

122 River Falls Area Hospital
 1629 East Division Street
 River Falls, WI 54022
 715-425-6155

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Saint Croix
 Analysis Area: West Central (5A)
 Volume Group: 3

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 5A		Volume Group 3		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	21.3%	52.4%	0.41	40.8%	0.52	32.9%	0.65	29.4%	0.72
Obstetrics	0.0%	36.2%	N/A	24.1%	N/A	19.7%	N/A	12.3%	0.00
Pediatrics	0.0%	53.2%	N/A	0.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	21.5%	53.9%	0.40	42.0%	0.51	33.0%	0.65	25.6%	0.84
Average Census (Patients)									
Adult Medical-Surgical	3.8	25.5	0.15	10.7	0.36	6.4	0.60	4.1	0.93
Obstetrics	0.0	4.7	N/A	2.0	N/A	0.9	N/A	0.5	0.00
Pediatrics	0.0	1.1	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.9	47.4	0.08	17.5	0.22	8.6	0.45	4.6	0.84
Average Length of Stay (Days)									
Adult Medical-Surgical	2.7	4.3	0.62	3.9	0.68	3.0	0.90	2.3	1.14
Obstetrics	1.6	2.4	0.68	2.2	0.74	2.0	0.82	2.0	0.81
Pediatrics	0.0	3.5	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	2.4	4.7	0.52	4.1	0.59	3.2	0.76	2.2	1.10
Surgical Operations									
Inpatient	109	1,280	0.09	403	0.27	247	0.44	189	0.58
Outpatient	727	4,115	0.18	2,235	0.33	1,277	0.57	871	0.83
Inpatient as % of All Surgeries	13.0%	23.7%	0.55	15.3%	0.85	16.2%	0.81	17.8%	0.73
Outpatient Visits									
Non-Emergency Visits	10,619	127,898	0.08	76,192	0.14	57,441	0.18	13,276	0.80
Emergency Visits	4,973	15,799	0.31	7,621	0.65	8,355	0.60	5,329	0.93
Full-Time Equivalents (FTEs)									
Administrators	19.2	20.3	0.94	12.1	1.58	11.6	1.66	12.7	1.50
Nurses, Licensed	46.7	255.1	0.18	128.5	0.36	84.6	0.55	43.9	1.06
Ancillary Nursing Personnel	2.9	42.6	0.07	19.1	0.15	14.7	0.20	3.7	0.79
All Other Personnel	87.9	501.2	0.18	251.7	0.35	194.6	0.45	90.2	0.97
Total FTEs	156.6	819.2	0.19	411.5	0.38	305.5	0.51	150.5	1.04
FTEs per 100 Patient Census (Adjusted)									
Administrators	71.8	15.7	4.59	18.7	3.84	28.7	2.51	48.7	1.48
Nurses, Licensed	175.0	197.1	0.89	197.9	0.88	210.0	0.83	167.9	1.04
Ancillary Nursing Personnel	10.9	33.0	0.33	29.5	0.37	36.4	0.30	14.0	0.78
All Other Personnel	329.5	387.2	0.85	387.8	0.85	483.0	0.68	344.4	0.96
Total FTEs	587.2	633.0	0.93	634.0	0.93	758.1	0.77	575.0	1.02

Total Hospital:
 Beds Set Up & Staffed 18
 Discharges 587
 Inpatient Days 1,418

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Average Beds Used 5
 Discharges 35
 Inpatient Days 392

Newborn Nursery:
 Bassinets 0
 Total Births 8
 Newborn Days 13

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	18	529	1,405	21.3%	3.8	2.7
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	5	0	0	0	0.0%	0.0	0.0
Obstetrics	3	0	8	13	0.0%	0.0	1.6
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	12	10	19.2	Surgical Personnel	0	6	2.2
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	0	5	3.8
Medical & Dental Residents	0	0	0.0	Sonographers	4	4	7.6
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	3	2.1
Registered Nurses	5	61	46.7	Occupational Therapists	1	1	1.5
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	5	2	10.5
Ancillary Nursing Personnel	0	9	2.9	Physical Therapy Assistants/Aides	0	1	0.5
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	1	0	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	4	10	10.8
Health Info Mgmt-Administrators/Technicians	0	1	0.6	All Other Personnel	13	29	41.0
Pharmacy Personnel	1	9	6.4				
Clinical Laboratory Personnel	0	0	0.0				
				Total	46	151	156.6

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Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$35,231,074	54.9%	46.6%	1.18	50.9%	1.08	47.5%	1.16	52.9%	1.04
Medical Assistance	\$4,294,026	6.7%	13.8%	0.49	11.8%	0.57	12.8%	0.52	8.0%	0.83
Commercial	\$23,228,112	36.2%	34.5%	1.05	33.0%	1.10	35.0%	1.04	36.1%	1.00
All Other	\$1,416,402	2.2%	5.1%	0.43	4.3%	0.51	4.8%	0.46	3.0%	0.74
Deductions as % of Total Gross Patient Revenue										
Medicare	\$15,526,490	24.2%	35.0%	0.69	34.0%	0.71	30.4%	0.80	28.3%	0.86
Medical Assistance	\$1,993,577	3.1%	10.4%	0.30	8.2%	0.38	8.9%	0.35	4.1%	0.76
Commercial	\$6,007,005	9.4%	14.5%	0.64	9.2%	1.02	12.0%	0.78	9.0%	1.04
Charity Care	\$265,513	0.4%	1.0%	0.43	0.9%	0.49	0.9%	0.44	0.6%	0.65
Bad Debt	\$1,355,326	2.1%	1.2%	1.80	1.5%	1.43	2.0%	1.07	1.9%	1.09
All Other	\$1,659,157	2.6%	2.6%	1.01	2.1%	1.23	2.3%	1.14	1.8%	1.43
Total Deductions	\$26,807,068	41.8%	64.6%	0.65	55.8%	0.75	56.5%	0.74	45.7%	0.91
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		11.6%	8.4%	1.39	5.2%	2.22	10.2%	1.14	5.7%	2.06
Net Gains/Losses as % of Net Income		N/A	13.8%	N/A	29.1%	N/A	22.7%	N/A	N/A	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$18,644,128	47.4%	43.5%	1.09	52.0%	0.91	51.7%	0.92	48.5%	0.98
Supplies & Services	\$17,182,294	43.7%	49.9%	0.88	42.8%	1.02	40.6%	1.08	43.1%	1.01
Capital Component	\$3,505,448	8.9%	6.6%	1.36	5.2%	1.71	7.7%	1.15	8.4%	1.06
Fiscal Statistics										
Operating Margin (%)		7.0%	7.5%	0.93	1.9%	3.61	7.4%	0.95	0.1%	51.00
Total Hospital Net Income (%)		6.9%	8.6%	0.80	2.7%	2.55	9.3%	0.74	0.1%	66.42
Return on Equity (%)		14.1%	4.1%	3.43	0.4%	37.38	7.6%	1.85	0.2%	74.50
Current Ratio		1.8	3.9	0.46	2.4	0.76	4.8	0.38	1.6	1.14
Days in Net Patient Accounts Receivable		61.9	71.5	0.87	254.1	0.24	49.1	1.26	58.4	1.06
Average Payment Period		42.7	90.1	0.47	354.1	0.12	46.4	0.92	46.0	0.93
Equity Financing (%)		525.4%	63.6%	8.27	48.0%	10.94	79.0%	6.65	489.7%	1.07
Long-Term Debt to Equity Ratio		0.0	0.3	0.00	0.7	0.00	0.2	0.00	0.0	1.02
Times Interest Earned		5.3	12.2	0.43	10.3	0.52	13.2	0.40	1.1	5.02
Total Asset Turnover		2.0	0.5	4.32	0.1	14.76	0.8	2.54	1.8	1.12
Average Age of Plant (Years)		10.8	14.1	0.76	51.2	0.21	8.8	1.22	10.5	1.02
Increase (Decrease) Total Net Patient Revenue		0.7%	-2.2%	N/A	-1.1%	N/A	-1.2%	N/A	-4.3%	N/A
Outpatient Gross Revenue (% of Total GPR)		85.6%	63.0%	1.36	73.1%	1.17	78.9%	1.08	82.4%	1.04
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$14,680		\$17,652	0.83	\$15,718	0.93	\$14,147	1.04	\$9,002	1.63
Inpatient Net Revenue per Day	\$5,033		\$3,704	1.36	\$3,586	1.40	\$4,080	1.23	\$3,713	1.36
Outpatient Net Revenue per Visit	\$1,883		\$780	2.41	\$840	2.24	\$677	2.78	\$1,680	1.12

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$64,169,615	Cash & Cash Equivalents	-\$59,280	Current Liabilities	\$4,275,793
Less Deductions	\$26,807,068	Net Patient Receivables	\$6,316,837	Long-Term Debt	\$40,574
Net Patient Revenue	\$37,362,547	Other Receivables	\$0	Other Liabilities	-\$92,469,468
Plus Other Revenue	\$4,926,510			Subtotal	-\$88,153,101
Total Revenue	\$42,289,057	Land, Buildings & Equipment (Net)	\$13,041,660		
Less Expenses	\$39,331,870	Other Assets	\$1,421,906	Unrestricted Fund Balance	\$108,874,224
Non-Operating Gains/Losses	-\$28,450			Restricted Fund Balance	\$0
Net Income	\$2,928,736	Total Assets	\$20,721,123	Total Liabilities & Fund Balance	\$20,721,123