

**145 Aspirus Wausau Hospital**  
 333 Pine Ridge Boulevard  
 Wausau, WI 54401  
 715-847-2121

Fiscal Year: 07/01 to 06/30  
 Type: GMS  
 General Medical & Surgical  
 Control: Other Not-For-Profit

County: Marathon  
 Analysis Area: North Central (6)  
 Volume Group: 7

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 6		Volume Group 7		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	41.5%	52.4%	0.79	47.5%	0.87	64.6%	0.64	61.2%	0.68
Obstetrics	60.5%	36.2%	1.67	52.9%	0.22	49.9%	1.21	42.8%	1.41
Pediatrics	0.0%	53.2%	N/A	78.6%	N/A	38.2%	N/A	0.0%	N/A
Total Hospital	55.8%	53.9%	1.04	55.7%	1.00	63.5%	0.88	66.0%	0.85
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	71.0	25.5	2.78	18.9	3.76	106.5	0.67	71.6	0.99
Obstetrics	11.5	4.7	2.44	3.6	3.22	14.6	0.79	11.1	1.03
Pediatrics	0.0	1.1	N/A	0.6	N/A	3.2	N/A	0.0	N/A
Total Hospital	178.7	47.4	3.77	36.1	4.95	204.5	0.87	177.0	1.01
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.9	4.3	0.90	3.9	1.01	4.8	0.82	3.7	1.05
Obstetrics	2.9	2.4	1.20	2.6	1.12	2.6	1.09	2.8	1.01
Pediatrics	0.0	3.5	N/A	2.5	N/A	3.4	N/A	0.0	N/A
Total Hospital	4.5	4.7	0.97	4.2	1.08	5.2	0.87	4.4	1.03
<b>Surgical Operations</b>									
Inpatient	6,846	1,280	5.35	1,491	4.59	5,196	1.32	5,252	1.30
Outpatient	11,293	4,115	2.74	3,438	3.29	15,397	0.73	6,861	1.65
Inpatient as % of All Surgeries	37.7%	23.7%	1.59	30.3%	1.25	25.2%	1.50	43.4%	0.87
<b>Outpatient Visits</b>									
Non-Emergency Visits	99,125	127,898	0.78	103,283	0.96	396,336	0.25	103,205	0.96
Emergency Visits	33,595	15,799	2.13	11,943	2.81	41,684	0.81	33,995	0.99
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	96.0	20.3	4.74	22.1	4.34	64.4	1.49	127.8	0.75
Nurses, Licensed	590.2	255.1	2.31	178.4	3.31	945.5	0.62	781.6	0.76
Ancillary Nursing Personnel	145.2	42.6	3.40	23.0	6.32	159.2	0.91	235.9	0.62
All Other Personnel	898.3	501.2	1.79	456.9	1.97	1,851.4	0.49	1,137.1	0.79
Total FTEs	1,729.7	819.2	2.11	680.4	2.54	3,020.5	0.57	2,282.4	0.76
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	24.0	15.7	1.53	20.6	1.16	13.4	1.79	33.3	0.72
Nurses, Licensed	147.7	197.1	0.75	166.5	0.89	197.1	0.75	203.8	0.72
Ancillary Nursing Personnel	36.3	33.0	1.10	21.4	1.69	33.2	1.09	61.5	0.59
All Other Personnel	224.8	387.2	0.58	426.5	0.53	386.0	0.58	296.5	0.76
Total FTEs	432.8	633.0	0.68	635.1	0.68	629.7	0.69	595.2	0.73

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	320	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	19
Discharges	14,459	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	1,418
Inpatient Days	65,396			Inpatient Days	0	Newborn Days	2,622

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	171	6,701	25,987	41.5%	71.0	3.9
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	12	232	2,729	62.1%	7.5	11.8
Hospice	1	10	692	3,310	90.4%	9.0	4.8
Acute Long-Term Care	4	0	0	0	0.0%	0.0	0.0
Other Acute	2	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	19	1,461	4,207	60.5%	11.5	2.9
<b>Psychiatric</b>	4	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	4	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	1	16	274	4,616	78.8%	12.6	16.8
Cardiac Intensive Unit	1	12	195	3,093	70.4%	8.5	15.9
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	2	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	2	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	1	66	4,523	18,270	75.6%	49.9	4.0
Neonatal Intensive/Intermediate Care	1	14	270	3,184	62.1%	8.7	11.8
Other Intensive Care	2	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	2	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	2	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

\*\* Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	96	10	96.0	Surgical Personnel	26	45	55.8
Physicians & Dentists	32	0	32.0	Radiological Services Personnel	58	59	101.8
Medical & Dental Residents	16	0	16.0	Sonographers	6	24	22.8
Dental Hygienists	0	0	0.0	Respiratory Therapists	30	40	47.8
Registered Nurses	301	477	575.3	Occupational Therapists	13	9	20.5
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	2	1	2.3
Licensed Practical Nurses	1	20	9.9	Physical Therapists	19	16	26.8
Ancillary Nursing Personnel	60	236	145.2	Physical Therapy Assistants/Aides	3	3	5.8
Medical Assistants	5	3	6.0	Recreational Therapists	3	2	4.8
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	4	5	7.8
Nurse Practitioners	4	1	5.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	2	0.4
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	38	87	96.8
Health Info Mgmt-Administrators/Technicians	5	5	8.0	All Other Personnel	212	231	312.3
Pharmacy Personnel	44	26	54.6				
Clinical Laboratory Personnel	48	38	76.4				
				<b>Total</b>	<b>1,026</b>	<b>1,340</b>	<b>1,729.7</b>

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Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$747,310,107	51.8%	46.6%	1.11	51.5%	1.01	46.9%	1.10	51.7%	1.00
Medical Assistance	\$156,707,092	10.9%	13.8%	0.79	12.9%	0.84	12.7%	0.85	10.9%	1.00
Commercial	\$464,780,239	32.2%	34.5%	0.93	30.6%	1.05	34.7%	0.93	33.4%	0.97
All Other	\$74,393,716	5.2%	5.1%	1.00	5.0%	1.03	5.7%	0.91	4.1%	1.26
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$551,617,376	38.2%	35.0%	1.09	36.8%	1.04	36.0%	1.06	38.3%	1.00
Medical Assistance	\$131,272,064	9.1%	10.4%	0.88	9.7%	0.94	9.8%	0.92	9.2%	0.99
Commercial	\$155,553,825	10.8%	14.5%	0.74	9.1%	1.18	15.7%	0.69	10.9%	0.99
Charity Care	\$13,424,014	0.9%	1.0%	0.97	1.0%	0.94	1.0%	0.96	0.8%	1.13
Bad Debt	\$6,697,304	0.5%	1.2%	0.40	0.9%	0.53	1.0%	0.46	0.8%	0.56
All Other	\$46,924,372	3.3%	2.6%	1.27	2.8%	1.14	2.7%	1.22	2.3%	1.41
Total Deductions	\$905,488,955	62.7%	64.6%	0.97	60.3%	1.04	66.2%	0.95	62.4%	1.01
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue	4.8%	8.4%	0.57	5.2%	0.93	8.0%	0.60	3.8%	1.28	
Net Gains/Losses as % of Net Income	2.3%	13.8%	0.17	N/A	N/A	13.7%	0.17	13.5%	0.17	
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$201,378,964	40.3%	43.5%	0.93	43.5%	0.93	42.2%	0.96	40.6%	0.99
Supplies & Services	\$267,210,036	53.5%	49.9%	1.07	51.3%	1.04	52.0%	1.03	52.7%	1.01
Capital Component	\$31,096,335	6.2%	6.6%	0.95	5.3%	1.18	5.8%	1.07	6.7%	0.93
<b>Fiscal Statistics</b>										
Operating Margin (%)	11.6%	7.5%	1.53	8.6%	1.35	8.5%	1.36	11.2%	1.03	
Total Hospital Net Income (%)	11.8%	8.6%	1.37	8.2%	1.43	9.7%	1.21	12.7%	0.93	
Return on Equity (%)	11.2%	4.1%	2.71	3.5%	3.15	6.1%	1.82	13.0%	0.86	
Current Ratio	1.8	3.9	0.46	2.4	0.74	4.7	0.38	3.0	0.59	
Days in Net Patient Accounts Receivable	46.8	71.5	0.65	82.7	0.57	56.5	0.83	51.4	0.91	
Average Payment Period	77.6	90.1	0.86	127.5	0.61	66.2	1.17	35.9	2.16	
Equity Financing (%)	61.2%	63.6%	0.96	51.2%	1.19	67.7%	0.90	66.5%	0.92	
Long-Term Debt to Equity Ratio	0.3	0.3	1.05	0.6	0.53	0.2	1.62	0.3	0.94	
Times Interest Earned	18.4	12.2	1.51	21.3	0.86	16.4	1.12	18.4	1.00	
Total Asset Turnover	0.9	0.5	2.00	0.4	2.18	0.6	1.52	1.0	0.94	
Average Age of Plant (Years)	10.3	14.1	0.73	17.5	0.59	12.4	0.83	9.8	1.05	
Increase (Decrease) Total Net Patient Revenue	2.8%	-2.2%	N/A	-2.0%	N/A	-0.7%	N/A	9.5%	0.30	
Outpatient Gross Revenue (% of Total GPR)	55.7%	63.0%	0.88	66.3%	0.84	57.1%	0.98	54.9%	1.01	
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$16,204	\$17,652	0.92	\$15,397	1.05	\$20,210	0.80	\$16,072	1.01	
Inpatient Net Revenue per Day	\$3,614	\$3,704	0.98	\$3,651	0.99	\$3,871	0.93	\$3,726	0.97	
Outpatient Net Revenue per Visit	\$2,337	\$780	2.99	\$850	2.75	\$898	2.60	\$2,179	1.07	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$1,443,191,159	Cash & Cash Equivalents	\$4,608,992	Current Liabilities	\$100,836,500
Less Deductions	\$905,488,955	Net Patient Receivables	\$68,730,046	Long-Term Debt	\$114,129,104
Net Patient Revenue	\$537,702,204	Other Receivables	\$0	Other Liabilities	\$17,466,277
Plus Other Revenue	\$27,294,006			Subtotal	\$232,431,881
Total Revenue	\$564,996,205	Land, Buildings & Equipment (Net)	\$246,528,445	Unrestricted Fund Balance	\$366,078,336
Less Expenses	\$499,685,335	Other Assets	\$278,642,731	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$1,549,938			Total Liabilities & Fund Balance	\$598,510,217
Net Income	\$66,860,810	Total Assets	\$598,510,214		