

113 Sauk Prairie Healthcare
 260 26th Street
 Prairie du Sac, WI 53578
 608-643-3311

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Sauk
 Analysis Area: Southern (1)
 Volume Group: 4

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 1		Volume Group 4		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	27.7%	52.4%	0.53	55.7%	0.50	40.5%	0.68	30.3%	0.91
Obstetrics	53.6%	36.2%	1.48	41.0%	0.04	24.6%	2.18	62.3%	0.86
Pediatrics	0.0%	53.2%	N/A	50.3%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	30.2%	53.9%	0.56	56.6%	0.53	42.0%	0.72	32.9%	0.92
Average Census (Patients)									
Adult Medical-Surgical	8.3	25.5	0.32	23.1	0.36	10.2	0.82	9.1	0.91
Obstetrics	1.6	4.7	0.34	4.5	0.35	1.7	0.94	1.9	0.86
Pediatrics	0.0	1.1	N/A	1.9	N/A	0.0	N/A	0.0	N/A
Total Hospital	10.9	47.4	0.23	49.2	0.22	17.9	0.61	11.8	0.92
Average Length of Stay (Days)									
Adult Medical-Surgical	2.0	4.3	0.46	4.1	0.48	3.3	0.60	2.1	0.96
Obstetrics	1.8	2.4	0.75	2.6	0.69	2.2	0.83	2.0	0.90
Pediatrics	0.0	3.5	N/A	3.9	N/A	2.4	N/A	0.0	N/A
Total Hospital	2.1	4.7	0.46	4.6	0.46	3.5	0.61	2.2	0.97
Surgical Operations									
Inpatient	1,069	1,280	0.83	1,943	0.55	482	2.22	1,180	0.91
Outpatient	3,016	4,115	0.73	7,094	0.43	1,905	1.58	3,637	0.83
Inpatient as % of All Surgeries	26.2%	23.7%	1.10	21.5%	1.22	20.2%	1.30	24.5%	1.07
Outpatient Visits									
Non-Emergency Visits	99,226	127,898	0.78	157,467	0.63	69,880	1.42	127,009	0.78
Emergency Visits	7,581	15,799	0.48	15,287	0.50	11,349	0.67	8,321	0.91
Full-Time Equivalents (FTEs)									
Administrators	23.0	20.3	1.13	20.1	1.14	14.9	1.54	26.0	0.88
Nurses, Licensed	120.2	255.1	0.47	268.4	0.45	112.6	1.07	122.0	0.98
Ancillary Nursing Personnel	26.0	42.6	0.61	43.3	0.60	19.7	1.32	25.6	1.02
All Other Personnel	334.6	501.2	0.67	633.6	0.53	239.6	1.40	334.5	1.00
Total FTEs	503.8	819.2	0.61	965.4	0.52	386.8	1.30	508.1	0.99
FTEs per 100 Patient Census (Adjusted)									
Administrators	60.6	15.7	3.87	16.1	3.76	21.9	2.77	59.0	1.03
Nurses, Licensed	316.5	197.1	1.61	214.6	1.47	165.1	1.92	277.1	1.14
Ancillary Nursing Personnel	68.6	33.0	2.08	34.6	1.98	28.9	2.37	58.1	1.18
All Other Personnel	881.2	387.2	2.28	506.6	1.74	351.3	2.51	759.5	1.16
Total FTEs	1,326.9	633.0	2.10	771.8	1.72	567.2	2.34	1,153.7	1.15

Total Hospital:
 Beds Set Up & Staffed 36
 Discharges 1,878
 Inpatient Days 3,978

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Average Beds Used 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 4
 Total Births 354
 Newborn Days 591

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	30	1,529	3,036	27.7%	8.3	2.0
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	3	328	588	53.6%	1.6	1.8
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	2	3	107	354	32.2%	1.0	3.3
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	23	0	23.0	Surgical Personnel	7	2	8.9
Physicians & Dentists	21	9	23.6	Radiological Services Personnel	14	10	19.3
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	5	5	6.4
Registered Nurses	65	65	96.6	Occupational Therapists	1	2	2.7
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	3	2	4.9	Physical Therapists	5	9	11.1
Ancillary Nursing Personnel	13	26	26.0	Physical Therapy Assistants/Aides	3	2	3.9
Medical Assistants	8	2	9.7	Recreational Therapists	0	0	0.0
Physician Assistants	8	7	10.3	Dietitians & Nutritionists	1	1	1.1
Nurse Practitioners	8	2	9.7	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	9	2	9.0	Social Workers	0	4	2.4
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	17	19	32.0
Health Info Mgmt-Administrators/Technicians	2	0	2.0	All Other Personnel	145	64	181.7
Pharmacy Personnel	7	7	10.1				
Clinical Laboratory Personnel	9	3	9.6				
				Total	374	243	503.8

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Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$92,546,589	43.4%	46.6%	0.93	41.8%	1.04	49.5%	0.88	44.7%	0.97
Medical Assistance	\$14,074,108	6.6%	13.8%	0.48	11.5%	0.57	11.6%	0.57	5.9%	1.12
Commercial	\$103,446,377	48.5%	34.5%	1.41	38.1%	1.27	34.7%	1.40	47.5%	1.02
All Other	\$3,243,383	1.5%	5.1%	0.30	8.5%	0.18	4.2%	0.36	1.9%	0.81
Deductions as % of Total Gross Patient Revenue										
Medicare	\$68,022,172	31.9%	35.0%	0.91	31.1%	1.02	36.2%	0.88	32.0%	1.00
Medical Assistance	\$10,996,880	5.2%	10.4%	0.50	8.7%	0.59	8.8%	0.58	4.3%	1.19
Commercial	\$46,173,728	21.6%	14.5%	1.49	18.1%	1.19	13.9%	1.55	20.4%	1.06
Charity Care	\$1,697,706	0.8%	1.0%	0.83	0.7%	1.19	0.9%	0.91	0.9%	0.88
Bad Debt	\$577,850	0.3%	1.2%	0.23	1.3%	0.21	1.5%	0.18	0.2%	1.09
All Other	\$1,072,860	0.5%	2.6%	0.20	4.4%	0.12	2.2%	0.23	0.6%	0.83
Total Deductions	\$128,541,196	60.3%	64.6%	0.93	64.3%	0.94	63.5%	0.95	58.5%	1.03
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		7.0%	8.4%	0.84	7.9%	0.89	7.3%	0.97	1.6%	4.28
Net Gains/Losses as % of Net Income		106.4%	13.8%	7.69	48.7%	2.18	12.9%	8.25	99.2%	1.07
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$54,695,670	59.9%	43.5%	1.37	46.6%	1.29	45.1%	1.33	57.9%	1.03
Supplies & Services	\$27,419,924	30.0%	49.9%	0.60	46.2%	0.65	46.8%	0.64	31.6%	0.95
Capital Component	\$9,250,301	10.1%	6.6%	1.54	7.3%	1.40	8.1%	1.25	10.5%	0.96
Fiscal Statistics										
Operating Margin (%)		-0.2%	7.5%	N/A	5.4%	N/A	3.1%	N/A	0.0%	N/A
Total Hospital Net Income (%)		3.3%	8.6%	0.38	9.9%	0.33	3.5%	0.93	4.2%	0.78
Return on Equity (%)		1.9%	4.1%	0.45	6.1%	0.30	2.0%	0.94	2.7%	0.69
Current Ratio		2.4	3.9	0.61	3.1	0.76	4.6	0.52	3.5	0.69
Days in Net Patient Accounts Receivable		63.2	71.5	0.88	48.3	1.31	47.2	1.34	47.8	1.32
Average Payment Period		100.2	90.1	1.11	71.6	1.40	73.5	1.36	48.8	2.05
Equity Financing (%)		49.4%	63.6%	0.78	54.8%	0.90	66.1%	0.75	51.6%	0.96
Long-Term Debt to Equity Ratio		0.7	0.3	2.34	0.3	2.53	0.2	3.42	0.8	0.93
Times Interest Earned		2.2	12.2	0.18	10.5	0.21	4.2	0.52	2.4	0.91
Total Asset Turnover		0.6	0.5	1.17	0.6	0.94	0.6	0.98	0.6	0.89
Average Age of Plant (Years)		12.1	14.1	0.86	11.5	1.05	10.5	1.14	10.6	1.14
Increase (Decrease) Total Net Patient Revenue		-7.7%	-2.2%	3.45	-1.0%	7.39	-6.0%	1.27	3.9%	N/A
Outpatient Gross Revenue (% of Total GPR)		73.8%	63.0%	1.17	60.3%	1.22	72.9%	1.01	75.0%	0.98
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$15,323		\$17,652	0.87	\$20,439	0.75	\$11,149	1.37	\$14,722	1.04
Inpatient Net Revenue per Day	\$7,891		\$3,704	2.13	\$4,396	1.79	\$3,062	2.58	\$7,231	1.09
Outpatient Net Revenue per Visit	\$528		\$780	0.68	\$707	0.75	\$705	0.75	\$467	1.13

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$213,310,457	Cash & Cash Equivalents	\$39,039,597	Current Liabilities	\$23,580,935
Less Deductions	\$128,541,196	Net Patient Receivables	\$14,631,298	Long-Term Debt	\$56,881,289
Net Patient Revenue	\$84,769,261	Other Receivables	\$0	Other Liabilities	\$3,273,796
Plus Other Revenue	\$6,399,062			Subtotal	\$83,736,020
Total Revenue	\$91,168,324	Land, Buildings & Equipment (Net)	\$70,023,266	Unrestricted Fund Balance	\$81,782,309
Less Expenses	\$91,365,895	Other Assets	\$41,824,168	Restricted Fund Balance	\$5,013,353
Non-Operating Gains/Losses	\$3,271,273			Total Liabilities & Fund Balance	\$165,518,329
Net Income	\$3,073,702	Total Assets	\$165,518,329		