

120 The Richland Hospital Inc
 333 East Second Street
 Richland Center, WI 53581
 608-647-6321

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Richland
 Analysis Area: Southern (1)
 Volume Group: 3

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 1		Volume Group 3		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	29.6%	52.4%	0.57	55.7%	0.53	32.9%	0.90	34.4%	0.86
Obstetrics	17.6%	36.2%	0.49	41.0%	0.02	19.7%	0.90	17.5%	1.01
Pediatrics	0.0%	53.2%	N/A	50.3%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	28.0%	53.9%	0.52	56.6%	0.49	33.0%	0.85	30.8%	0.91
Average Census (Patients)									
Adult Medical-Surgical	5.3	25.5	0.21	23.1	0.23	6.4	0.83	6.2	0.86
Obstetrics	0.7	4.7	0.15	4.5	0.16	0.9	0.78	0.7	1.01
Pediatrics	0.0	1.1	N/A	1.9	N/A	0.0	N/A	0.0	N/A
Total Hospital	7.0	47.4	0.15	49.2	0.14	8.6	0.81	7.7	0.91
Average Length of Stay (Days)									
Adult Medical-Surgical	3.2	4.3	0.73	4.1	0.76	3.0	1.06	3.2	0.98
Obstetrics	1.9	2.4	0.79	2.6	0.74	2.0	0.96	2.0	0.96
Pediatrics	0.0	3.5	N/A	3.9	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.1	4.7	0.66	4.6	0.67	3.2	0.96	3.1	0.99
Surgical Operations									
Inpatient	152	1,280	0.12	1,943	0.08	247	0.62	136	1.12
Outpatient	1,141	4,115	0.28	7,094	0.16	1,277	0.89	1,401	0.81
Inpatient as % of All Surgeries	11.8%	23.7%	0.50	21.5%	0.55	16.2%	0.73	8.8%	1.33
Outpatient Visits									
Non-Emergency Visits	35,711	127,898	0.28	157,467	0.23	57,441	0.62	31,375	1.14
Emergency Visits	5,530	15,799	0.35	15,287	0.36	8,355	0.66	6,037	0.92
Full-Time Equivalents (FTEs)									
Administrators	3.0	20.3	0.15	20.1	0.15	11.6	0.26	2.0	1.50
Nurses, Licensed	82.2	255.1	0.32	268.4	0.31	84.6	0.97	71.2	1.15
Ancillary Nursing Personnel	10.8	42.6	0.25	43.3	0.25	14.7	0.74	13.1	0.83
All Other Personnel	272.7	501.2	0.54	633.6	0.43	194.6	1.40	174.2	1.57
Total FTEs	368.7	819.2	0.45	965.4	0.38	305.5	1.21	260.5	1.42
FTEs per 100 Patient Census (Adjusted)									
Administrators	7.2	15.7	0.46	16.1	0.45	28.7	0.25	5.7	1.27
Nurses, Licensed	196.9	197.1	1.00	214.6	0.92	210.0	0.94	201.4	0.98
Ancillary Nursing Personnel	25.9	33.0	0.79	34.6	0.75	36.4	0.71	37.1	0.70
All Other Personnel	653.0	387.2	1.69	506.6	1.29	483.0	1.35	492.9	1.32
Total FTEs	883.0	633.0	1.40	771.8	1.14	758.1	1.16	737.1	1.20

Total Hospital:
 Beds Set Up & Staffed 25
 Discharges 840
 Inpatient Days 2,565

Contract with:
 Health Maintenance Organization (HMO) No
 Preferred Provider Organization (PPO) No

Medicare-certified Swing Beds:
 Average Beds Used 1
 Discharges 40
 Inpatient Days 348

Newborn Nursery:
 Bassinets 4
 Total Births 130
 Newborn Days 226

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	18	620	1,953	29.6%	5.3	3.2
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	4	136	258	17.6%	0.7	1.9
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	3	81	354	32.2%	1.0	4.4
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	3	0	3.0	Surgical Personnel	5	0	5.0
Physicians & Dentists	22	2	23.7	Radiological Services Personnel	13	2	13.8
Medical & Dental Residents	0	0	0.0	Sonographers	1	1	1.9
Dental Hygienists	0	0	0.0	Respiratory Therapists	3	2	4.0
Registered Nurses	46	31	67.2	Occupational Therapists	3	1	3.2
Certified Nurse Midwives	1	0	1.0	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	3	3	4.4	Physical Therapists	7	4	9.1
Ancillary Nursing Personnel	6	9	10.8	Physical Therapy Assistants/Aides	3	0	3.0
Medical Assistants	26	3	26.8	Recreational Therapists	0	0	0.0
Physician Assistants	1	3	2.1	Dietitians & Nutritionists	2	1	2.8
Nurse Practitioners	6	2	6.6	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	3	0	3.0	Social Workers	1	1	1.8
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	20	2	21.7
Health Info Mgmt-Administrators/Technicians	9	1	9.8	All Other Personnel	106	23	123.6
Pharmacy Personnel	8	3	8.4				
Clinical Laboratory Personnel	11	0	11.0				
				Total	310	94	368.7

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Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$56,217,486	49.1%	46.6%	1.05	41.8%	1.17	47.5%	1.04	53.3%	0.92
Medical Assistance	\$16,980,389	14.8%	13.8%	1.08	11.5%	1.29	12.8%	1.16	13.5%	1.10
Commercial	\$39,625,882	34.6%	34.5%	1.00	38.1%	0.91	35.0%	0.99	31.1%	1.11
All Other	\$1,604,565	1.4%	5.1%	0.27	8.5%	0.16	4.8%	0.29	2.1%	0.67
Deductions as % of Total Gross Patient Revenue										
Medicare	\$29,421,675	25.7%	35.0%	0.73	31.1%	0.83	30.4%	0.84	30.8%	0.83
Medical Assistance	\$13,229,686	11.6%	10.4%	1.11	8.7%	1.33	8.9%	1.30	10.3%	1.12
Commercial	\$14,730,379	12.9%	14.5%	0.89	18.1%	0.71	12.0%	1.07	10.0%	1.29
Charity Care	\$514,727	0.4%	1.0%	0.47	0.7%	0.67	0.9%	0.48	0.6%	0.75
Bad Debt	\$3,000,179	2.6%	1.2%	2.23	1.3%	2.02	2.0%	1.32	2.7%	0.98
All Other	\$159,474	0.1%	2.6%	0.05	4.4%	0.03	2.3%	0.06	0.3%	0.50
Total Deductions	\$61,056,120	53.4%	64.6%	0.83	64.3%	0.83	56.5%	0.94	54.6%	0.98
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	9.0%	8.4%	1.08	7.9%	1.15	10.2%	0.88	2.9%	3.14	
Net Gains/Losses as % of Net Income	44.1%	13.8%	3.19	48.7%	0.91	22.7%	1.94	88.0%	0.50	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$36,112,810	64.1%	43.5%	1.47	46.6%	1.38	51.7%	1.24	57.7%	1.11
Supplies & Services	\$16,949,586	30.1%	49.9%	0.60	46.2%	0.65	40.6%	0.74	35.8%	0.84
Capital Component	\$3,238,458	5.8%	6.6%	0.88	7.3%	0.79	7.7%	0.74	6.5%	0.88
Fiscal Statistics										
Operating Margin (%)	4.0%	7.5%	0.54	5.4%	0.76	7.4%	0.55	0.5%	7.83	
Total Hospital Net Income (%)	7.0%	8.6%	0.81	9.9%	0.71	9.3%	0.75	4.2%	1.69	
Return on Equity (%)	5.1%	4.1%	1.23	6.1%	0.82	7.6%	0.66	2.5%	2.00	
Current Ratio	3.3	3.9	0.85	3.1	1.06	4.8	0.69	5.6	0.59	
Days in Net Patient Accounts Receivable	74.6	71.5	1.04	48.3	1.54	49.1	1.52	56.5	1.32	
Average Payment Period	78.5	90.1	0.87	71.6	1.10	46.4	1.69	44.5	1.76	
Equity Financing (%)	84.3%	63.6%	1.33	54.8%	1.54	79.0%	1.07	92.9%	0.91	
Long-Term Debt to Equity Ratio	0.0	0.3	0.06	0.3	0.07	0.2	0.11	0.0	N/A	
Times Interest Earned	4,518.2	12.2	368.92	10.5	430.51	13.2	343.24	919.0	4.92	
Total Asset Turnover	0.7	0.5	1.48	0.6	1.19	0.8	0.87	0.6	1.19	
Average Age of Plant (Years)	14.2	14.1	1.01	11.5	1.23	8.8	1.61	15.8	0.90	
Increase (Decrease) Total Net Patient Revenue	31.6%	-2.2%	N/A	-1.0%	N/A	-1.2%	N/A	-0.8%	N/A	
Outpatient Gross Revenue (% of Total GPR)	83.2%	63.0%	1.32	60.3%	1.38	78.9%	1.05	78.1%	1.06	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$14,071	\$17,652	0.80	\$20,439	0.69	\$14,147	0.99	\$16,560	0.85	
Inpatient Net Revenue per Day	\$4,195	\$3,704	1.13	\$4,396	0.95	\$4,080	1.03	\$4,720	0.89	
Outpatient Net Revenue per Visit	\$1,062	\$780	1.36	\$707	1.50	\$677	1.57	\$710	1.50	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$114,428,322	Cash & Cash Equivalents	\$24,057,972	Current Liabilities	\$11,440,621
Less Deductions	\$61,056,120	Net Patient Receivables	\$10,876,351	Long-Term Debt	\$1,311,047
Net Patient Revenue	\$53,372,202	Other Receivables	\$204,473	Other Liabilities	\$414,132
Plus Other Revenue	\$5,301,800			Subtotal	\$13,165,800
Total Revenue	\$58,674,002	Land, Buildings & Equipment (Net)	\$25,626,258	Unrestricted Fund Balance	\$70,822,847
Less Expenses	\$56,300,854	Other Assets	\$23,223,593	Restricted Fund Balance	\$75,475
Non-Operating Gains/Losses	\$1,873,028			Total Liabilities & Fund Balance	\$83,988,647
Net Income	\$4,246,176	Total Assets	\$83,988,647		