revenue per Visit	\$749	\$780	0.96	\$981	0.76	\$767	0.98	\$743	1.01	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$42,700,515	Cash & Cash Equivalents	\$12,367,723	Current Liabilities	\$11,220,479
Less Deductions	\$17,338,264	Net Patient Receivables	\$3,765,666	Long-Term Debt	\$83,376
Net Patient Revenue	\$25,362,251	Other Receivables	\$83,170	Other Liabilities	\$872,247
Plus Other Revenue	\$763,403			Subtotal	\$12,176,102
Total Revenue	\$26,125,654	Land, Buildings & Equipment (Net)	\$6,249,107	Unrestricted Fund Balance	\$11,021,237
Less Expenses	\$24,446,599	Other Assets	\$731,673	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$1,718,633	Total Assets	\$23,197,339	Total Liabilities & Fund Balance	\$23,197,339
Net Income	-\$39,578				