

**108 Southwest Health**  
 1400 East Side Road  
 Platteville, WI 53818  
 608-348-2331

Fiscal Year: 07/01 to 06/30  
 Type: GMS  
 Critical Access Hospital  
 Control: Other Not-For-Profit

County: Grant  
 Analysis Area: Southern (1)  
 Volume Group: 3

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 1		Volume Group 3		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	22.5%	52.4%	0.43	55.7%	0.40	32.9%	0.69	29.0%	0.78
Obstetrics	16.3%	36.2%	0.45	41.0%	0.02	19.7%	0.83	13.5%	1.21
Pediatrics	0.0%	53.2%	N/A	50.3%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	28.8%	53.9%	0.53	56.6%	0.51	33.0%	0.87	30.3%	0.95
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	4.5	25.5	0.18	23.1	0.20	6.4	0.70	5.8	0.78
Obstetrics	0.8	4.7	0.17	4.5	0.18	0.9	0.90	0.7	1.21
Pediatrics	0.0	1.1	N/A	1.9	N/A	0.0	N/A	0.0	N/A
Total Hospital	10.1	47.4	0.21	49.2	0.20	8.6	1.17	10.6	0.95
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	1.9	4.3	0.44	4.1	0.45	3.0	0.63	2.6	0.72
Obstetrics	1.5	2.4	0.62	2.6	0.58	2.0	0.76	1.7	0.89
Pediatrics	0.0	3.5	N/A	3.9	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.6	4.7	0.78	4.6	0.79	3.2	1.14	4.3	0.85
<b>Surgical Operations</b>									
Inpatient	414	1,280	0.32	1,943	0.21	247	1.68	421	0.98
Outpatient	967	4,115	0.23	7,094	0.14	1,277	0.76	1,220	0.79
Inpatient as % of All Surgeries	30.0%	23.7%	1.26	21.5%	1.39	16.2%	1.85	25.7%	1.17
<b>Outpatient Visits</b>									
Non-Emergency Visits	69,512	127,898	0.54	157,467	0.44	57,441	1.21	73,987	0.94
Emergency Visits	6,056	15,799	0.38	15,287	0.40	8,355	0.72	6,783	0.89
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	33.0	20.3	1.63	20.1	1.64	11.6	2.86	38.0	0.87
Nurses, Licensed	138.0	255.1	0.54	268.4	0.51	84.6	1.63	134.4	1.03
Ancillary Nursing Personnel	49.6	42.6	1.16	43.3	1.15	14.7	3.38	59.2	0.84
All Other Personnel	308.1	501.2	0.61	633.6	0.49	194.6	1.58	332.1	0.93
Total FTEs	528.8	819.2	0.65	965.4	0.55	305.5	1.73	563.7	0.94
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	79.6	15.7	5.08	16.1	4.94	28.7	2.78	95.3	0.83
Nurses, Licensed	332.8	197.1	1.69	214.6	1.55	210.0	1.58	337.3	0.99
Ancillary Nursing Personnel	119.6	33.0	3.63	34.6	3.46	36.4	3.29	148.6	0.81
All Other Personnel	742.9	387.2	1.92	506.6	1.47	483.0	1.54	833.2	0.89
Total FTEs	1,274.9	633.0	2.01	771.8	1.65	758.1	1.68	1,414.4	0.90

**Total Hospital:**  
 Beds Set Up & Staffed 35  
 Discharges 1,014  
 Inpatient Days 3,683

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**  
 Average Beds Used 1  
 Discharges 27  
 Inpatient Days 196

**Newborn Nursery:**  
 Bassinets 5  
 Total Births 200  
 Newborn Days 299

**108 Southwest Health**  
Platteville, WI 53818

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	2	20	882	1,650	22.5%	4.5	1.9
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	5	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	2	5	200	299	16.3%	0.8	1.5
<b>Psychiatric</b>	1	10	92	1,734	47.4%	4.7	18.8
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

\*\* Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	33	0	33.0	Surgical Personnel	5	0	5.0
Physicians & Dentists	28	1	28.6	Radiological Services Personnel	7	3	9.3
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	4	0	4.0
Registered Nurses	89	25	105.5	Occupational Therapists	1	4	3.9
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	12	11	18.9	Physical Therapists	11	1	11.7
Ancillary Nursing Personnel	33	26	49.6	Physical Therapy Assistants/Aides	1	0	1.0
Medical Assistants	14	1	14.8	Recreational Therapists	1	0	1.0
Physician Assistants	5	2	5.9	Dietitians & Nutritionists	1	0	1.0
Nurse Practitioners	6	1	6.6	Psychologists	1	0	1.0
Certified Registered Nurse Anesthetists	7	0	7.0	Social Workers	3	0	3.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	36	6	39.9
Health Info Mgmt-Administrators/Technicians	3	1	3.8	All Other Personnel	129	29	147.3
Pharmacy Personnel	7	8	12.8				
Clinical Laboratory Personnel	9	6	13.2				
				<b>Total</b>	<b>447</b>	<b>125</b>	<b>528.8</b>

**108 Southwest Health**

Platteville, WI 53818

Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$52,804,932	40.6%	46.6%	0.87	41.8%	0.97	47.5%	0.86	41.3%	0.98
Medical Assistance	\$15,037,723	11.6%	13.8%	0.84	11.5%	1.00	12.8%	0.90	11.4%	1.01
Commercial	\$59,519,127	45.8%	34.5%	1.33	38.1%	1.20	35.0%	1.31	45.1%	1.02
All Other	\$2,712,223	2.1%	5.1%	0.41	8.5%	0.25	4.8%	0.44	2.3%	0.91
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$34,153,023	26.3%	35.0%	0.75	31.1%	0.84	30.4%	0.86	25.3%	1.04
Medical Assistance	\$11,653,434	9.0%	10.4%	0.86	8.7%	1.03	8.9%	1.01	7.8%	1.15
Commercial	\$22,884,224	17.6%	14.5%	1.21	18.1%	0.97	12.0%	1.46	16.7%	1.05
Charity Care	\$261,138	0.2%	1.0%	0.21	0.7%	0.30	0.9%	0.21	0.2%	1.17
Bad Debt	\$3,053,319	2.3%	1.2%	2.00	1.3%	1.80	2.0%	1.18	1.7%	1.42
All Other	-\$484,730	-0.4%	2.6%	N/A	4.4%	N/A	2.3%	N/A	0.3%	N/A
Total Deductions	\$71,520,408	55.0%	64.6%	0.85	64.3%	0.86	56.5%	0.97	51.9%	1.06
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue	8.0%	8.4%	0.95	7.9%	1.02	10.2%	0.78	7.4%	1.08	
Net Gains/Losses as % of Net Income	197.7%	13.8%	14.29	48.7%	4.06	22.7%	8.70	12.9%	15.30	
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$39,067,399	60.6%	43.5%	1.39	46.6%	1.30	51.7%	1.17	59.1%	1.03
Supplies & Services	\$20,750,218	32.2%	49.9%	0.65	46.2%	0.70	40.6%	0.79	32.8%	0.98
Capital Component	\$4,635,759	7.2%	6.6%	1.09	7.3%	0.99	7.7%	0.93	8.1%	0.89
<b>Fiscal Statistics</b>										
Operating Margin (%)	-1.3%	7.5%	N/A	5.4%	N/A	7.4%	N/A	11.1%	N/A	
Total Hospital Net Income (%)	1.3%	8.6%	0.15	9.9%	0.13	9.3%	0.14	12.6%	0.10	
Return on Equity (%)	0.7%	4.1%	0.18	6.1%	0.12	7.6%	0.10	8.5%	0.09	
Current Ratio	3.0	3.9	0.77	3.1	0.96	4.8	0.63	3.8	0.79	
Days in Net Patient Accounts Receivable	60.2	71.5	0.84	48.3	1.25	49.1	1.23	56.4	1.07	
Average Payment Period	72.2	90.1	0.80	71.6	1.01	46.4	1.56	44.3	1.63	
Equity Financing (%)	66.6%	63.6%	1.05	54.8%	1.22	79.0%	0.84	64.0%	1.04	
Long-Term Debt to Equity Ratio	0.2	0.3	0.67	0.3	0.73	0.2	1.20	0.3	0.60	
Times Interest Earned	2.4	12.2	0.19	10.5	0.22	13.2	0.18	11.4	0.21	
Total Asset Turnover	0.6	0.5	1.19	0.6	0.96	0.8	0.70	0.7	0.84	
Average Age of Plant (Years)	13.7	14.1	0.97	11.5	1.20	8.8	1.56	12.5	1.10	
Increase (Decrease) Total Net Patient Revenue	-9.8%	-2.2%	4.42	-1.0%	9.47	-1.2%	8.44	13.8%	N/A	
Outpatient Gross Revenue (% of Total GPR)	76.5%	63.0%	1.21	60.3%	1.27	78.9%	0.97	75.8%	1.01	
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$14,306	\$17,652	0.81	\$20,439	0.70	\$14,147	1.01	\$17,886	0.80	
Inpatient Net Revenue per Day	\$3,865	\$3,704	1.04	\$4,396	0.88	\$4,080	0.95	\$4,357	0.89	
Outpatient Net Revenue per Visit	\$616	\$780	0.79	\$707	0.87	\$677	0.91	\$622	0.99	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$130,074,004	Cash & Cash Equivalents	\$24,878,693	Current Liabilities	\$12,057,321
Less Deductions	\$71,520,408	Net Patient Receivables	\$9,628,822	Long-Term Debt	\$15,131,474
Net Patient Revenue	\$58,553,596	Other Receivables	\$254,240	Other Liabilities	\$10,492,001
Plus Other Revenue	\$5,080,294			Subtotal	\$37,680,796
Total Revenue	\$63,633,891	Land, Buildings & Equipment (Net)	\$34,594,822	Unrestricted Fund Balance	\$75,300,438
Less Expenses	\$64,453,376	Other Assets	\$43,624,657	Restricted Fund Balance	\$703,095
Non-Operating Gains/Losses	\$1,658,393			Total Liabilities & Fund Balance	\$112,981,234
Net Income	\$838,908	Total Assets	\$112,981,234		