

**129 St Croix Regional Medical Center**  
 235 State Street  
 St Croix Falls, WI 54024  
 715-483-3261

Fiscal Year: 07/01 to 06/30  
 Type: GMS  
 Critical Access Hospital  
 Control: Other Not-For-Profit

County: Polk  
 Analysis Area: West Central (5A)  
 Volume Group: 5

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 5A		Volume Group 5		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	45.9%	52.4%	0.88	40.8%	1.13	44.9%	1.02	53.8%	0.85
Obstetrics	37.8%	36.2%	1.04	24.1%	0.06	25.5%	1.48	39.5%	0.96
Pediatrics	0.0%	53.2%	N/A	0.0%	N/A	98.6%	N/A	0.0%	N/A
Total Hospital	42.5%	53.9%	0.79	42.0%	1.01	52.8%	0.80	48.9%	0.87
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	8.7	25.5	0.34	10.7	0.81	15.7	0.56	10.2	0.85
Obstetrics	1.5	4.7	0.32	2.0	0.77	2.3	0.66	1.6	0.96
Pediatrics	0.0	1.1	N/A	0.0	N/A	4.7	N/A	0.0	N/A
Total Hospital	10.6	47.4	0.22	17.5	0.61	36.1	0.29	12.2	0.87
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.2	4.3	0.75	3.9	0.83	3.7	0.88	2.9	1.12
Obstetrics	3.2	2.4	1.35	2.2	1.47	2.2	1.47	3.0	1.08
Pediatrics	0.0	3.5	N/A	0.0	N/A	3.6	N/A	0.0	N/A
Total Hospital	3.2	4.7	0.70	4.1	0.79	4.4	0.74	2.9	1.11
<b>Surgical Operations</b>									
Inpatient	373	1,280	0.29	403	0.92	711	0.52	532	0.70
Outpatient	1,103	4,115	0.27	2,235	0.49	2,960	0.37	1,976	0.56
Inpatient as % of All Surgeries	25.3%	23.7%	1.07	15.3%	1.65	19.4%	1.30	21.2%	1.19
<b>Outpatient Visits</b>									
Non-Emergency Visits	149,279	127,898	1.17	76,192	1.96	117,985	1.27	188,380	0.79
Emergency Visits	9,496	15,799	0.60	7,621	1.25	14,651	0.65	10,087	0.94
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	29.0	20.3	1.43	12.1	2.39	17.3	1.68	21.7	1.34
Nurses, Licensed	97.8	255.1	0.38	128.5	0.76	217.2	0.45	92.2	1.06
Ancillary Nursing Personnel	11.5	42.6	0.27	19.1	0.60	30.0	0.38	14.0	0.82
All Other Personnel	338.1	501.2	0.67	251.7	1.34	363.9	0.93	371.3	0.91
Total FTEs	476.4	819.2	0.58	411.5	1.16	628.4	0.76	499.2	0.95
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	34.6	15.7	2.21	18.7	1.85	16.4	2.11	26.3	1.31
Nurses, Licensed	116.7	197.1	0.59	197.9	0.59	206.1	0.57	111.8	1.04
Ancillary Nursing Personnel	13.8	33.0	0.42	29.5	0.47	28.5	0.48	17.0	0.81
All Other Personnel	403.2	387.2	1.04	387.8	1.04	345.3	1.17	450.5	0.90
Total FTEs	568.3	633.0	0.90	634.0	0.90	596.3	0.95	605.7	0.94

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	25	Health Maintenance Organization (HMO)	Yes	Average Beds Used	1	Bassinets	6
Discharges	1,199	Preferred Provider Organization (PPO)	Yes	Discharges	10	Total Births	240
Inpatient Days	3,885			Inpatient Days	70	Newborn Days	410

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	19	986	3,195	45.9%	8.7	3.2
Orthopedic	4	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	5	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	4	171	553	37.8%	1.5	3.2
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	1	2	42	137	18.7%	0.4	3.3
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

\*\* Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	29	0	29.0	Surgical Personnel	7	0	7.0
Physicians & Dentists	38	0	38.0	Radiological Services Personnel	20	4	24.2
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	1	0	1.0	Respiratory Therapists	2	0	2.0
Registered Nurses	65	10	75.2	Occupational Therapists	2	1	2.7
Certified Nurse Midwives	1	0	1.0	Occupational Therapy Assistants/Aides	0	1	0.6
Licensed Practical Nurses	13	2	14.3	Physical Therapists	10	1	10.6
Ancillary Nursing Personnel	7	5	11.5	Physical Therapy Assistants/Aides	0	0	0.0
Medical Assistants	24	2	26.1	Recreational Therapists	0	1	0.3
Physician Assistants	3	2	5.2	Dietitians & Nutritionists	1	0	1.0
Nurse Practitioners	7	1	7.4	Psychologists	1	0	1.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	1	0	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	38	3	41.0
Health Info Mgmt-Administrators/Technicians	12	3	14.8	All Other Personnel	100	13	113.3
Pharmacy Personnel	16	5	19.8				
Clinical Laboratory Personnel	21	8	28.6	<b>Total</b>	<b>419</b>	<b>62</b>	<b>476.4</b>

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Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
		Value	Ratio	5A Value	Ratio	5 Value	Ratio	FY 2019	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$90,755,520	50.5%	46.6%	1.08	50.9%	0.99	41.7%	1.21	50.2%	1.01
Medical Assistance	\$22,754,018	12.6%	13.8%	0.92	11.8%	1.07	18.4%	0.69	12.6%	1.00
Commercial	\$58,699,491	32.6%	34.5%	0.95	33.0%	0.99	36.0%	0.91	33.9%	0.96
All Other	\$7,674,141	4.3%	5.1%	0.83	4.3%	0.99	4.0%	1.06	3.3%	1.30
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$49,387,644	27.5%	35.0%	0.78	34.0%	0.81	30.1%	0.91	27.4%	1.00
Medical Assistance	\$12,102,599	6.7%	10.4%	0.65	8.2%	0.82	12.3%	0.55	8.1%	0.83
Commercial	\$16,145,556	9.0%	14.5%	0.62	9.2%	0.98	12.1%	0.74	9.8%	0.92
Charity Care	\$696,926	0.4%	1.0%	0.40	0.9%	0.46	0.8%	0.47	0.5%	0.81
Bad Debt	\$2,092,422	1.2%	1.2%	0.99	1.5%	0.79	1.1%	1.05	1.9%	0.62
All Other	\$3,009,316	1.7%	2.6%	0.65	2.1%	0.80	2.3%	0.71	1.1%	1.58
Total Deductions	\$83,434,463	46.4%	64.6%	0.72	55.8%	0.83	58.8%	0.79	48.7%	0.95
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue	5.0%	8.4%	0.59	5.2%	0.95	6.4%	0.78	1.6%	3.18	
Net Gains/Losses as % of Net Income	71.4%	13.8%	5.16	29.1%	2.45	N/A	N/A	68.9%	1.04	
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$54,742,845	54.9%	43.5%	1.26	52.0%	1.06	41.7%	1.32	52.5%	1.05
Supplies & Services	\$40,473,347	40.6%	49.9%	0.81	42.8%	0.95	50.0%	0.81	42.9%	0.95
Capital Component	\$4,512,682	4.5%	6.6%	0.69	5.2%	0.87	8.3%	0.54	4.6%	0.99
<b>Fiscal Statistics</b>										
Operating Margin (%)	1.8%	7.5%	0.23	1.9%	0.91	6.6%	0.27	1.5%	1.16	
Total Hospital Net Income (%)	5.9%	8.6%	0.68	2.7%	2.17	6.2%	0.95	4.7%	1.25	
Return on Equity (%)	5.8%	4.1%	1.41	0.4%	15.34	3.0%	1.93	5.8%	1.00	
Current Ratio	2.7	3.9	0.70	2.4	1.16	3.4	0.81	3.6	0.75	
Days in Net Patient Accounts Receivable	44.2	71.5	0.62	254.1	0.17	48.8	0.91	45.8	0.96	
Average Payment Period	97.2	90.1	1.08	354.1	0.27	63.5	1.53	49.4	1.97	
Equity Financing (%)	72.5%	63.6%	1.14	48.0%	1.51	75.1%	0.97	80.7%	0.90	
Long-Term Debt to Equity Ratio	0.0	0.3	0.00	0.7	0.00	0.2	0.00	0.0	0.39	
Times Interest Earned	1,174.5	12.2	95.90	10.3	113.81	7.4	159.50	265.0	4.43	
Total Asset Turnover	0.9	0.5	1.99	0.1	6.81	0.5	1.94	1.2	0.79	
Average Age of Plant (Years)	10.7	14.1	0.76	51.2	0.21	9.8	1.09	9.0	1.20	
Increase (Decrease) Total Net Patient Revenue	-7.5%	-2.2%	3.35	-1.1%	7.06	-5.0%	1.50	9.4%	N/A	
Outpatient Gross Revenue (% of Total GPR)	87.3%	63.0%	1.39	73.1%	1.19	64.9%	1.35	85.2%	1.03	
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$11,416	\$17,652	0.65	\$15,718	0.73	\$18,057	0.63	\$11,930	0.96	
Inpatient Net Revenue per Day	\$3,473	\$3,704	0.94	\$3,586	0.97	\$3,961	0.88	\$4,058	0.86	
Outpatient Net Revenue per Visit	\$533	\$780	0.68	\$840	0.63	\$669	0.80	\$451	1.18	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$179,883,170	Cash & Cash Equivalents	\$37,237,467	Current Liabilities	\$25,439,997
Less Deductions	\$83,434,463	Net Patient Receivables	\$11,642,122	Long-Term Debt	\$57,000
Net Patient Revenue	\$96,448,707	Other Receivables	\$8,356,533	Other Liabilities	\$4,199,027
Plus Other Revenue	\$5,066,902			Subtotal	\$29,696,024
Total Revenue	\$101,515,609	Land, Buildings & Equipment (Net)	\$30,026,575	Unrestricted Fund Balance	\$78,131,981
Less Expenses	\$99,728,874	Other Assets	\$20,565,308	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$4,465,616			Total Liabilities & Fund Balance	\$107,828,005
Net Income	\$6,252,351	Total Assets	\$107,828,005		