

**112 Crossing Rivers Health**  
 37868 US Highway 18  
 Prairie du Chien, WI 53821  
 608-357-2000

Fiscal Year: 01/01 to 12/31  
 Type: GMS  
 Critical Access Hospital  
 Control: Other Not-For-Profit

County: Crawford  
 Analysis Area: Southwestern (5B)  
 Volume Group: 2

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 5B		Volume Group 2		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	21.9%	52.4%	0.42	37.7%	0.58	17.7%	1.24	20.8%	1.05
Obstetrics	21.6%	36.2%	0.60	46.9%	0.02	19.7%	1.09	24.2%	0.89
Pediatrics	0.0%	53.2%	N/A	29.6%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	22.0%	53.9%	0.41	42.5%	0.52	19.6%	1.12	21.6%	1.02
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	4.6	25.5	0.18	16.4	0.28	2.7	1.71	4.4	1.05
Obstetrics	0.9	4.7	0.18	4.3	0.20	0.6	1.35	1.0	0.89
Pediatrics	0.0	1.1	N/A	0.7	N/A	0.0	N/A	0.0	N/A
Total Hospital	5.5	47.4	0.12	27.5	0.20	3.6	1.54	5.4	1.02
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.3	4.3	0.78	4.0	0.83	3.3	1.01	3.2	1.03
Obstetrics	2.2	2.4	0.92	3.2	0.69	2.1	1.07	2.4	0.91
Pediatrics	0.0	3.5	N/A	2.9	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.1	4.7	0.66	4.9	0.62	3.0	1.04	3.1	1.01
<b>Surgical Operations</b>									
Inpatient	81	1,280	0.06	733	0.11	228	0.36	87	0.93
Outpatient	729	4,115	0.18	2,362	0.31	1,022	0.71	854	0.85
Inpatient as % of All Surgeries	10.0%	23.7%	0.42	23.7%	0.42	18.2%	0.55	9.2%	1.08
<b>Outpatient Visits</b>									
Non-Emergency Visits	4,230	127,898	0.03	116,152	0.04	29,970	0.14	5,143	0.82
Emergency Visits	4,253	15,799	0.27	11,771	0.36	3,972	1.07	4,745	0.90
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	0.0	20.3	N/A	15.2	N/A	5.2	N/A	0.0	N/A
Nurses, Licensed	96.9	255.1	0.38	154.7	0.63	42.2	2.30	89.8	1.08
Ancillary Nursing Personnel	9.2	42.6	0.22	21.1	0.44	6.8	1.36	9.3	0.99
All Other Personnel	194.1	501.2	0.39	402.4	0.48	106.2	1.83	198.3	0.98
Total FTEs	300.3	819.2	0.37	593.5	0.51	160.3	1.87	297.5	1.01
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	0.0	15.7	N/A	13.5	N/A	30.2	N/A	0.0	N/A
Nurses, Licensed	415.0	197.1	2.11	138.1	3.00	246.1	1.69	361.6	1.15
Ancillary Nursing Personnel	39.4	33.0	1.20	18.9	2.09	39.6	1.00	37.6	1.05
All Other Personnel	830.9	387.2	2.15	359.4	2.31	618.8	1.34	798.3	1.04
Total FTEs	1,285.3	633.0	2.03	529.9	2.43	934.7	1.38	1,197.5	1.07

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	25	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	4
Discharges	653	Preferred Provider Organization (PPO)	Yes	Discharges	79	Total Births	141
Inpatient Days	2,013			Inpatient Days	539	Newborn Days	246

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	2	21	506	1,687	21.9%	4.6	3.3
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	2	0	4	10	0.0%	0.0	2.5
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	5	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	4	143	316	21.6%	0.9	2.2
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

\*\* Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	0	0	0.0	Surgical Personnel	3	0	3.0
Physicians & Dentists	4	1	4.6	Radiological Services Personnel	9	2	10.9
Medical & Dental Residents	0	0	0.0	Sonographers	2	2	3.7
Dental Hygienists	0	0	0.0	Respiratory Therapists	9	1	9.8
Registered Nurses	77	10	83.4	Occupational Therapists	2	1	2.8
Certified Nurse Midwives	3	0	3.0	Occupational Therapy Assistants/Aides	2	0	2.0
Licensed Practical Nurses	1	0	1.0	Physical Therapists	2	2	3.6
Ancillary Nursing Personnel	8	3	9.2	Physical Therapy Assistants/Aides	3	0	3.0
Medical Assistants	8	4	10.0	Recreational Therapists	0	0	0.0
Physician Assistants	2	0	2.0	Dietitians & Nutritionists	1	0	1.0
Nurse Practitioners	5	6	6.6	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	3	0	3.0	Social Workers	1	3	3.1
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	9	2	10.5
Health Info Mgmt-Administrators/Technicians	4	0	4.0	All Other Personnel	95	17	105.6
Pharmacy Personnel	4	2	4.9				
Clinical Laboratory Personnel	8	2	9.6				
				<b>Total</b>	<b>265</b>	<b>58</b>	<b>300.3</b>

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Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
		Value	Ratio	5B Value	Ratio	2 Value	Ratio	FY 2019	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$39,579,313	48.7%	46.6%	1.04	46.1%	1.06	47.7%	1.02	47.3%	1.03
Medical Assistance	\$7,750,477	9.5%	13.8%	0.69	9.6%	0.99	11.0%	0.87	12.3%	0.78
Commercial	\$30,306,268	37.3%	34.5%	1.08	36.6%	1.02	37.9%	0.98	34.8%	1.07
All Other	\$3,657,071	4.5%	5.1%	0.88	7.7%	0.59	3.4%	1.32	5.6%	0.80
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$18,184,867	22.4%	35.0%	0.64	32.6%	0.69	26.3%	0.85	21.7%	1.03
Medical Assistance	\$5,466,565	6.7%	10.4%	0.65	7.4%	0.90	7.6%	0.88	7.7%	0.87
Commercial	\$5,351,257	6.6%	14.5%	0.45	16.1%	0.41	13.5%	0.49	5.5%	1.20
Charity Care	\$1,191,369	1.5%	1.0%	1.53	0.8%	1.93	0.7%	2.22	1.7%	0.85
Bad Debt	\$326,800	0.4%	1.2%	0.34	1.5%	0.27	1.3%	0.32	0.8%	0.51
All Other	\$1,878,627	2.3%	2.6%	0.90	5.2%	0.44	2.2%	1.05	2.1%	1.08
Total Deductions	\$32,399,485	39.9%	64.6%	0.62	63.7%	0.63	51.6%	0.77	39.5%	1.01
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue	11.7%	8.4%	1.39	23.6%	0.49	8.0%	1.47	6.2%	1.89	
Net Gains/Losses as % of Net Income	32.0%	13.8%	2.31	79.9%	0.40	14.0%	2.28	96.5%	0.33	
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$30,793,094	59.8%	43.5%	1.37	55.4%	1.08	45.5%	1.31	59.2%	1.01
Supplies & Services	\$15,213,522	29.5%	49.9%	0.59	39.7%	0.74	47.2%	0.63	29.4%	1.00
Capital Component	\$5,478,380	10.6%	6.6%	1.62	4.9%	2.19	7.3%	1.47	11.3%	0.94
<b>Fiscal Statistics</b>										
Operating Margin (%)	7.0%	7.5%	0.93	1.2%	5.85	10.9%	0.64	0.2%	33.01	
Total Hospital Net Income (%)	10.0%	8.6%	1.16	5.7%	1.75	12.4%	0.80	5.7%	1.74	
Return on Equity (%)	5.9%	4.1%	1.42	4.1%	1.44	1.2%	4.90	3.4%	1.72	
Current Ratio	3.4	3.9	0.87	18.3	0.19	2.4	1.41	3.3	1.02	
Days in Net Patient Accounts Receivable	63.6	71.5	0.89	57.6	1.11	397.6	0.16	54.3	1.17	
Average Payment Period	82.3	90.1	0.91	22.0	3.74	577.7	0.14	50.9	1.62	
Equity Financing (%)	60.8%	63.6%	0.96	85.1%	0.71	46.0%	1.32	55.8%	1.09	
Long-Term Debt to Equity Ratio	0.5	0.3	1.56	0.1	7.64	0.8	0.57	0.7	0.70	
Times Interest Earned	6.0	12.2	0.49	14.9	0.41	17.3	0.35	3.6	1.67	
Total Asset Turnover	0.6	0.5	1.20	0.7	0.83	0.1	6.02	0.6	1.02	
Average Age of Plant (Years)	7.3	14.1	0.52	9.0	0.82	60.0	0.12	5.8	1.27	
Increase (Decrease) Total Net Patient Revenue	-0.8%	-2.2%	0.38	-4.8%	0.17	-3.0%	0.28	5.3%	N/A	
Outpatient Gross Revenue (% of Total GPR)	76.4%	63.0%	1.21	78.6%	0.97	79.2%	0.96	78.3%	0.98	
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$19,182	\$17,652	1.09	\$17,756	1.08	\$16,342	1.17	\$16,890	1.14	
Inpatient Net Revenue per Day	\$5,451	\$3,704	1.47	\$3,811	1.43	\$4,448	1.23	\$4,652	1.17	
Outpatient Net Revenue per Visit	\$4,143	\$780	5.31	\$835	4.96	\$767	5.40	\$3,825	1.08	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$81,293,129	Cash & Cash Equivalents	\$25,194,271	Current Liabilities	\$10,694,191
Less Deductions	\$32,399,485	Net Patient Receivables	\$8,501,465	Long-Term Debt	\$27,539,178
Net Patient Revenue	\$48,893,644	Other Receivables	\$887,990	Other Liabilities	\$0
Plus Other Revenue	\$6,479,116			Subtotal	\$38,233,369
Total Revenue	\$55,372,760	Land, Buildings & Equipment (Net)	\$36,004,560	Unrestricted Fund Balance	\$59,207,375
Less Expenses	\$51,484,996	Other Assets	\$26,852,458	Restricted Fund Balance	\$531,418
Non-Operating Gains/Losses	\$1,826,209			Total Liabilities & Fund Balance	\$97,440,744
Net Income	\$5,713,973	Total Assets	\$97,440,744		