

132 Stoughton Hospital Association
 900 Ridge Street
 Stoughton, WI 53589
 608-873-6611

Fiscal Year: 10/01 to 09/30
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Dane
 Analysis Area: Southern (1)
 Volume Group: 2

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 1		Volume Group 2		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	34.5%	52.4%	0.66	55.7%	0.62	17.7%	1.95	30.1%	1.15
Obstetrics	0.0%	36.2%	N/A	41.0%	N/A	19.7%	N/A	0.0%	N/A
Pediatrics	0.0%	53.2%	N/A	50.3%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	41.0%	53.9%	0.76	56.6%	0.72	19.6%	2.10	40.9%	1.00
Average Census (Patients)									
Adult Medical-Surgical	6.2	25.5	0.24	23.1	0.27	2.7	2.31	5.4	1.15
Obstetrics	0.0	4.7	N/A	4.5	N/A	0.6	N/A	0.0	N/A
Pediatrics	0.0	1.1	N/A	1.9	N/A	0.0	N/A	0.0	N/A
Total Hospital	11.1	47.4	0.23	49.2	0.23	3.6	3.10	13.1	0.85
Average Length of Stay (Days)									
Adult Medical-Surgical	3.4	4.3	0.79	4.1	0.83	3.3	1.03	2.9	1.19
Obstetrics	0.0	2.4	N/A	2.6	N/A	2.1	N/A	0.0	N/A
Pediatrics	0.0	3.5	N/A	3.9	N/A	0.0	N/A	0.0	N/A
Total Hospital	5.3	4.7	1.14	4.6	1.16	3.0	1.78	5.6	0.95
Surgical Operations									
Inpatient	215	1,280	0.17	1,943	0.11	228	0.94	240	0.90
Outpatient	757	4,115	0.18	7,094	0.11	1,022	0.74	841	0.90
Inpatient as % of All Surgeries	22.1%	23.7%	0.93	21.5%	1.03	18.2%	1.21	22.2%	1.00
Outpatient Visits									
Non-Emergency Visits	48,982	127,898	0.38	157,467	0.31	29,970	1.63	56,789	0.86
Emergency Visits	4,891	15,799	0.31	15,287	0.32	3,972	1.23	4,969	0.98
Full-Time Equivalents (FTEs)									
Administrators	19.0	20.3	0.94	20.1	0.94	5.2	3.67	22.7	0.84
Nurses, Licensed	56.5	255.1	0.22	268.4	0.21	42.2	1.34	60.3	0.94
Ancillary Nursing Personnel	11.1	42.6	0.26	43.3	0.26	6.8	1.64	12.3	0.91
All Other Personnel	151.0	501.2	0.30	633.6	0.24	106.2	1.42	216.0	0.70
Total FTEs	237.5	819.2	0.29	965.4	0.25	160.3	1.48	311.3	0.76
FTEs per 100 Patient Census (Adjusted)									
Administrators	37.8	15.7	2.42	16.1	2.35	30.2	1.25	40.5	0.93
Nurses, Licensed	112.5	197.1	0.57	214.6	0.52	246.1	0.46	107.6	1.04
Ancillary Nursing Personnel	22.1	33.0	0.67	34.6	0.64	39.6	0.56	21.9	1.01
All Other Personnel	300.6	387.2	0.78	506.6	0.59	618.8	0.49	385.5	0.78
Total FTEs	473.0	633.0	0.75	771.8	0.61	934.7	0.51	555.5	0.85

Total Hospital:
 Beds Set Up & Staffed 27
 Discharges 765
 Inpatient Days 4,056

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Average Beds Used 1
 Discharges 24
 Inpatient Days 224

Newborn Nursery:
 Bassinets 0
 Total Births 0
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	18	667	2,274	34.5%	6.2	3.4
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	5	0	0	0	0.0%	0.0	0.0
Psychiatric	1	5	107	1,714	93.7%	4.7	16.0
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	4	37	68	4.6%	0.2	1.8
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	19	0	19.0	Surgical Personnel	1	5	4.3
Physicians & Dentists	2	0	2.0	Radiological Services Personnel	4	15	13.3
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	4	2.8
Registered Nurses	22	56	52.0	Occupational Therapists	1	4	2.8
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	1	0.9	Physical Therapists	6	13	12.2
Ancillary Nursing Personnel	5	15	11.1	Physical Therapy Assistants/Aides	1	2	2.2
Medical Assistants	1	1	1.0	Recreational Therapists	1	0	1.0
Physician Assistants	2	0	2.0	Dietitians & Nutritionists	0	4	1.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	3	3	3.6	Social Workers	1	2	1.8
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	14	21	24.9
Health Info Mgmt-Administrators/Technicians	5	4	6.8	All Other Personnel	41	50	62.5
Pharmacy Personnel	4	0	4.0				
Clinical Laboratory Personnel	2	7	6.5				
				Total	135	207	237.5

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Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
		Value	Ratio	Value ¹	Ratio	Value ²	Ratio	FY 2019	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$54,728,564	52.3%	46.6%	1.12	41.8%	1.25	47.7%	1.10	54.4%	0.96
Medical Assistance	\$9,495,092	9.1%	13.8%	0.66	11.5%	0.79	11.0%	0.82	7.8%	1.16
Commercial	\$38,105,550	36.4%	34.5%	1.06	38.1%	0.95	37.9%	0.96	35.3%	1.03
All Other	\$2,383,950	2.3%	5.1%	0.44	8.5%	0.27	3.4%	0.67	2.5%	0.91
Deductions as % of Total Gross Patient Revenue										
Medicare	\$35,433,890	33.8%	35.0%	0.97	31.1%	1.09	26.3%	1.29	35.3%	0.96
Medical Assistance	\$7,982,237	7.6%	10.4%	0.73	8.7%	0.88	7.6%	1.00	6.4%	1.19
Commercial	\$15,918,352	15.2%	14.5%	1.05	18.1%	0.84	13.5%	1.13	15.2%	1.00
Charity Care	\$461,811	0.4%	1.0%	0.46	0.7%	0.66	0.7%	0.67	0.4%	1.08
Bad Debt	\$1,630,000	1.6%	1.2%	1.33	1.3%	1.20	1.3%	1.23	1.4%	1.08
All Other	\$1,351,121	1.3%	2.6%	0.50	4.4%	0.30	2.2%	0.58	1.1%	1.13
Total Deductions	\$62,777,411	60.0%	64.6%	0.93	64.3%	0.93	51.6%	1.16	59.9%	1.00
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		4.5%	8.4%	0.53	7.9%	0.57	8.0%	0.56	4.2%	1.06
Net Gains/Losses as % of Net Income		38.5%	13.8%	2.79	48.7%	0.79	14.0%	2.75	20.0%	1.93
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$21,811,496	50.9%	43.5%	1.17	46.6%	1.09	45.5%	1.12	53.3%	0.95
Supplies & Services	\$16,575,254	38.6%	49.9%	0.77	46.2%	0.84	47.2%	0.82	37.3%	1.04
Capital Component	\$4,500,520	10.5%	6.6%	1.60	7.3%	1.45	7.3%	1.45	9.4%	1.11
Fiscal Statistics										
Operating Margin (%)		2.3%	7.5%	0.30	5.4%	0.43	10.9%	0.21	5.0%	0.46
Total Hospital Net Income (%)		3.7%	8.6%	0.43	9.9%	0.37	12.4%	0.30	6.2%	0.59
Return on Equity (%)		1.9%	4.1%	0.47	6.1%	0.32	1.2%	1.63	4.4%	0.45
Current Ratio		3.2	3.9	0.81	3.1	1.01	2.4	1.31	6.2	0.51
Days in Net Patient Accounts Receivable		40.3	71.5	0.56	48.3	0.83	397.6	0.10	53.1	0.76
Average Payment Period		109.1	90.1	1.21	71.6	1.52	577.7	0.19	41.3	2.64
Equity Financing (%)		61.7%	63.6%	0.97	54.8%	1.13	46.0%	1.34	72.7%	0.85
Long-Term Debt to Equity Ratio		0.3	0.3	0.99	0.3	1.07	0.8	0.36	0.3	1.09
Times Interest Earned		4.0	12.2	0.33	10.5	0.38	17.3	0.23	7.3	0.55
Total Asset Turnover		0.5	0.5	1.10	0.6	0.89	0.1	5.52	0.7	0.75
Average Age of Plant (Years)		10.5	14.1	0.74	11.5	0.91	60.0	0.17	10.6	0.99
Increase (Decrease) Total Net Patient Revenue		-8.2%	-2.2%	3.68	-1.0%	7.87	-3.0%	2.70	-2.1%	3.82
Outpatient Gross Revenue (% of Total GPR)		77.6%	63.0%	1.23	60.3%	1.29	79.2%	0.98	75.9%	1.02
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$14,297	\$17,652	0.81	\$20,439	0.70	\$16,342	0.87	\$13,338	1.07
Inpatient Net Revenue per Day		\$2,604	\$3,704	0.70	\$4,396	0.59	\$4,448	0.59	\$2,214	1.18
Outpatient Net Revenue per Visit		\$598	\$780	0.77	\$707	0.85	\$767	0.78	\$571	1.05

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$104,713,156	Cash & Cash Equivalents	\$31,235,503	Current Liabilities	\$11,817,491
Less Deductions	\$62,777,411	Net Patient Receivables	\$4,615,252	Long-Term Debt	\$15,365,425
Net Patient Revenue	\$41,935,745	Other Receivables	\$224,633	Other Liabilities	\$5,139,968
Plus Other Revenue	\$1,958,566			Subtotal	\$32,322,884
Total Revenue	\$43,894,311	Land, Buildings & Equipment (Net)	\$28,785,440	Unrestricted Fund Balance	\$52,000,742
Less Expenses	\$42,887,270	Other Assets	\$19,462,798	Restricted Fund Balance	\$1,456,515
Non-Operating Gains/Losses	\$631,492			Total Liabilities & Fund Balance	\$84,323,626
Net Income	\$1,638,533	Total Assets	\$84,323,626		