

**117 Reedsburg Area Medical Center**  
 2000 North Dewey Street  
 Reedsburg, WI 53959  
 608-524-6487

Fiscal Year: 10/01 to 09/30  
 Type: GMS  
 Critical Access Hospital  
 Control: Other Not-For-Profit

County: Sauk  
 Analysis Area: Southern (1)  
 Volume Group: 4

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 1		Volume Group 4		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	34.6%	52.4%	0.66	55.7%	0.62	40.5%	0.85	26.1%	1.33
Obstetrics	66.5%	36.2%	1.84	41.0%	0.03	24.6%	2.71	26.4%	2.52
Pediatrics	0.0%	53.2%	N/A	50.3%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	38.7%	53.9%	0.72	56.6%	0.68	42.0%	0.92	23.0%	1.68
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	4.5	25.5	0.18	23.1	0.19	10.2	0.44	4.2	1.08
Obstetrics	1.3	4.7	0.28	4.5	0.29	1.7	0.78	1.3	1.01
Pediatrics	0.0	1.1	N/A	1.9	N/A	0.0	N/A	0.0	N/A
Total Hospital	6.6	47.4	0.14	49.2	0.13	17.9	0.37	5.7	1.14
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	2.8	4.3	0.66	4.1	0.68	3.3	0.86	2.5	1.12
Obstetrics	2.1	2.4	0.86	2.6	0.80	2.2	0.95	2.3	0.88
Pediatrics	0.0	3.5	N/A	3.9	N/A	2.4	N/A	0.0	N/A
Total Hospital	2.7	4.7	0.59	4.6	0.60	3.5	0.79	2.4	1.15
<b>Surgical Operations</b>									
Inpatient	138	1,280	0.11	1,943	0.07	482	0.29	164	0.84
Outpatient	1,833	4,115	0.45	7,094	0.26	1,905	0.96	1,834	1.00
Inpatient as % of All Surgeries	7.0%	23.7%	0.30	21.5%	0.33	20.2%	0.35	8.2%	0.85
<b>Outpatient Visits</b>									
Non-Emergency Visits	88,161	127,898	0.69	157,467	0.56	69,880	1.26	106,638	0.83
Emergency Visits	8,204	15,799	0.52	15,287	0.54	11,349	0.72	8,304	0.99
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	7.6	20.3	0.38	20.1	0.38	14.9	0.51	9.0	0.85
Nurses, Licensed	133.8	255.1	0.52	268.4	0.50	112.6	1.19	108.4	1.23
Ancillary Nursing Personnel	19.0	42.6	0.45	43.3	0.44	19.7	0.96	30.8	0.62
All Other Personnel	416.5	501.2	0.83	633.6	0.66	239.6	1.74	409.8	1.02
Total FTEs	576.9	819.2	0.70	965.4	0.60	386.8	1.49	558.1	1.03
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	15.1	15.7	0.97	16.1	0.94	21.9	0.69	18.7	0.81
Nurses, Licensed	265.6	197.1	1.35	214.6	1.24	165.1	1.61	225.2	1.18
Ancillary Nursing Personnel	37.7	33.0	1.15	34.6	1.09	28.9	1.30	64.0	0.59
All Other Personnel	827.1	387.2	2.14	506.6	1.63	351.3	2.35	851.3	0.97
Total FTEs	1,145.6	633.0	1.81	771.8	1.48	567.2	2.02	1,159.1	0.99

**Total Hospital:**  
 Beds Set Up & Staffed 17  
 Discharges 876  
 Inpatient Days 2,406

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**  
 Average Beds Used 1  
 Discharges 25  
 Inpatient Days 245

**Newborn Nursery:**  
 Bassinets 2  
 Total Births 237  
 Newborn Days 426

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	13	584	1,645	34.6%	4.5	2.8
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	2	237	487	66.5%	1.3	2.1
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	2	55	274	37.4%	0.7	5.0
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

\*\* Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	7	1	7.6	Surgical Personnel	7	0	7.0
Physicians & Dentists	17	2	18.5	Radiological Services Personnel	18	0	18.0
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	4	0	4.0
Registered Nurses	99	1	99.8	Occupational Therapists	2	0	2.0
Certified Nurse Midwives	3	0	3.0	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	17	0	17.0	Physical Therapists	6	0	6.0
Ancillary Nursing Personnel	19	0	19.0	Physical Therapy Assistants/Aides	3	0	3.0
Medical Assistants	16	1	16.8	Recreational Therapists	0	0	0.0
Physician Assistants	8	0	8.0	Dietitians & Nutritionists	3	0	3.0
Nurse Practitioners	9	0	9.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	5	0	5.0	Social Workers	2	0	2.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	51	1	51.8
Health Info Mgmt-Administrators/Technicians	1	0	1.0	All Other Personnel	216	29	237.8
Pharmacy Personnel	19	5	22.8				
Clinical Laboratory Personnel	14	0	14.0				
				<b>Total</b>	<b>547</b>	<b>40</b>	<b>576.9</b>

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Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$74,328,219	53.6%	46.6%	1.15	41.8%	1.28	49.5%	1.08	40.0%	1.34
Medical Assistance	\$17,385,786	12.5%	13.8%	0.91	11.5%	1.09	11.6%	1.08	14.1%	0.89
Commercial	\$43,779,307	31.6%	34.5%	0.92	38.1%	0.83	34.7%	0.91	43.1%	0.73
All Other	\$3,222,208	2.3%	5.1%	0.45	8.5%	0.27	4.2%	0.55	2.8%	0.84
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$26,911,432	19.4%	35.0%	0.55	31.1%	0.62	36.2%	0.54	22.4%	0.87
Medical Assistance	\$14,336,929	10.3%	10.4%	1.00	8.7%	1.19	8.8%	1.17	9.1%	1.14
Commercial	\$23,615,986	17.0%	14.5%	1.17	18.1%	0.94	13.9%	1.22	14.8%	1.15
Charity Care	\$2,166,343	1.6%	1.0%	1.63	0.7%	2.34	0.9%	1.79	1.0%	1.58
Bad Debt	\$1,202,328	0.9%	1.2%	0.74	1.3%	0.67	1.5%	0.59	0.7%	1.30
All Other	\$2,059,298	1.5%	2.6%	0.58	4.4%	0.34	2.2%	0.67	1.2%	1.21
Total Deductions	\$70,292,316	50.7%	64.6%	0.78	64.3%	0.79	63.5%	0.80	49.2%	1.03
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue	18.8%	8.4%	2.23	7.9%	2.39	7.3%	2.58	9.2%	2.04	
Net Gains/Losses as % of Net Income	N/A	13.8%	N/A	48.7%	N/A	12.9%	N/A	14.4%	N/A	
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$46,755,148	56.9%	43.5%	1.31	46.6%	1.22	45.1%	1.26	58.0%	0.98
Supplies & Services	\$30,219,170	36.8%	49.9%	0.74	46.2%	0.80	46.8%	0.79	37.7%	0.98
Capital Component	\$5,125,489	6.2%	6.6%	0.95	7.3%	0.86	8.1%	0.77	4.3%	1.45
<b>Fiscal Statistics</b>										
Operating Margin (%)	2.5%	7.5%	0.33	5.4%	0.47	3.1%	0.82	-3.2%	N/A	
Total Hospital Net Income (%)	2.3%	8.6%	0.26	9.9%	0.23	3.5%	0.64	-3.8%	N/A	
Return on Equity (%)	1.6%	4.1%	0.40	6.1%	0.27	2.0%	0.83	-2.7%	N/A	
Current Ratio	1.9	3.9	0.50	3.1	0.62	4.6	0.43	2.3	0.83	
Days in Net Patient Accounts Receivable	46.7	71.5	0.65	48.3	0.97	47.2	0.99	71.6	0.65	
Average Payment Period	126.3	90.1	1.40	71.6	1.76	73.5	1.72	78.7	1.61	
Equity Financing (%)	44.5%	63.6%	0.70	54.8%	0.81	66.1%	0.67	48.1%	0.93	
Long-Term Debt to Equity Ratio	0.7	0.3	2.33	0.3	2.52	0.2	3.41	0.7	0.94	
Times Interest Earned	3.5	12.2	0.28	10.5	0.33	4.2	0.83	-4.1	N/A	
Total Asset Turnover	0.7	0.5	1.55	0.6	1.25	0.6	1.31	0.7	1.03	
Average Age of Plant (Years)	10.5	14.1	0.74	11.5	0.91	10.5	1.00	15.3	0.68	
Increase (Decrease) Total Net Patient Revenue	2.8%	-2.2%	N/A	-1.0%	N/A	-6.0%	N/A	-3.4%	N/A	
Outpatient Gross Revenue (% of Total GPR)	86.8%	63.0%	1.38	60.3%	1.44	72.9%	1.19	88.1%	0.99	
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$14,396	\$17,652	0.82	\$20,439	0.70	\$11,149	1.29	\$3,089	4.66	
Inpatient Net Revenue per Day	\$4,834	\$3,704	1.31	\$4,396	1.10	\$3,062	1.58	\$1,257	3.85	
Outpatient Net Revenue per Visit	\$587	\$780	0.75	\$707	0.83	\$705	0.83	\$563	1.04	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$138,715,520	Cash & Cash Equivalents	\$14,754,897	Current Liabilities	\$27,057,513
Less Deductions	\$70,292,316	Net Patient Receivables	\$8,733,270	Long-Term Debt	\$35,590,866
Net Patient Revenue	\$68,423,204	Other Receivables	\$1,307,049	Other Liabilities	\$1,152,605
Plus Other Revenue	\$15,802,219			Subtotal	\$63,800,984
Total Revenue	\$84,225,423	Land, Buildings & Equipment (Net)	\$52,022,121	Unrestricted Fund Balance	\$51,242,833
Less Expenses	\$82,099,807	Other Assets	\$38,226,480	Restricted Fund Balance	\$640,393
Non-Operating Gains/Losses	-\$235,533			Total Liabilities & Fund Balance	\$115,043,817
Net Income	\$1,890,083	Total Assets	\$115,043,817		