

134 St Mary's Hospital of Superior
 3500 Tower Avenue
 Superior, WI 54880
 715-392-8281

Fiscal Year: 07/01 to 06/30
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Douglas
 Analysis Area: Western Lake Superior (7)
 Volume Group: 5

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 7		Volume Group 5		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	13.5%	52.4%	0.26	22.5%	0.60	44.9%	0.30	18.7%	0.72
Obstetrics	0.0%	36.2%	N/A	24.8%	N/A	25.5%	N/A	0.0%	N/A
Pediatrics	0.0%	53.2%	N/A	0.0%	N/A	98.6%	N/A	0.0%	N/A
Total Hospital	13.5%	53.9%	0.25	25.0%	0.54	52.8%	0.25	18.7%	0.72
Average Census (Patients)									
Adult Medical-Surgical	3.4	25.5	0.13	4.2	0.80	15.7	0.21	4.7	0.72
Obstetrics	0.0	4.7	N/A	1.1	N/A	2.3	N/A	0.0	N/A
Pediatrics	0.0	1.1	N/A	0.0	N/A	4.7	N/A	0.0	N/A
Total Hospital	3.4	47.4	0.07	5.8	0.58	36.1	0.09	4.7	0.72
Average Length of Stay (Days)									
Adult Medical-Surgical	2.7	4.3	0.64	3.0	0.91	3.7	0.74	3.0	0.92
Obstetrics	0.0	2.4	N/A	2.4	N/A	2.2	N/A	0.0	N/A
Pediatrics	0.0	3.5	N/A	0.0	N/A	3.6	N/A	0.0	N/A
Total Hospital	2.7	4.7	0.59	3.5	0.79	4.4	0.62	3.0	0.92
Surgical Operations									
Inpatient	3	1,280	0.00	122	0.02	711	0.00	1	3.00
Outpatient	1,794	4,115	0.44	777	2.31	2,960	0.61	1,672	1.07
Inpatient as % of All Surgeries	0.2%	23.7%	0.01	13.5%	0.01	19.4%	0.01	0.1%	2.79
Outpatient Visits									
Non-Emergency Visits	38,309	127,898	0.30	31,162	1.23	117,985	0.32	42,355	0.90
Emergency Visits	12,621	15,799	0.80	6,476	1.95	14,651	0.86	13,316	0.95
Full-Time Equivalents (FTEs)									
Administrators	1.0	20.3	0.05	2.4	0.41	17.3	0.06	1.0	1.00
Nurses, Licensed	153.1	255.1	0.60	68.9	2.22	217.2	0.70	141.8	1.08
Ancillary Nursing Personnel	15.8	42.6	0.37	8.9	1.77	30.0	0.53	10.0	1.59
All Other Personnel	256.5	501.2	0.51	169.3	1.52	363.9	0.70	237.8	1.08
Total FTEs	426.3	819.2	0.52	249.6	1.71	628.4	0.68	390.6	1.09
FTEs per 100 Patient Census (Adjusted)									
Administrators	1.2	15.7	0.08	6.5	0.19	16.4	0.07	1.1	1.12
Nurses, Licensed	187.6	197.1	0.95	185.7	1.01	206.1	0.91	155.8	1.20
Ancillary Nursing Personnel	19.3	33.0	0.59	24.1	0.80	28.5	0.68	10.9	1.77
All Other Personnel	314.5	387.2	0.81	456.1	0.69	345.3	0.91	261.2	1.20
Total FTEs	522.6	633.0	0.83	672.4	0.78	596.3	0.88	428.9	1.22

Total Hospital:
 Beds Set Up & Staffed 25
 Discharges 451
 Inpatient Days 1,231

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Average Beds Used 5
 Discharges 42
 Inpatient Days 475

Newborn Nursery:
 Bassinets 0
 Total Births 0
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	25	451	1,231	13.5%	3.4	2.7
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	3	0	0	0	0.0%	0.0	0.0
Obstetrics	3	0	0	0	0.0%	0.0	0.0
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	3	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	1	0	1.0	Surgical Personnel	2	1	3.7
Physicians & Dentists	21	21	36.2	Radiological Services Personnel	5	11	19.4
Medical & Dental Residents	0	0	0.0	Sonographers	1	0	1.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	2	3.1
Registered Nurses	12	71	78.7	Occupational Therapists	0	3	2.4
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	24	33	51.2	Physical Therapists	5	6	9.6
Ancillary Nursing Personnel	2	11	15.8	Physical Therapy Assistants/Aides	0	0	0.0
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	8	1	9.6	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	10	9	23.2	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	25	17	41.0
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	42	43	91.2
Pharmacy Personnel	16	8	23.1	Total	184	246	426.3
Clinical Laboratory Personnel	10	9	16.3				

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Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$64,588,782	46.2%	46.6%	0.99	49.5%	0.93	41.7%	1.11	46.4%	1.00
Medical Assistance	\$23,359,597	16.7%	13.8%	1.21	17.2%	0.97	18.4%	0.91	17.2%	0.97
Commercial	\$47,090,147	33.6%	34.5%	0.98	27.4%	1.23	36.0%	0.94	33.2%	1.01
All Other	\$4,907,738	3.5%	5.1%	0.68	5.9%	0.60	4.0%	0.87	3.2%	1.08
Deductions as % of Total Gross Patient Revenue										
Medicare	\$35,220,689	25.2%	35.0%	0.72	26.0%	0.97	30.1%	0.84	24.8%	1.02
Medical Assistance	\$16,358,031	11.7%	10.4%	1.13	11.1%	1.05	12.3%	0.95	13.0%	0.90
Commercial	\$12,899,131	9.2%	14.5%	0.63	5.3%	1.75	12.1%	0.76	9.4%	0.98
Charity Care	\$4,703,228	3.4%	1.0%	3.50	1.2%	2.72	0.8%	4.10	2.3%	1.45
Bad Debt	\$929,902	0.7%	1.2%	0.57	1.8%	0.36	1.1%	0.60	2.0%	0.33
All Other	\$1,165,296	0.8%	2.6%	0.33	2.4%	0.35	2.3%	0.36	0.5%	1.54
Total Deductions	\$71,276,277	50.9%	64.6%	0.79	47.8%	1.07	58.8%	0.87	52.1%	0.98
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	9.8%	8.4%	1.17	5.0%	1.97	6.4%	1.54	2.9%	3.35	
Net Gains/Losses as % of Net Income	N/A	13.8%	N/A	5.2%	N/A	N/A	N/A	17.8%	N/A	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$37,543,704	59.9%	43.5%	1.37	52.9%	1.13	41.7%	1.44	61.1%	0.98
Supplies & Services	\$22,478,932	35.8%	49.9%	0.72	39.9%	0.90	50.0%	0.72	34.5%	1.04
Capital Component	\$2,692,705	4.3%	6.6%	0.65	7.2%	0.59	8.3%	0.52	4.3%	0.99
Fiscal Statistics										
Operating Margin (%)	17.7%	7.5%	2.34	9.6%	1.83	6.6%	2.68	13.1%	1.34	
Total Hospital Net Income (%)	17.3%	8.6%	2.00	10.1%	1.71	6.2%	2.77	15.5%	1.11	
Return on Equity (%)	9.9%	4.1%	2.39	6.2%	1.60	3.0%	3.28	10.0%	0.98	
Current Ratio	5.3	3.9	1.38	3.6	1.48	3.4	1.58	14.2	0.38	
Days in Net Patient Accounts Receivable	35.2	71.5	0.49	47.2	0.75	48.8	0.72	41.8	0.84	
Average Payment Period	70.6	90.1	0.78	92.6	0.76	63.5	1.11	17.3	4.07	
Equity Financing (%)	90.6%	63.6%	1.42	72.6%	1.25	75.1%	1.21	97.1%	0.93	
Long-Term Debt to Equity Ratio	0.0	0.3	0.00	0.1	0.00	0.2	0.00	0.0	0.27	
Times Interest Earned	5,349.9	12.2	436.83	24.0	222.99	7.4	726.52	3,510.4	1.52	
Total Asset Turnover	0.6	0.5	1.22	0.6	0.94	0.5	1.18	0.6	0.91	
Average Age of Plant (Years)	11.3	14.1	0.80	9.6	1.18	9.8	1.15	10.6	1.06	
Increase (Decrease) Total Net Patient Revenue	1.6%	-2.2%	N/A	4.5%	0.36	-5.0%	N/A	10.7%	0.15	
Outpatient Gross Revenue (% of Total GPR)	95.6%	63.0%	1.52	85.2%	1.12	64.9%	1.47	94.8%	1.01	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$10,416	\$17,652	0.59	\$13,212	0.79	\$18,057	0.58	\$11,133	0.94	
Inpatient Net Revenue per Day	\$2,277	\$3,704	0.61	\$3,475	0.66	\$3,961	0.57	\$2,655	0.86	
Outpatient Net Revenue per Visit	\$1,263	\$780	1.62	\$981	1.29	\$669	1.89	\$1,137	1.11	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$139,946,264	Cash & Cash Equivalents	\$51,164,819	Current Liabilities	\$11,684,417
Less Deductions	\$71,276,277	Net Patient Receivables	\$6,613,416	Long-Term Debt	\$12,284
Net Patient Revenue	\$68,669,987	Other Receivables	\$4,104,146	Other Liabilities	\$819,756
Plus Other Revenue	\$7,490,314			Subtotal	\$12,516,457
Total Revenue	\$76,160,301	Land, Buildings & Equipment (Net)	\$20,906,551	Unrestricted Fund Balance	\$120,167,283
Less Expenses	\$62,715,342	Other Assets	\$49,894,808	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$356,281	Total Assets	\$132,683,740	Total Liabilities & Fund Balance	\$132,683,740
Net Income	\$13,088,678				