

152 Gundersen Tri-County Hospital and Clinics
 18601 Lincoln Street
 Whitehall, WI 54773
 715-538-4361

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Trempealeau
 Analysis Area: Southwestern (5B)
 Volume Group: 1

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 5B		Volume Group 1		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	14.0%	52.4%	0.27	37.7%	0.37	11.2%	1.25	13.2%	1.06
Obstetrics	0.0%	36.2%	N/A	46.9%	N/A	0.0%	N/A	0.0%	N/A
Pediatrics	0.0%	53.2%	N/A	29.6%	N/A	43.7%	N/A	0.0%	N/A
Total Hospital	15.7%	53.9%	0.29	42.5%	0.37	15.7%	1.00	15.4%	1.02
Average Census (Patients)									
Adult Medical-Surgical	2.1	25.5	0.08	16.4	0.13	1.7	1.20	2.0	1.06
Obstetrics	0.0	4.7	N/A	4.3	N/A	0.0	N/A	0.0	N/A
Pediatrics	0.0	1.1	N/A	0.7	N/A	0.2	N/A	0.0	N/A
Total Hospital	2.4	47.4	0.05	27.5	0.09	2.5	0.93	2.3	1.02
Average Length of Stay (Days)									
Adult Medical-Surgical	3.6	4.3	0.84	4.0	0.91	3.3	1.08	3.1	1.18
Obstetrics	0.0	2.4	N/A	3.2	N/A	0.0	N/A	0.0	N/A
Pediatrics	0.0	3.5	N/A	2.9	N/A	2.7	N/A	0.0	N/A
Total Hospital	4.1	4.7	0.88	4.9	0.82	4.2	0.97	3.6	1.13
Surgical Operations									
Inpatient	6	1,280	0.00	733	0.01	75	0.08	4	1.50
Outpatient	206	4,115	0.05	2,362	0.09	1,365	0.15	284	0.73
Inpatient as % of All Surgeries	2.8%	23.7%	0.12	23.7%	0.12	5.2%	0.54	1.4%	2.04
Outpatient Visits									
Non-Emergency Visits	28,604	127,898	0.22	116,152	0.25	21,938	1.30	28,930	0.99
Emergency Visits	3,399	15,799	0.22	11,771	0.29	2,721	1.25	3,675	0.92
Full-Time Equivalents (FTEs)									
Administrators	0.0	20.3	N/A	15.2	N/A	2.2	N/A	0.0	N/A
Nurses, Licensed	27.8	255.1	0.11	154.7	0.18	40.9	0.68	26.2	1.06
Ancillary Nursing Personnel	7.7	42.6	0.18	21.1	0.36	7.0	1.09	9.2	0.83
All Other Personnel	109.9	501.2	0.22	402.4	0.27	77.4	1.42	118.2	0.93
Total FTEs	145.4	819.2	0.18	593.5	0.24	127.5	1.14	153.6	0.95
FTEs per 100 Patient Census (Adjusted)									
Administrators	0.0	15.7	N/A	13.5	N/A	17.3	N/A	0.0	N/A
Nurses, Licensed	264.4	197.1	1.34	138.1	1.91	323.2	0.82	229.6	1.15
Ancillary Nursing Personnel	72.8	33.0	2.21	18.9	3.85	55.3	1.32	80.9	0.90
All Other Personnel	1,044.2	387.2	2.70	359.4	2.91	611.6	1.71	1,037.3	1.01
Total FTEs	1,381.4	633.0	2.18	529.9	2.61	1,007.4	1.37	1,347.8	1.02

Total Hospital:

Beds Set Up & Staffed 15
 Discharges 212
 Inpatient Days 863

Contract with:

Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 5
 Discharges 88
 Inpatient Days 1,785

Newborn Nursery:

Bassinets 0
 Total Births 0
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	15	212	768	14.0%	2.1	3.6
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	5	0	0	0	0.0%	0.0	0.0
Obstetrics	5	0	0	0	0.0%	0.0	0.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	2	0	15	95	0.0%	0.3	6.3
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	0	0	0.0	Surgical Personnel	0	1	0.0
Physicians & Dentists	2	0	2.0	Radiological Services Personnel	4	2	4.9
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	1	0.0
Registered Nurses	20	15	24.9	Occupational Therapists	1	0	1.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	0	1	0.9	Physical Therapists	2	1	2.6
Ancillary Nursing Personnel	6	5	7.7	Physical Therapy Assistants/Aides	2	1	2.9
Medical Assistants	4	1	4.9	Recreational Therapists	2	0	2.0
Physician Assistants	3	4	4.6	Dietitians & Nutritionists	1	0	1.0
Nurse Practitioners	2	0	2.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	2	1	2.9
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	3	9	4.0
Health Info Mgmt-Administrators/Technicians	3	0	3.0	All Other Personnel	48	35	62.6
Pharmacy Personnel	1	3	2.8				
Clinical Laboratory Personnel	1	8	7.6				
				Total	108	88	145.4

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Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
		Value	Ratio	5B Value	Ratio	1 Value	Ratio	FY 2019	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$18,533,869	50.5%	46.6%	1.08	46.1%	1.10	46.3%	1.09	51.4%	0.98
Medical Assistance	\$3,768,598	10.3%	13.8%	0.75	9.6%	1.07	11.7%	0.87	10.4%	0.99
Commercial	\$10,814,529	29.5%	34.5%	0.86	36.6%	0.80	37.5%	0.79	29.6%	1.00
All Other	\$3,579,326	9.8%	5.1%	1.90	7.7%	1.27	4.5%	2.18	8.6%	1.13
Deductions as % of Total Gross Patient Revenue										
Medicare	\$7,042,697	19.2%	35.0%	0.55	32.6%	0.59	23.9%	0.80	20.7%	0.93
Medical Assistance	\$2,193,015	6.0%	10.4%	0.58	7.4%	0.80	7.7%	0.78	7.1%	0.85
Commercial	\$3,681,098	10.0%	14.5%	0.69	16.1%	0.62	10.2%	0.98	8.4%	1.20
Charity Care	\$564,566	1.5%	1.0%	1.60	0.8%	2.03	1.1%	1.45	1.2%	1.24
Bad Debt	\$461,408	1.3%	1.2%	1.07	1.5%	0.83	1.7%	0.76	1.7%	0.74
All Other	\$1,279,617	3.5%	2.6%	1.36	5.2%	0.67	2.2%	1.57	2.8%	1.24
Total Deductions	\$15,222,401	41.5%	64.6%	0.64	63.7%	0.65	46.7%	0.89	41.9%	0.99
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		11.9%	8.4%	1.42	23.6%	0.50	7.5%	1.58	3.4%	3.50
Net Gains/Losses as % of Net Income		0.6%	13.8%	0.05	79.9%	0.01	10.6%	0.06	4.6%	0.14
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$11,212,977	54.5%	43.5%	1.25	55.4%	0.98	50.8%	1.07	55.0%	0.99
Supplies & Services	\$8,600,186	41.8%	49.9%	0.84	39.7%	1.05	42.0%	0.99	41.0%	1.02
Capital Component	\$765,041	3.7%	6.6%	0.57	4.9%	0.76	7.2%	0.52	4.0%	0.93
Fiscal Statistics										
Operating Margin (%)		15.6%	7.5%	2.07	1.2%	13.00	7.8%	2.00	8.9%	1.75
Total Hospital Net Income (%)		15.7%	8.6%	1.82	5.7%	2.75	8.7%	1.81	9.3%	1.69
Return on Equity (%)		17.4%	4.1%	4.21	4.1%	4.26	11.1%	1.57	15.8%	1.10
Current Ratio		4.1	3.9	1.07	18.3	0.23	2.1	1.98	2.9	1.43
Days in Net Patient Accounts Receivable		63.6	71.5	0.89	57.6	1.10	58.4	1.09	59.6	1.07
Average Payment Period		78.5	90.1	0.87	22.0	3.57	80.3	0.98	53.4	1.47
Equity Financing (%)		56.9%	63.6%	0.89	85.1%	0.67	38.8%	1.47	65.1%	0.87
Long-Term Debt to Equity Ratio		0.1	0.3	0.20	0.1	1.00	0.3	0.18	0.2	0.37
Times Interest Earned		66.6	12.2	5.44	14.9	4.47	10.1	6.58	27.5	2.42
Total Asset Turnover		1.1	0.5	2.34	0.7	1.62	1.3	0.87	1.7	0.65
Average Age of Plant (Years)		19.2	14.1	1.36	9.0	2.14	9.7	1.98	19.0	1.01
Increase (Decrease) Total Net Patient Revenue		3.9%	-2.2%	N/A	-4.8%	N/A	-0.9%	N/A	10.7%	0.37
Outpatient Gross Revenue (% of Total GPR)		80.1%	63.0%	1.27	78.6%	1.02	80.0%	1.00	82.7%	0.97
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$17,605		\$17,652	1.00	\$17,756	0.99	\$21,599	0.82	\$14,224	1.24
Inpatient Net Revenue per Day	\$2,073		\$3,704	0.56	\$3,811	0.54	\$2,988	0.69	\$2,186	0.95
Outpatient Net Revenue per Visit	\$517		\$780	0.66	\$835	0.62	\$759	0.68	\$513	1.01

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$36,696,322	Cash & Cash Equivalents	\$12,750,341	Current Liabilities	\$4,283,718
Less Deductions	\$15,222,401	Net Patient Receivables	\$3,730,838	Long-Term Debt	\$762,443
Net Patient Revenue	\$21,473,921	Other Receivables	\$439,194	Other Liabilities	\$4,468,676
Plus Other Revenue	\$2,907,597			Subtotal	\$9,514,837
Total Revenue	\$24,381,518	Land, Buildings & Equipment (Net)	\$4,286,620	Unrestricted Fund Balance	\$12,538,928
Less Expenses	\$20,578,204	Other Assets	\$846,772	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$24,551	Total Assets	\$22,053,765	Total Liabilities & Fund Balance	\$22,053,765
Net Income	\$3,827,865				