

137 Aurora Medical Center of Manitowoc County
 5000 Memorial Drive
 Two Rivers, WI 54241
 920-794-5000

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Manitowoc
 Analysis Area: Northeastern (4)
 Volume Group: 5

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 4		Volume Group 5		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	17.8%	52.4%	0.34	50.1%	0.36	44.9%	0.40	17.1%	1.05
Obstetrics	32.0%	36.2%	0.88	30.3%	0.06	25.5%	1.26	36.5%	0.88
Pediatrics	0.0%	53.2%	N/A	19.9%	N/A	98.6%	N/A	0.0%	N/A
Total Hospital	26.9%	53.9%	0.50	46.7%	0.58	52.8%	0.51	25.0%	1.08
Average Census (Patients)									
Adult Medical-Surgical	6.8	25.5	0.27	23.5	0.29	15.7	0.43	6.5	1.05
Obstetrics	1.9	4.7	0.41	3.8	0.50	2.3	0.84	2.2	0.88
Pediatrics	0.0	1.1	N/A	0.5	N/A	4.7	N/A	0.0	N/A
Total Hospital	16.7	47.4	0.35	41.3	0.40	36.1	0.46	15.5	1.08
Average Length of Stay (Days)									
Adult Medical-Surgical	3.1	4.3	0.73	4.0	0.78	3.7	0.85	2.8	1.12
Obstetrics	1.8	2.4	0.74	2.2	0.79	2.2	0.80	1.9	0.91
Pediatrics	0.0	3.5	N/A	3.0	N/A	3.6	N/A	0.0	N/A
Total Hospital	2.8	4.7	0.59	4.1	0.68	4.4	0.62	2.5	1.09
Surgical Operations									
Inpatient	492	1,280	0.38	912	0.54	711	0.69	579	0.85
Outpatient	2,486	4,115	0.60	4,561	0.55	2,960	0.84	2,794	0.89
Inpatient as % of All Surgeries	16.5%	23.7%	0.70	16.7%	0.99	19.4%	0.85	17.2%	0.96
Outpatient Visits									
Non-Emergency Visits	64,807	127,898	0.51	178,054	0.36	117,985	0.55	78,383	0.83
Emergency Visits	12,757	15,799	0.81	16,398	0.78	14,651	0.87	13,816	0.92
Full-Time Equivalents (FTEs)									
Administrators	9.0	20.3	0.44	15.2	0.59	17.3	0.52	10.0	0.90
Nurses, Licensed	108.1	255.1	0.42	279.4	0.39	217.2	0.50	104.9	1.03
Ancillary Nursing Personnel	22.4	42.6	0.52	41.9	0.53	30.0	0.75	19.9	1.12
All Other Personnel	227.3	501.2	0.45	501.4	0.45	363.9	0.62	227.9	1.00
Total FTEs	366.8	819.2	0.45	837.9	0.44	628.4	0.58	362.7	1.01
FTEs per 100 Patient Census (Adjusted)									
Administrators	11.3	15.7	0.72	9.9	1.14	16.4	0.69	12.7	0.89
Nurses, Licensed	135.5	197.1	0.69	181.6	0.75	206.1	0.66	132.8	1.02
Ancillary Nursing Personnel	28.0	33.0	0.85	27.2	1.03	28.5	0.98	25.2	1.11
All Other Personnel	284.9	387.2	0.74	325.9	0.87	345.3	0.83	288.6	0.99
Total FTEs	459.7	633.0	0.73	544.7	0.84	596.3	0.77	459.2	1.00

Total Hospital:

Beds Set Up & Staffed 62
 Discharges 2,222
 Inpatient Days 6,112

Contract with:

Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:

Bassinets 8
 Total Births 383
 Newborn Days 617

137 Aurora Medical Center of Manitowoc County

Two Rivers, WI 54241

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	38	790	2,481	17.8%	6.8	3.1
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	3	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	6	398	702	32.0%	1.9	1.8
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	6	352	352	16.0%	1.0	1.0
Step-Down (Special Care)	1	12	528	2,577	58.7%	7.0	4.9
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	9	0	9.0	Surgical Personnel	9	4	11.1
Physicians & Dentists	3	13	4.3	Radiological Services Personnel	14	4	17.7
Medical & Dental Residents	0	0	0.0	Sonographers	4	0	4.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	6	0	6.0
Registered Nurses	82	39	102.9	Occupational Therapists	5	4	7.1
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	2	0	2.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	11	3	13.9
Ancillary Nursing Personnel	17	12	22.4	Physical Therapy Assistants/Aides	4	7	7.7
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	1	1	1.8
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	4	1	5.1	Social Workers	1	0	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	22	7	26.9
Health Info Mgmt-Administrators/Technicians	5	1	5.6	All Other Personnel	69	51	96.9
Pharmacy Personnel	6	1	6.3				
Clinical Laboratory Personnel	15	1	15.0				
				Total	289	149	366.8

137 Aurora Medical Center of Manitowoc County

Two Rivers, WI 54241

Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$101,788,235	43.3%	46.6%	0.93	47.2%	0.92	41.7%	1.04	41.6%	1.04
Medical Assistance	\$30,400,022	12.9%	13.8%	0.94	11.7%	1.11	18.4%	0.70	12.7%	1.02
Commercial	\$92,691,874	39.4%	34.5%	1.14	36.7%	1.07	36.0%	1.10	42.2%	0.93
All Other	\$10,205,279	4.3%	5.1%	0.85	4.4%	0.98	4.0%	1.08	3.5%	1.23
Deductions as % of Total Gross Patient Revenue										
Medicare	\$78,746,068	33.5%	35.0%	0.96	36.0%	0.93	30.1%	1.11	32.1%	1.04
Medical Assistance	\$22,426,483	9.5%	10.4%	0.92	9.0%	1.06	12.3%	0.77	9.6%	1.00
Commercial	\$39,233,409	16.7%	14.5%	1.15	15.2%	1.10	12.1%	1.38	18.5%	0.90
Charity Care	\$2,314,653	1.0%	1.0%	1.02	0.8%	1.30	0.8%	1.20	1.1%	0.87
Bad Debt	\$3,333,101	1.4%	1.2%	1.21	1.1%	1.29	1.1%	1.28	1.3%	1.10
All Other	\$5,489,404	2.3%	2.6%	0.91	2.7%	0.87	2.3%	1.00	1.6%	1.44
Total Deductions	\$151,543,118	64.5%	64.6%	1.00	64.6%	1.00	58.8%	1.10	64.2%	1.00
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	7.8%	8.4%	0.93	6.6%	1.19	6.4%	1.23	0.7%	11.22	
Net Gains/Losses as % of Net Income	N/A	13.8%	N/A	12.8%	N/A	N/A	N/A	N/A	N/A	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$23,106,680	34.4%	43.5%	0.79	45.2%	0.76	41.7%	0.83	38.8%	0.89
Supplies & Services	\$39,025,326	58.1%	49.9%	1.16	47.8%	1.22	50.0%	1.16	52.9%	1.10
Capital Component	\$5,058,147	7.5%	6.6%	1.15	7.0%	1.08	8.3%	0.91	8.4%	0.90
Fiscal Statistics										
Operating Margin (%)	25.9%	7.5%	3.43	7.5%	3.47	6.6%	3.93	27.2%	0.95	
Total Hospital Net Income (%)	25.9%	8.6%	3.00	8.5%	3.06	6.2%	4.15	27.2%	0.95	
Return on Equity (%)	9.0%	4.1%	2.19	5.4%	1.67	3.0%	3.00	10.5%	0.86	
Current Ratio	34.3	3.9	8.84	3.5	9.86	3.4	10.14	43.9	0.78	
Days in Net Patient Accounts Receivable	59.7	71.5	0.83	54.3	1.10	48.8	1.22	53.6	1.11	
Average Payment Period	38.7	90.1	0.43	79.8	0.49	63.5	0.61	27.2	1.43	
Equity Financing (%)	95.9%	63.6%	1.51	71.2%	1.35	75.1%	1.28	98.0%	0.98	
Long-Term Debt to Equity Ratio	0.0	0.3	0.00	0.2	0.00	0.2	0.00	0.0	0.78	
Times Interest Earned	35.6	12.2	2.91	11.3	3.16	7.4	4.84	22.2	1.60	
Total Asset Turnover	0.3	0.5	0.74	0.6	0.55	0.5	0.72	0.4	0.91	
Average Age of Plant (Years)	10.7	14.1	0.76	10.9	0.98	9.8	1.09	10.1	1.06	
Increase (Decrease) Total Net Patient Revenue	-5.1%	-2.2%	2.31	-1.9%	2.73	-5.0%	1.04	8.5%	N/A	
Outpatient Gross Revenue (% of Total GPR)	77.1%	63.0%	1.22	72.6%	1.06	64.9%	1.19	78.7%	0.98	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$12,575	\$17,652	0.71	\$14,359	0.88	\$18,057	0.70	\$11,590	1.09	
Inpatient Net Revenue per Day	\$4,172	\$3,704	1.13	\$3,457	1.21	\$3,961	1.05	\$4,222	0.99	
Outpatient Net Revenue per Visit	\$760	\$780	0.97	\$649	1.17	\$669	1.14	\$708	1.07	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$235,085,409	Cash & Cash Equivalents	\$214,457,538	Current Liabilities	\$6,698,852
Less Deductions	\$151,543,118	Net Patient Receivables	\$13,627,828	Long-Term Debt	\$139,947
Net Patient Revenue	\$83,542,291	Other Receivables	\$222,396	Other Liabilities	\$3,829,890
Plus Other Revenue	\$7,102,740			Subtotal	\$10,668,689
Total Revenue	\$90,645,031	Land, Buildings & Equipment (Net)	\$26,268,895	Unrestricted Fund Balance	\$248,919,136
Less Expenses	\$67,190,153	Other Assets	\$5,011,168	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$3,500	Total Assets	\$259,587,825	Total Liabilities & Fund Balance	\$259,587,825
Net Income	\$23,451,378				