

138 Vernon Memorial Healthcare
 507 S Main Street
 Viroqua, WI 54665
 608-637-2101

Fiscal Year: 10/01 to 09/30
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Vernon
 Analysis Area: Southwestern (5B)
 Volume Group: 3

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 5B		Volume Group 3		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	38.0%	52.4%	0.72	37.7%	1.01	32.9%	1.16	41.2%	0.92
Obstetrics	14.5%	36.2%	0.40	46.9%	0.02	19.7%	0.74	18.5%	0.79
Pediatrics	0.0%	53.2%	N/A	29.6%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	33.8%	53.9%	0.63	42.5%	0.80	33.0%	1.02	37.1%	0.91
Average Census (Patients)									
Adult Medical-Surgical	7.6	25.5	0.30	16.4	0.46	6.4	1.18	8.2	0.92
Obstetrics	0.7	4.7	0.15	4.3	0.17	0.9	0.80	0.9	0.79
Pediatrics	0.0	1.1	N/A	0.7	N/A	0.0	N/A	0.0	N/A
Total Hospital	8.5	47.4	0.18	27.5	0.31	8.6	0.98	9.3	0.91
Average Length of Stay (Days)									
Adult Medical-Surgical	2.3	4.3	0.54	4.0	0.58	3.0	0.78	2.4	0.95
Obstetrics	2.0	2.4	0.85	3.2	0.64	2.0	1.03	2.1	0.98
Pediatrics	0.0	3.5	N/A	2.9	N/A	0.0	N/A	0.0	N/A
Total Hospital	2.3	4.7	0.50	4.9	0.47	3.2	0.73	2.4	0.98
Surgical Operations									
Inpatient	626	1,280	0.49	733	0.85	247	2.54	672	0.93
Outpatient	618	4,115	0.15	2,362	0.26	1,277	0.48	641	0.96
Inpatient as % of All Surgeries	50.3%	23.7%	2.12	23.7%	2.12	16.2%	3.11	51.2%	0.98
Outpatient Visits									
Non-Emergency Visits	114,682	127,898	0.90	116,152	0.99	57,441	2.00	134,058	0.86
Emergency Visits	6,302	15,799	0.40	11,771	0.54	8,355	0.75	6,760	0.93
Full-Time Equivalents (FTEs)									
Administrators	12.7	20.3	0.63	15.2	0.84	11.6	1.10	4.8	2.63
Nurses, Licensed	83.8	255.1	0.33	154.7	0.54	84.6	0.99	98.0	0.85
Ancillary Nursing Personnel	17.0	42.6	0.40	21.1	0.80	14.7	1.16	16.4	1.04
All Other Personnel	238.3	501.2	0.48	402.4	0.59	194.6	1.22	289.0	0.82
Total FTEs	351.7	819.2	0.43	593.5	0.59	305.5	1.15	408.2	0.86
FTEs per 100 Patient Census (Adjusted)									
Administrators	41.9	15.7	2.68	13.5	3.09	28.7	1.46	14.8	2.84
Nurses, Licensed	275.9	197.1	1.40	138.1	2.00	210.0	1.31	298.7	0.92
Ancillary Nursing Personnel	56.0	33.0	1.70	18.9	2.97	36.4	1.54	49.9	1.12
All Other Personnel	784.7	387.2	2.03	359.4	2.18	483.0	1.62	880.7	0.89
Total FTEs	1,158.5	633.0	1.83	529.9	2.19	758.1	1.53	1,244.1	0.93

Total Hospital:
 Beds Set Up & Staffed 25
 Discharges 1,335
 Inpatient Days 3,093

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Average Beds Used 3
 Discharges 18
 Inpatient Days 152

Newborn Nursery:
 Bassinets 5
 Total Births 141
 Newborn Days 251

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	20	1,201	2,778	38.0%	7.6	2.3
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	2	0	20	49	0.0%	0.1	2.5
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	5	131	266	14.5%	0.7	2.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	11	3	12.7	Surgical Personnel	6	1	6.0
Physicians & Dentists	15	6	19.3	Radiological Services Personnel	12	0	12.0
Medical & Dental Residents	0	0	0.0	Sonographers	1	1	1.7
Dental Hygienists	0	0	0.0	Respiratory Therapists	2	1	2.3
Registered Nurses	24	68	77.3	Occupational Therapists	3	6	6.7
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	3	0	3.0
Licensed Practical Nurses	0	1	0.0	Physical Therapists	12	0	12.0
Ancillary Nursing Personnel	4	19	17.0	Physical Therapy Assistants/Aides	5	2	6.1
Medical Assistants	6	0	6.0	Recreational Therapists	0	0	0.0
Physician Assistants	2	2	3.6	Dietitians & Nutritionists	4	9	10.5
Nurse Practitioners	1	4	2.5	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	4	0	4.0	Social Workers	2	3	3.5
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	44	22	54.1
Health Info Mgmt-Administrators/Technicians	13	2	14.4	All Other Personnel	38	31	56.2
Pharmacy Personnel	5	3	6.5				
Clinical Laboratory Personnel	9	8	14.4				
				Total	226	192	351.7

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Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
		Value	Ratio	5B Value	Ratio	3 Value	Ratio	FY 2019	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$69,406,757	52.3%	46.6%	1.12	46.1%	1.14	47.5%	1.10	51.3%	1.02
Medical Assistance	\$15,190,045	11.4%	13.8%	0.83	9.6%	1.19	12.8%	0.89	11.7%	0.98
Commercial	\$43,694,056	32.9%	34.5%	0.96	36.6%	0.90	35.0%	0.94	33.5%	0.98
All Other	\$4,418,809	3.3%	5.1%	0.65	7.7%	0.43	4.8%	0.70	3.6%	0.94
Deductions as % of Total Gross Patient Revenue										
Medicare	\$40,744,644	30.7%	35.0%	0.88	32.6%	0.94	30.4%	1.01	29.1%	1.05
Medical Assistance	\$9,166,836	6.9%	10.4%	0.67	7.4%	0.93	8.9%	0.78	7.6%	0.91
Commercial	\$16,812,416	12.7%	14.5%	0.87	16.1%	0.79	12.0%	1.05	12.4%	1.02
Charity Care	\$2,116,777	1.6%	1.0%	1.66	0.8%	2.10	0.9%	1.69	1.4%	1.11
Bad Debt	\$1,383,399	1.0%	1.2%	0.89	1.5%	0.69	2.0%	0.53	1.7%	0.61
All Other	\$713,691	0.5%	2.6%	0.21	5.2%	0.10	2.3%	0.24	0.7%	0.76
Total Deductions	\$70,937,763	53.5%	64.6%	0.83	63.7%	0.84	56.5%	0.95	53.0%	1.01
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	15.5%	8.4%	1.84	23.6%	0.66	10.2%	1.51	11.7%	1.32	
Net Gains/Losses as % of Net Income	22.4%	13.8%	1.62	79.9%	0.28	22.7%	0.99	68.7%	0.33	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$37,679,616	54.7%	43.5%	1.26	55.4%	0.99	51.7%	1.06	56.2%	0.97
Supplies & Services	\$23,571,836	34.2%	49.9%	0.69	39.7%	0.86	40.6%	0.84	34.2%	1.00
Capital Component	\$7,673,594	11.1%	6.6%	1.69	4.9%	2.29	7.7%	1.44	9.6%	1.16
Fiscal Statistics										
Operating Margin (%)	5.7%	7.5%	0.76	1.2%	4.75	7.4%	0.78	0.7%	8.05	
Total Hospital Net Income (%)	7.2%	8.6%	0.84	5.7%	1.27	9.3%	0.78	2.2%	3.24	
Return on Equity (%)	4.9%	4.1%	1.19	4.1%	1.21	7.6%	0.64	1.7%	2.89	
Current Ratio	3.3	3.9	0.86	18.3	0.18	4.8	0.70	3.8	0.88	
Days in Net Patient Accounts Receivable	42.3	71.5	0.59	57.6	0.73	49.1	0.86	42.5	0.99	
Average Payment Period	72.7	90.1	0.81	22.0	3.30	46.4	1.57	41.2	1.76	
Equity Financing (%)	71.1%	63.6%	1.12	85.1%	0.84	79.0%	0.90	71.3%	1.00	
Long-Term Debt to Equity Ratio	0.2	0.3	0.74	0.1	3.61	0.2	1.31	0.3	0.82	
Times Interest Earned	7.3	12.2	0.60	14.9	0.49	13.2	0.56	2.8	2.57	
Total Asset Turnover	0.7	0.5	1.42	0.7	0.98	0.8	0.83	0.8	0.89	
Average Age of Plant (Years)	8.9	14.1	0.63	9.0	0.99	8.8	1.01	8.5	1.06	
Increase (Decrease) Total Net Patient Revenue	-8.1%	-2.2%	3.64	-4.8%	1.67	-1.2%	6.96	3.5%	N/A	
Outpatient Gross Revenue (% of Total GPR)	72.8%	63.0%	1.16	78.6%	0.93	78.9%	0.92	72.0%	1.01	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$15,092	\$17,652	0.85	\$17,756	0.85	\$14,147	1.07	\$15,675	0.96	
Inpatient Net Revenue per Day	\$6,409	\$3,704	1.73	\$3,811	1.68	\$4,080	1.57	\$6,257	1.02	
Outpatient Net Revenue per Visit	\$351	\$780	0.45	\$835	0.42	\$677	0.52	\$333	1.05	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$132,709,666	Cash & Cash Equivalents	\$30,837,280	Current Liabilities	\$12,612,300
Less Deductions	\$70,937,763	Net Patient Receivables	\$7,132,211	Long-Term Debt	\$17,096,461
Net Patient Revenue	\$61,771,903	Other Receivables	\$485,505	Other Liabilities	\$1,907,866
Plus Other Revenue	\$11,324,155			Subtotal	\$31,616,627
Total Revenue	\$73,096,059	Land, Buildings & Equipment (Net)	\$42,173,975	Unrestricted Fund Balance	\$77,735,051
Less Expenses	\$68,925,046	Other Assets	\$28,722,707	Restricted Fund Balance	\$1,223,384
Non-Operating Gains/Losses	\$1,202,675			Total Liabilities & Fund Balance	\$109,351,678
Net Income	\$5,373,688	Total Assets	\$109,351,678		