

128 Spooner Health
 1280 Chandler Drive
 Spooner, WI 54801
 715-635-2111

Fiscal Year: 04/01 to 03/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Washburn
 Analysis Area: Western Lake Superior (7)
 Volume Group: 2

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 7		Volume Group 2		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	13.6%	52.4%	0.26	22.5%	0.61	17.7%	0.77	16.6%	0.82
Obstetrics	0.0%	36.2%	N/A	24.8%	N/A	19.7%	N/A	0.0%	N/A
Pediatrics	0.0%	53.2%	N/A	0.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	13.7%	53.9%	0.25	25.0%	0.55	19.6%	0.70	14.2%	0.96
Average Census (Patients)									
Adult Medical-Surgical	2.2	25.5	0.09	4.2	0.52	2.7	0.81	2.6	0.82
Obstetrics	0.0	4.7	N/A	1.1	N/A	0.6	N/A	0.0	N/A
Pediatrics	0.0	1.1	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	2.7	47.4	0.06	5.8	0.47	3.6	0.77	2.8	0.96
Average Length of Stay (Days)									
Adult Medical-Surgical	3.3	4.3	0.76	3.0	1.09	3.3	0.99	3.3	0.98
Obstetrics	0.0	2.4	N/A	2.4	N/A	2.1	N/A	0.0	N/A
Pediatrics	0.0	3.5	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.4	4.7	0.73	3.5	0.98	3.0	1.14	3.3	1.02
Surgical Operations									
Inpatient	0	1,280	N/A	122	N/A	228	N/A	0	N/A
Outpatient	338	4,115	0.08	777	0.44	1,022	0.33	290	1.17
Inpatient as % of All Surgeries	0.0%	23.7%	N/A	13.5%	N/A	18.2%	N/A	0.0%	N/A
Outpatient Visits									
Non-Emergency Visits	21,515	127,898	0.17	31,162	0.69	29,970	0.72	21,878	0.98
Emergency Visits	7,154	15,799	0.45	6,476	1.10	3,972	1.80	7,004	1.02
Full-Time Equivalents (FTEs)									
Administrators	3.0	20.3	0.15	2.4	1.24	5.2	0.58	3.0	1.00
Nurses, Licensed	32.1	255.1	0.13	68.9	0.47	42.2	0.76	33.5	0.96
Ancillary Nursing Personnel	2.6	42.6	0.06	8.9	0.29	6.8	0.38	3.3	0.78
All Other Personnel	78.8	501.2	0.16	169.3	0.47	106.2	0.74	73.8	1.07
Total FTEs	116.6	819.2	0.14	249.6	0.47	160.3	0.73	113.6	1.03
FTEs per 100 Patient Census (Adjusted)									
Administrators	13.5	15.7	0.86	6.5	2.06	30.2	0.45	13.9	0.97
Nurses, Licensed	144.3	197.1	0.73	185.7	0.78	246.1	0.59	154.6	0.93
Ancillary Nursing Personnel	11.7	33.0	0.35	24.1	0.49	39.6	0.30	15.4	0.76
All Other Personnel	354.1	387.2	0.91	456.1	0.78	618.8	0.57	340.9	1.04
Total FTEs	523.6	633.0	0.83	672.4	0.78	934.7	0.56	524.7	1.00

Total Hospital:
 Beds Set Up & Staffed 20
 Discharges 296
 Inpatient Days 1,003

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Average Beds Used 3
 Discharges 67
 Inpatient Days 795

Newborn Nursery:
 Bassinets 0
 Total Births 0
 Newborn Days 0

128 Spooner Health
Spooner, WI 54801

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 03/31/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	16	244	797	13.6%	2.2	3.3
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	4	0	10	41	0.0%	0.1	4.1
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	1	4	0	0	0.0%	0.0	0.0
Obstetrics	5	0	0	0	0.0%	0.0	0.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	27	118	0.0%	0.3	4.4
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	2	0	15	47	0.0%	0.1	3.1

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	3	0	3.0	Surgical Personnel	1	0	1.0
Physicians & Dentists	3	3	3.0	Radiological Services Personnel	7	2	8.4
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	1	0.8
Registered Nurses	22	15	31.1	Occupational Therapists	2	0	2.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	5	0	5.0
Ancillary Nursing Personnel	0	6	2.6	Physical Therapy Assistants/Aides	3	1	3.0
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	2	1.0	Social Workers	1	0	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	4	8	6.4
Health Info Mgmt-Administrators/Technicians	3	1	3.8	All Other Personnel	29	10	32.5
Pharmacy Personnel	5	1	5.0				
Clinical Laboratory Personnel	7	1	7.0				
				Total	95	51	116.6

128 Spooner Health

Spooner, WI 54801

Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$30,369,213	56.3%	46.6%	1.21	49.5%	1.14	47.7%	1.18	55.7%	1.01
Medical Assistance	\$7,757,878	14.4%	13.8%	1.05	17.2%	0.84	11.0%	1.31	14.6%	0.98
Commercial	\$13,389,263	24.8%	34.5%	0.72	27.4%	0.91	37.9%	0.66	26.6%	0.93
All Other	\$2,410,818	4.5%	5.1%	0.87	5.9%	0.76	3.4%	1.31	3.1%	1.43
Deductions as % of Total Gross Patient Revenue										
Medicare	\$15,715,985	29.1%	35.0%	0.83	26.0%	1.12	26.3%	1.11	26.8%	1.09
Medical Assistance	\$5,763,009	10.7%	10.4%	1.03	11.1%	0.96	7.6%	1.40	11.4%	0.94
Commercial	\$2,921,231	5.4%	14.5%	0.37	5.3%	1.03	13.5%	0.40	5.2%	1.05
Charity Care	\$426,963	0.8%	1.0%	0.82	1.2%	0.64	0.7%	1.20	0.7%	1.08
Bad Debt	\$1,092,839	2.0%	1.2%	1.73	1.8%	1.11	1.3%	1.60	2.0%	1.02
All Other	\$942,734	1.7%	2.6%	0.68	2.4%	0.74	2.2%	0.79	1.4%	1.21
Total Deductions	\$26,862,761	49.8%	64.6%	0.77	47.8%	1.04	51.6%	0.97	47.5%	1.05
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	0.3%		8.4%	0.04	5.0%	0.06	8.0%	0.04	0.3%	0.97
Net Gains/Losses as % of Net Income	74.0%		13.8%	5.35	5.2%	14.18	14.0%	5.27	46.2%	1.60
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$10,292,301	38.8%	43.5%	0.89	52.9%	0.73	45.5%	0.85	38.4%	1.01
Supplies & Services	\$12,578,556	47.4%	49.9%	0.95	39.9%	1.19	47.2%	1.00	47.9%	0.99
Capital Component	\$3,663,436	13.8%	6.6%	2.10	7.2%	1.91	7.3%	1.90	13.7%	1.01
Fiscal Statistics										
Operating Margin (%)		2.3%	7.5%	0.30	9.6%	0.24	10.9%	0.21	4.8%	0.47
Total Hospital Net Income (%)		8.2%	8.6%	0.95	10.1%	0.81	12.4%	0.66	8.6%	0.96
Return on Equity (%)		4.4%	4.1%	1.06	6.2%	0.71	1.2%	3.65	4.8%	0.91
Current Ratio		2.0	3.9	0.51	3.6	0.55	2.4	0.82	2.3	0.84
Days in Net Patient Accounts Receivable		45.0	71.5	0.63	47.2	0.95	397.6	0.11	44.6	1.01
Average Payment Period		69.1	90.1	0.77	92.6	0.75	577.7	0.12	54.5	1.27
Equity Financing (%)		59.2%	63.6%	0.93	72.6%	0.82	46.0%	1.29	58.2%	1.02
Long-Term Debt to Equity Ratio		0.5	0.3	1.84	0.1	3.83	0.8	0.68	0.6	0.92
Times Interest Earned		4.3	12.2	0.35	24.0	0.18	17.3	0.25	4.5	0.97
Total Asset Turnover		0.5	0.5	1.06	0.6	0.82	0.1	5.29	0.5	0.93
Average Age of Plant (Years)		3.9	14.1	0.27	9.6	0.41	60.0	0.06	3.4	1.13
Increase (Decrease) Total Net Patient Revenue		-3.6%	-2.2%	1.62	4.5%	N/A	-3.0%	1.19	15.9%	N/A
Outpatient Gross Revenue (% of Total GPR)		87.5%	63.0%	1.39	85.2%	1.03	79.2%	1.10	86.7%	1.01
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$13,518		\$17,652	0.77	\$13,212	1.02	\$16,342	0.83	\$13,507	1.00
Inpatient Net Revenue per Day	\$2,470		\$3,704	0.67	\$3,475	0.71	\$4,448	0.56	\$2,510	0.98
Outpatient Net Revenue per Visit	\$807		\$780	1.03	\$981	0.82	\$767	1.05	\$821	0.98

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$53,927,172	Cash & Cash Equivalents	\$4,765,494	Current Liabilities	\$4,522,707
Less Deductions	\$26,862,761	Net Patient Receivables	\$3,327,434	Long-Term Debt	\$17,674,201
Net Patient Revenue	\$27,064,411	Other Receivables	\$44,982	Other Liabilities	\$0
Plus Other Revenue	\$87,059			Subtotal	\$22,196,908
Total Revenue	\$27,151,468	Land, Buildings & Equipment (Net)	\$25,012,626	Unrestricted Fund Balance	\$32,240,952
Less Expenses	\$26,534,293	Other Assets	\$21,287,324	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$1,759,548			Total Liabilities & Fund Balance	\$54,437,860
Net Income	\$2,376,723	Total Assets	\$54,437,860		