

135 Tomah Health
 321 Butts Avenue
 Tomah, WI 54660
 608-372-2181

Fiscal Year: 10/01 to 09/30
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Monroe
 Analysis Area: Southwestern (5B)
 Volume Group: 3

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 5B		Volume Group 3		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	40.3%	52.4%	0.77	37.7%	1.07	32.9%	1.23	39.2%	1.03
Obstetrics	32.3%	36.2%	0.89	46.9%	0.03	19.7%	1.64	31.2%	1.04
Pediatrics	0.0%	53.2%	N/A	29.6%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	38.3%	53.9%	0.71	42.5%	0.90	33.0%	1.16	37.2%	1.03
Average Census (Patients)									
Adult Medical-Surgical	6.0	25.5	0.24	16.4	0.37	6.4	0.94	5.9	1.03
Obstetrics	1.6	4.7	0.34	4.3	0.38	0.9	1.79	1.6	1.04
Pediatrics	0.0	1.1	N/A	0.7	N/A	0.0	N/A	0.0	N/A
Total Hospital	7.7	47.4	0.16	27.5	0.28	8.6	0.89	7.4	1.03
Average Length of Stay (Days)									
Adult Medical-Surgical	3.1	4.3	0.73	4.0	0.78	3.0	1.06	3.2	0.99
Obstetrics	2.3	2.4	0.94	3.2	0.71	2.0	1.15	2.3	0.99
Pediatrics	0.0	3.5	N/A	2.9	N/A	0.0	N/A	0.0	N/A
Total Hospital	2.9	4.7	0.62	4.9	0.59	3.2	0.91	2.9	0.99
Surgical Operations									
Inpatient	254	1,280	0.20	733	0.35	247	1.03	146	1.74
Outpatient	776	4,115	0.19	2,362	0.33	1,277	0.61	1,015	0.76
Inpatient as % of All Surgeries	24.7%	23.7%	1.04	23.7%	1.04	16.2%	1.52	12.6%	1.96
Outpatient Visits									
Non-Emergency Visits	24,603	127,898	0.19	116,152	0.21	57,441	0.43	24,787	0.99
Emergency Visits	17,358	15,799	1.10	11,771	1.47	8,355	2.08	17,799	0.98
Full-Time Equivalents (FTEs)									
Administrators	0.0	20.3	N/A	15.2	N/A	11.6	N/A	0.0	N/A
Nurses, Licensed	150.4	255.1	0.59	154.7	0.97	84.6	1.78	124.8	1.21
Ancillary Nursing Personnel	35.4	42.6	0.83	21.1	1.68	14.7	2.42	21.8	1.63
All Other Personnel	257.9	501.2	0.51	402.4	0.64	194.6	1.32	254.4	1.01
Total FTEs	443.8	819.2	0.54	593.5	0.75	305.5	1.45	401.1	1.11
FTEs per 100 Patient Census (Adjusted)									
Administrators	0.0	15.7	N/A	13.5	N/A	28.7	N/A	0.0	N/A
Nurses, Licensed	381.2	197.1	1.93	138.1	2.76	210.0	1.81	322.8	1.18
Ancillary Nursing Personnel	89.8	33.0	2.73	18.9	4.76	36.4	2.47	56.4	1.59
All Other Personnel	653.3	387.2	1.69	359.4	1.82	483.0	1.35	658.0	0.99
Total FTEs	1,124.3	633.0	1.78	529.9	2.12	758.1	1.48	1,037.2	1.08

Total Hospital:
 Beds Set Up & Staffed 20
 Discharges 970
 Inpatient Days 2,804

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Average Beds Used 5
 Discharges 24
 Inpatient Days 206

Newborn Nursery:
 Bassinets 5
 Total Births 260
 Newborn Days 467

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	15	708	2,212	40.3%	6.0	3.1
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	5	262	592	32.3%	1.6	2.3
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	0	0	0.0	Surgical Personnel	5	3	8.6
Physicians & Dentists	2	0	2.0	Radiological Services Personnel	3	12	18.1
Medical & Dental Residents	0	0	0.0	Sonographers	0	3	4.2
Dental Hygienists	0	0	0.0	Respiratory Therapists	7	0	7.0
Registered Nurses	48	58	124.2	Occupational Therapists	2	1	3.8
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	4	4	8.9	Physical Therapists	8	3	12.9
Ancillary Nursing Personnel	10	28	35.4	Physical Therapy Assistants/Aides	1	1	2.3
Medical Assistants	0	3	3.9	Recreational Therapists	0	0	0.0
Physician Assistants	0	1	0.2	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	5	11	15.3	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	2	0	2.0	Social Workers	3	2	6.6
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	24	9	33.7
Health Info Mgmt-Administrators/Technicians	7	1	8.8	All Other Personnel	75	36	120.7
Pharmacy Personnel	5	2	8.3				
Clinical Laboratory Personnel	12	3	15.8				
				Total	224	181	443.8

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
Selected Financial Statistics			FY 2020	Value	Ratio	5B Value	Ratio	3 Value	Ratio	FY 2019	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$48,279,359	40.1%	46.6%	0.86	46.1%	0.87	47.5%	0.85	38.1%	1.05	
Medical Assistance	\$17,430,877	14.5%	13.8%	1.05	9.6%	1.51	12.8%	1.13	14.3%	1.01	
Commercial	\$47,927,067	39.8%	34.5%	1.16	36.6%	1.09	35.0%	1.14	36.2%	1.10	
All Other	\$6,643,004	5.5%	5.1%	1.08	7.7%	0.72	4.8%	1.16	11.4%	0.49	
Deductions as % of Total Gross Patient Revenue											
Medicare	\$27,110,034	22.5%	35.0%	0.64	32.6%	0.69	30.4%	0.74	20.8%	1.09	
Medical Assistance	\$10,578,086	8.8%	10.4%	0.85	7.4%	1.18	8.9%	0.99	8.6%	1.03	
Commercial	\$11,772,153	9.8%	14.5%	0.67	16.1%	0.61	12.0%	0.81	7.6%	1.29	
Charity Care	\$677,978	0.6%	1.0%	0.59	0.8%	0.74	0.9%	0.60	0.7%	0.77	
Bad Debt	\$2,551,423	2.1%	1.2%	1.81	1.5%	1.40	2.0%	1.07	3.1%	0.69	
All Other	\$4,538,749	3.8%	2.6%	1.48	5.2%	0.72	2.3%	1.66	5.5%	0.68	
Total Deductions	\$57,228,423	47.6%	64.6%	0.74	63.7%	0.75	56.5%	0.84	46.2%	1.03	
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue		1.9%	8.4%	0.22	23.6%	0.08	10.2%	0.18	0.5%	3.83	
Net Gains/Losses as % of Net Income		N/A	13.8%	N/A	79.9%	N/A	22.7%	N/A	119.7%	N/A	
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$32,373,211	48.7%	43.5%	1.12	55.4%	0.88	51.7%	0.94	52.5%	0.93	
Supplies & Services	\$26,340,324	39.6%	49.9%	0.79	39.7%	1.00	40.6%	0.97	39.3%	1.01	
Capital Component	\$7,825,870	11.8%	6.6%	1.79	4.9%	2.42	7.7%	1.52	8.1%	1.45	
Fiscal Statistics											
Operating Margin (%)		-3.6%	7.5%	N/A	1.2%	N/A	7.4%	N/A	-0.7%	5.20	
Total Hospital Net Income (%)		-1.2%	8.6%	N/A	5.7%	N/A	9.3%	N/A	3.4%	N/A	
Return on Equity (%)		-0.7%	4.1%	N/A	4.1%	N/A	7.6%	N/A	1.8%	N/A	
Current Ratio		3.0	3.9	0.78	18.3	0.17	4.8	0.64	2.6	1.16	
Days in Net Patient Accounts Receivable		52.0	71.5	0.73	57.6	0.90	49.1	1.06	56.6	0.92	
Average Payment Period		58.4	90.1	0.65	22.0	2.65	46.4	1.26	41.9	1.40	
Equity Financing (%)		51.5%	63.6%	0.81	85.1%	0.61	79.0%	0.65	54.4%	0.95	
Long-Term Debt to Equity Ratio		0.8	0.3	2.62	0.1	12.82	0.2	4.65	0.7	1.06	
Times Interest Earned		0.4	12.2	0.03	14.9	0.02	13.2	0.03	11.6	0.03	
Total Asset Turnover		0.5	0.5	1.16	0.7	0.80	0.8	0.68	0.5	1.06	
Average Age of Plant (Years)		1.8	14.1	0.13	9.0	0.20	8.8	0.20	8.1	0.22	
Increase (Decrease) Total Net Patient Revenue		9.3%	-2.2%	N/A	-4.8%	N/A	-1.2%	N/A	3.9%	2.39	
Outpatient Gross Revenue (% of Total GPR)		80.6%	63.0%	1.28	78.6%	1.03	78.9%	1.02	81.0%	1.00	
Net Revenue Statistics											
Inpatient Net Revenue per Discharge		\$14,979	\$17,652	0.85	\$17,756	0.84	\$14,147	1.06	\$13,329	1.12	
Inpatient Net Revenue per Day		\$4,948	\$3,704	1.34	\$3,811	1.30	\$4,080	1.21	\$4,387	1.13	
Outpatient Net Revenue per Visit		\$1,209	\$780	1.55	\$835	1.45	\$677	1.79	\$1,132	1.07	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$120,280,307	Cash & Cash Equivalents	\$17,852,000	Current Liabilities	\$9,667,462
Less Deductions	\$57,228,423	Net Patient Receivables	\$8,963,810	Long-Term Debt	\$47,237,066
Net Patient Revenue	\$63,051,884	Other Receivables	\$519,000	Other Liabilities	\$0
Plus Other Revenue	\$1,193,742			Subtotal	\$56,904,528
Total Revenue	\$64,245,626	Land, Buildings & Equipment (Net)	\$66,675,488	Unrestricted Fund Balance	\$60,520,307
Less Expenses	\$66,539,405	Other Assets	\$23,414,537	Restricted Fund Balance	\$1,935,864
Non-Operating Gains/Losses	\$1,474,319			Total Liabilities & Fund Balance	\$117,424,835
Net Income	-\$819,460	Total Assets	\$117,424,835		